# Wilmar International Limited

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#### **Background**

Wilmar International Limited, founded in 1991 and headquartered in Singapore, is Asia's leading agribusiness group. We are one of the largest companies by market capitalisation listed on the Singapore Exchange.

Our business activities include oil palm cultivation, oilseed crushing, edible oils refining, sugar milling and refining, manufacturing of consumer products, specialty fats, oleochemicals, biodiesel and fertilisers as well as flour and rice milling.

Supported by a multinational staff force of about 90,000 people, our operations span over 500 manufacturing plants globally and are supported by an extensive distribution network covering China, India, Indonesia and some 50 other countries.

### Key Stock Information (As at 31 Mar 2017)

Stock code : F34.SI (SGX), WLIL.SI (Reuters)

Share price : S\$3.53

Shares outstanding : 6,321.05 million Market capitalisation : \$\$22.313 billion

52-week High (26 Jan 2017): \$\$4.00 52-week Low (20 Jul 2016): \$\$2.96

### **Investment Merits**

### . Global Operating Scale and Distribution Reach

Operations in more than 20 countries, supported by a multinational staff force of about 90,000 people and over 500 processing plants. With an extensive distribution network, our products are sold to more than 150 countries globally.

## • Large-scale Integrated Business Model

Strategic locations close to raw material sources, road and rail systems and end markets.

## • Experienced Management Team

Highly capable, committed and motivated team with in-depth understanding of rapidly evolving local markets.

## Leading Brands

Over 100 brands across the world, with leading positions in China, India and Indonesia.

## Growing Demand for Quality Agriproducts

Asia's rising affluence and rapid urbanisation will drive demand for high quality agriproducts.

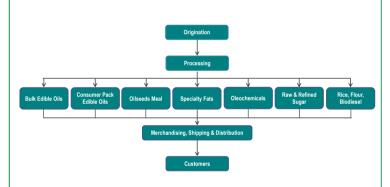
## **Leadership Position**

- World's largest processor and merchandiser of palm and lauric oils
- China: Largest edible oils refiner and specialty fats and oleochemicals manufacturer as well as leading oilseed crusher, flour and rice miller and producer of consumer pack oils, flour and rice
- Indonesia & Malaysia: One of the largest palm oil plantation owners and top palm oil refiner, palm kernel and copra crusher, oleochemicals, specialty fats and palm biodiesel manufacturer
- India: Leading branded consumer pack oils and oleochemicals producer, oilseed crusher and edible oils refiner
- Australia: Largest raw sugar producer and refiner, and leading consumer brands in sugar and sweetener market
- Russia: Leading producer of consumer pack table margarine, mayonnaise and sauces
- · Ukraine: Largest edible oils refiner and specialty fats producer
- Europe: Leading supplier of quality edible oils and fats
- Africa: Leading supplier of edible oils and third largest sugar producer

### **Key Shareholders**

Kuok Group: 32.78%Kuok Khoon Hong: 12.14%Martua Sitorus: 3.16%Archer Daniels Midland: 24.28%

## **Integrated Business Model**



## **Financial Highlights**

