

# Wilmar International Limited

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## Background

Wilmar International Limited, founded in 1991 and headquartered in Singapore, is Asia's leading agribusiness group. We are one of the largest companies by market capitalisation listed on the Singapore Exchange.

Our business activities include oil palm cultivation, oilseed crushing, edible oils refining, sugar milling and refining, manufacturing of consumer products, specialty fats, oleochemicals, biodiesel and fertilisers as well as flour and rice milling.

Supported by a multinational staff force of about 92,000 people, our operations span over 500 manufacturing plants globally and are supported by an extensive distribution network covering China, India, Indonesia and some 50 other countries.

## Key Stock Information (As at 30 Jun 2016)

Stock code : F34.SI (SGX), WLIL.SI (Reuters)  
 Share price : S\$3.26  
 Shares outstanding : 6,320 million  
 Market capitalisation : S\$20.603 billion  
 52-week High (29 Apr 2016) : S\$3.75  
 52-week Low (29 Sep 2015) : S\$2.46

## Investment Merits

### Global Operating Scale and Distribution Reach

Operations in more than 20 countries, supported by a multinational staff force of about 92,000 people and over 500 processing plants. With an extensive distribution network, our products are sold to more than 50 countries globally.

### Large-scale Integrated Business Model

Strategic locations close to raw material sources, road and rail systems and end markets.

### Experienced Management Team

Highly capable, committed and motivated team with in-depth understanding of rapidly evolving local markets.

### Leading Brands

Over 100 brands across the world, with leading positions in China, India and Indonesia.

### Growing Demand for Quality Agriproducts

Asia's rising affluence and rapid urbanisation will drive demand for high quality agriproducts.

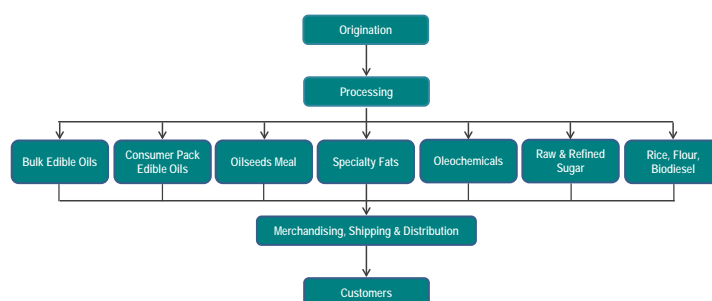
## Leadership Position

- World's largest processor and merchandiser of palm and lauric oils
- China: Largest oilseed crusher, edible oils refiner, specialty fats, oleochemicals and consumer pack edible oils manufacturer, as well as a leading rice and flour producer
- Indonesia & Malaysia: One of the largest palm oil plantation owners and top palm oil refiner, palm kernel and copra crusher, oleochemicals, specialty fats and palm biodiesel manufacturer
- India: Leading branded consumer pack oils producer, oilseed crusher and edible oil refiner
- Australia: Largest raw sugar producer and refiner, and leading consumer brands in sugar and sweetener market
- Ukraine: Largest edible oils refiner
- Africa: Leading supplier of edible oils and third largest sugar producer

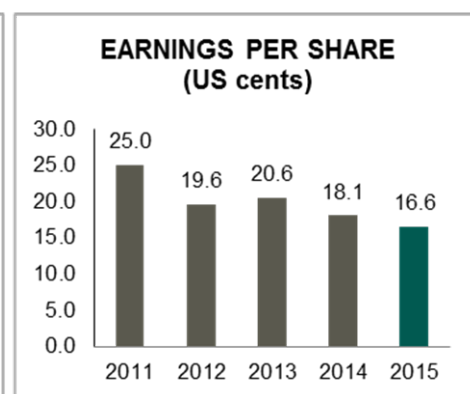
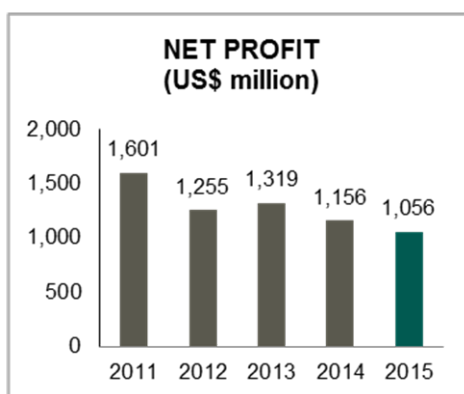
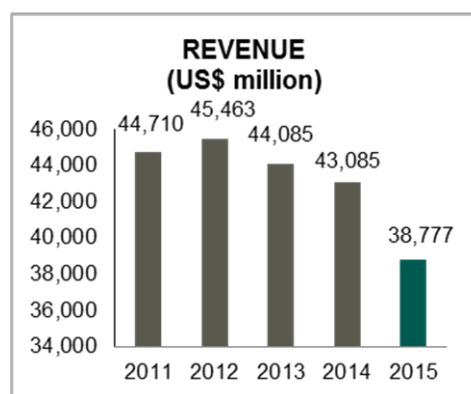
## Key Shareholders

Kuok Group : 32.77%  
 Kuok Khoon Hong : 12.13%  
 Martua Sitorus : 5.05%  
 Archer Daniels Midland : 22.03%

## Integrated Business Model



## Financial Highlights



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