



**OCBC BANK PARTNERS WILMAR ON LARGEST
SUSTAINABILITY-LINKED BILATERAL LOAN BY A
SINGAPORE BANK**

The US\$200 million facility pegs interest rates to sustainability KPIs, giving a fillip to Singapore's responsible and sustainable finance movement.

Singapore, 8 June 2018 – Two of the largest home-grown Singapore companies – OCBC Bank and Wilmar International Limited (Wilmar) – have inked a deal that pegs the interest rate of the agribusiness group's existing US\$200 million revolving credit facility to its sustainability performance.

This is the largest sustainability-linked bilateral loan by a Singapore bank – one that is funded by a single lender and in collaboration with the borrower on achieving sustainability targets.

Under the agreement, Wilmar is committed to furthering the sustainability agenda based on pre-set targets for a comprehensive range of environmental, social and governance (ESG) metrics. These will be assessed annually by [Sustainalytics](#), a global provider of ESG research and ratings.

If the targets are met, the interest rate on the facility will be subsequently reduced on a tiered basis.

This loan is an important step in the nation's sustainability movement. It builds on the Responsible Financing guidelines issued in 2015 by the Association of Banks in Singapore. The guidelines aim to raise the bar when it comes to responsible and sustainable finance across Singapore's banking sector.

Said Ms Elaine Lam (蓝淑燕), Head of Group Corporate Banking (总裁, 集团企业银行), OCBC Bank (华侨银行), "Everything that we do has to be evaluated from a long-term perspective because we are accountable to our community. Environmental sustainability is a journey. We want to be joined by as many like-minded partners as possible.

"We are therefore heartened to have reached this agreement with Wilmar – another local institution. Having had decades-long main banker relationship with Wilmar, this partnership is especially meaningful to us. We look forward to structuring more of such bespoke financing solutions for them, and for our other customers, as we navigate the business landscape together in a responsible manner."

Said Mr Ho Kiam Kong (何剑刚), Chief Financial Officer of Wilmar (集团财务总监, 丰益国际有限公司), “We are pleased to collaborate with a major relationship bank, OCBC, to link our sustainability improvements with our corporate financing activities. Sustainability is a top priority at Wilmar and we are pleased to be able to demonstrate that responsible business practices will lead to sustainable growth and lower financing costs. The prioritisation of ESG performance in the financial sector is an encouraging move in collective action for sustainability.”

For more information on Wilmar’s sustainability efforts, please refer to its recently released [Sustainability Report 2017](#).

SOCIAL MEDIA ASSETS

Official hashtags: #sustainabilityloan #responsiblefinancing

Keywords: OCBC, Wilmar, sustainability, responsible financing

 **Suggested tweet:** Two of Singapore’s largest companies, OCBC Bank and Wilmar, are partnering on the largest sustainability-linked bilateral loan by a Singapore bank. The US\$200 million facility pegs interest rates to sustainability KPIs.

 **Suggested Facebook post:** OCBC Bank and Wilmar – two of the largest home-grown Singapore companies – are partnering on the largest sustainability-linked bilateral loan by a Singapore bank. This deal pegs the interest rate of the agribusiness group’s existing US\$200 million revolving credit facility to its sustainability performance, and will give a fillip to Singapore’s responsible and sustainable finance movement.

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About OCBC Bank

OCBC Bank is the longest established Singapore bank, formed in 1932 from the merger of three local banks, the oldest of which was founded in 1912. It is now the second largest financial services group in Southeast Asia by assets and one of the world’s most highly-rated banks, with an Aa1 rating from Moody’s. Recognised for its financial strength and stability, OCBC Bank is consistently ranked among the World’s Top 50 Safest Banks by Global Finance and has been named Best Managed Bank in Singapore by The Asian Banker.

OCBC Bank and its subsidiaries offer a broad array of commercial banking, specialist financial and wealth management services, ranging from consumer,

corporate, investment, private and transaction banking to treasury, insurance, asset management and stockbroking services.

OCBC Bank's key markets are Singapore, Malaysia, Indonesia and Greater China. It has 590 branches and representative offices in 18 countries and regions. These include over 320 branches and offices in Indonesia under subsidiary Bank OCBC NISP, and more than 100 branches and offices in Hong Kong, China and Macao under OCBC Wing Hang.

OCBC Bank's private banking services are provided by its wholly-owned subsidiary Bank of Singapore, which operates on a unique open-architecture product platform to source for the best-in-class products to meet its clients' goals.

OCBC Bank's insurance subsidiary, Great Eastern Holdings, is the oldest and most established life insurance group in Singapore and Malaysia. Its asset management subsidiary, Lion Global Investors, is one of the largest private sector asset management companies in Southeast Asia.

For more information, please visit www.ocbc.com.

About Wilmar

Wilmar International Limited, founded in 1991 and headquartered in Singapore, is today Asia's leading agribusiness group. Wilmar is ranked amongst the largest listed companies by market capitalisation on the Singapore Exchange.

Wilmar's business activities include oil palm cultivation, oilseed crushing, edible oils refining, sugar milling and refining, manufacturing of consumer products, specialty fats, oleochemicals, biodiesel and fertilisers as well as rice and flour milling. At the core of Wilmar's strategy is an integrated agribusiness model that encompasses the entire value chain of the agricultural commodity business, from cultivation, processing, merchandising to manufacturing of a wide range of branded agricultural products. It has over 500 manufacturing plants and an extensive distribution network covering China, India, Indonesia and some 50 other countries. The Group has a multinational workforce of about 90,000 people.

Wilmar's portfolio of high quality processed agricultural products is the preferred choice of consumers and the food manufacturing industry. Its consumer-packed products have a leading share in many Asian and African markets. Through scale, integration and the logistical advantages of its business model, Wilmar is able to extract margins at every step of the value chain, thereby reaping operational synergies and cost efficiencies. Wilmar is a firm advocate of sustainable growth and is committed to its role as a responsible corporate citizen.

For more information, please visit www.wilmar-international.com.

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