

## INVESTOR RELATIONS

We are committed to strengthening long-term relationships with our stakeholders and delivering consistent updates on the Group's financial performance, strategic direction and business developments. We utilise multiple channels to assist existing and potential investors make informed and timely investment decisions.

### STAKEHOLDER ENGAGEMENT

In 2018, the management's and Investor Relations (IR) team's commitment towards having consistent two-way dialogue was shown through the engagement of over 180 investors via various platforms including one-on-one meetings, group meetings, local and overseas investor conferences, results briefings, teleconferences and roadshows. These events provide a platform for stakeholders to discuss the Group's strategic direction, industry trends and financial performance with the senior management. Additional queries are also answered via e-mails or telephone calls in a timely and accurate manner.

The Group's Annual General Meeting (AGM) held on 25 April 2018 was well-attended by over 300 shareholders. The Chief Financial Officer provided an update on the Group's developments and financial performance in the past year. Besides a chance to have direct conversations with the Board of Directors, shareholders also had the opportunity to have their questions answered by the Senior Management team who was present at the session. In addition, we presented a showcase of new and flagship consumer pack oils, flour, rice and other products as well as TV commercials of some of our consumer products from different key countries to the shareholders.

About 17 sell-side research analysts provide coverage on Wilmar, with whom we also maintain regular communication.

### IR RESOURCES

The IR website is a key resource for corporate and stock information, financial data, policies, quarterly financial results, annual reports and significant business developments. All disclosures submitted to the Singapore Exchange (SGX) are uploaded to the Investors & Media section of the Group's corporate website (<http://ir-media.wilmar-international.com>) in a timely and consistent manner. Members of the investment community can also subscribe to our e-mail alerts and request for information through the website. In 2018, as part of our continuous efforts to improve our communications with stakeholders, we upgraded our website to enhance usability and responsiveness in view of changing user requirements.



The Chief Financial Officer kicked off the Annual General Meeting with a presentation on the Group's progress and financial highlights.



Shareholders getting acquainted with Wilmar's diverse range of consumer products at the Annual General Meeting held on 25 April 2018.

### SUSTAINABLE INVESTING

In the past year, environmental, social and governance issues continued to be a key focus amongst investors. The IR team works closely with the Group's Sustainability team to ensure that investors are kept updated on our sustainability endeavours. Resource materials such as sustainability briefs on various programmes, the annual sustainability report as well as important updates on sustainability related topics are made available on the Group's Sustainability Dashboard (<http://www.wilmar-international.com/sustainability>).

In addition, we organised a site visit to our Indonesian oil palm plantations, mills and schools during the year to provide an opportunity for the investors to further understand our business operations and deepen their knowledge on our sustainable practices.

The Group's integrated business model has allowed us to be resilient during volatile periods even as commodity prices decline in recent years. We continue to invest in key growth areas such as our consumer products, rice and flour businesses to enhance shareholder value.

With good economic performance in key Asian countries, we remain optimistic about the future of Asia. Our investment in growth opportunities will continue to align with the objective of creating long-term value for shareholders. We are proposing a total cash dividend of 10.5 Singapore cents per share for the year, representing around 43% of the Group's net profit in 2018.

### INVESTOR CALENDAR

|                  |  |
|------------------|--|
| <b>February</b>  | FY2017 Results Briefing (Singapore)                                  |
| <b>March</b>     | Citi ASEAN Top Pick Corporate Day (Singapore)                        |
| <b>April</b>     | Annual General Meeting (Singapore)                                   |
| <b>May</b>       | 1QFY2018 Analyst Meeting (Singapore)                                 |
| <b>June</b>      | HSBC 2 <sup>nd</sup> Annual Asia Credit Conference (Hong Kong)       |
|                  | Credit Suisse SGX-CS Singapore Corporate Day (Hong Kong)             |
|                  | Citi ASEAN C-Suite Investor Conference (Singapore)                   |
| <b>August</b>    | 2QFY2018 Analyst Meeting (Singapore)                                 |
|                  | Macquarie ASEAN Conference (Singapore)                               |
| <b>September</b> | Visit to Indonesian Plantations, Mills and Schools                   |
|                  | CLSA 25 <sup>th</sup> Investors' Forum 2018 (Hong Kong)              |
|                  | CIMB Non-Deal Roadshow (Kuala Lumpur)                                |
| <b>November</b>  | 3QFY2018 Analyst Meeting (Singapore)                                 |
|                  | Morgan Stanley 17 <sup>th</sup> Asia Pacific Summit 2018 (Singapore) |