

# EVOLUTION

FROM A PALM COMPANY TO  
AN INTEGRATED AGRIBUSINESS

wilmar

Annual Report 2019







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## WHO WE ARE

Wilmar International Limited, founded in 1991 and headquartered in Singapore, is today Asia's leading agribusiness group. Wilmar is ranked amongst the largest listed companies by market capitalisation on the Singapore Exchange.

Wilmar's business activities include oil palm cultivation, oilseed crushing, edible oils refining, sugar milling and refining, manufacturing of consumer products, specialty fats, oleochemicals, biodiesel and fertilisers as well as flour and rice milling. At the core of Wilmar's strategy is an integrated agribusiness model that encompasses the entire value chain of the agricultural commodity business, from cultivation, processing, merchandising to manufacturing of a wide range of branded agricultural products. It has over 500

manufacturing plants and an extensive distribution network covering China, India, Indonesia and some 50 other countries and regions. The Group has a multinational workforce of about 90,000 people.

Wilmar's portfolio of high quality processed agricultural products is the preferred choice of consumers and the food manufacturing industry. Its consumer-packed products have a leading share in many Asian and African countries. Through scale, integration and the logistical advantages of its business model, Wilmar is able to extract margins at every step of the value chain, thereby reaping operational synergies and cost efficiencies. Wilmar is a firm advocate of sustainable growth and is committed to its role as a responsible corporate citizen.



# CHAIRMAN'S MESSAGE

## FY2019 IN REVIEW

I am pleased to report that the Group achieved a strong set of results in FY2019 amidst a challenging global environment.

The Group recorded a 15.0% jump in net profit to US\$1.29 billion in FY2019, led by strong performances from Tropical Oils and Consumer Products. The oilseeds crushing business, though affected by the African swine fever outbreak in China, turned in better than expected results in the second half of 2019. Overall sales volume for FY2019 climbed 3.8% but lower commodity prices resulted in a 4.2% decline in revenue to US\$42.64 billion (FY2018: US\$44.50 billion).

Earnings per share rose to 20.4 US cents in FY2019, as compared to 17.8 US cents in FY2018. The Group's balance sheet remains strong, with total assets standing at US\$47.05 billion while shareholders' funds amounted to US\$16.76 billion.

The Tropical Oils segment reported a 54.1% increase in profit to US\$841.6 million for FY2019 (FY2018: US\$546.1 million) on the back of stronger performance from the manufacturing and merchandising business. Both sales volume and processing margins improved.

The Oilseeds and Grains segment recorded a drop of 27.2% in profit to US\$636.9 million (FY2018: US\$875.0 million) as overall crush volume and margins were impacted by the African swine fever outbreak in the first half of 2019. Our Consumer Products business, which performed strongly, continued on an upwards trajectory with sales volume jumping by 6.7% in FY2019.

The Sugar segment registered a profit of US\$2.6 million for FY2019 (FY2018: US\$128.2 million loss). The better performance was due to the absence of a non-cash impairment charge of US\$138.6 million recognised in 2018 relating to the milling operations in Australia. Overall sales volume for the segment increased by 16.1% in FY2019.

## 2019 HIGHLIGHTS

In FY2019, we continued to expand our operations in markets with high growth potential as well as strengthen the vertical integration of our business for greater efficiency.

### China

In the past year, we continued our expansion in edible oils refining, oilseed crushing, flour and rice milling, corn processing, oleochemicals, consumer products, soy sauce and vinegar manufacturing in existing and new sites. Our consumer products, oleochemicals, rice and flour businesses continued to improve their performance.

The proposed listing of our China subsidiary, Yihai Kerry Arawana Holdings Co., Ltd on the Shenzhen Stock Exchange is progressing within the standard time frame and we expect to receive approval for the listing this year, despite the possibility of a slight delay due to the 2019 novel coronavirus (COVID-19) outbreak.



Oleochemical manufacturing plant in Lianyungang, China

### Africa

With a presence in 16 countries across Africa, we are the largest edible oils refiner and a leading oil palm plantation owner on the continent. In 2019, we commenced operation of a rice mill in Tanzania and an oilseed crushing plant in South Africa. New projects in the pipeline

include an integrated edible oils refinery and a spread and shortening plant in South Africa and a peanut crushing plant in Senegal.

### India



Refinery in Mundra, India

Adani Wilmar Limited (AWL), our 50:50 joint venture in India, is the largest refiner and producer of consumer pack edible oils in the country. AWL has expanded into rice and rice milling, as well as enhanced its consumer product offering. It is also increasing refining and specialty fats capacities in existing and new sites.

### Indonesia

In Indonesia, we continue to expand our flour and rice milling, oleochemicals, biodiesel, refining and packaging capacities in existing and new sites.

## Malaysia

In 2019, we completed the purchase of two palm oil refineries in Kuantan and Kuching and started construction of a new refinery and a specialty fats plant in Port Klang. These new facilities will enhance our operations in Malaysia.

## Vietnam

In Vietnam, we maintain our leadership position in our core businesses including edible oils and soybean crushing while our new businesses such as rice, grains value-added processing and sauces are growing in domestic sales volume. We are expanding our flour and rice milling capacity.

## Myanmar

The edible oils packing plant and flour mill commenced operation in Thilawa in October 2019. Concurrently we have begun the construction of a rice milling complex which, when completed, will be the largest in Myanmar, and are in the process of acquiring another rice mill. We are bullish on the country and plan to build a big integrated manufacturing complex there.

## Goodman Fielder

We completed the acquisition of the balance 50% interest in Goodman Fielder from First Pacific Company Limited in December 2019. We are looking into expanding our operations in Australia, New Zealand, Papua New Guinea and the Pacific Islands.

## SUSTAINABILITY

Our work on sustainability continues to improve. Our No Deforestation, No Peat, No Exploitation (NDPE) policy, first launched in 2013, was updated in November 2019 to improve its effectiveness and ensure alignment with globally recognised frameworks. We also continue to develop tools to enhance our supplier monitoring and engagement.



Integrated manufacturing plant in Gresik, Indonesia

In the past year, we are heartened that our work in human and labour rights as well as the protection of children's rights has been recognised by Global Child Forum, Roundtable on Sustainable Palm Oil and the ASEAN CSR Network.

## PROSPECTS

The COVID-19 outbreak has brought volatility to the commodity markets and further challenges to our operating environment, particularly in China. While we do not expect our businesses to be significantly affected overall as we are mainly in the food products industry, a prolonged outbreak may have a greater impact on our operations.

Since Wilmar's inception as a palm oil trading company in 1991, we have pursued our strategy of building a vertically integrated agribusiness that encompasses the entire value chain from crop cultivation, processing, merchandising to distribution.

Over the years, we have continued to invest in building integrated manufacturing complexes, distribution network, consumer brands, research and development in agri-related businesses in key markets to give us a competitive edge in terms of quality, cost, service and innovation. This strategy has enabled us to maintain our leadership position in the various businesses and stabilise the Group's earnings.

We are confident that our business model, our willingness to take a long-term view and the continued improvement of our management team will enable us to build a great agri and food business in future.

## DIVIDENDS

The Board has recommended a final dividend of S\$0.095 per share for FY2019. Including the interim dividend of S\$0.03 per share paid in August 2019, the total dividend for FY2019 is S\$0.125 per share (FY2018: S\$0.105 per share), representing the highest cash dividend since the Group's listing on the Singapore Exchange in 2006.

## BOARD RENEWAL

Mr Yeo Teng Yang retired as the Lead Independent Director on 24 April 2019 and Mr Lim Siong Guan, who joined the Wilmar Board on 1 January 2018, has taken over the role. On behalf of the Board, I wish to convey our appreciation to Mr Yeo for his dedication and contributions during his nearly 13-year tenure on the Board.

I would like to warmly welcome Mr Teo Siong Seng and Mr Soh Gim Teik who were appointed Independent Non-Executive Directors on 1 May 2019 and 1 December 2019 respectively. The Board looks forward to invaluable insights from their vast experience and deep expertise.

## APPRECIATION

No success can be achieved without the support of our staff, business partners and stakeholders. On behalf of the Group, thank you and we look forward to reaching greater heights with your continued support.

## Kuok Khoon Hong

Chairman & Chief Executive Officer  
13 March 2020



# THE EVOLUTION OF WILMAR

From a palm oil trading company to  
a Global Integrated Agribusiness



Harvesting oil palm fruits in Sabah, Malaysia

## CROP CULTIVATION

### OIL PALM

Wilmar's first oil palm project was a 7000-hectare (ha) plantation in West Sumatra, Indonesia undertaken in 1991 – the same year the company established a palm oil trading company in Singapore.

Wilmar is one of the world's largest oil palm plantation owners today with a total planted area of about 279,000 ha spread across Indonesia, Malaysia, Uganda, Ivory Coast, Ghana and Nigeria.

### SUGAR

Wilmar's sugar business, which commenced in 2010 with the acquisition of Sucrogen Limited (known today as Wilmar Sugar Australia), includes sugarcane cultivation in Australia as well as beet plantations in Morocco.

Sugarcane farm in North Queensland, Australia





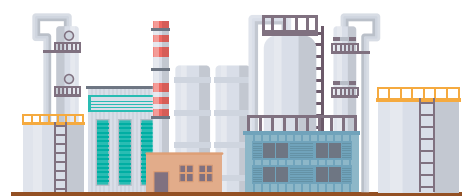
Oleochemicals plant at night in Lianyungang, China

## PROCESSING

Over the years, our expansion strategy has involved substantial investment in building integrated manufacturing complexes that allow cost efficiencies through shared utilities such as boilers, effluent treatment, storage tanks, offices and manpower. Logistic efficiency is also improved as the output from one plant is often the feedstock for another plant within the same manufacturing

complex. Further cost savings are achieved by using waste products from plants as feedstock for co-generation plants to produce steam and electricity for the manufacturing complexes.

Through economies of scale and logistic efficiency, we are able to offer products of the highest quality at a very competitive cost.



WE OPERATE OVER  
**900**  
 MANUFACTURING PLANTS IN  
**32 countries<sup>1</sup>**  
 TODAY

<sup>1</sup> Including plants owned or operated by subsidiaries, joint ventures and associates

# THE EVOLUTION OF WILMAR

## REFINING

Wilmar is the world's largest processor of palm oil, turning it into refined palm oil, specialty fats, oleochemicals and biodiesel. We own processing plants in Indonesia, Malaysia, China, Vietnam, Philippines, Sri Lanka, United States of America, South Africa and Ghana. Through joint ventures, we also have interests in processing plants in India, Bangladesh, Russia, Ukraine, Ivory Coast, Nigeria, Uganda, Tanzania, Zambia, Zimbabwe, Germany, Netherlands and Poland. Our versatile products are used in a number of important edible and industrial applications such as in the manufacturing of food, soaps and detergents, palm-based biodiesel as well as cosmetic and pharmaceutical products.

For the sugar business, our refineries are in Australia, New Zealand, India, Indonesia and Morocco.



Production of Sania specialty fats in Indonesia



Unloading of soybeans in Qinhuangdao, China



Flour mill in Quang Ninh, Vietnam

## CRUSHING

We crush palm kernels in Indonesia, Malaysia, Ivory Coast, Nigeria and Uganda. Palm kernel oil is generally processed into oleochemicals and used in the production of soaps, detergents and cosmetics.

We crush a wide range of oilseeds such as soybeans, rapeseed, groundnut, sunflower seeds, sesame seeds, cotton seeds and corn into protein meals and edible oils. The protein meals are mainly sold to the animal feed industry while the oils are largely sold to our own Consumer Products and Oleochemicals businesses.

Our oilseed crushing operations are in China, India, Malaysia, Russia, South Africa, Tanzania, Ukraine, Vietnam, Zambia and Zimbabwe.

We also operate copra crushing plants in Indonesia and Philippines. Copra meal is made into animal feed.

## MILLING

Apart from palm oil milling, we have expanded into flour and rice milling. We are one of the largest wheat and rice millers in China and own flour mills in Indonesia, Myanmar, New Caledonia and Papua New Guinea, and through joint ventures in Malaysia, Indonesia, India, Vietnam and Thailand.

As part of our integrated sugar business, we operate sugar mills in Australia, China, India, Morocco and Myanmar.



# MERCHANDISING & DISTRIBUTION

The Group merchandises our products to customers across the world. The global and local market insight gained through this worldwide network enables us to identify and capitalise on business opportunities across the entire agribusiness value chain.

As part of the integrated business model, we build dedicated ports and jetties with deep draft next to the manufacturing complexes to facilitate shipping and reduce logistic costs. Wilmar also owns a fleet of liquid and dry bulk carriers which caters primarily to in-house needs and enhances operational flexibility and efficiency.



**43**  
liquid bulk vessels

**16**  
dry bulk vessels

**8**  
ports in **Indonesia**

**7**  
ports in **China**

**1**  
port in **Myanmar**

Network of  
**1,250km**  
of cane rail in **Australia**

Silos/storage  
facilities in  
**strategic**  
locations



# THE EVOLUTION OF WILMAR



Over the years, we have established a comprehensive sales and distribution network reaching traditional retail outlets, supermarkets, convenience stores and hypermarkets.



## CONSUMER PRODUCTS

Wilmar is the world's largest producer of consumer pack edible oils with leading positions in many Asian and African countries. We adopt a multi-brand strategy to target different market segments and invest in building our brands into well-established household names over the years.

Our consumer brands are renowned for their quality and many have won awards in their respective markets.

Leveraging the brand value of our edible oils, we launched other complimentary products such as flour, rice and noodles under the same brands, hence allowing the new products to gain market penetration more quickly.

Today our comprehensive product offering includes rice, wheat flour, noodles, sauces, condiments, margarine, sugar, chocolates, plant-based protein, soaps and detergents.

Over the years, we have established a comprehensive sales and distribution network reaching traditional retail outlets, supermarkets, convenience stores and hypermarkets. Our products reach about five billion consumers worldwide.



OUR PRODUCTS  
REACH ABOUT

**5 billion**  
consumers  
WORLDWIDE



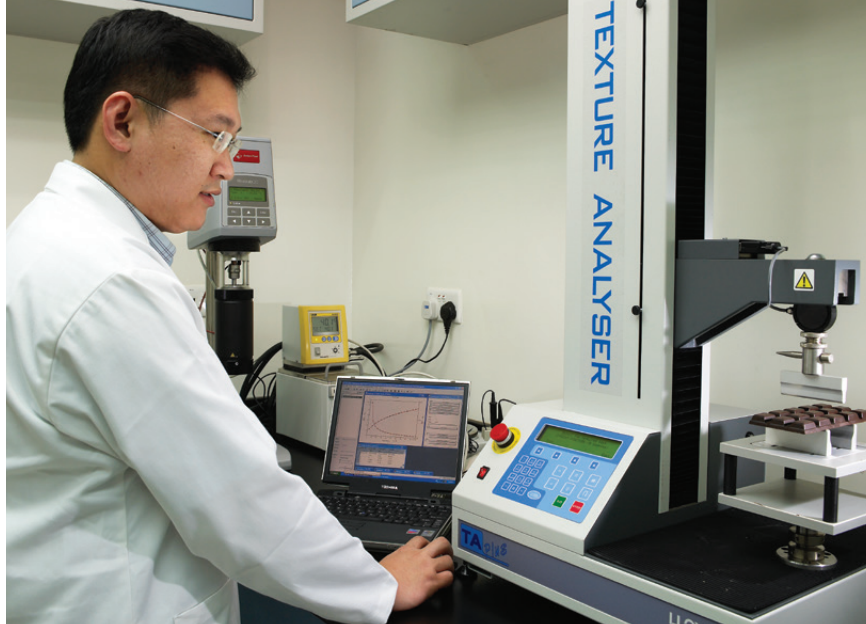
## RESEARCH & DEVELOPMENT

We invest extensively in research and development (R&D) technologies and consistently apply them throughout the value chain to improve the quality and range of our products and overall operational efficiency.

To stay ahead of consumers' evolving preference, over 600 scientists and researchers located globally engage in R&D activities focusing on product innovation and quality, food technology, oil palm productivity and operational efficiency. In addition, we collaborate with world-class clinical research facilities and medical experts to advance our understanding of the role of food as the new medicine. We are focusing our capabilities on creating functional foods that are health-enhancing such

as designer cooking oils for elderly patients and those with metabolic diseases. In China, our R&D facilities in Shanghai and Qinhuangdao focus on developing new technologies and products for cooking oils, specialty fats, proteins, condiments, functional foods, cereals as well as animal feed.

Wilmar will continue to invest in R&D as part of its commitment to deliver innovative products and better quality food for our consumers worldwide.



Over  
**600 scientists and researchers**  
located globally engage in  
R&D activities

## A GLOBAL INTEGRATED AGRIBUSINESS

Wilmar has over the years invested substantially in building an integrated business model as part of our strategy for long-term sustainable success. Our presence across the entire supply chain from cultivation, processing, merchandising to manufacturing of a wide range of branded consumer products is what sets us apart from our competitors. We benefit from operational synergies and pass on cost efficiencies to our customers. Furthermore, the resilience of our business model has enabled the Group to weather macroeconomic headwinds and stabilise earnings amid volatile commodities cycles.

Apart from substantial manufacturing infrastructure, Wilmar has built an unparalleled sales and distribution network in over 50 countries and regions. The connectivity between markets is crucial for the success of a global business. It not only allows our products to reach customers efficiently, it gives us access to market information and business opportunities.

Wilmar's evolution from a palm company to a global integrated agribusiness will continue well into the future. Food is the biggest business in Asia, if not the world, and our footprint spanning

19 markets including the three most populous nations of China, India and Indonesia will be a significant growth driver as consumers' preference shift towards better quality and healthier food. Africa, the world's second fastest growing region, will be another key growth area. We are present in 16 African countries and we will continue to strengthen our manufacturing base in Africa.



## OUR GLOBAL OPERATION



Over  
**900**  
manufacturing plants in  
**32**  
countries and regions\*



Extensive distribution network in  
**China, India, Indonesia**  
and some  
**50**  
other countries and regions



Multinational workforce of about  
**90,000**  
staff globally

\* Including plants owned or operated by subsidiaries, joint ventures and associates



### #1 PLAYER IN CHINA

- Largest edible oils refiner and specialty fats and oleochemicals manufacturer
- Leading oilseed crusher, producer of branded consumer pack oils, rice and flour
- One of the largest flour and rice millers

### INDONESIA & MALAYSIA

- One of the largest oil palm plantation owners and the largest palm oil refiner, palm kernel and copra crusher, flour miller, specialty fats, oleochemicals and biodiesel manufacturer
- Largest producer of branded consumer pack oils in Indonesia



#### AFRICA

- One of the largest oil palm plantation owners, edible oil refiners and producers of consumer pack oils, soaps and detergents
- Third largest sugar producer

#### AUSTRALIA

- Largest raw sugar producer and refiner
- Leading consumer brands in sugar and sweetener market
- Top 10 global raw sugar producer

#### EUROPE

- Leading refiner of tropical oils

#### INDIA

- Largest branded consumer pack oils, specialty fats and oleochemicals producer and edible oils refiner
- Leading oilseed crusher
- Leading sugar miller and refiner

#### RUSSIA

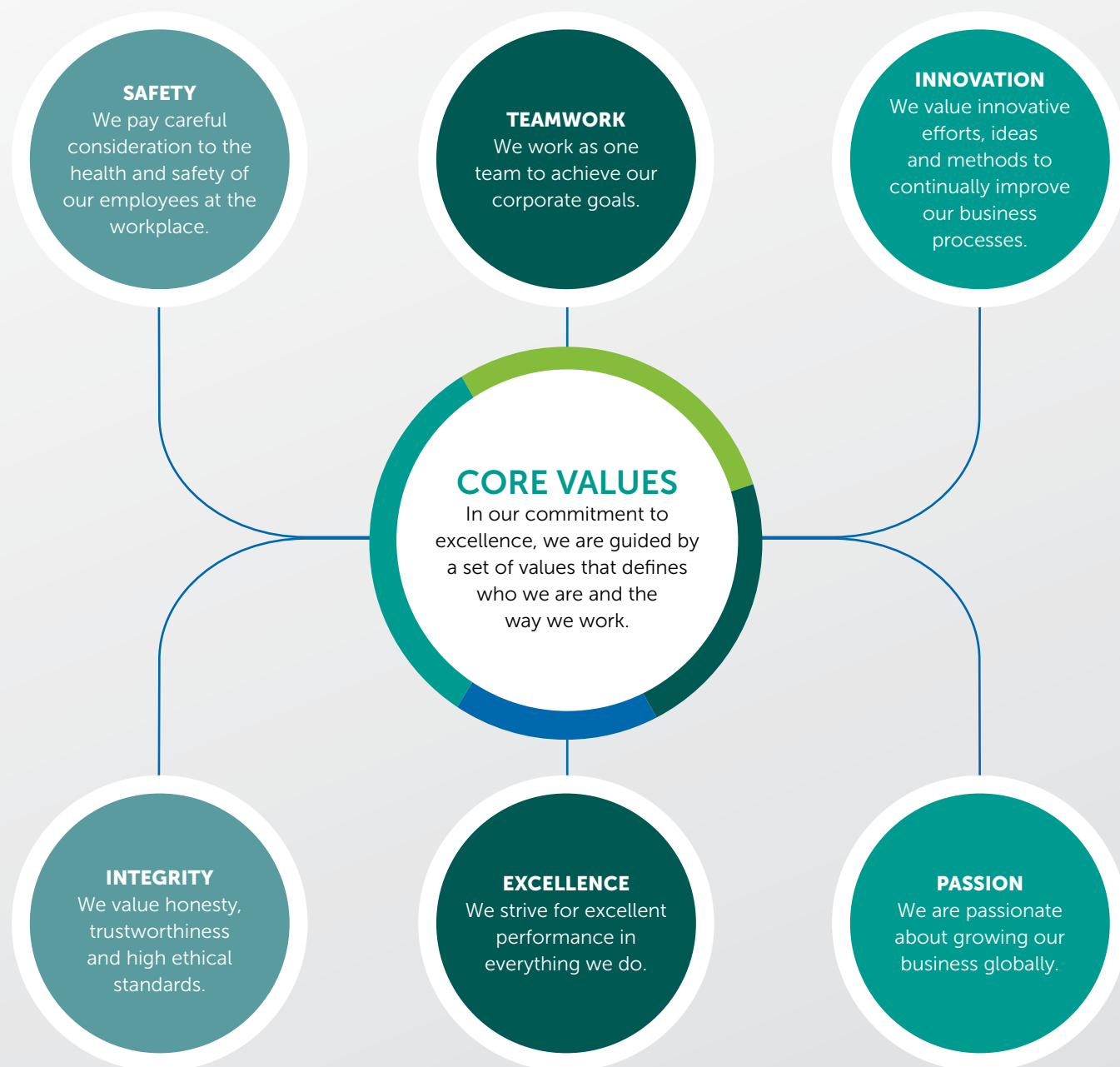
- Largest manufacturer of consumer pack margarine and mayonnaise

#### UKRAINE

- Largest edible oils refiner and specialty fats producer



## OUR CORE VALUES



## PERFORMANCE OVERVIEW

US\$1.29 b

NET PROFIT



US\$1.26 b

CORE NET PROFIT



US\$42.64 b

REVENUE



US\$3.02 b

EBITDA



US\$47.05 b

TOTAL ASSETS



20.4 US CENTS

EARNINGS PER SHARE



US\$2.64

NET ASSET PER SHARE



S\$0.125

DIVIDEND PER SHARE

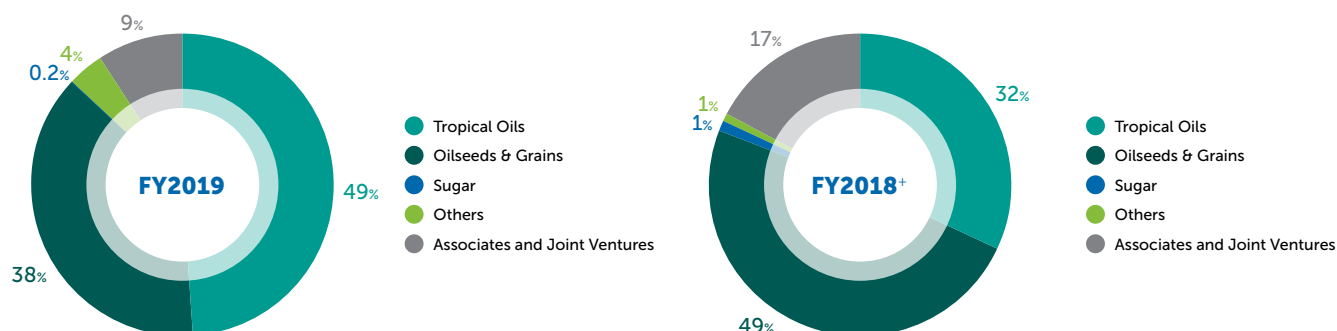




# FINANCIAL HIGHLIGHTS

	FY2019	FY2018	FY2017	FY2016	FY2015
<b>Income Statement (US\$ million)*</b>					
Revenue	42,641	44,498	43,574	41,402	38,777
EBITDA	3,024	2,937	2,615	2,244	2,101
Profit before tax from continuing operations	1,698	1,612	1,563	1,300	1,379
Net profit – including discontinued operations	1,293	1,125	1,196	972	1,023
Earnings per share – fully diluted (US cents) – including discontinued operations	20.4	17.8	18.9	15.4	16.1
Dividend per share (Singapore cents)	12.5	10.5	10.0	6.5	8.0
Dividend payout ratio on net profit (%)#	45	43	39	31	36
<b>Cash Flow (US\$ million)*</b>					
Operating cash flows before working capital changes	2,894	1,956	2,513	2,020	2,042
Capital expenditure	1,813	1,325	938	777	865
Working capital changes	1,098	149	(1,728)	(523)	398
Investment in subsidiaries, joint ventures and associates	129	417	132	145	511
<b>Balance Sheet (US\$ million)+</b>					
Shareholders' funds	16,763	16,046	15,964	14,435	14,394
Total assets	47,049	45,713	40,933	37,032	36,926
Total liabilities	29,172	28,938	23,947	21,653	21,625
Net loans and borrowings	13,219	13,460	12,596	11,692	11,817
Net gearing (x)	0.79	0.84	0.79	0.81	0.82
Net asset value per share (US cents)	264.4	253.6	252.4	228.5	227.8
Net tangible assets per share (US cents)	179.4	182.8	183.0	159.4	158.6

## PROFIT BEFORE TAX BY BUSINESS SEGMENT



Note:

Segmental breakdown calculation excludes unallocated expenses, gains/loss from biological asset revaluation and impairment of goodwill and property, plant and equipment.

\* FY2017 figures were restated upon adoption of SFRS (I) 9 Financial Instruments, SFRS (I) 15 Revenue from Contracts with Customers and IFRS Convergence. FY2018 figures were restated subsequent to the finalisation of purchase price allocation exercise for the acquisition of Shree Renuka Sugars Limited ("SRSL") and its subsidiaries.

# FY2019 dividend payout ratio on net profit is estimated based on number of shares outstanding as at 31 January 2020.

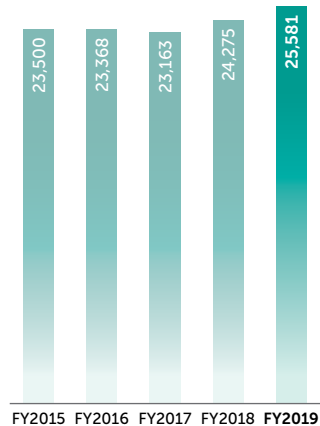
+ FY2018 figures were restated subsequent to the finalisation of purchase price allocation exercise for the acquisition of Shree Renuka Sugars Limited ("SRSL") and its subsidiaries.

## REVENUE\*

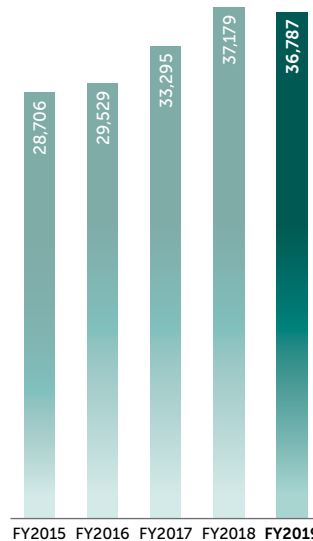


## SALES VOLUME

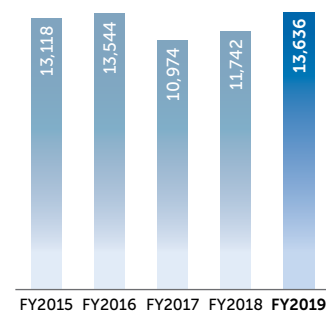
### Tropical Oils<sup>1</sup>



### Oilseeds & Grains



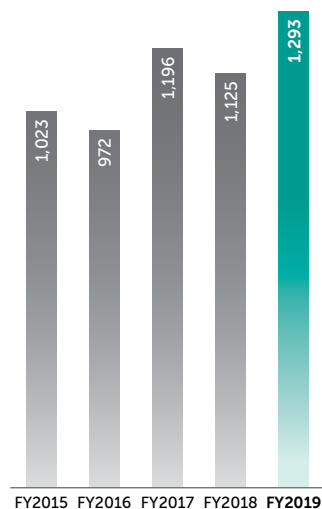
### Sugar<sup>2</sup>



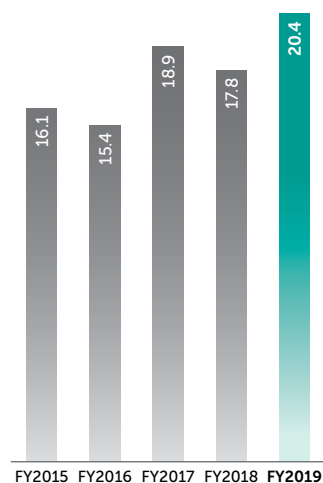
1 Excludes plantation volume

2 Sugar volume was restated for FY2017 upon adoption of SFRS(I) 15 Revenue from Contracts with Customers.

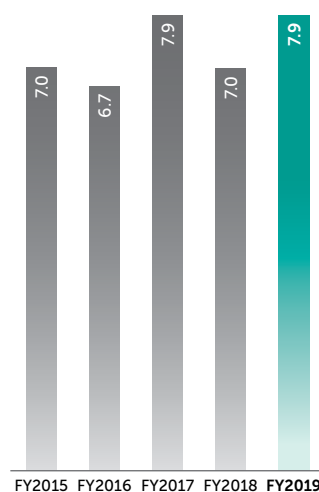
## NET PROFIT\*



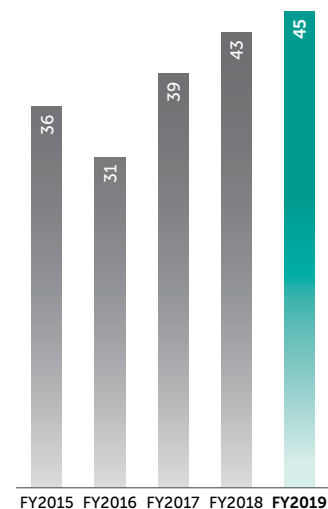
## EARNINGS PER SHARE\*



## RETURN ON AVERAGE EQUITY (%)\*



## DIVIDEND PAYOUT RATIO ON NET PROFIT (%)#

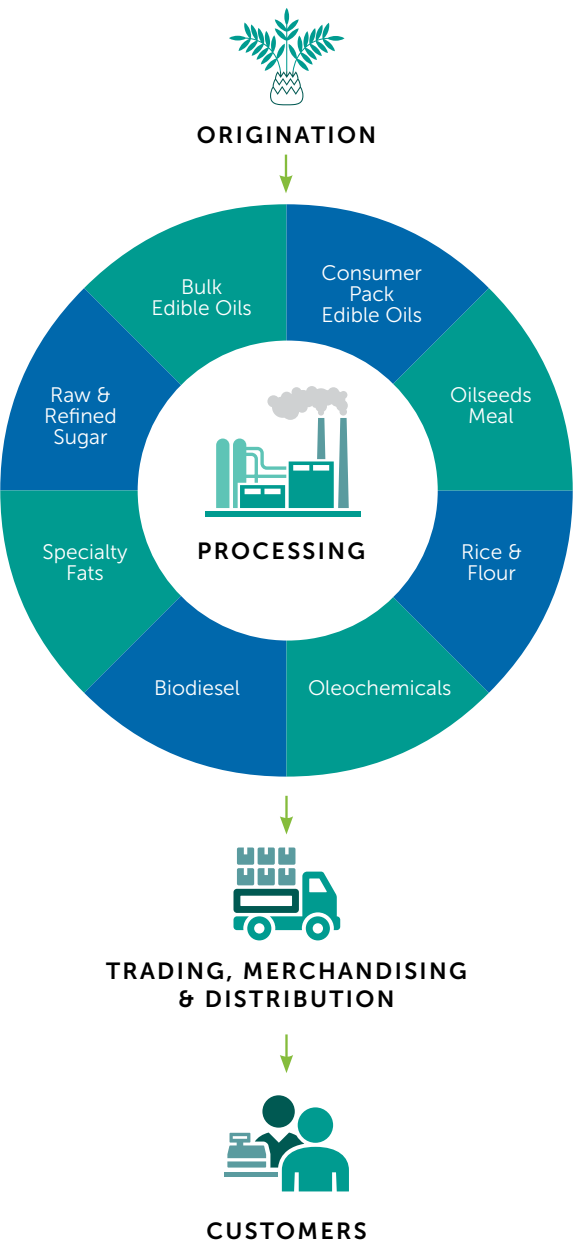




# WHAT WE DO

## VERTICALLY INTEGRATED BUSINESS MODEL

Wilmar’s strategy is to build an integrated model encompassing the entire value chain of the agricultural commodity business, from origination to processing, trading, merchandising branded products and distribution.



TROPICAL OILS	
PLANTATION	MANUFACTURING AND MERCHANDISING
One of the largest listed palm plantation companies in the world	Largest global processor and merchandiser of palm and lauric oils with distribution network in more than 50 countries
FFB 3.9m MT	Volume 25.6m MT
Revenue US\$15.54b	
RESULTS US\$841.6m	

			
OILSEEDS AND GRAINS		SUGAR	OTHERS
MANUFACTURING	CONSUMER PRODUCTS	MILLING, MERCHANDISING, REFINING AND CONSUMER PRODUCTS	Fertiliser Shipping
Largest soybean crusher in China and one of the largest flour mills globally	World's largest producer of consumer pack edible oils with leading positions in many Asian and African countries	Largest raw sugar producer and refiner in Australia and leading sugar refiner in Indonesia  Leading consumer pack sugar manufacturer in Australia and New Zealand	
Volume <b>30.4m MT</b> Revenue <b>US\$14.45b</b>	Volume <b>6.4m MT</b> Revenue <b>US\$7.07b</b>	Volume <b>13.6m MT</b> Revenue <b>US\$4.71b</b>	Revenue <b>US\$2.15b</b>
RESULTS <b>US\$636.9m</b>		RESULTS <b>US\$2.6m</b>	RESULTS <b>US\$74.9m</b>



# OPERATIONS REVIEW

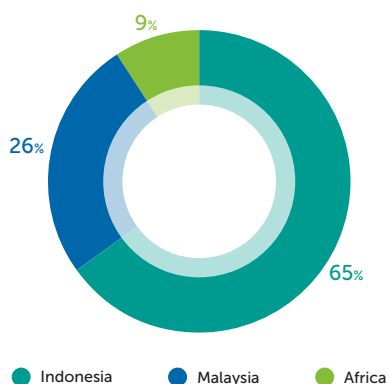
## TROPICAL OILS (PLANTATION, MANUFACTURING AND MERCHANDISING)

The Tropical Oils segment comprises the Group's entire value chain from plantations and palm oil mills to processing, merchandising, branding and distribution of palm oil and laurics related products including oleochemicals, specialty fats and biodiesel.

### Tropical Oils (Plantation)

As at 31 December 2019, our total planted area stands at 232,940 hectares (ha). Through joint ventures, we own plantations in Uganda and West Africa of approximately 46,000 ha. Wilmar also directly manages 35,391 ha under smallholder schemes in Indonesia and Africa, and another 157,515 ha under smallholders schemes through associates in Africa.

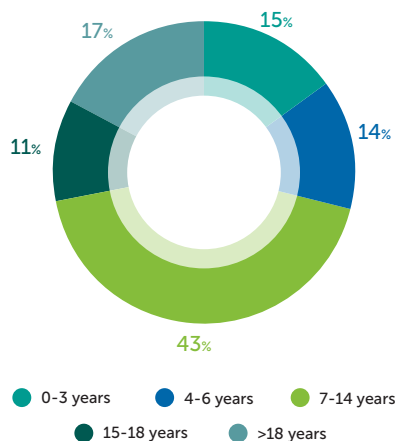
### Plantations Geographic Locations as at 31 December 2019



In recent years, we took the opportunity of the relatively low palm oil prices to step up our re-planting programme and thus maintaining the average age of our plantations at a relatively young 11 years. This will support the medium to long-term growth of our plantation operations. Around 54% of the

plantations are at the prime production age of seven to 18 years and 29% are at age six years and below.

### Plantations Age Profile as at 31 December 2019



### Sustainability

Sustainability is an integral part of our business and operations. Since announcing our No Deforestation, No Peat, No Exploitation (NDPE) policy in December 2013, we have continued to further our commitment to drive sustainable practices and encourage collective action to accelerate supply chain transformation.

In November 2019, we published an updated NDPE policy following an extensive consultation process with stakeholders including non-governmental organisations (NGOs) and subject matter experts. The updated policy is better aligned with globally recognised frameworks and guidance, and incorporates our commitments to health and safety, human rights and whistleblowing.

For more information on our sustainability efforts, please refer to the Sustainability chapter.

### Tropical Oils (Manufacturing and Merchandising)

We process and merchandise palm and lauric oils, sourced from our own plantations, smallholders and third-party suppliers, into refined palm oil, specialty fats, oleochemicals and biodiesel.

Through economies of scale and commitment to best practices in production, we have been able to sustain as one of the most cost-efficient producers in the industry. This efficiency is complemented by our strategically located facilities found near the coastal areas of both origin and destination markets, which enable us to manage transport, logistic and operational costs effectively. Together with an extensive distribution network and sales touchpoints spanning more than 50 countries and regions, Wilmar is well-positioned to capitalise on market intelligence acquired throughout the entire supply chain to meet the ever-changing demands of our customers.

Within the Tropical Oils segment, our activities also include manufacturing, merchandising and distribution of consumer pack branded tropical oils. We are the leading producer and seller in markets such as India, Indonesia, Vietnam, Bangladesh, Sri Lanka and several African countries. In the key locations of India and Indonesia, we have market shares of around 20% and 35% respectively.

During the year, we completed the purchase of Cargill Palm Products Sdn. Bhd's edible oil facilities in Kuantan, Malaysia. We have also started on the process of building an edible oil refinery and specialty fats processing facility in Port Klang, Malaysia. In 2019, our consumer packaging plant in Thilawa, Myanmar, commenced operations. It is the largest edible oil packaging plant in the country.

As at 31 December 2019, the Group has plants located in the following countries:

	REFINERY	OLEOCHEMICALS	SPECIALTY FATS	BIODIESEL
<b>Subsidiaries</b>				
Indonesia	26	4	4	11
Malaysia	16	3	1	2
China	54	10	7	0
Vietnam	4	0	2	0
Europe	0	1	0	0
Africa	2	0	2	0
Others	4	0	1	0
<b>Total no. of plants</b>	<b>106</b>	<b>18</b>	<b>17</b>	<b>13</b>
<b>Total capacity</b> (million MT p.a)	<b>32</b>	<b>2</b>	<b>2</b>	<b>3</b>
<b>Associates</b>				
India	49	3	6	0
China	7	1	3	0
Russia	4	0	1	0
Ukraine	2	0	1	0
Malaysia	3	0	0	0
Africa	10	0	6	0
Bangladesh	2	0	0	0
Europe	6	1	1	0
Indonesia	0	0	0	1
Singapore	0	0	1	0
<b>Total no. of plants</b>	<b>83</b>	<b>5</b>	<b>19</b>	<b>1</b>
<b>Total capacity</b> (million MT p.a)	<b>15</b>	<b>&lt;1</b>	<b>&lt;1</b>	<b>&lt;1</b>

Note: Refinery capacity includes palm oil and soft oils

### Industry Trend in 2019

In 2019, global palm oil production grew 2% from 74.2 million MT in 2018 to 75.7 million MT. The two largest producing countries, Indonesia and Malaysia, accounted for about 84% of global palm oil production. Indonesia's production increased 1% to 43.3 million MT and Malaysia's production grew 3% to 20.0 million MT.

Global demand for palm oil grew 9% to 77.9 million MT in 2019. Demand in Indonesia increased 20% to 14.5 million MT mainly due to the B20 biodiesel mandate. Demand in India increased 10% to 10.3 million MT as edible oil consumption grew. Demand in China increased 27% to 6.9 million MT as a result of a reduced supply of substitute products such as soybean oil and lard due to the African Swine Fever (ASF).

Crude palm oil (CPO) prices were on a downward trend in the first half of 2019 due to subdued demand and higher-than-expected production output. Prices started to recover in the third quarter of 2019 and surged in the fourth quarter on the back of higher demand anticipated from the expanded Indonesian biodiesel programme (B30), stronger uptake from China due to the prevalence of ASF and concerns over a supply shortfall due to slower production output growth. CPO prices closed at RM3,052 at the end of 2019, up 41% from RM2,166 at the beginning of the year.

### Our Performance

In 2019, pre-tax profit for the Tropical Oils segment increased by 54% to US\$841.6 million from US\$546.1 million

in 2018, boosted by good performance from merchandising activities and downstream processing margins.

In Plantations, production yield decreased by 7% to 20.1 MT per ha in 2019 from 21.6 MT per ha in 2018, impacted by the Group's younger plantation age profile due to its recent replanting activities and unfavourable weather conditions. This resulted in a 7% decrease in total fresh fruit bunches production to 3,914,613 MT for the year.

Supported by strong sales volume in the first nine months of the year, overall sales volume for the manufacturing and merchandising businesses increased by 5% to 25.6 million MT in 2019. However, weaker commodity prices in the current year led overall segment revenue to decrease by 9% to US\$15.54 billion in 2019 from US\$17.06 billion in 2018.

### Outlook and Strategy

Global palm oil production is expected to decrease marginally to 76.3 million MT for the marketing period from October 2019 to September 2020. Expectations of lower production in 2020 are due to the lagged impact of dry weather conditions and the reduction of fertiliser application when CPO prices were low in the first half of 2019.

Demand is expected to sustain as Indonesia implemented the B30 biodiesel programme in January 2020. Furthermore, with the resumption of the CPO export levy in Indonesia starting January 2020, we are optimistic about the outlook of our downstream businesses in Indonesia. However, the outbreak of the 2019 novel coronavirus (Covid-19) may have some short-term impact on our operations in China. Nonetheless, we remain positive about the long-term prospects of palm oil with the rise of global demand for our food and non-food applications such as oleochemicals and specialty fats.



# OPERATIONS REVIEW

## OILSEEDS AND GRAINS (MANUFACTURING & CONSUMER PRODUCTS)

The Oilseeds and Grains segment consists of the processing, merchandising, branding and distribution of non-palm and lauric edible oils, oilseeds, flour and rice as well as downstream products such as wheat and rice noodles in consumer pack, medium pack and in bulk.

### Manufacturing

We are a leading player in oilseed crushing with extensive presence in various parts of the world such as China,

India, Vietnam, Malaysia, Russia, Ukraine, Zimbabwe, Zambia, Tanzania and South Africa. We crush a wide range of oilseeds including soybean, rapeseed, groundnut, sunflower seed, sesame seed and cotton seed into protein meals and edible oils. The protein meals produced are mainly sold to the animal feed industry while the oils are largely sold to the Group's Consumer Products business.

Our operations include flour and rice milling as well as the production of rice bran oil. We are one of the largest wheat and rice millers in China and own flour mills through joint ventures in Malaysia, Indonesia, India, Vietnam and Thailand.

### Consumer Products

Our portfolio of consumer products include edible oils, rice, flour, noodles, sauces and condiments and are manufactured in China, Indonesia, India, Vietnam, Bangladesh, Sri Lanka and several African countries. Over the years, we have established a comprehensive sales and distribution network reaching out to traditional retail outlets, supermarkets, convenience stores and hypermarkets. Our consumer brands are renowned for their quality, having won numerous product awards in their respective markets. In China, we have a substantial market share of around 45% for edible oils, helmed by our flagship Arawana brand of products.

As at 31 December 2019, the Group has crushing plants and flour and rice mills located in the following countries:

	CRUSHING	FLOUR MILLING	RICE MILLING
<b>Subsidiaries</b>			
China	57	21	20
Malaysia	1	0	0
Vietnam	3	0	0
Africa	1	0	0
Indonesia	0	2	1
Myanmar	0	1	0
Papua New Guinea	0	2	0
New Caledonia	0	1	0
<b>Total no. of plants</b>	<b>62</b>	<b>27</b>	<b>21</b>
<b>Total capacity</b> (million MT p.a)	<b>27</b>	<b>8</b>	<b>4</b>
<b>Associates</b>			
China	16	1	2
India	19	2	2
Russia	2	0	0
Ukraine	1	0	0
Vietnam	1	4	1
Malaysia	0	9	0
Indonesia	0	2	0
Others	4	1	1
<b>Total no. of plants</b>	<b>43</b>	<b>19</b>	<b>6</b>
<b>Total capacity</b> (million MT p.a)	<b>14</b>	<b>3</b>	<b>&lt;1</b>

Note: Crushing capacity includes oilseeds crushing and rice bran extraction

Leveraging the extensive distribution and brand awareness from the consumer edible oils and food staples, we have also diversified into the consumer pack flour and rice businesses in China, Indonesia and Papua New Guinea and rice in Ghana, Bangladesh and Zimbabwe as well as flour in Vietnam, New Caledonia, Thailand, India and Malaysia.

### Industry Trend in 2019

In 2019, trade tensions between the United States (US) and China continued to have an impact on soybean trade flows. Soybean imports in China declined significantly from a peak of 95.5 million MT in 2017 to 88.0 million MT in 2018 and remained largely unchanged at 87.5 million MT in 2019, with the bulk of the supply coming from South America. While Brazil's overall exports of soybeans decreased 12% in 2019 to 73.5 million MT, Argentina's soybean exports increased substantially to 10.2 million MT in 2019 due to a better harvest. US soybean exports increased 10% to 51.3 million MT in 2019 as trade negotiations progressed during the year. China remained the top importer of soybeans, accounting for approximately 58% of the world's demand in 2019.

Nonetheless, total volume of soybeans crushed in China decreased 11% from 93.0 million MT in 2018 to 82.9 million MT in 2019 due to the lingering effects of the US-China trade tensions and the African Swine Fever (ASF) outbreak. As a result, both soybean meal and soybean oil saw lower consumption in 2019. Soybean meal consumption in China decreased 11% to 65.5 million MT while soybean oil consumption in China decreased 4% to around 16.0 million MT in 2019.

On the supply side, good weather in Argentina led to a rebound in soybean production and crop yields after a drought battered its crops in 2018. However, dry weather conditions during the start of the harvesting season in Brazil resulted in a slightly lower production.

In the Consumer Products business, we continued to benefit from healthy demand for branded consumer pack food staples across the countries in which we operate.

### Our Performance

In 2019, the Oilseeds and Grains segment achieved a pre-tax profit of US\$636.9 million, a 27% decrease from US\$875.0 million in 2018 as overall crush volume and margins for the year were impacted by the ASF outbreak in the first half of 2019.

Consumer products sales volume improved by 7% from 6.0 million MT to 6.4 million MT as a result of the earlier Chinese Spring Festival in January 2020.

### Outlook and Strategy

The 2019 novel coronavirus (Covid-19) outbreak has brought volatility to the commodity markets and further challenges our operating environment, especially in China. At the moment, we do not expect a major impact to our businesses as we are mainly operating in the food products industry. Nevertheless, a prolonged outbreak of Covid-19 may have a greater impact on our operations. We will continue to

monitor key developments including any impact on food supply and food consumption in China as well as other major markets. Soybean imports into China are forecast to recover by 3% to around 85.0 million MT for the marketing period of October 2019 to September 2020.

In the Consumer Products business, we will continue to benefit as consumers' preferences shift from unpackaged to quality branded consumer pack products. We will also continue to strengthen our brand reputation while improving our distribution networks, research and development as well as expanding our portfolio of products to grow our market presence globally.





## OPERATIONS REVIEW

### SUGAR (MILLING, MERCHANDISING, REFINING & CONSUMER PRODUCTS)

Wilmar operates an integrated sugar business across the entire value chain from sugarcane in Australia and beet plantations in Morocco to retail products marketed under leading brands such as CSR, Chelsea, Al Kasbah and Madhur. In between, we operate sugar mills, cogeneration plants, ethanol distilleries, and sugar refineries across the globe, linking key origins and destinations through a market-leading merchandising team headquartered in Singapore and supported by key strategic partnerships, such as the joint venture with the leading sugar and ethanol producer, Raizen Energia S.A. in Brazil. We trade over 12.0 million MT of raw and white sugar globally.

In Australia, our sugar business involves sugarcane cultivation, milling and refining to produce white sugar, brown sugar, caster sugar and syrups. We also produce ethanol as well as fertiliser.

We produce around 60% of Australia's raw sugar and our 75%-owned refinery joint venture supplies about 75% of Australia's and New Zealand's refined sugar requirements and also exports to many Asia Pacific markets. We are also Australia's largest generator of renewable electricity from biomass. We own leading sugar brands CSR in Australia and Chelsea in New Zealand. To complement our diversified product and brand portfolio, we also distribute the Equal range of sweeteners.

In Indonesia, we operate two refineries in Java with a refining capacity of about 700,000 MT.

In Morocco, we own a block of 29.9% (as at December 2019) in Cosumar S.A. (Cosumar) which operates one refinery and seven sugar beet/cane mills as well as the sugar brands Al Kasbah, La Gazelle and El Bellar. Cosumar is the sole sugar producer in Morocco and the third largest in the African continent, with a strong distribution network that includes exporting refined sugar to neighbouring countries around the Mediterranean Sea and West Africa.

In India, we are the majority controlling shareholder with 58% of Shree Renuka Sugars Limited (SRSL), the leading sugar company in India. SRSL's business comprises seven mills with a total cane crushing capacity of 8.4 million MT per annum, two port-based refineries - one each in Kandla and Haldia - with a combined capacity of 1.8 million MT per annum, a cogeneration capacity of 584 MW as well as the leading sugar brand Madhur.

In Myanmar, we have a majority 55:45 joint venture with Great Wall Food Stuff Industry Company Limited, the leading sugar company. The joint venture operates two sugar mills with a total sugar production of 1.4 million MT, a bio-ethanol plant and an organic compound fertiliser plant.

We have also expanded our sugar operations to Inner Mongolia, China, where our activities include the purchase and processing of sugar beet, the sale of sugar beet and its by-products as well as the production and sale of sugar and sugar products.

### Sugar Developments

In 2019, we consolidated our operations worldwide and improved the integration between refineries and marketing. We set up a white sugar marketing desk in Dubai that centralises white sugar distribution from our refineries.

In Australia, we have integrated our refinery operations and marketing desk with the operations of Goodman Fielder which is now a wholly-owned subsidiary of the Group.

### Industry Trend in 2019

World sugar price was under pressure for most of 2019, trading down to a low of 10.50 US cents per pound and mostly traded below 12.50 US cents per pound due to massive exports from India, which further added to an already oversupplied market. Thailand had another bumper crop and sugar was delivered for the first time in many years against the July New York and August London quotations.



## Our Performance

In 2019, the Sugar division reported a pre-tax profit of US\$2.6 million compared to a pre-tax loss of US\$128.2 million in 2018. The better performance was due to the absence of a non-cash impairment charge of US\$138.6 million recognised in 2018 relating to the milling operations in Australia.

Overall sales volume for the segment increased by 16% from 11.7 million MT in 2018 to 13.6 million MT in 2019. Correspondingly, revenue increased by 17% from US\$4.01 billion in 2018 to US\$4.71 billion in 2019.

## Outlook and Strategy

The weather in Asia was generally dry in 2019 and this is expected to result in lower crop production across the region in 2020. In Thailand, due to unfavourable weather conditions, cane production could be reduced as much as 40.0 million MT removing about 5.0 million MT of sugar in one year, while China, Indonesia and the Philippines are expected to import larger quantities of sugar. At the same time, US beet and cane crops were negatively affected by bad weather, therefore also increasing its import requirements. The European crop is also down drastically, leaving limited availability for export. However, we can expect a good crop from India with another export quota anticipated.

In 2020, the new Cosumar refinery, named Durrah and located in Yanbu, Saudi Arabia, will start operations with a capacity of 850,000 MT/year.

Our Sugar division is well placed to capture the higher white premium (difference between London white market and New York raw market) and the positive outlook in the Far East business.



	MILLING	REFINING
<b>Subsidiaries</b>		
Australia	8	2
New Zealand	0	1
Indonesia	0	2
India	7	2
Myanmar	2	0
China	2	0
<b>Total no. of mills/plants</b>	<b>19</b>	<b>7</b>
<b>Total capacity</b> (million MT p.a)	<b>28</b>	<b>4</b>
<b>Associate</b>		
Morocco	7	1
<b>Total no. of mills/plants</b>	<b>7</b>	<b>1</b>
<b>Total capacity</b> (million MT p.a)	<b>4</b>	<b>1</b>



# OPERATIONS REVIEW

## FERTILISER

The bulk of the Group's fertiliser business operation and market is in Indonesia. With an average annual sales volume of about 2.0 million MT, we are one of the largest fertiliser players in Indonesia.

In addition to having production lines focusing on nitrogen, phosphorus and potassium (NPK) compound fertilisers, we also engage in the trading and distribution of potash, phosphate and nitrogen fertilisers as well as secondary nutrients and trace element products. Supported by extensive logistics networks, the Group has been able to maintain substantial market shares of both potash and NPK in Indonesia, particularly in the oil palm sector. Customers of our fertiliser business are also our suppliers of fresh fruit bunches, crude palm oil and palm kernel, enabling us to tap this captive market and minimise credit risk.

At present, Wilmar's total installed capacity of NPK compound in Indonesia is 1.2 million MT per annum, with a further 100,000 MT per annum capacity in Sabah to complement the Group's activities in East Malaysia. We are also the appointed distributor of Canadian potash, Peruvian rock phosphate and USA borate in Indonesia.

### Industry Trend and Our Performance

Despite the long-term prospects, 2019 proved to be a difficult year for the fertiliser industry, where regional



fertiliser consumption in Indonesia and Malaysia declined by an estimated 25-30% in volume. The decline in volume was mainly contributed by the continued downward pressure on global commodity prices, especially palm oil, for the most part of 2019. This in turn dampened demand and buying sentiment throughout the year, with some plantations using less or even skipping some fertiliser application period. On top of a challenging first half of the year, the market suffered further in the second half where fertiliser prices saw declines across the industry. Despite the decline in annual sales volume and challenging market conditions in 2019, the Group's fertiliser business delivered a better profitability overall compared to 2018, mainly attributed to timely purchase of raw materials as well as a more stable currency market.

### Outlook and Strategy

The Group continues to remain positive on the long-term outlook for the region's agricultural sector, given the positive sentiment in oil palm. We aim to focus on markets where we have a significant presence and competitive advantage to ensure achievable and sustainable growth. We are also actively exploring other growing markets for fertiliser and capitalising on local channels as well as global networks that the Group has.

## SHIPPING

As part of the Group's integrated business model, we own a fleet of liquid and dry bulk carriers to support our shipping requirements. This fleet of vessels gives our operations greater flexibility and efficiency. Additional shipping requirements not served by this fleet are met by chartering-in third-party vessels.

In 2019, the total volume of liquid bulk and dry bulk shipped saw a marginal increase compared to the previous year. Despite challenging market conditions, the shipping unit also maintained a respectable profit for the year.

In line with the Group's long-term strategy, we will continue to seek good opportunities to expand our fleet with more cost-effective vessels to support the needs of our logistics operations.

As at 31 December 2019, the Group owned and controlled tankers / dry bulk vessels with a total tonnage of about 2.5 million MT.



## RESEARCH AND DEVELOPMENT

Wilmar's research and development (R&D) activities support our business operations by improving manufacturing processes, developing new innovative products as well as ensuring the consistency and enhancing the quality of existing products. Our R&D work is being carried out by around 600 scientists and researchers in various locations worldwide, including Singapore, China, Indonesia, India, Malaysia, Australia and New Zealand. In line with the Group's integrated approach, our R&D teams engage in cross-border collaborations as well as with external organisations to share knowledge and resources, and to enhance the collective R&D effort.



In 2019, our R&D teams focused on the following areas:

### Functional Foods

- Collaborated with the National University of Singapore in the WIL@NUS Corporate Lab to carry out clinical trials to identify food ingredients that can better contribute to healthy living and promote healthy ageing.
- Completed a Government-funded human clinical trial in New Zealand to assess a prototype meal replacement drink for sarcopenia (muscle loss) including Goodman Fielder's dairy and Wilmar's soy protein. The project involved input from Wilmar researchers in Singapore and Shanghai as well as knowledge transfer and support to the Singapore team in planning for subsequent sarcopenia clinical trials focusing on plant protein.
- Developed and launched active fermented porous noodles using patented low-fermentation technology. Naturally active yeast imparts on the noodles a unique porous structure and makes them easier to cook, digest and absorb.

- Developed slowly digestible (low glycemic index) noodles using wheat flour and ultrafine wheat bran.

### Plant-Based Protein

- Established a new research team in Singapore to study plant-based meat analogues.
  - Developed plant-based meat analogues using natural ingredients. The new products have improved nutritional profile, such as reduced sugar and sodium content.
- Completed the construction of a protein application laboratory in Shanghai. Prototypes such as high-end meat products, surimi products and meat analogues are being prepared in this laboratory which also carries out customer projects and provides technical training.
- Developed a new technology that produces soy protein to replace egg albumin for a wide range of uses in food, especially in bakery products.
- Developed a variety of Chinese dishes using texturised vegetable protein.

### Feed Ingredients

- Continued effort in microbes screening and collection for fermentation and improvement of feed ingredients.
- Developed and launched fermented soybean meal to eliminate undesirable factors in soybean meal. The product is especially suited for young animals and pets and has been well-received by the feed industry for its quality.

### Environmentally Sustainable Processing Solutions

- Development and application of enzymes to provide environmentally sustainable solutions to our food processing industry and oleochemicals production.
- Developed and commercialised a chemical catalyst-free and green process of producing natural vitamin E with high yield and improved quality, and less effluent.
- Developed a solution to recycle waste hydrochloride from certain oleochemical processes, thereby eliminating waste.

## OPERATIONS REVIEW

- Developed and launched soaps and detergents using our vegetable-based surfactant which are more consumer, fabric and environmentally friendly.
- Spent-bleaching earth revitalisation to minimise waste and increase sustainability of palm oil production.

### Food Quality Control

- Integrated photonic analysis with artificial intelligence for detection of oil adulteration, assessing of frying oil quality and achieving optimal blending of frying oil.
- Developed rice variety detection methods based on genomic bioinformatic analysis. These methods for on-site evaluation of rice grains, raw material purity detection and product quality control have been rolled out in some of our plants and will enhance our ability to provide high quality products to our customers.

### New Products and Product Improvements

- Launched seven new functional and flavoured soymilk powder products.
- Arawana soybean curd powder was awarded the second prize in science and technology progress by the China National Light Industry Council.
- Collaboration between R&D teams in New Zealand, Shanghai and Singapore to reformulate whipping cream product.

- New range of high protein/low fat Greek yoghurt in New Zealand.
- Launch of first low glycemic index white bread in Australia. Made with unique ingredients for longer lasting energy, it was the highest selling new product in the supermarket aisle loaf category in 2019.

### Upstream Activities

- Production of plant growth promoter (probiotics) and biofungicides (biocontrol) for sustainable oil palm cultivation.
- Genetic improvement of elite oil palm through precision molecular breeding.
- Genetic improvement of Indonesia elite rice cultivar to increase its fragrance flavour.

### Other Activities

- Launch of the China National Nutrition Science Research Grant.
  - Wilmar has committed to providing a 10-year grant of RMB10 million a year which will fund clinical studies on the elderly, diabetics and patients in cancer rehabilitation as well as improving the Chinese food database and nutrition status of school-age children in poor areas.
- Research on ingredients in infant formula.
  - Collaboration with the Chinese Nutrition Society and various universities to investigate the composition of human milk fat which resulted in a patented human milk fat substitute (OPO).





# INVESTOR RELATIONS

Wilmar's Investor Relations (IR) team strives to provide timely updates on the Group's financial performance, strategic direction and business developments through multiple channels to assist existing and potential investors make informed investment decisions. With regular engagement, we aim to build long-term relationships with our stakeholders in the financial community.

## EFFECTIVELY ENGAGING STAKEHOLDERS

During the year, management and the IR team engaged with over 150 investors via various channels including one-on-one meetings, group meetings, local and overseas investor conferences, results briefings, analyst meetings, teleconferences and roadshows. These events provide existing and potential investors access to senior management to discuss the Group's strategic direction, industry trends and financial performance. We also ensure that immediate concerns raised by investors who do not attend these conferences are addressed via e-mails, meetings or conference calls in a timely and accurate manner.

Held on 24 April 2019, the Group's Annual General Meeting (AGM) was well-attended by over 250 shareholders. An update on the Group's progress and financial highlights in the past year was presented by the Chief Financial Officer. This was followed by a series of TV commercials of some of our consumer products from various key markets. The Board of Directors as well as the Senior Management were in attendance to address any queries and concerns raised by shareholders. As in past AGMs, we showcased our new and flagship consumer pack oils, flour, rice and other products from key countries to keep investors updated on our product offerings.

Our efforts to reach out to the retail investing community also include a long-term sponsorship of the Securities Investors Association (Singapore) (SIAS). This sponsorship helps to support a wide variety of programmes such as investor education, corporate actions and membership drive.

We continue to build on the relationships with sell-side research analysts and have 16 analysts providing regular coverage on Wilmar.

## IR RESOURCES

The IR website is a key resource for corporate and stock information, financial data, policies, quarterly financial results, annual reports and significant business developments. All disclosures submitted to the Singapore Exchange (SGX) are uploaded to the Investors & Media section of the Group's corporate website (<http://ir-media.wilmar-international.com>) in a timely and consistent manner. Members of the investment community can also subscribe to our e-mail alerts and request for information through the website.

## ESG INVESTING

In recent years, we have seen an increasing focus on environmental, social and governance (ESG) issues amongst investors. The IR team works closely with the Group's Sustainability team to ensure that stakeholders are kept updated on our sustainability endeavours. Resource materials such as sustainability briefs on various programmes, the annual sustainability report as well as important updates on sustainability-related topics are made available on the Group's Sustainability Dashboard (<http://www.wilmar-international.com/sustainability>).

In addition, we held a sustainability event to provide key updates on our sustainability programme, including details on our supplier reporting tool,

No Deforestation, No Peat and No Exploitation (NDPE) policy refresh and progress on labour matters. The event was warmly received by over 100 bankers, analysts and portfolio managers in attendance.

## ENHANCING SHAREHOLDER VALUE

Our investment in key growth areas such as consumer products, rice and flour businesses will continue to enhance long-term shareholder value. The Group's resilient integrated business model has proven to be effective amidst macroeconomic uncertainty and commodity prices decline in recent years.

In July 2019, we announced that the China Securities Regulatory Commission has accepted Yihai Kerry Arawana Holdings Co., Ltd's (YKA) application for its proposed listing on the Shenzhen Stock Exchange. YKA is a 99.99%-owned subsidiary of Wilmar, incorporated in the People's Republic of China. Wilmar will retain majority control in YKA post listing and for the foreseeable future. The Proposed IPO is also expected to unlock shareholder value for Wilmar. There will be no change to Wilmar's SGX-ST mainboard listing status as part of the Proposed IPO and in the foreseeable future.

We remain optimistic about the future of Asia. Our investment in growth opportunities will continue to align with the objective of creating long-term value for shareholders. We are proposing a total cash dividend of 12.5 Singapore cents per share for the year, representing the highest cash dividend declared by the Group since listing.

## INVESTOR CALENDAR

February	FY2018 Results Briefing (Singapore)
March	Credit Suisse 22 <sup>nd</sup> Asian Investment Conference (Hong Kong)
April	Annual and Extraordinary General Meeting (Singapore)
May	1QFY2019 Analyst Meeting (Singapore)
June	Citi ASEAN C-Suite Investor Conference (Singapore)
August	2QFY2019 Results Briefing (Singapore) Macquarie ASEAN Conference (Singapore)
November	3QFY2019 Analyst Meeting (Singapore) Sustainability Event
	Morgan Stanley 18 <sup>th</sup> Asia Pacific Summit 2019 (Singapore)

# HUMAN CAPITAL MANAGEMENT

Being Asia's leading agribusiness group, good talent, teamwork and a strong corporate culture continue to be key priorities for our Human Resources (HR) teams as the Group grows and evolves. At the same time, we remain grounded in our belief that Wilmar's employees give back to the communities in which we operate.

## DIVERSITY

As an international organisation with over 90,000 employees in 36 countries, we also strongly believe in creating an inclusive and diverse workplace. For instance, women constitute 24% of our entire workforce and 57% of the Group's headquarters with 24% in the senior management team.

## TEAMWORK

Among Wilmar's six core values are excellence and teamwork. As our business expands globally, it becomes increasingly important that all country teams work together and towards the Group's goals. Employees are encouraged to form cross-border collaborations in generating new and diverse ideas aimed at improving business and operational efficiency. For example, a collaboration between the research and development (R&D) teams from China, Malaysia, Indonesia and India has resulted in the successful launch of a healthier and low saturated version of confectionary fat. The R&D team from India also leveraged the knowledge and expertise of the Malaysia's R&D team to normalise its production of cocoa butter using local ingredients.

In July 2019, a knowledge-sharing session was held in Shanghai with the objective of deepening regional engagements. Dialogues were focused on HR best practices which included future development plans and corporate social responsibility programmes.

## TRAINING & DEVELOPMENT

In our key emerging markets, there is a race for talents. We will continue to work with internal and external stakeholders to establish Wilmar as the choice employer in the industry.

We aim to build a valuable talent pool through our management trainee outreach programmes. In China, our subsidiary Yihai Kerry has launched a new training institution "Academy of Success" where high-potential new recruits undergo a 42-month structured training programme designed to groom future leaders. During the training phase, the candidates are constantly assessed on their performance and capability potential.

Wilmar supports and strongly encourages employees to upskill and reskill to grow in tandem with the business. In Wilmar Myanmar, a Burmese/Chinese language training course was held to improve communication and work efficiency between the locals and expatriates.

## INNOVATION

Innovation is another core value of Wilmar's. We embrace innovation across all operations to continually improve our processes and products.

Yihai Kerry introduced a reward scheme to promote innovation and recognise outstanding innovation projects. This encourages employees from various business units and functional departments to interact and exchange ideas that will ultimately improve the profitability and efficiency of our business.



Yihai Kerry, Wilmar's subsidiary in China, introduced a reward scheme to encourage innovation and exchange of ideas between business units.

Another example is Goodman Fielder, our subsidiary in New Zealand, which capitalised on the trend of salted caramel flavour by overcoming the challenge of combining contrasting pH levels into a

yoghurt product and made it the most popular flavour in its range.

## CHARITY & VOLUNTEERING WORK

Lending a helping hand to the less fortunate is a deeply ingrained value in our corporate culture. This stems from our belief in sharing the benefits of our business success with the communities around us.

In Ghana, we continue to support the "Operation Smile Ghana" initiative which provides free reconstructive facial surgery to correct cleft lips and cleft palate. We also provide food for impoverished families during their stay at the surgical centre while awaiting surgery. To date, more than 1,200 children and adults have benefited from this initiative.



Wilmar CLV (Cambodia, Laos and Vietnam) organised a fundraising run in Ton Duc Thang University for students from low-income families.

Our subsidiary Wilmar CLV (Cambodia, Laos & Vietnam) partnered with both local communities and non-profit organisations such as World Chef Without Borders to provide humanitarian assistance. Over 2,000 charity meals were provided to the needy families at the Can Tho Central General Hospital. Baking and cooking classes were conducted for disabled children while financial aid for renovation projects in orphanages were also undertaken in Vietnam. The company also organised a run to raise funds for Ton Duc Thang University students from low-income families.

# INFORMATION TECHNOLOGY

Wilmar's Information Technology (IT) team strives to deliver value-added services to all business functions through creating a secured yet flexible and agile IT landscape. We continue to build on the digital technologies adopted over the past few years by upgrading and enhancing our existing platforms. Concurrently we evaluate and implement new technologies to ensure the Group adapts quickly to the fast-evolving business landscape and requirements.

## STRATEGIC INTEGRATION OF IT AND BUSINESS

In line with the Group's integrated business model, the IT team works in close collaboration with global business teams to ensure there is an integrated planning platform across the entire supply chain from operations, production, sales and marketing, logistics to finance.

With the Group's international footprint, we recognise the importance of implementing holistic end-to-end solutions swiftly and securely across various platforms to protect the Group from IT security threats.

## IT GOVERNANCE

A robust IT governance framework plays a pivotal role in ensuring that IT investments and resources are effectively utilised to support the Group's business goals.

Leveraging technologies can yield potential benefits for businesses, however there are risks associated with new and disruptive technologies such as robotic process automation and As-a-Service architectures and solutions. We use Control Objectives for Information and Related Technology (COBIT), a globally recognised framework for IT governance and management, to deliver value to business units while adopting better risk management practices.

## BECOMING AN INTELLIGENT ENTERPRISE

With our products reaching billions of consumers globally, it is our priority to improve customer experience and be more responsive to market demand. We have developed key IT initiatives such as a central sourcing and procurement platform, digital sales dashboard, sales force automation and consumer ordering mobile applications, factory processes information systems and logistics digital platform to rapidly transform data into insights about our operations, market environment and customers.

As we move towards a data-driven economy, we will continue to focus on enhancing our core capabilities with

the right technologies, data, resources and mindset to deliver desired business outcomes and enable the Group to be more agile in a fast-evolving environment.

## BOOSTING OUR DIGITAL DEFENCE

As Wilmar progresses on the digitalisation journey, we are mindful of cybersecurity threats and vulnerabilities that have evolved from traditional viruses and malware to more sophisticated hacking, impersonation and phishing attacks. We continuously review and strengthen our cyber defence programmes to ensure their effectiveness in protecting our networks and systems.





# AWARDS & ACCOLADES

## CORPORATE AWARDS

### Wilmar International Limited

**Ranked 258<sup>th</sup>**

Fortune Global 500

Fortune Magazine

**Ranked 3<sup>rd</sup>**

World's Most Admired Company,

in Food Production Industry

Fortune Magazine

**Ranked 425<sup>th</sup>**

Forbes Global 2000: The World's

Biggest Public Companies

Forbes

**Ranked 3<sup>rd</sup> By Sales, 36<sup>th</sup> By Net  
Income and 33<sup>rd</sup> By Market Value**

Forbes Asia 200 Best Over A

Billion List

Forbes

**Ranked 5<sup>th</sup>**

Top 100 Singapore Brands

BrandFinance®

**Ranked 24<sup>th</sup>**

Top 50 Food Brands

BrandFinance®

**Ranked 1<sup>st</sup>**

Singapore International 100 Award –

Overseas Turnover Excellence

DP Information Group with Ernst &

Young as Co-Producer, supported by

ACRA, IE Singapore, SPRING, IDA and

Singapore Business Federation

**Ranked 32<sup>nd</sup>**

out of 578 companies on the Singapore

Governance and Transparency Index

The Business Times and the Centre

for Governance, Institutions and

Organisations

## CHINA

### 益海嘉里金龙鱼粮油食品股份有限公司

### Yihai Kerry Arawana Holdings Co., Ltd.

- 2019上海企业100强第10名  
上海市企业联合会/上海市企业家协会/  
上海市经济团体联合会
- 2019上海制造业企业100强第3名  
上海市企业联合会/上海市企业家协会/  
上海市经济团体联合会

### 益海嘉里(哈尔滨)粮油食品工业有限公司

### Yihai Kerry (Harbin) Oils, Grains and

### Foodstuffs Industries Co., Ltd.

- 农业产业化为国家级重点龙头企业  
国家农业产业化部际联席会议九部门

### 益海(周口)粮油工业有限公司

### Yihai (Zhoukou) Oils and Grains

### Industries Co., Ltd.

- 全国放心粮油示范工程示范加工企业  
中国粮食行业协会

### 益海嘉里食品营销有限公司

### Yihai Kerry Food Marketing Co., Ltd

- 中餐标准化金鼎奖,中国国家烹饪队全  
球商业合作伙伴,中国国家烹饪队训练  
比赛用粮油  
中国烹饪协会
- 2019年零售品牌最快成长品牌  
京东商城
- “益海嘉里水稻循环经济模式及金龙鱼  
大米产业链创新技术”第二届ICC亚太  
区国际粮食科技大会“科技创新奖”  
国际谷物科技协会(ICC)
- 2019年OLIVINUS阿根廷国际橄榄油大  
赛金奖  
OLIVINUS大赛委员会

### 丰益(上海)生物技术发中心有限公司

### Wilmar (Shanghai) Biotechnology

### Research and Development Center

- 2019年上海市专利工作示范企业称号

## INDIA

### Adani Wilmar Limited

- Best Workplace in Manufacturing  
2019  
Great Place to Work® Institute India
- Globoil Megastar of the Year  
GLOBOIL India
- Manufacturing Excellence  
Achievement using Lean Six Sigma  
Quality Circle Forum of India

## VIETNAM

### Cai Lan Oils & Fats Industries

### Company Ltd

- Vietnamese High Quality Goods  
Award  
Business Research Centres and  
Business Support (BSA)
- Top 10 Food and Beverage  
Companies and Top 10 Retail  
Companies in Vietnam  
Vietnam Report in collaboration with  
Vietnamnet Newspaper

### Xay Lua Mi Viet Nam (VFM)

- Vietnamese High Quality Goods Award  
Business Research Centres and  
Business Support (BSA)

### Vinh Phat Wilmar Rice Corporation

- Vietnamese High Quality Products -  
Global Integration Standard  
Business Research Centres and  
Business Support (BSA)

### Nam Duong International Foodstuff Corporation

- Vietnamese High Quality Goods  
Business Research Centres and  
Business Support (BSA)
- Vietnamese High Quality Products -  
Global Integration Standard  
Business Research Centres and  
Business Support (BSA)

## ZIMBABWE

### Olivine Industries (Private) Limited

- Quality Award 1<sup>st</sup> Runner Up 2019  
BUY Zimbabwe

### Surface Wilmar

- Quality Award 2<sup>nd</sup> Runner Up 2019  
BUY Zimbabwe

## SUSTAINABILITY AWARDS

### Singapore

- Ranked 1<sup>st</sup> for Human Rights Disclosure  
in ASEAN (Singapore Listed Companies)  
and 2<sup>nd</sup> in the Combined Overall ASEAN  
Category based on the United Nations  
Guiding Principles on Business and  
Human Rights  
ASEAN CSR Network together with  
the Institute of Human Rights & Peace  
Studies, Mahidol University (Thailand)  
and Article 30
- Human Rights and Labour Initiative –  
RSPO Excellence Award  
RSPO

### Australia

### Wilmar Sugar Australia Limited

- Heart of Hinchinbrook Community  
Spirit Award  
Hinchinbrook Chamber of Commerce  
Business Awards

## China

深圳南天油粕工业有限公司

**Shenzhen Nantian Oil and Meals Industry Co., Ltd**

- 全国优秀外商投资企业“安全环保鼓励奖”  
中国外商投资企业协会、深圳外商投资企业协会

益海(周口)粮油工业有限公司

**Yihai (Zhoukou) Oils and Grains Industries Co., Ltd.**

- 周口市“十大爱心企业”荣誉称号  
上海市慈善基金会

## India

**Adani Wilmar**

- Dainik Jagran CSR Award for Contribution in Health Category (SuPoshan Project)  
*Dainik Jagran CSR Awards 2019*

## Vietnam

**Cai Lan Oils & Fats Industries Company Ltd**

- Enterprise of Efficient Energy Usage  
*Quang Ninh Provincial People's Committee*

## CONSUMER PRODUCT AWARDS

BRAND	AWARD
<b>China</b>	
金龙鱼珍香小农粘	<ul style="list-style-type: none"> <li>• 2019世界高端米品鉴大赛优质粳米品牌银奖 2019世界高端米业大会大米组委会</li> </ul>
金龙鱼阳光鲜榨原香葵花仁油	<ul style="list-style-type: none"> <li>• 国际产品创新大奖 国际葵花籽油协会</li> </ul>
金龙鱼乳玉皇妃五常稻花香	<ul style="list-style-type: none"> <li>• 2019世界高端米品鉴大赛优秀品质奖 2019世界高端米业大会大米组委会</li> </ul>
金龙鱼谷维多稻米油	<ul style="list-style-type: none"> <li>• 2019尼尔森全球包装创新大奖 尼尔森</li> </ul>
金龙鱼小鲜米	<ul style="list-style-type: none"> <li>• 第十七届中国国际粮油产品及设备技术展示交易会金奖 食品世界品质评鉴大会</li> <li>• 2019世界高端米品鉴大赛优秀香味大米 2019世界高端米业大会大米组委会</li> </ul>
金味高级液态酥油	<ul style="list-style-type: none"> <li>• 第二十二届中国国际焙烤展览会产品创新奖(原料) 中国焙烤食品糖制品工业协会</li> </ul>
花旗	<ul style="list-style-type: none"> <li>• 品牌获评第十六届深圳知名品牌年中国调味品产业口感最佳调味品 深圳市总工会</li> </ul>
<b>Indonesia</b>	
Sania (General)	<ul style="list-style-type: none"> <li>• Superbrand (Cooking Oil Category) <i>Superbrands Indonesia</i></li> <li>• Sania Marketing Award, Best Marketing Campaign <i>Majalah Marketing</i></li> <li>• Indonesia WOW Brand 2019, Bronze Champion (Cooking Oil Category) <i>MarkPlus, Inc.</i></li> <li>• Top Brand Award (Cooking Oil Category) <i>Frontier Consulting Group and Majalah Marketing</i></li> </ul>
Fortune	<ul style="list-style-type: none"> <li>• Fortune Marketing Award, Best Marketing Campaign <i>Majalah Marketing</i></li> </ul>

BRAND	AWARD
<b>Ivory Coast</b>	
Dinor Olein Oil	<ul style="list-style-type: none"> <li>• Product of the Year <i>The Label of African Consumers</i></li> </ul>
<b>Uganda</b>	
White Star Bar	<ul style="list-style-type: none"> <li>• Best Laundry Soap <i>People's Choice Quality Awards</i></li> </ul>
Magic Detergent	<ul style="list-style-type: none"> <li>• Best Detergent <i>People's Choice Quality Awards</i></li> <li>• Platinum Award Winner, Best Washing Detergent 2019 <i>Consumer's Choice Awards</i></li> </ul>
Fortune Butto	<ul style="list-style-type: none"> <li>• Best Oil <i>People's Choice Quality Awards</i></li> <li>• Gold Award Winner, Best Cooking Oil 2019 <i>Consumer's Choice Awards</i></li> </ul>
<b>Vietnam</b>	
Neptune Gold	<ul style="list-style-type: none"> <li>• Vietnam Top 20 Golden Products <i>Vietnam Intellectual Property Association (VIPA) in cooperation with Vietnam Intellectual Property Research Institute</i></li> </ul>
Kiddy	<ul style="list-style-type: none"> <li>• Vietnam Trust &amp; Use Award <i>Vietnam Economic Times</i></li> </ul>
Simply	<ul style="list-style-type: none"> <li>• Vietnam Top 50 Trademarks <i>Vietnam Intellectual Property Association (VIPA) in cooperation with Vietnam Intellectual Property Research Institute (VIPRI)</i></li> </ul>
<b>Zimbabwe</b>	
Buttercup Margarine	<ul style="list-style-type: none"> <li>• Superbrands Winner 2019 (Spreads Category) <i>Superbrands</i></li> <li>• Product of the Year 2019 <i>BUY Zimbabwe</i></li> </ul>
Puredrop Cooking Oil	<ul style="list-style-type: none"> <li>• Superbrands 1<sup>st</sup> Runner Up 2019 (Cooking Oil Category) <i>Superbrands</i></li> </ul>

# SUSTAINABILITY



The Wilmar Women's Charter signifies a commitment to respect women's rights while ensuring a fairer and more inclusive workplace for women in our workforce.

Sustainability continues to play an integral role in our business strategy and operations. Our unwavering commitment to our NDPE policy precedes our efforts in 2019 to continuously improve and strengthen our sustainability-related initiatives, approaches and responsibilities.

We endeavour to fortify our policies, procedures and engagements surrounding our third-party suppliers in an effort to monitor, support and ensure their ongoing compliance to our NDPE policy. This is part of our enduring commitment and collective effort towards building a more sustainable and responsible supply chain and industry.

## JOURNEY OF CONTINUOUS IMPROVEMENT

### Strengthening our NDPE Policy

Working with technical and implementation partners, we reviewed and updated our NDPE policy which

was first established in December 2013. Following an extensive consultation process with stakeholders including non-governmental organisations (NGOs) and subject matter experts, the updated NDPE policy was published in November 2019.

Our NDPE policy is now better aligned with globally recognised frameworks and guidance, including the United Nations Food and Agriculture Organisation (FAO) Voluntary Guidelines on Responsible Governance on Tenure (VGGT), United Nations Global Compact, International Labour Organisation (ILO) conventions as well as the Roundtable on Sustainable Palm Oil (RSPO) guidance pertaining to peat and the integrated High Conservation Value (HCV) and High Carbon Stock (HCS) assessments for new plantings.

Our many other sustainability-related policies and commitments on

Health and Safety, Human Rights and Whistleblowing as well as those outlined in our Joint Statement published in December 2018 are now incorporated into the revised NDPE policy, which also includes our public commitment to adopt a conversion cut-off date of 31 December 2015.

### Managing Grievances

We reviewed our existing grievance mechanisms, in consultation with stakeholders including NGOs and subject matter experts, to identify areas for improvement. We are now better aligned with a stronger commitment towards the protection of human rights defenders, whistleblowers, complainants and community spokespersons, while ensuring a provision of anonymity for whistleblowing and reporting of grievance cases.

Wilmar, together with RSPO, trialled a mobile telephone-based grievance



reporting tool called Ulula across our estates in 2019. The tool allows workers to anonymously raise concerns, make enquiries or provide feedback related to working conditions directly to the RSPO.

### **Strengthening Human and Labour Rights**

Our employees form the backbone of our operations and prioritising them is essential in building a foundation for a sustainable and responsible business.

In May 2019, we launched our Human Rights Framework for implementation throughout Wilmar's supply chain. Developed based on the United Nations Guiding Principles on Business and Human Rights, the framework comprises the three key elements of Protect, Respect and Remedy while advocating human rights.

Concurrently, we set out the Women's Charter for our operations to ensure that women in our workforce have a fairer and more inclusive workplace. The charter reflects our commitment to respect women's rights while ensuring that their welfare as well as their families and those they care for are well-protected.

We have also invested significant time and resources in further improving labour conditions while addressing systemic issues in the Indonesian palm oil industry. Working with Verité Southeast Asia, our technical partner and expert over the past three years, we have developed and are implementing robust solutions to labour issues in our operations while equipping our employees with the tools and knowledge to raise awareness on human rights and labour concerns in plantations.

Wilmar is also working closely with labour unions in Indonesia to improve our workers' quality of life through initiatives that include conversion of workers' status from casual or

temporary to permanent, conforming to minimum wage for workers in the oil palm sector as well as provision of subsidies in addition to their wages.

### **Protecting Children in Plantations**

With over 12,000 children living with their parents in Wilmar-owned plantations, we place great emphasis on protecting and safeguarding their right to education and a secure childhood. We firmly believe that the opportunity for children to grow up in a safe and thriving environment is pivotal to building stable and healthy families.

Following the development and implementation of our Child Protection Policy in 2017, we collaborated with global non-profit organisation, Business for Social Responsibility (BSR), to establish a specific programme aimed at further protecting the rights of children living in oil palm plantations. The programme, which also involves Colgate-Palmolive, Nestlé, PepsiCo as well as Procter and Gamble, among others, will run until the end of 2020.

We also collaborated with Earthworm Foundation (EF), Archer Daniels Midland Company (ADM), Avon and Nestlé to develop a directory of social services in an effort to guide the private sector in improving the education, health and safety of children living in or near plantations.

### **Managing Resources Efficiently**

Goodman Fielder, a subsidiary of Wilmar, is a leading food company across Australia, New Zealand and Asia Pacific. One of its key focus areas for sustainability in 2019 was to manage natural resources more efficiently and this involved implementing active programmes to reduce water, waste, energy and greenhouse gas emissions across their operations, with annual improvement targets for every manufacturing site. By actively engaging operational staff to drive improvements, Goodman Fielder successfully identified potential annual savings of 18 million litres of water, 380 tonnes of waste and 435 MWh of energy.



It is our priority to protect and safeguard the right of children living with their parents in Wilmar-owned plantations to education and a safe environment.

# SUSTAINABILITY

In New Zealand, Goodman Fielder is collaborating with the Energy Efficiency and Conservation Authority to help drive further greenhouse gas emission reductions from our operations and distribution activities.

## RESPONSIBLE SOURCING

Our sustainability endeavours go beyond our own operations as we continuously work towards strengthening our supply chain to ensure that our suppliers comply with our NDPE policy. To this end, Wilmar has been implementing initiatives to complement and further strengthen our processes and procedures relating to supplier monitoring and compliance.

### Supply Chain Transformation

Engagement with our third-party suppliers is important in ensuring that our NDPE policy is implemented effectively. To enable better assessment of our suppliers' progress and implementation of the NDPE policy, we developed and launched the Supplier Reporting Tool (SRT) in 2017. The SRT is an online self-reporting tool that allows suppliers to report their current compliance to environmental and social risk-related issues within our supply chain.

The SRT allows us to collate reports on specific NDPE-related criteria as reported by each supplier mill. Based on the reports, we are able to utilise the SRT to identify potential risks within our direct mill suppliers. The SRT results are integrated with risk assessment scores to determine if a site assessment is necessary.

Site assessments are carried out with the help of a digital mobile audit tool called Nimble. Nimble is an online form and platform that generates an automated action plan for the mill and plantation, which ensures that the suppliers receive feedback and assessment results immediately with minimal lag time.



We leverage technology to gain clearer data-driven actionable insights and provide instant feedback to suppliers in order to address issues as they arise.

### Supplier Compliance and Engagement

We monitor our supply chain via the supplier group compliance programme. Through this programme, we have excluded 17 supplier groups at a group-level for non-compliance to our NDPE policy. This represents over 1.02 million hectares removed from our supply chain. However, in order to lead our suppliers towards more sustainable practices, we continue to provide guidance and support to suppliers facing suspension so they may close the gaps and comply with our NDPE policy.

### Sustainable Sourcing and Packaging

By adopting the broader Wilmar NDPE policy, Goodman Fielder further strengthened its approach towards a deforestation-free supply chain, while implementing a commitment to 100 percent Certified Sustainable Palm Oil (CSPO) under the Mass Balance supply chain across Australia and New Zealand. This commitment involves the certification of 21 facilities and over 100 different ingredients for our downstream operations.

Appropriate animal welfare standards are also adopted in its supply chain through collaborations with animal welfare organisation and suppliers, where suppliers are supported in the transition of farming practices.

Packaging plays a critical role in reducing food waste, maintaining product integrity and safety while communicating with consumers. Goodman Fielder is committed to deliver these outcomes in more sustainable ways by recognising the need for circular economy outcomes.

In 2019, Goodman Fielder developed a sustainable packaging framework focusing on three pillars: using less material and from sustainable sources, achieving best functionality with the least impact and to actively drive the circular economy for used packaging. Through projects delivered in Australia and New Zealand, Goodman Fielder has avoided the use of 184 tonnes of plastic for packaging, transitioned 54 tonnes of packaging out of non-recyclable materials, reduced cardboard use by 100 tonnes and eliminated over 100 truck movements by optimising pallet efficiency.

Through the Redcycle scheme in Australia, Goodman Fielder collected over 12 million bread bags for recycling in 2019. Similarly, Goodman Fielder supports the New Zealand Soft Plastic Recycling Scheme in 2019.

### KEEPING THINGS SWEET: OUR SUGAR BUSINESS

Wilmar is among the world's top ten raw sugar producers, with a global footprint that includes India's leading sugar company, Shree Renuka Sugars (SRS) Ltd, acquired in 2018. Given the significant presence and role we play in the sugar industry, we strive to continue improving ourselves as well as to endeavour towards becoming a more responsible industry player.

### Health and Safety

Health and safety continue to be a top priority in our operations, including our 1,600km rail network in Australia that transports our cane and sugar. We stage mock rail incidents annually in all four of our Queensland milling regions to better prepare crews for emergency situations. One of our new initiatives involves using GPS technology to further improve response times for emergency services. A mock railway incident in the Herbert region conducted in 2019 enabled us to trial Wilmar's new track layer over the Google Earth system, which provided the police, fire and ambulance crews with the exact GPS coordinates of the training incident, thus enabling the fastest possible emergency response. Wilmar continues to develop, empower and strengthen our biggest asset, which is our employees. Wilmar Sugar Australia continues to support the national 'R U OK?' initiative through our own efforts to raise awareness of mental health among employees and to encourage them to identify, reach out and support colleagues who may have personal struggles.

### Supplier and Community Engagement Efforts

We continue to recognise the important role our stakeholders play towards supporting and ensuring the success of our commercial and sustainability endeavours. Our sugar division channels significant effort and resources into strengthening our ties with our suppliers and the communities surrounding our operations.

In India, Wilmar continues to raise awareness on sustainable sugar cane among farmers aside from sharing best management practices to further enhance the productivity and quality of cane, which include the adoption of wide-row planting, promoting in-situ mulching and advising against burning of trash, among others. These awareness and capacity building programmes are



A mock railway incident in the Herbert region was conducted to ensure cane train crews are sufficiently prepared for emergencies.

carried out through meetings, workshops and demonstrations among farmers.

In the state of Karnataka, there is a high demand but limited supply for electricity, which sugar cane farmers require for irrigation of crops especially during the summer. This often affects their productivity and consequently their profitability. To assist farmers to overcome this challenge, we introduced solar-powered pumping systems.

In Australia, we developed a more cohesive relationship between sugarcane growers and Wilmar, being millers. Emphasis is placed on improving communications through dialogues and regular updates, which include bi-annual newsletters, weekly mill production reports and timely engagements to address operational or cane supply issues.

We also conduct frequent face-to-face sessions with growers which include tours of sugar terminals and mills, information sharing on innovative pricing and pooling options as well as workshops by subject matter experts to discuss current and anticipated trends in the sugar market, among others.

We strive to be an exemplary corporate citizen in the communities in which we operate. Wilmar advocates safety

education programmes targeted at children and safety awareness campaigns for the community. We also provide ongoing support to community festivals, events and sports endeavours through sponsorships and donations.

### Improving Productivity

In a cross-border effort to embrace technology and increase efficiency, our Information Technology teams in Australia and Singapore co-developed a customised reporting app for sugar mills, farms and bioethanol operations in Australia. Using the app, we can quickly and easily report issues and concerns identified on-site, together with supporting photographs. The innovation eliminates the need for a paper-based reporting process while enabling quicker resource allocation to resolve the issues.

Wilmar invests significantly in research and development efforts aimed at increasing farm productivity in our milling regions and the broader Australian sugar industry. Our current research focuses on developing guidelines for the use of mill mud and ash, being sugar milling by-products. The research is being conducted on 13 trial sites across Australia, making it one of our biggest trials, to test the best ways to apply mill mud and ash to reduce the potential loss of nutrients



# SUSTAINABILITY

from farms while potentially increasing the profits of sugarcane growers, who are our suppliers.

## CARING CORPORATE CITIZEN

Beyond our commitments to sustainable business practices, we also strive to be a responsible and caring corporate citizen. Wilmar allocates approximately US\$10 million annually towards corporate responsibility and philanthropic efforts. This budget is in addition to the building and improvement of housing, infrastructure and facilities for our workers and surrounding communities.

### Education

Wilmar believes that access to education is the catalyst to poverty alleviation, especially for rural families. We continue to manage or support over 70 schools where we operate, comprising 33 in China, 15 in Indonesia, 19 in Malaysia and six in Africa.

Underprivileged students with academic potential continue to receive scholarships and bursaries from Wilmar. About US\$400,000 was offered in scholarships for tertiary education in China.

### Health & Well-being

Wilmar continues to aid and support those in need of medical attention, especially cataract operations and prosthetic limb surgeries, as we strive to provide them with the means to improve their quality of life.

In China, we have funded over 27,000 cataract operations and over 1,000 prosthetic limb surgeries to date, of which close to 1,000 cataract operations and over 340 prosthetic limb surgeries were conducted in 2019.



The newly redeveloped Yihai elementary school caters to children from three villages in Shandong, China.

In India, the free basic medical care and treatment for employees have been extended to communities as well. We also established an immunisation programme for the community while supporting efforts to raise awareness on polio.

### Community Welfare

In China, our third orphanage opened in Hebei, bringing the total number of children under our care to 182. In 2019, over US\$800,000 went towards the development and upkeep of the orphanages. We also continue to support the elderly and physically disabled in China through nursing homes that we establish and manage. We completed the development of another nursing home in Shandong, which commenced operations in January 2020.

In Indonesia, Wilmar contributed about US\$313,000 for community welfare, empowerment and development initiatives ranging from donations, disaster relief efforts, scholarships to festive contributions. Wilmar also contributed US\$110,000 in 2019 to disaster relief efforts in China to help

those affected by forest fires in Shanxi and tornado victims in Liaoning.

We also readily provided in-kind contributions for disaster relief efforts in Australia which included the unprecedented floods that occurred in North Queensland in February 2019.

In India, Wilmar contributed close to US\$50,000 to flood relief efforts. We also mobilised aid and support for flood victims in Karnataka including sugar cane farmers and their families. In addition to food supplies, we contributed over US\$5,000 to the Karnataka state government in support of flood relief efforts.

In Uttarakhand, India, where the Munoli village was hit by unprecedented floods, we provided the villagers with food, drinking water as well as shelter during the time of need. We have also been consistently supplying drinking water to the Munoli community, contributing overhead tanks to store drinking water and donating a reverse osmosis plant.

In Australia, we continue to support the initiatives by our charity partner, Foodbank Australia, through Wilmar Sugar Australia (WSA) and Goodman Fielder. In preparation for the seasonal festivities, volunteers from WSA helped pack close to 400 grocery hampers which equated to about 8,300 meals for the less fortunate while Goodman Fielder donated about 1.5 million meals.

Goodman Fielder also provided monetary and product donations to support orphanages and nursing homes in Fiji. In 2019, this expanded to include providing food to the families participating in the Solo Moms Project, which is a three-month training programme on life skills for single mothers with no sustainable economic source to support their families.

Goodman Fielder encourages the pursuit of tertiary education and professional careers of indigenous youths in Australia by supporting the Career Trackers programme. Goodman Fielder also received the Career Trackers Co-Chair's Award for supporting the expansion of the programme to Papua New Guinea.

#### RECOGNITION FOR OUR EFFORTS

We received several accolades in 2019 in recognition of our sustainability initiatives, particularly those related to improvements made in human rights, labour and children's protection.

Wilmar ranked first among Singapore-listed companies and second in the overall ASEAN category in a collaborative study by the ASEAN CSR Network, Mahidol University in Thailand and Article 30, titled 'Human Rights Disclosure in

ASEAN'. The study measured the top 50 publicly listed companies across Indonesia, Malaysia, the Philippines, Singapore and Thailand against the UN Guiding Principles on Business and Human Rights (UNGPs) and the Global Reporting Initiatives (GRI) standards. Key focus areas of the study included company commitments and policies related to safeguarding human rights as well as its implementation, engagement, monitoring and resolution efforts.

Wilmar was also recognised by Swedish non-profit foundation Global Child Forum (GCF) as among the top global achievers in creating a positive impact on children's rights in an independent 2019 report titled 'The State of Children's Rights and Business: From Promise to Practice'. The report was published following an extensive assessment of performance by private sector in integrating children's rights into their operations while evaluating their relations with communities.

During the inaugural RSPO Excellence Awards held in Bangkok in November 2019, Wilmar emerged as the winner for the 'Human Rights and Labour Initiative' for our efforts related to human rights, protection and rights of women and children in oil palm plantations, strengthening labour rights and for improving the welfare of workers in oil palm plantations.

We were honoured to be recognised at the inaugural Hinchinbrook Business Awards where we received the 'Heart of Hinchinbrook Community Spirit Award 2019' for our commitment to the local community and the contribution made to the social fabric of the region.



We continue to manage or support over

**70**  
schools



To date, we have funded over

**27,000**  
cataract operations and over  
**1,000**  
prosthetic limb surgeries



Wilmar contributed

**US\$110,000**  
in 2019 to disaster relief  
efforts in China



In Indonesia, Wilmar  
contributed about

**US\$313,000**  
for community welfare,  
empowerment and  
development initiatives

# SUSTAINABILITY

## SUSTAINABILITY PERFORMANCE

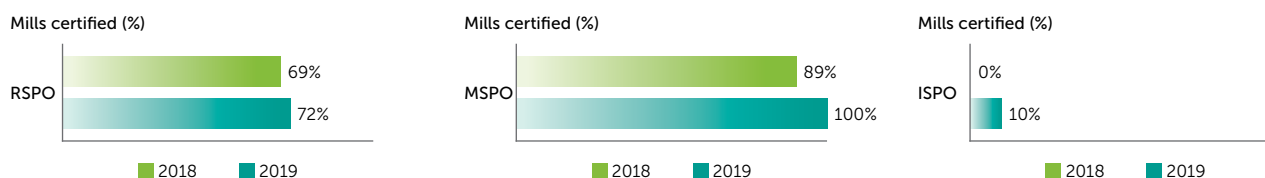
To effectively evaluate our performance against measurable targets, we monitor key performance indicators pertaining to the environment, social as well as supply chain.

Note: Sustainability performance indicators have not undergone limited assurance engagement at the time of printing.

## ENVIRONMENT Certifications

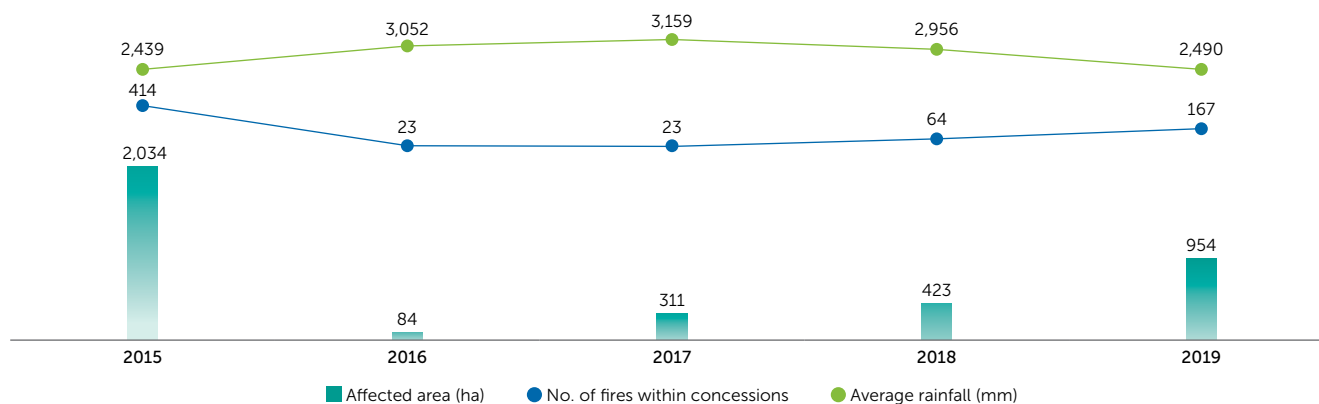
### Targets:

- To complete Roundtable on Sustainable Palm Oil (RSPO)\* certification for all Wilmar mills by 2023.
- To attain Malaysian Sustainable Palm Oil (MSPO) certification for all Wilmar mills and estates in Malaysia by 2019.
- To complete Indonesian Sustainable Palm Oil (ISPO) audits for 10 stand-alone mills in Indonesia by 2025.



\* Independent mills are not subjected to RSPO requirements for time-bound plan

## Fire monitoring in Indonesia\*



Note:

The fire incidences and affected area were higher in 2019 due to the lower rainfall. Comparing with 2015 which had similar rainfall conditions, the number of fires in 2019 were much lower and can be attributed partly to the successful implementation of fire prevention and monitoring system put in place by Wilmar.

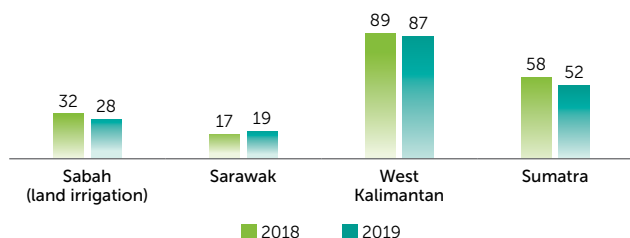
\* No fires were detected in our operations in Malaysia, Nigeria and Ghana in 2019.



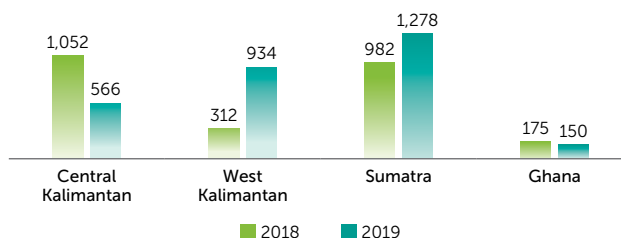
## Biological Oxygen Demand (BOD) Levels - Mills

BOD is the amount of oxygen used when organic matter undergoes decomposition by microorganisms. Testing for BOD is done to assess the amount of organic matter in water.

### River discharge BOD levels by region (mg/L)



### Land application BOD levels by region (mg/L)



Notes:

- The mill in Nigeria is new hence there is sufficient pond capacity to contain all effluent without land discharge.
- BOD level legal limits of the respective regions for river discharge:
  - Sabah: 20/50/100 mg/L, depending on the year the mill is built
  - Sarawak: 50 mg/L
  - Indonesia: 100 mg/L
- BOD level legal limits of the respective regions for land application:
  - Indonesia: 5,000 mg/L
  - Ghana: The first effluent discharge standard (developed based on existing guidelines) was gazetted and promulgated to Wilmar in August 2019 with a limit of 50 mg/L for the Oil & Fat Processing Sector (regardless of river discharge or land application). We are currently in discussion with the local authority to set a standard specifically for the palm oil sector.

## SOCIAL

### Access to education

#### Target:

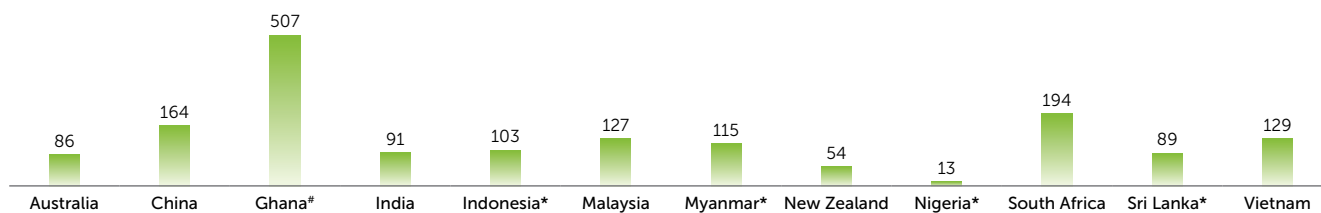
All children living in Wilmar's oil palm plantations and of compulsory school-going age to attend full-time education programmes by 2030.

	INDONESIA	MALAYSIA	GHANA	NIGERIA
Total number of children of compulsory school-going age living in Wilmar plantations	6,599	2,054	551	344
Children of compulsory school-going age living in Wilmar plantations who attend:				
Wilmar schools	} 94%	46%	98%	31%
Government schools		39%	2%	69%
<b>Total school attendance rate</b>	<b>94%</b>	<b>85%</b>	<b>100%</b>	<b>100%</b>

### Minimum wage

We are committed to paying fair wages to all employees to ensure their incomes always meet at least the legal minimum wage while our median wages paid are always above the minimum rates by respectable margins.

### How much Wilmar median wage is above minimum wage (%)



Note: Ethiopia has been excluded as there is no minimum wage.

\* Median wage calculations for Indonesia, Myanmar, Nigeria and Sri Lanka do not include the management level.

# Ghana's median wage is aligned with the local palm oil industry standard which is significantly above the minimum wage.

# SUSTAINABILITY

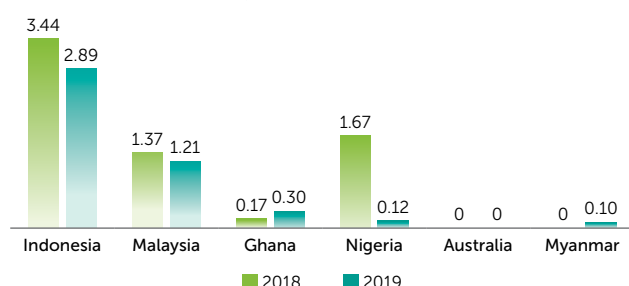
## SOCIAL

### Lost Time Incident Frequency Rate (LTIFR)

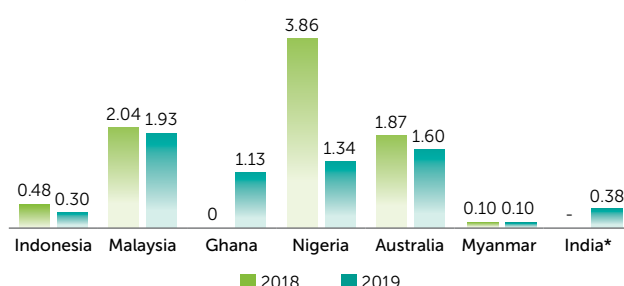
#### Target:

To minimise the lost time incident frequency rate through intensified efforts in health and safety awareness and training programmes.

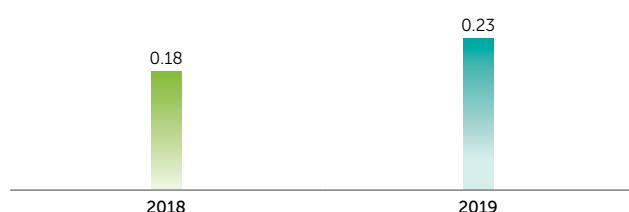
#### LTIFR - Plantations (per 200,000 working hours)



#### LTIFR - Mills (per 200,000 working hours)



#### LTIFR - Downstream Operations (per 200,000 working hours)



The LTIFR for downstream operations is aggregated from the data entered in our global reporting platform - Enablon. Since 2017 when Enablon was first implemented, we have been continuously developing an open and transparent reporting culture across all regions. There has been significant uptake noted, allowing us to investigate, take action and learn from lost time injuries to ultimately achieve a downward trend in future.

## Fatalities

Every unfortunate fatality is followed by a thorough review of cause and actions to prevent recurrence. The reviews are reinforced with continued efforts in training and protective equipment use to minimise, if not eliminate, risks.

The dataset below is for employees only and contractors data would be included in future versions.

#### Number of work-related fatalities in Upstream Operations

	2018	2019
Indonesia	5	3
Malaysia	0	3
Ghana	0	0
Nigeria	1	0
Australia	0	0
Myanmar	0	0
India*	-	0

#### Number of work-related fatalities in Downstream Operations

	2018	2019
Australia	0	0
China	1	1
Ethiopia	0	0
Ghana	0	0
India*	-	1
Indonesia	0	0
Malaysia	0	0
Netherlands	0	0
New Zealand	0	0
Philippines	0	0
Poland	0	0
South Africa	0	0
Sri Lanka	0	0
USA	0	0
Vietnam	0	0

\* Shree Renuka Sugars Limited was not in the reporting scope prior to 2019.

## SUPPLY CHAIN

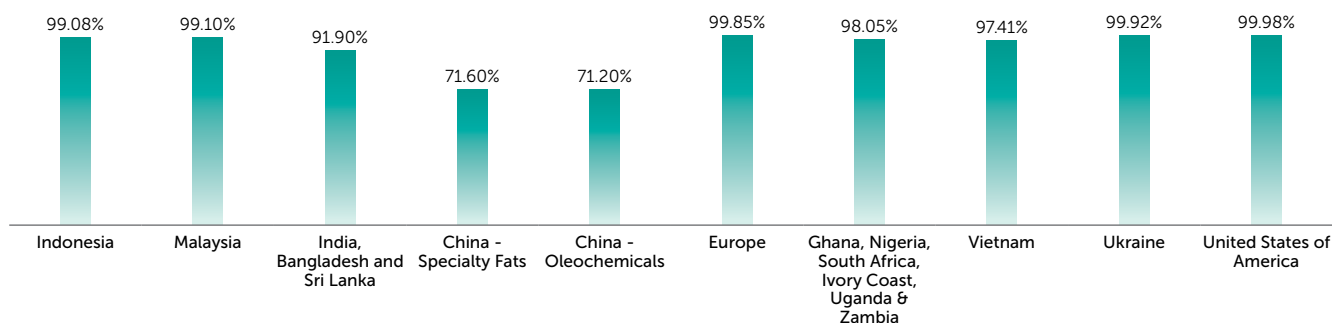
### Target:

We will continue to monitor all of our third-party suppliers for compliance to our NDPE policy.

### Traceability

Traceability analysis and summary data continued to be collected across Wilmar's global operations throughout the year. As of 30 September 2019, we have achieved 96.3% traceability to mills for our global operations.

#### Traceability (%) from October 2018 to September 2019



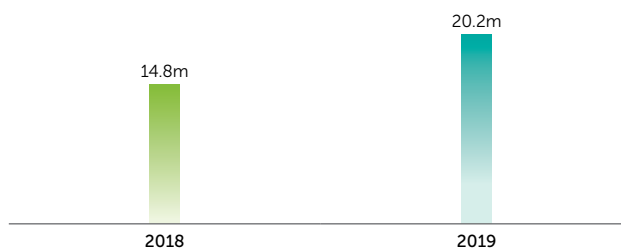
### Supplier Group Compliance (SGC)

Since the launch of our NDPE policy in 2013, we have been engaging Aidenvironment to conduct proactive mapping and monitoring of geospatial information using regular satellite updates of at-risk areas.

The SGC programme entails a more efficient mapping and monitoring process and helps to strengthen our suppliers' commitment and compliance to our NDPE policy.

The current scope includes 509 parent groups with more than 3,000 plantation units spanning Indonesia, Malaysia, Papua New Guinea, Cambodia, Myanmar and Thailand to ensure a comprehensive coverage for our monitoring. For instance, in 2019, our monitoring covered about 70% of the total oil palm concession area in Indonesia.

#### Total hectareage (ha) of suppliers' area monitored under SGC programme implemented by Aidenvironment





## BOARD OF DIRECTORS



**KUOK KHOON HONG**  
Chairman and  
Chief Executive Officer



**PUA SECK GUAN**  
Chief Operating Officer and  
Executive Director



**TEO LA-MEI**  
Executive Director, Group Legal  
Counsel and Company Secretary

Mr Kuok Khoon Hong, 70, is the Chairman and Chief Executive Officer ("CEO") of the Group. He is overall in charge of the management of the Group with a particular focus on new business development. He has extensive experience in the industry and has been involved in the grains, edible oils and oilseeds businesses since 1973. Mr Kuok has completed many projects involving the establishment of oil palm plantations in Asia and Africa, as well as the processing of grains, edible oils and oilseeds. Mr Kuok graduated from the then University of Singapore with a Bachelor of Business Administration degree. Mr Kuok was appointed to the Board on 24 March 2006 and was last re-elected on 24 April 2019.

Wilmar Board Committees served on:

**Chairman:**

- Executive Committee
- Share Purchase Committee

**Member:**

- Nominating Committee
- Risk Management Committee

Mr Pua Seck Guan, 55, oversees and manages the business divisions of the Group and assists CEO Mr Kuok Khoon Hong in the development of new businesses. Concurrently, he is the CEO and Executive Director of Perennial Real Estate Holdings Limited, an integrated real estate and healthcare company listed on the Singapore Exchange ("SGX"). Mr Pua has over 30 years of real estate experience in property investment, development and management across various asset classes, as well as in the creation and management of both private and listed real estate funds. Widely regarded as a Real Estate Investment Trust ("REIT") pioneer in Singapore, Mr Pua was instrumental in establishing REITs listed on the SGX such as CapitaMall Trust and CapitaRetail China Trust. Earlier, Mr Pua held concurrent positions as the CEO of CapitaLand Retail Limited, CapitaMall Trust Management Pte. Ltd., and CapitaLand Financial Limited. He holds a Master of Science degree in Civil Engineering from the Massachusetts Institute of Technology, USA and a Bachelor of Science degree in Building (First Class Honours) from the National University of Singapore. Mr Pua was appointed to the Board on 1 January 2016 and was last re-elected on 24 April 2019.

Wilmar Board Committees served on:

**Member:**

- Executive Committee
- Share Purchase Committee

Ms Teo La-Mei, 60, is responsible for overseeing the Group's legal and corporate secretarial functions. She has been the Group Legal Counsel and Company Secretary of the Company since August 2009. Ms Teo was the Company Secretary and Legal Counsel for the Shangri-La Hotel Limited Group of companies from August 1988 to December 2018. Ms Teo is a director of Shangri-La Hotel Limited, a position she has held since June 2001. She holds a Bachelor of Laws (Honours) degree from the National University of Singapore and is a member of the Corporate Governance & Regulatory Interest Group of the Singapore International Chamber of Commerce. Ms Teo was appointed to the Board on 21 February 2019 and was re-elected on 24 April 2019.



**KUOK KHOON EAN**  
Non-Executive and  
Non-Independent Director



**KUOK KHOON HUA**  
Non-Executive and  
Non-Independent Director



**RAYMOND GUY YOUNG**  
Non-Executive and  
Non-Independent Director

Mr Kuok Khoon Ean, 64, is the Chairman of Kuok (Singapore) Limited and Vice-Chairman of Kerry Group Limited and Kuok Brothers Sdn Berhad. He is also a Director of Kerry Holdings Limited as well as the Chairman and Non-Executive Director of PACC Offshore Services Holdings Ltd. Mr Kuok holds a Bachelor of Economics degree from Nottingham University, UK. Mr Kuok was appointed to the Board on 2 July 2007 and was last re-elected on 25 April 2018.

Mr Kuok Khoon Hua, 41, is the Chairman of Kerry Holdings Limited, the main investment holding company of the Kuok Group in Hong Kong. He is also a director of Kerry Group Limited and Kuok (Singapore) Limited; the Executive Chairman of Kerry Logistics Network Limited and the Vice Chairman and CEO of Kerry Properties Limited (the latter two of which are companies listed on the Hong Kong Stock Exchange) and an Independent Director of Sea Limited (a company listed on the New York Stock Exchange ("NYSE")). Mr Kuok holds a Bachelor's degree in Economics from Harvard University. Mr Kuok was appointed to the Board on 1 July 2016 and was re-elected on 26 April 2017.

Mr Raymond Guy Young, 58, is Executive Vice President and Chief Financial Officer ("CFO") of Archer Daniels Midland Company ("ADM") (listed on the NYSE), and a member of ADM's Executive Council. He joined ADM in November 2010 following a 24-year tenure with General Motors where he last served in Shanghai as Vice President of GM International Operations. In 2008 and 2009, he was CFO of General Motors. Between 2004 and 2007, he was the President and Managing Director of GM do Brasil and Mercosur Operations, based in São Paulo. Mr Young holds a Bachelor's degree in Business Administration from The Ivey School of Business, University of Western Ontario, in London, Canada, as well as an MBA from the University of Chicago. Mr Young serves on the Boards of Directors of International Paper Company (listed on NYSE) and the US-China Business Council. He is a member of the Board of Directors of the American Cancer Society Illinois Division and the CFO Advisory Board of the University of Chicago Booth School of Business. Mr Young was previously Alternate Director to Mr Juan Ricardo Luciano on the Wilmar Board from 3 November 2017 to 28 December 2018. He was appointed as a Non-Executive and Non-Independent Director on the Wilmar Board on 28 December 2018 and was re-elected on 24 April 2019.

## BOARD OF DIRECTORS



**LIM SIONG GUAN**

**Non-Executive and Lead Independent Director**

Mr Lim Siong Guan, 72, is a Professor at the Lee Kuan Yew School of Public Policy at the National University of Singapore and a Senior Fellow of the Singapore Civil Service College. He is a member of the Board of Trustees of the Singapore University of Technology and Design. He chairs the Board of Directors of Swiss Re Asia Ltd. and is a member of the International Board of the stars Foundation, a Swiss not-for-profit organisation that promotes development of next generation leaders. He also chairs the Board of Directors of Honour (Singapore), a charity that seeks to promote a culture of honour and honouring. In September 2017, Mr Lim was named the Institute of Policy Studies' fourth SR Nathan Fellow for the Study of Singapore. Mr Lim was the Group President of GIC from 2007 to 2016 and a former Head of the Singapore Civil Service from 1999 to 2005. He was the first Principal Private Secretary to Singapore's founding Prime Minister, Mr Lee Kuan Yew, and was also the Permanent Secretary in the Ministries of Defence, Education, Finance, and the Prime Minister's Office. Mr Lim has chaired the Singapore Economic Development Board, the Inland Revenue Authority of Singapore, the Accounting and Corporate Regulatory Authority and, the Central Provident Fund Board. Mr Lim graduated with First Class Honours in Mechanical Engineering from the University of Adelaide and has a Postgraduate Diploma in Business Administration from the National University of Singapore. Mr Lim was appointed to the Board on 1 January 2018 and was re-elected on 25 April 2018.

Wilmar Board Committees served on:

**Chairman:**

- Risk Management Committee

**Member:**

- Audit Committee
- Nominating Committee
- Remuneration Committee



**TAY KAH CHYE**

**Non-Executive and Independent Director**

Mr Tay Kah Chye, 73, is currently the Executive Chairman of CLMV Consult Net Private Limited, a regional consulting company headquartered in Singapore and the Chief Executive Officer of the PATA Group (comprising PATA Consultancy Private Limited and PATA International Enterprise Private Limited). He has served as the Honorary Advisor of ASEAN Bankers Association, a regional banking industry group from 2008 to 2010. Prior to his retirement on 31 December 2007, Mr Tay was the President and Chief Executive Officer of ASEAN Finance Corporation Limited, a regional merchant bank based in Singapore and owned by various leading banks and financial institutions in ASEAN since 1991. Mr Tay has vast experience in banking and finance. Mr Tay was with Citibank N.A. Singapore Branch, where he started his banking career in 1973. His last held position in Citibank was Vice President and Head of its Corporate Marketing Group. During his 18 years with Citibank, he held various positions in banking operations, credit management and marketing. Mr Tay was a director of Cambodia Mekong Bank Public Limited from 2003 to 2012 and his last held position was Chairman of the Board of Directors. He is the Independent Non-Executive Chairman of Asiatic Group (Holdings) Limited and the Lead Independent Director of Asiatravel.com Holdings Ltd (both of which are listed on the SGX). Mr Tay holds a Bachelor of Social Sciences degree in Economics from the then University of Singapore. Mr Tay was appointed to the Board on 14 July 2006 and was last re-elected on 26 April 2017.

Wilmar Board Committees served on:

**Chairman:**

- Audit Committee

**Member:**

- Nominating Committee
- Remuneration Committee
- Risk Management Committee





**KWAH THIAM HOCK**  
Non-Executive and Independent Director

Mr Kwah Thiam Hock, 73, sits on the boards of various companies including Excelpoint Technology Ltd and Teho International Inc Ltd, both of which are listed on the SGX. He started his career in 1964 with the Port of Singapore Authority. From 1969 to 1970, he was an Assistant Accountant with the Singapore Textile Industries Limited. Subsequently, he served as the Secretary and Assistant Accountant in Singapore Spinners Private Limited from 1970 to 1973 and later in 1974, he moved on to become the Regional Accountant and Deputy Manager of its related company, IMC (Singapore). Mr Kwah left to join ECICS Holdings Ltd in 1976 and rose to become its President and CEO. He stepped down from ECICS Holdings Ltd in 2003 to assume the position of Principal Officer and CEO of ECICS Limited, a wholly-owned subsidiary of IFS Capital Limited (listed on the SGX). Mr Kwah retired from ECICS Limited in December 2006 but he remained as advisor of ECICS Limited until April 2019. He is a Fellow, Certified Public Accountant of Australia, ISCA and ACCA. He graduated from the then University of Singapore in 1973 with a Bachelor of Accountancy degree. Mr Kwah was appointed to the Board on 14 July 2006 and was last re-elected on 26 April 2017.

Wilmar Board Committees served on:

**Chairman:**

- Nominating Committee
- Remuneration Committee

**Member:**

- Audit Committee



**KISHORE MAHBUBANI**  
Non-Executive and Independent Director

Mr Kishore Mahbubani, 71, has had a long career in diplomacy and academia, and is a prolific writer and speaker on global issues and public policy. He was with the Singapore Foreign Service for 33 years (1971-2004), during which he has served in Cambodia, Malaysia, Washington D.C. and New York, where he served twice as Singapore's Ambassador to the UN and as President of the UN Security Council in January 2001 and May 2002. He was Permanent Secretary at the Foreign Ministry from 1993 to 1998. He was the Founding Dean of the Lee Kuan Yew School of Public Policy, National University of Singapore ("NUS"), from 2004 to 2017 and a Professor in the Practice of Public Policy from 2006 to 2019. Currently, he is a Distinguished Fellow at the Asia Research Institute at NUS. In 2019, he was elected to the American Academy of Arts and Sciences, which has honoured distinguished thinkers and leaders, including several of America's founding fathers and presidents, since 1780. Mr Mahbubani has been a member of the Boards of Zurich Insurance Group Ltd (listed on the SIX Swiss Exchange) and of Zurich Insurance Company Ltd since April 2015. He has also taken the role of Non-Executive Chairman and Non-Executive Director of Aggregate Asset Management since September 2017. Mr Mahbubani was appointed to the Board on 1 January 2016 and was last re-elected on 24 April 2019.

## BOARD OF DIRECTORS



**WEIJIAN SHAN**

**Non-Executive and Independent Director**

Mr Weijian Shan, 66, is Chairman and CEO of PAG Group. He was Co-Managing Partner of Newbridge Capital, and, after Newbridge's integration with TPG, Co-Managing Partner of TPG Asia. Prior to TPG, Mr Shan was a Managing Director of JP Morgan. He previously was an Assistant Professor at the Wharton School of the University of Pennsylvania. His other former employers include the World Bank and Graham & James Law Firm. Mr Shan graduated from Beijing Institute of Foreign Trade (now known as Beijing University of International Business and Economics) and received his PhD and Master of Arts from University of California, Berkeley and an MBA from the University of San Francisco. Mr Shan was appointed to the Board on 1 January 2018 and was re-elected on 25 April 2018.



**TEO SIONG SENG**

**Non-Executive and Independent Director**

Mr Teo Siong Seng, 65, is the Executive Chairman and Managing Director of Pacific International Lines (Private) Limited ("PIL"), one of the top containership operators in the world and the largest shipowner in South East Asia. He is also the Chairman and CEO of Singamas Container Holdings Ltd, a subsidiary of PIL, listed on the Hong Kong Stock Exchange and an Independent Director of Keppel Corporation Limited, listed on the SGX. Mr Teo holds various other appointments including Chairman of the Singapore Business Federation, Honorary President of the Singapore Chinese Chamber of Commerce and Industry, Director of Business China, Honorary Consul of the United Republic of Tanzania in Singapore, Board Member of Enterprise Singapore, Member of the Singapore Future Economy Council and Pro-Chancellor of NUS. He was also a Nominated Member of Parliament from 2009 to 2014, representing the business sector and the Chinese community. Mr Teo graduated with First Class Honours in Naval Architecture and Ocean Engineering from Glasgow University in UK. Mr Teo was appointed to the Board on 1 May 2019.



**SOH GIM TEIK**  
**Non-Executive and Independent Director**

Mr Soh Gim Teik, 65, is a Partner at Finix Corporate Advisory LLP, which is involved in advising organisations on Board and directorship matters in the areas of strategic management, corporate restructuring, finance and corporate governance. He is the Lead Independent Director at KS Energy Limited and an Independent Director of BBR Holdings (S) Ltd, both of which are listed on the SGX. Mr Soh holds various other appointments including Audit Committee Chairman, Governing Council of the Singapore Institute of Directors, Member of the SGX Disciplinary Committee, Independent Director of National Healthcare Group Pte Ltd, Independent Director and Executive Committee member of EDBI Pte Ltd (a government-linked global investor) and Board Deputy Chairman of the Singapore Science Centre. He is also currently a Member of the Advisory Committee on Accounting Standards for Statutory Boards with the Accountant-General's Office. Mr Soh was Executive Director and CFO of then SGX-listed Sincere Watch Limited and its group of companies from 1993 to 2008. Mr Soh holds a Bachelor of Accountancy degree from the then University of Singapore. He was appointed to the Board on 1 December 2019.



**JUAN RICARDO LUCIANO**  
**Alternate Director to Mr Raymond Guy Young**

Mr Juan R. Luciano, 58, is the Chairman of the Board of Directors, President and CEO of Archer Daniels Midland Company ("ADM"), listed on the NYSE. ADM is one of the world's leading agricultural processors and food ingredient providers. Mr Luciano joined ADM in 2011 as Executive Vice President and COO. He was named President of ADM in February 2014, and was appointed CEO in January 2015. He became Chairman of the Board of ADM in January 2016. Mr Luciano previously spent 25 years at The Dow Chemical Company, where he last served as Executive Vice President and President of the Performance division. Mr Luciano serves as Lead Director of Eli Lilly and Company (listed on the NYSE), where he chairs the Finance Committee and a Director of Intersect Illinois, a non-profit economic development organisation created by former Illinois Governor Bruce Rauner. He is a member of the Economic Club of Chicago and the Commercial Club of Chicago. He also serves on the Global Advisory Board of the Kellogg School of Management at Northwestern University. He holds an industrial engineering degree from the Buenos Aires Institute of Technology. Mr Luciano served as a Non-Executive and Non-Independent Director on the Wilmar Board from 20 June 2012 to 28 December 2018. He was appointed Alternate Director to Mr Raymond Guy Young on the Wilmar Board on 28 December 2018.



# BOARD OF DIRECTORS

The principal commitment and listed company directorships (present and past 5 years) of each director are set out below:

NAME OF DIRECTOR	PRESENT PRINCIPAL COMMITMENTS (including Listed Directorships)	PAST (FIVE YEARS) PRINCIPAL COMMITMENTS* (including Listed Directorships)
<b>Executive Directors</b>		
<b>KUOK Khoon Hong</b>	<b>Principal Commitments</b> Wilmar International Limited and its group of companies  <b>Listed Directorships</b> <ol style="list-style-type: none"> <li>1. Wilmar International Limited <i>Chairman &amp; Chief Executive Officer</i></li> <li>2. Perennial Real Estate Holdings Limited <i>Chairman &amp; Non-Independent Non-Executive Director</i></li> <li>3. Shree Renuka Sugars Limited (BSE Limited and National Stock Exchange of India)</li> </ol>	–
<b>PUA Seck Guan</b>	<b>Principal Commitments</b> <ol style="list-style-type: none"> <li>1. Perennial Real Estate Holdings Limited and its group of companies</li> <li>2. Wilmar International Limited and its group of companies</li> <li>3. Member of Singapore-China Business Council of Singapore Business Federation</li> <li>4. Member of Singapore-Sichuan Trade and Investment Committee</li> <li>5. Member of Singapore-Guangdong Collaboration Council</li> </ol> <b>Listed Directorships</b> <ol style="list-style-type: none"> <li>1. Wilmar International Limited <i>Chief Operating Officer &amp; Executive Director</i></li> <li>2. Perennial Real Estate Holdings Limited <i>Chief Executive Officer &amp; Executive Director</i></li> </ol>	<b>Listed Directorships</b> United Engineers Limited
<b>TEO La-Mei</b>	<b>Principal Commitments</b> Wilmar International Limited and its group of companies  <b>Listed Directorships</b> Wilmar International Limited	<b>Principal Commitments</b> Company Secretary & Legal Counsel for the Shangri-La Hotel Limited group of companies
<b>Non-Executive and Non-Independent Directors</b>		
<b>KUOK Khoon Ean</b>	<b>Principal Commitments</b> <ol style="list-style-type: none"> <li>1. Kuok (Singapore) Limited <i>Chairman</i></li> <li>2. Kerry Group Limited <i>Vice-Chairman</i></li> <li>3. Kuok Brothers Sdn Berhad <i>Vice-Chairman</i></li> <li>4. PACC Offshore Services Holdings Ltd <i>Chairman &amp; Non-Executive Director</i></li> <li>5. Kerry Holdings Limited <i>Director</i></li> </ol> <b>Listed Directorships</b> Wilmar International Limited	<b>Listed Directorships</b> <ol style="list-style-type: none"> <li>1. IHH Healthcare Bhd (Bursa Malaysia)</li> <li>2. The Bank of East Asia, Limited (HKSE)</li> <li>3. PACC Offshore Services Holdings Ltd (Delisted)</li> </ol>

NAME OF DIRECTOR	PRESENT PRINCIPAL COMMITMENTS (including Listed Directorships)	PAST (FIVE YEARS) PRINCIPAL COMMITMENTS* (including Listed Directorships)
<b>Non-Executive and Non-Independent Directors (continued)</b>		
<b>KUOK Khoon Hua</b>	<b>Principal Commitments</b> <ol style="list-style-type: none"> <li>1. Kerry Group Limited</li> <li>2. Kerry Holdings Limited <i>Chairman</i></li> <li>3. Kerry Logistics Network Limited <i>Executive Chairman</i></li> <li>4. Kerry Properties Limited <i>Vice Chairman &amp; Chief Executive Officer</i></li> <li>5. Kuok (Singapore) Limited</li> </ol> <b>Listed Directorships</b> <ol style="list-style-type: none"> <li>1. Wilmar International Limited</li> <li>2. Kerry Logistics Network Limited (HKSE)</li> <li>3. Kerry Properties Limited (HKSE)</li> <li>4. Sea Limited (NYSE)</li> </ol>	<b>Principal Commitments</b> Kerry Wines Limited
<b>Raymond Guy YOUNG</b>	<b>Principal Commitments</b> Archer Daniels Midland Company <i>Executive Vice President &amp; Chief Financial Officer</i>  <b>Listed Directorships</b> <ol style="list-style-type: none"> <li>1. Wilmar International Limited</li> <li>2. International Paper Company (NYSE)</li> </ol>	–
<b>Non-Executive and Lead Independent Director</b>		
<b>LIM Siong Guan</b>	<b>Principal Commitments</b> <ol style="list-style-type: none"> <li>1. Professor in the Practice of Public Policy - Lee Kuan Yew School of Public Policy, National University of Singapore ("NUS")</li> <li>2. Swiss Re Asia Pte. Ltd. <i>Chairman</i></li> <li>3. Honour (Singapore) Ltd. <i>Chairman</i></li> </ol> <b>Listed Directorships</b> Wilmar International Limited	<b>Principal Commitments</b> Advisor to Group Executive Committee of GIC Pte Ltd
<b>Non-Executive and Independent Directors</b>		
<b>TAY Kah Chye</b>	<b>Principal Commitments</b> <ol style="list-style-type: none"> <li>1. CLMV Consult Net Private Limited <i>Executive Chairman</i></li> <li>2. PATA Consultancy Private Limited <i>Chief Executive Officer</i></li> <li>3. PATA International Enterprise Private Limited <i>Chief Executive Officer</i></li> </ol> <b>Listed Directorships</b> <ol style="list-style-type: none"> <li>1. Wilmar International Limited</li> <li>2. Asiatic Group (Holdings) Limited <i>Independent Non-Executive Chairman</i></li> <li>3. Asiatravel.com Holdings Ltd <i>Lead Independent Director</i></li> </ol>	<b>Principal Commitments</b> Cam Box Private Limited  <b>Listed Directorships</b> Chemical Industries (Far East) Ltd

## BOARD OF DIRECTORS

NAME OF DIRECTOR	PRESENT PRINCIPAL COMMITMENTS (including Listed Directorships)	PAST (FIVE YEARS) PRINCIPAL COMMITMENTS* (including Listed Directorships)
<b>Non-Executive and Independent Directors (continued)</b>		
<b>KWAH Thiam Hock</b>	<b>Principal Commitments</b> <ol style="list-style-type: none"> <li>PM Shipping Pte Ltd</li> <li>Phillip Ventures Enterprise Fund 6 Ltd.</li> </ol> <b>Listed Directorships</b> <ol style="list-style-type: none"> <li>Wilmar International Limited</li> <li>Excelpoint Technology Ltd</li> <li>Teho International Inc Ltd</li> </ol>	<b>Principal Commitments</b> <ol style="list-style-type: none"> <li>Northern Star Shipping Pte Ltd</li> <li>ECICS Limited</li> </ol> <b>Listed Directorships</b> <ol style="list-style-type: none"> <li>IFS Capital Limited</li> <li>Select Group Limited</li> </ol>
<b>Kishore MAHBUBANI</b>	<b>Principal Commitments</b> <p>Distinguished Fellow at the Asia Research Institute at NUS</p> <b>Listed Directorships</b> <ol style="list-style-type: none"> <li>Wilmar International Limited</li> <li>Zurich Insurance Group Ltd (Six Swiss Exchange)</li> </ol>	<b>Principal Commitments</b> <ol style="list-style-type: none"> <li>Professor in the Practice of Public Policy, Lee Kuan Yew School of Public Policy, NUS</li> <li>Senior Advisor at the University Global Relations Office, NUS</li> </ol>
<b>Weijian SHAN</b>	<b>Principal Commitments</b> <p>Chairman &amp; CEO of PAG and its group of companies</p> <b>Listed Directorships</b> <p>Wilmar International Limited</p>	<b>Listed Directorships</b> <ol style="list-style-type: none"> <li>Bank of China (Hong Kong) Limited (HKSE)</li> <li>TCC International Holdings Limited (Delisted)</li> </ol>
<b>TEO Siong Seng</b>	<b>Principal Commitments</b> <ol style="list-style-type: none"> <li>Pacific International Lines (Private) Limited and its group of companies including Singamas Container Holdings Ltd <i>Executive Chairman &amp; Managing Director</i></li> <li>Singapore Business Federation <i>Chairman</i></li> <li>Business China <i>Director</i></li> <li>Enterprise Singapore <i>Board member</i></li> <li>COSCO Shipping Holding Co Ltd <i>Independent Director</i></li> <li>Honorary Consul of the United Republic of Tanzania</li> </ol> <b>Listed Directorships</b> <ol style="list-style-type: none"> <li>Wilmar International Limited</li> <li>COSCO Shipping Holding Co Ltd (HKSE)</li> <li>Keppel Corporation Limited</li> <li>Singamas Container Holdings Ltd (HKSE)</li> </ol>	—



NAME OF DIRECTOR	PRESENT PRINCIPAL COMMITMENTS (including Listed Directorships)	PAST (FIVE YEARS) PRINCIPAL COMMITMENTS* (including Listed Directorships)
<b>Non-Executive and Independent Directors (continued)</b>		
<b>SOH Gim Teik</b>	<b>Principal Commitments</b> <ol style="list-style-type: none"> <li>1. Finix Corporate Advisory LLP <i>Partner</i></li> <li>2. The Farrer Park Company Pte Ltd <i>Independent Director</i></li> <li>3. Farrer Park Hospital Pte Ltd <i>Independent Non-Executive Chairman</i></li> <li>4. Singapore Institute of Directors <i>AC Chairman, Governing Council</i></li> <li>5. National Healthcare Group Pte Ltd <i>Independent Director</i></li> <li>6. EDBI Pte Ltd <i>Independent Director</i></li> <li>7. Singapore Science Centre <i>Board Deputy Chairman</i></li> <li>8. Singapore Clinical Research Institute Pte Ltd <i>Independent Director &amp; AC Chairman</i></li> </ol> <b>Listed Directorships</b> <ol style="list-style-type: none"> <li>1. Wilmar International Limited</li> <li>2. BBR Holdings (S) Ltd</li> <li>3. KS Energy Limited</li> </ol>	<b>Principal Commitments</b> <ol style="list-style-type: none"> <li>1. WWF-World Wide Fund for Nature (Singapore) Limited <i>Independent Director</i></li> <li>2. Focus on the Family Singapore Limited <i>Independent Director</i></li> </ol> <b>Listed Directorships</b> <ol style="list-style-type: none"> <li>1. Craft Print International Limited</li> <li>2. QAF Limited</li> <li>3. UMS Holdings Limited</li> </ol>
<b>Alternate Director to Mr Raymond Guy Young</b>		
<b>Juan Ricardo LUCIANO</b>	<b>Principal Commitments</b> Archer Daniels Midland Company <i>Chairman &amp; Chief Executive Officer</i>  <b>Listed Directorships</b> <ol style="list-style-type: none"> <li>1. Wilmar International Limited</li> <li>2. Archer Daniels Midland Company (NYSE)</li> <li>3. Eli Lilly and Company (NYSE) <i>Lead Director</i></li> </ol>	—

Notes:

1. "Principal Commitments" has the same meaning as defined in the Code of Corporate Governance 2018.
  2. Information on Board of Directors as at 20 February 2020.
  3. Unless otherwise stated, the listed companies mentioned in the abovementioned table are listed on the Singapore Exchange.
- \* Principal Commitments over the past five years (from 21/2/2015 to 20/2/2020)

## KEY MANAGEMENT TEAM

**MR KUOK KHOON HONG**

Chairman & Chief Executive Officer

**MR PUA SECK GUAN**

Chief Operating Officer & Executive Director

**MS TEO LA-MEI**

Executive Director, Group Legal Counsel and Company Secretary

**MR MU YANKUI**

Executive Vice Chairman, China

**MR NIU YU XIN**

General Manager, China

**MR YEE CHEK TOONG**

Country Head, Malaysia

**MR DARWIN INDIGO**

Country Head, Indonesia

**MR MATTHEW JOHN MORGENROTH**

Group Technical Head

**CAPTAIN KENNY BEH HANG CHWEE**

Group Head, Shipping

**MR THOMAS LIM KIM GUAN**

Group Head, Edible Oils

**MR JEAN-LUC ROBERT BOHBOT**

Group Head, Sugar

**MR RAHUL KALE**

Group Head, Oleochemicals & Biofuels

**MR HOR KOK CHING**

General Manager, Oilseeds & Grains

**PROFESSOR CHUA NAM-HAI**

Chief Scientific Advisor

**MR HO KIAM KONG**

Chief Financial Officer

(Date of cessation: 31 May 2020)

**MR CHARLES LOO CHEAU LEONG**

Chief Financial Officer

(Date of appointment: 1 June 2020)

**MS SNG MIOW CHING**

Group Financial Controller

**MR JEREMY GOON**

Chief Sustainability Officer

**MR PATRICK TAN SOO CHAY**

Group Head, Internal Audit

**MR JEREMY TAN KOK LIANN**

Group Head, Human Resources

**MR TAN KAH CHAI**

Chief Information Officer

Please visit the Key Management Team page on our website for individual profiles.

# CORPORATE INFORMATION

## BOARD OF DIRECTORS

KUOK Khoon Hong (*Chairman*)  
PUA Seck Guan  
TEO La-Mei  
KUOK Khoon Ean  
KUOK Khoon Hua  
Raymond Guy YOUNG\*  
LIM Siong Guan  
TAY Kah Chye  
KWAH Thiam Hock  
Kishore MAHBUBANI  
Weijian SHAN  
TEO Siong Seng (*Appointed on 1 May 2019*)  
SOH Gim Teik (*Appointed on 1 December 2019*)

\* Juan Ricardo LUCIANO is alternate to Raymond Guy YOUNG

## EXECUTIVE COMMITTEE

KUOK Khoon Hong (*Chairman*)  
PUA Seck Guan

## AUDIT COMMITTEE

TAY Kah Chye (*Chairman*)  
KWAH Thiam Hock  
LIM Siong Guan

## NOMINATING COMMITTEE

KWAH Thiam Hock (*Chairman*)  
KUOK Khoon Hong  
TAY Kah Chye  
LIM Siong Guan

## REMUNERATION COMMITTEE

KWAH Thiam Hock (*Chairman*)  
TAY Kah Chye  
LIM Siong Guan

## RISK MANAGEMENT COMMITTEE

LIM Siong Guan (*Chairman*)  
KUOK Khoon Hong  
TAY Kah Chye

## SHARE PURCHASE COMMITTEE

KUOK Khoon Hong (*Chairman*)  
PUA Seck Guan

## EXECUTIVE RISK COMMITTEE

KUOK Khoon Hong  
PUA Seck Guan  
Charles LOO Cheau Leong  
Thomas LIM Kim Guan

## CAPITAL APPROVAL COMMITTEE

KUOK Khoon Hong  
PUA Seck Guan  
Charles LOO Cheau Leong  
Matthew John MORGENROTH

## LEAD INDEPENDENT DIRECTOR

LIM Siong Guan  
Email: [siongguan.lim@sg.wilmar-intl.com](mailto:siongguan.lim@sg.wilmar-intl.com)

## COMPANY SECRETARY

TEO La-Mei

## REGISTERED OFFICE

56 Neil Road  
Singapore 088830  
Telephone: (65) 6216 0244

## SHARE REGISTRAR

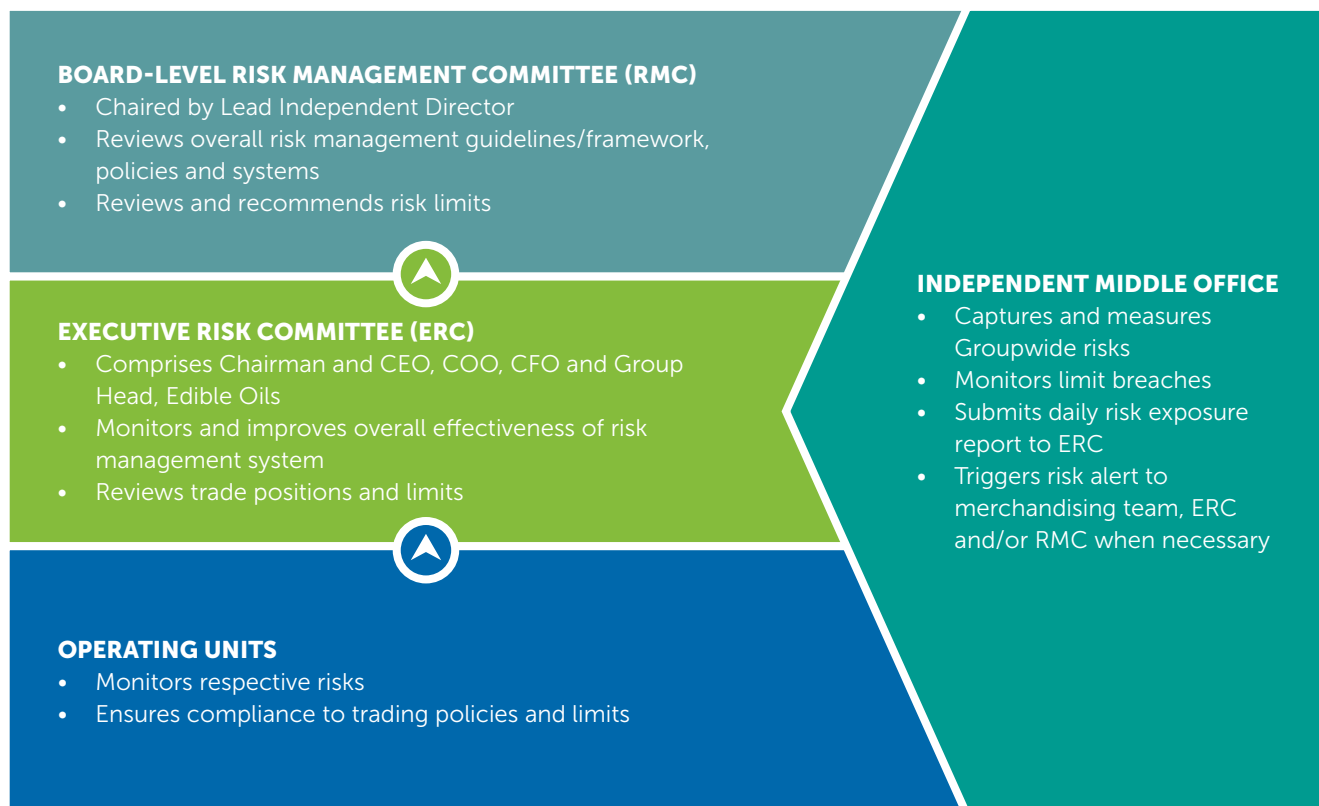
Tricor Barbinder Share Registration Services  
80 Robinson Road #02-00  
Singapore 068898  
Telephone: (65) 6236 3333  
Fax: (65) 6236 3405

## AUDITOR

Ernst & Young LLP  
One Raffles Quay  
North Tower, Level 18  
Singapore 048583  
Partner-in-Charge: LIM Tze Yuen  
(With effect from financial year ended 31 December 2019)

Information as at 6 March 2020

# RISK MANAGEMENT



## OVERVIEW

We have a robust risk management framework in place to identify, measure, monitor and manage the critical risks we face. The framework, including policies and procedures, is regularly reviewed and enhanced in response to changes in the external environment and business processes.

We proactively evaluate our risks and ensure coverage against our exposure. Our strategic and operational decision-making process continues to be strengthened through transparent communication and risk awareness across the organisation, while ongoing compliance with risk management processes is regularly reviewed.

## COMMODITY PRICE RISK

Agricultural commodities prices are very volatile, and are affected by factors such as weather, government policies, global

demographic changes and competition from substitute products. In sourcing raw materials and selling manufactured outputs, we are exposed to price fluctuations in the commodities markets because the sale and purchase commitments do not typically match at the end of each business day. To manage such price risks, we carefully monitor and manage our open commodity positions by using forward physical contracts and/or derivatives.

## FOREIGN EXCHANGE RISK

Our reporting currency is U.S. Dollars (USD). The Group operates in both developed and emerging markets and is exposed to foreign exchange risk in our normal course of business. In our larger markets, exports from Indonesia and Malaysia are mostly denominated in USD while imports into China are denominated in either USD or Renminbi. The majority of our expenses and sales

elsewhere are denominated in the respective local currency. We manage our foreign currency risk through executing hedges in the over-the-counter foreign exchange market, product pricing and structuring natural hedges in our business where possible. These strategies mitigate the adverse impact of foreign exchange volatility on our financial position.

## INTEREST RATE RISK

A substantial portion of our borrowings is in the form of trade finance and short-term banking facilities. These are used to fund operations and are transaction-related. Interest expense arising from such financing is subject to the stock holding period assumed at the time of entering into the transaction versus the actual time taken to deliver the physical product and realise the proceeds of sale from the end-customer. Consequently, interest expense is dependent on the



volume of transactions and the cash conversion cycle, and it is subsequently priced into the products. As such, short-term interest rate movements do not have a significant impact on the net contribution margin. We also obtain term loans from banks to fund our capital expenditures and working capital requirements. Interest rate risk arising from floating rate exposure is managed through the use of financial instruments, such as futures and swaps, with the objective of limiting the adverse impact from a rise in interest rates.

### CREDIT RISK

The majority of our sales are export sales in bulk, for which documentary credit from customers are required. For domestic sales in China, we may grant our more substantial customers credit terms while requiring cash on delivery or advance payment for others.

New customers' credit worthiness is evaluated by considering their financial standings and operating track records as well as conducting background checks through industrial contacts. In this regard, we benefit from the experience and local knowledge of our wide manufacturing base and distribution network. Actual credit terms and limits to be granted are decided based on the information obtained, and revised according to economic or market conditions. As a practice, we will usually require documentary credit or advance payments for sales to new customers.

Credit facilities granted to existing customers are also reviewed periodically. A customer's current financial strength, payment history, transaction volume and duration of business relationship with us are taken into consideration.

### RISK GOVERNANCE

Our risk governance structure comprises the Risk Management Committee at the Board level, the Executive Risk Committee and risk management by the respective operating units. The Board-level Risk Management Committee, chaired by the Lead Independent Director, oversees the Executive Risk Committee, reviews the overall risk management guidelines/framework, reviews and recommends risk limits as well as assesses the adequacy and effectiveness of the risk management policies and systems.

The Executive Risk Committee comprises the Group's Chairman & Chief Executive Officer (CEO), Chief Operating Officer (COO), Chief Financial Officer (CFO) and Group Head, Edible Oils. Its responsibilities include, amongst others, the monitoring and improvement of the overall effectiveness of its risk management system, the review of trade positions and limits to manage overall risk exposure.

The heads of operating units are responsible for monitoring their respective risks and adherence to trading policies and limits set by the Risk Management Committee and the Board.

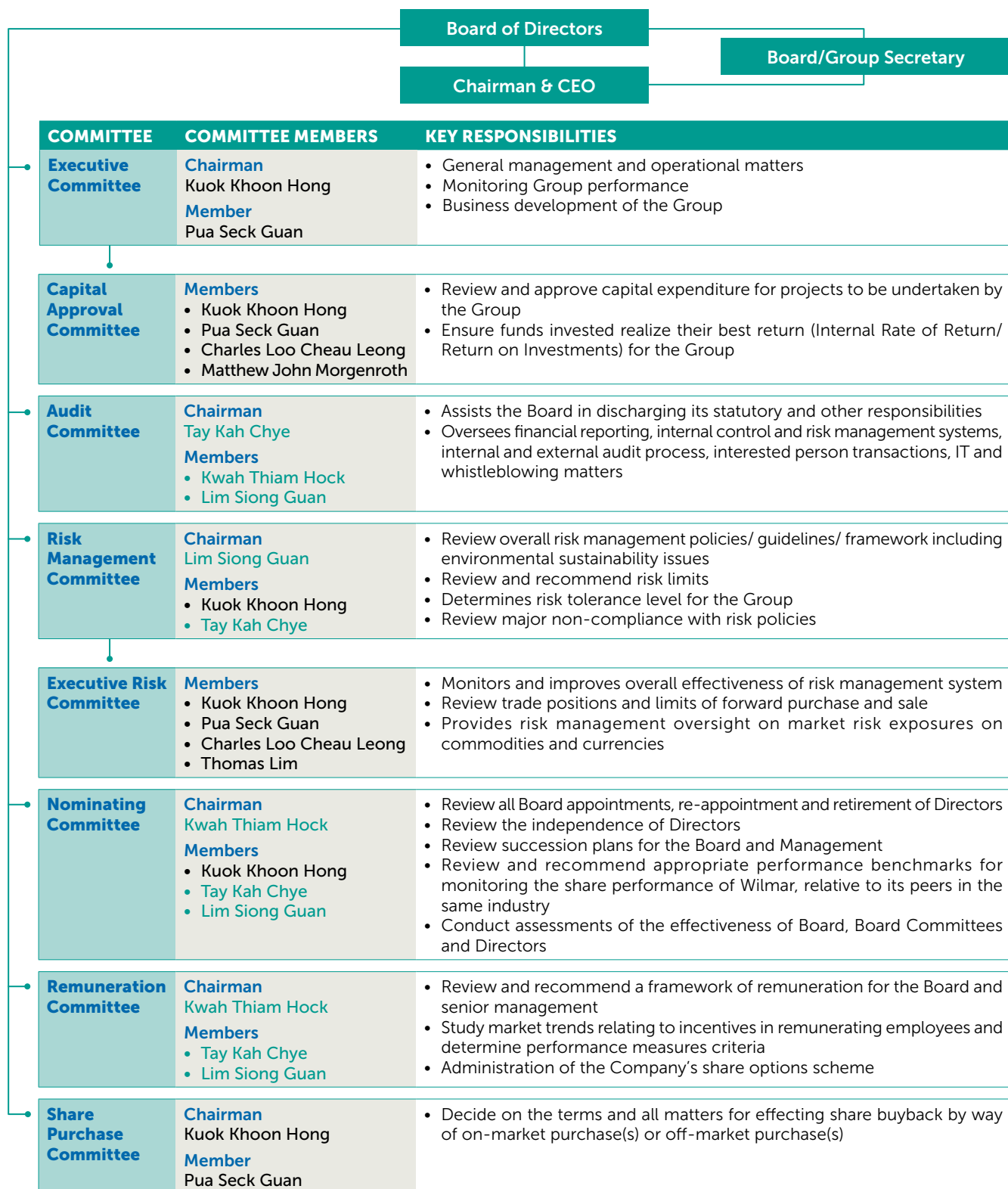
To achieve effective governance and oversight by ensuring proper segregation of duties, we have a Middle Office which is independent of the front and back office. The Middle Office is responsible for the tracking and measurement of Group-wide risks as well as monitoring adherence to limits. The Middle Office circulates a daily risk exposure report, which is reviewed by the Executive Risk Committee for any significant risk issues. The Middle Office also sends out regular risk alerts to the merchandising

team and the Executive Risk Committee when risk exposure is seen to be nearing trigger levels.

The documented risk management policy, which is regularly reviewed, clearly defines the procedures for monitoring, controlling and reporting risk in a timely and accurate manner. We have in place an overall risk tolerance threshold recommended by the Risk Management Committee and approved by the Board. The risk tolerance threshold refers to the maximum potential loss of all open exposures across major products and geographical regions at any given time. The risk tolerance threshold is determined after taking account of the Group's equity strength and profitability as well as our overall production capacity, price trends of raw materials, management's overall view of the market, track record of the management of risk exposure in the prior period and financial budgets including projected sales volumes and turnover.

# CORPORATE GOVERNANCE

## WILMAR GOVERNANCE FRAMEWORK



● Independent Directors ● Executive Directors/Key Management

Wilmar International Limited (the "Company" or "Wilmar" and together with its subsidiaries, the "Group") affirms its commitment to upholding a high standard of corporate governance to safeguard the interests of all its stakeholders. This report sets out the Company's corporate governance practices and activities in 2019, with specific reference to the guidelines of the Singapore Code of Corporate Governance 2018 (the "Code"). The Company has complied in all material aspects with the principles and provisions of the Code. In so far as any provision has not been complied with, the rationale for varying from the provision is set out in this report.

## **A. BOARD MATTERS**

### **Principle 1: The Board's Conduct of Its Affairs**

The primary role of the Board is to provide entrepreneurial leadership and set the overall business direction of the Group. The Board constantly seeks to protect long-term shareholder value and enhance the returns to the Company. The Board is committed to continually sustain value creation and broaden the Group's revenue stream. This is done through diversification into new businesses which are complementary to Wilmar's core businesses as well as expansion of existing businesses with good prospects for long-term growth. In addition, the Board sets the tone for the Group in respect of ethics, conduct, regulatory compliance and desired organisational culture through the adoption of various Group policies endorsed by the Board.

The Board's principal duties and responsibilities (besides statutory responsibilities) are to:

1. Set strategic goals (with focus on value creation, innovation and sustainability) of the Group and ensure that the necessary financial and human resources are in place for the Group to meet its objectives;
2. Decide on matters in relation to the Group's operations which are of a significant nature, consistent with medium and long-term goals to achieve sustainable business performance, taking into account stakeholders' interests;
3. Oversee the process for evaluating the adequacy of internal controls, risk management, financial reporting and compliance;
4. Review the performance of Management who are responsible for ensuring the timely and effective execution of business strategies and running operations; and
5. Consider sustainability issues, in particular environmental, social and governance factors, in the formulation of the business strategies and corporate policies of the Group.

### **Matters Requiring Board Approval**

Matters that require the Board's decision and approval include:

1. Strategies and major business proposals of the Group;
2. Acquisitions and disposals of investments, businesses and assets exceeding authorisation limits granted to the Executive Committee ("Exco");
3. New lines of businesses which complement the core business activities of the Group;
4. Loans and credit lines from banks and financial institutions and market fund-raising exercises for amounts exceeding authorisation limits granted to the Exco;
5. Group written policies (including policies which set out authorisation limits) and terms of reference of the various Board Committees; and
6. Share issuances, interim dividends and other returns to shareholders.

All Directors are expected to objectively discharge their duties and responsibilities as fiduciaries in the best interest of the Company. Directors are updated on the latest relevant statutory and legal requirements from time to time to enable them to discharge their responsibilities effectively and be familiar with current corporate governance best practices to ensure proper accountability within the Company.

### **Delegation of duties by the Board**

To assist the Board in the execution of its duties, the Board has delegated specific authority to the following Board Committees, which function within the respective terms of reference approved by the Board.

# CORPORATE GOVERNANCE

## Executive Committee ("Exco")

The Exco is made up of two Executive Directors namely, Mr Kuok Khoon Hong (Chairman and Chief Executive Officer) ("CEO") and Mr Pua Seck Guan (Chief Operating Officer) ("COO"). The Exco oversees the management of the business and affairs of the Group and its duties and responsibilities include the following:

1. Evaluate new business opportunities and submit strategic business proposals, with due consideration given for value creation and upholding sustainability, for approval by the Board;
2. Recommend proposed acquisitions and disposals of investments, businesses and assets, which are not within Exco's authorisation limits, for approval by the Board;
3. Ensure that the Group operates within the approved budgets, business direction and the approved internal controls put in place by the Group;
4. Formulate the Company's core values, mission and culture to ensure that obligations to stakeholders are understood and met;
5. Set the direction for key management personnel to manage engagements with key stakeholder groups and recognise and mitigate adverse perceptions which would affect the Company's business and reputation;
6. General management and operational matters; and
7. Monitoring Group performance.

Other than the Exco, the following Board Committees, which are made up of Independent Directors or a majority of Independent Directors, provide further safeguards to prevent an uneven concentration of power, authority and decision in a single individual:

1. Audit Committee ("AC") - (Principle 10)
2. Risk Management Committee ("RMC") - (Principle 9)
3. Nominating Committee ("NC") - (Principle 4)
4. Remuneration Committee ("RC") - (Principle 6).

Details of these Board Committees are set out further below in this report.

## Key features of board processes

The Board conducts regular scheduled meetings on a quarterly basis. Ad-hoc meetings are convened, if requested by the Board or if warranted by circumstances deemed appropriate by the Board. All Board and Board Committee meetings are planned and scheduled well in advance, in consultation with the Directors. In between scheduled meetings, matters that require the Board's approval, are circulated to all Directors for their consideration and decision. As provided for in the Company's Constitution, Directors may also participate in Board meetings by tele-conferencing and/or video-conferencing. Four Board meetings were held in the financial year ended 31 December 2019 (FY2019).

As part of good corporate governance, all Directors are invited to attend meetings held by the AC and the RMC. For the RC and NC meetings, these are attended only by Independent Directors but with the Board Chairman/CEO participating by invitation for the RC and as a member of the NC. All written resolutions passed and minutes of meetings held by these various Board Committees are circulated to the Board for information and review, including all appropriate recommendations for approval by the Board.



### Attendance at Board and Board Committee Meetings

The attendance of Directors at the Board and Board Committee meetings held in FY2019 is as follows:

	BOARD OF DIRECTORS	AUDIT COMMITTEE	RISK MANAGEMENT COMMITTEE	REMUNERATION COMMITTEE	NOMINATING COMMITTEE
<b>No. of meetings held</b>	<b>4</b>	<b>4</b>	<b>4</b>	<b>1</b>	<b>2</b>
<b>Name of Director</b>	<b>Member Attendance</b>	<b>Member Attendance</b>	<b>Member Attendance</b>	<b>Member Attendance</b>	<b>Member Attendance</b>
<b>Executive Directors</b>					
Kuok Khoon Hong	4/4	–	4/4	–	2/2
Pua Seck Guan	4/4	–	–	–	–
Teo La-Mei <sup>(Note 1)</sup>	3/3	–	–	–	–
<b>Non-Executive and Non-Independent Directors</b>					
Kuok Khoon Ean <sup>(Note 2)</sup>	3/4	–	–	–	–
Kuok Khoon Hua	4/4	–	–	–	–
Raymond Guy Young (or in his absence, Juan Ricardo Luciano)	4/4	–	–	–	–
<b>Non-Executive and Independent Directors</b>					
Yeo Teng Yang <sup>(Note 3)</sup>	1/1	1/1	1/1	1/1	1/1
Lim Siong Guan <sup>(Note 3)</sup>	4/4	3/3	3/3	–	1/1
Tay Kah Chye	4/4	4/4	4/4	1/1	2/2
Kwah Thiam Hock	4/4	4/4	–	1/1	2/2
Kishore Mahbubani	4/4	–	–	–	–
Weijian Shan	4/4	–	–	–	–
Teo Siong Seng <sup>(Note 4)</sup>	3/3	–	–	–	–
Soh Gim Teik <sup>(Note 5)</sup>	–	–	–	–	–

Note 1: Ms Teo La-Mei was appointed as an Executive Director of Wilmar on 21 February 2019.

Note 2: Mr Kuok Khoon Ean did not attend one of the board meetings due to a prior engagement.

Note 3: Mr Yeo Teng Yang retired from the Board at the conclusion of the AGM held on 24 April 2019 ("2019 AGM"). Mr Lim Siong Guan replaced Mr Yeo as Lead Independent Director, Chairman of the Risk Management Committee and a member of the AC, RC and NC on the same day (See details under Principle 2).

Note 4: Mr Teo Siong Seng was appointed as a Non-Executive and Independent Director of Wilmar on 1 May 2019.

Note 5: Mr Soh Gim Teik was appointed as a Non-Executive and Independent Director of Wilmar on 1 December 2019.

### Board Orientation and Training

All newly appointed Directors receive a formal letter from the Company setting out the roles and responsibilities of a Director of the Company and a set of guidance notes which explain the duties and obligations of a director under the Singapore Companies Act, the Listing Manual of the Singapore Exchange Securities Trading Limited ("SGX-ST") and the Securities & Futures Act. Arrangements are made for new Directors who have no prior experience as a director of an issuer listed on the SGX-ST to undergo mandatory training in his or her roles and responsibilities as prescribed by SGX-ST. Newly appointed Directors are also briefed by Management on the business, operations and financial performance of the Group, including corporate governance practices such as disclosure of interests in securities, prohibitions on dealings in the Company's securities and restrictions on disclosure of price and trade sensitive information.

## CORPORATE GOVERNANCE

The Company encourages Directors to participate in seminars, conferences and training programmes which are relevant to their role as directors. Such programmes are funded by the Company. The professional development programmes attended by some Directors in the course of FY2019, as well as in-house briefings organised by the Company Secretary for Board members, include the following:

1. AC Seminar 2019 jointly organised by the Accounting and Corporate Regulatory Authority ("ACRA"), Singapore Exchange ("SGX") and Singapore Institute of Directors ("SID");
2. Regulatory Symposium 2019 organised by SGX;
3. Listed Entity Director Programme organised by SID;
4. Sustainability Updates by Wilmar's Sustainability General Manager;
5. Directors' Conference 2019 organised by SID;
6. Cybersecurity and Digital Disruption briefing by Ernst & Young LLP ("EY"); and
7. Anti-Money Laundering briefing by EY.

The Board is briefed on the strategic and business development of the Group at each quarterly board meeting by the CEO. The Board is also briefed on changes to the accounting standards and regulatory updates by the external auditor, Management and the Company Secretary. The Company also organises on-site visits to the Group's key operating facilities overseas for Directors from time to time so as to enable them to have a better understanding of the Group's businesses.

As part of the Company's continuing efforts to share relevant business updates with the Directors, the Company's Corporate Communications Department circulates to the Board a daily Media Monitoring featuring news articles and reports relevant to the Group's businesses to keep Directors updated on current industry trends and issues. News releases and newsletters issued by the SGX-ST, the Monetary Authority of Singapore, ACRA, the Company's external auditor and advisors, which are relevant to Directors, are also circulated to the Board.

### **Access to complete, adequate and timely information**

The Board receives complete and adequate reports and discussion papers about a week before scheduled Board meetings as well as the AC and RMC meetings and on an on-going basis, enabling them to make timely and informed decisions to discharge their duties and responsibilities effectively. Amongst other reports, the Board is also provided with reports from the internal and external auditors and the Risk Management teams. These reports include key findings arising from interim and completed financial, operations and information technology ("IT") audits and risk assessment reports on key businesses of the Group for review and evaluation.

In addition to members of the Board being briefed by the CEO at every Board meeting, relevant Management personnel are required to attend meetings of the Board and Board Committees to provide insight into matters being discussed at these meetings and to respond to any questions that the Directors may have.

The Board has direct, independent and unrestricted access to Management of the Group, including the Chief Financial Officer ("CFO"), Group Financial Controller, Group Treasurer and Company Secretary at all times. The Board is kept updated on changes to the Management organisation structure and contact details of all key management staff are furnished to the Directors to ensure direct access to Management to promote and facilitate good information flow between the Board and Management. Requests for information from the Board are dealt with promptly by Management. To enable Directors to discharge their duties effectively, they are free to seek independent professional advice, if necessary, at the Group's expense.

The Company Secretary is responsible for, among other things, ensuring that board procedures are observed and that the Company's Constitution and applicable rules and regulations are complied with. The Company Secretary assists the Chairman of the Company in ensuring good information flows within the Board and its Board Committees and between Management and Non-Executive Directors. The approval of the Board is required in respect of the appointment and removal of the Company Secretary pursuant to the Company's Constitution and in accordance with provision 1.7 of the Code.

## Principle 2: Board Composition and Guidance

### Board Size and Board Composition

The Board, through regular reviews by the NC, seeks to ensure an appropriate balance of experience, competencies and knowledge among the Directors to provide effective entrepreneurial leadership to the Company.

The Company has in place a Board Diversity Policy (a copy of which is posted on the Company's website), which advocates meritocracy and endorses the principle of having a board with the appropriate and right balance of skills, knowledge, experience and diversity of perspectives which can contribute effectively to the strategy and growth of the Company. In reviewing Board composition and succession planning, the NC considers the benefits of all aspects of diversity, including diversity of skills, age, experience, gender and knowledge of the Company. A key requirement is that only individuals with broad based experiences and right skills set will be appointed to the Board.

In line with the objectives of the Board Diversity Policy, the Company refreshed the Board through the following changes during FY2019:

1. Ms Teo La-Mei was appointed as an Executive Director on 21 February 2019. She was the first female director appointed to the Board.
2. Mr Yeo Teng Yang retired from the Board on 24 April 2019 after a nearly 13-year tenure and was replaced by Mr Lim Siong Guan, who was appointed to the Board on 1 January 2018, as Lead Independent Director, Risk Management Committee Chairman and a member of the AC, NC and RC.
3. Mr Teo Siong Seng was appointed as a Non-Executive and Independent Director on 1 May 2019.
4. Mr Soh Gim Teik was appointed as a Non-Executive and Independent Director on 1 December 2019.

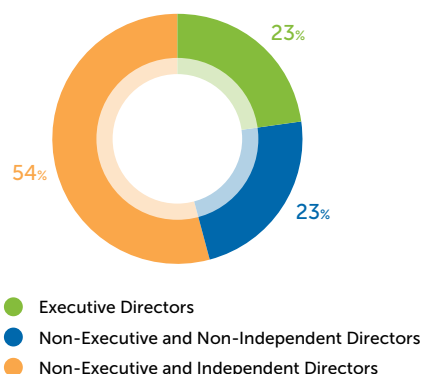
As at the date of this report, the Board now comprises 13 Directors – 12 males and one female Director and a male Alternate Director. Taking into account the complex nature and wide scope of the Group's business and operations, the Board considers a board size of 13 members as appropriate.

The Board is made up of Directors of different nationalities and races, with a wide range in age and skills, experience and qualifications, ranging from banking, finance, insurance, accounting, legal and risk management expertise to industry knowledge, entrepreneurial and management experience relevant to the Group's business. Reflecting the global reach of the Group's business, most of Wilmar's Directors have extensive experience in jurisdictions outside Singapore. Their collective diverse experience and in-depth knowledge of the Group's business operations enable Wilmar to continue to meet the challenges and demands of the global markets in which it operates.

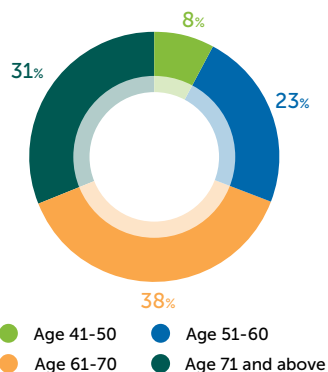
Key information on current Directors is presented in the section entitled "Board of Directors" in the Company's Annual Report 2019 ("Annual Report").

The following charts set out the diversity and balance in the composition of the Wilmar Board as at the end of FY2019:

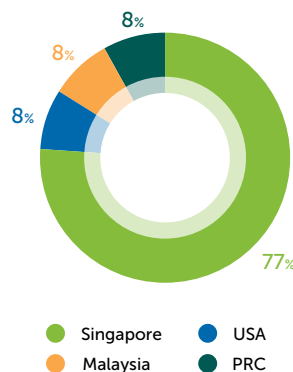
**Board Independence**



**Age Spread**



**Nationality Spread**



Note: The above charts do not include the Alternate Director.

## CORPORATE GOVERNANCE

Non-Executive Directors make up a majority of the Board. With their knowledge and competency in their respective fields, Non-Executive Directors have provided constructive advice and good governance guidance for the Board to discharge its principal functions effectively. During the year, some Independent Directors discussed company matters without key management being present and provided feedback to the Board Chairman after such discussions.

### Board Independence

The NC evaluates the independence of all Independent Directors annually based on Provision 2.1 of the Code and the relevant SGX listing rules. For the year under review, all seven Independent Directors, namely Messrs Lim Siong Guan, Tay Kah Chye, Kwah Thiam Hock, Kishore Mahbubani, Weijian Shan, Teo Siong Seng and Soh Gim Teik completed a declaration of independence form ("Declaration Form"), whereby they were required to assess their independence according to the requirements of the Code and submit to the NC for review.

In addition, the NC has in place a rigorous process for reviewing the independence of Independent Directors who have served on the Wilmar Board for more than nine years. Based on the assessment (which includes separate assessments by each NC member) of the long serving Independent Directors' performance for FY2019, the NC is satisfied that the two Independent Directors, namely Mr Kwah Thiam Hock and Mr Tay Kah Chye, who have served on the Wilmar Board since its inception on 14 July 2006, have continued to maintain independence in their oversight role. Each of the two Independent Directors has recused himself in the determination of his own independence in this review. The Board has collectively taken the view that the abovementioned two Independent Directors, are independent, notwithstanding that they have served more than nine years, as they have demonstrated strong independence in judgment and professionalism, as well as displayed objectivity in their conduct over the years in the discharge of their duties and responsibilities as Independent Directors of the Company.

Under the Code, an independent director is one who is independent in conduct, character and judgment, and has no relationship with the Company, its related corporations, its substantial shareholders or its officers, that could interfere, or be reasonably perceived to interfere, with the exercise of the director's independent business judgement in the best interests of the Company. Besides the Code, the NC has also taken into account the guidance provided by the Corporate Governance Practice Guidance 2018 ("CGPG") in its determination of the independence of Wilmar Independent Directors.

Wilmar Independent Directors are required to disclose to the Wilmar Board their relationships with the Company, its related corporations, its substantial shareholders or its officers, if any, which may affect their independence. If the Board, having taken into consideration the views of the NC, determines that such directors are still independent, notwithstanding the existence of such relationships, it will disclose the reasons for maintaining its view.

This was done in the case of Mr Teo Siong Seng ("Mr Teo") who is the Executive Chairman and Managing Director of Pacific International Lines (Private) Limited ("PIL"), a container shipping company offering container liner service. Together with his immediate family members, Mr Teo holds a 94.01% shareholding interest in PIL. In his annual Declaration Form, he declared that PIL has offered shipping services to Raffles Shipping International Pte. Ltd. ("RSI"), an indirect wholly-owned Wilmar subsidiary and that all contracts were negotiated independently. For FY2018 and FY2019, PIL received freight charges amounting to US\$7.4 million and US\$4.2 million respectively from RSI.

In assessing Mr Teo's independence, the NC has taken into consideration CGPG's guidance and took into account the fact that:

- (a) there is an adequate internal control process in place to appoint the most suitable container liner for the business of RSI in particular and Wilmar in general and all liner services booked by RSI (including PIL) are transacted on arm's length terms and at market price; and
- (b) Mr Teo is not involved in any way in the decisions by RSI or Wilmar to use PIL or for that matter, any container liner company for the shipping of the Wilmar Group's products.

The NC is of the view that Mr Teo should be considered independent, notwithstanding that the value of the transactions between RSI and PIL exceeds S\$200,000 over any financial year.



The Board concurred with NC's view that Mr Teo be considered as independent. The Board, having considered the conduct of Mr Teo in the discharge of his duties and responsibilities as a Director, agreed that the existing business relationship between RSI and PIL would not interfere with the exercise of Mr Teo's independent business judgement in the best interest of Wilmar.

Taking into account the above, the Board concurred with the NC that all seven Independent Directors are considered as independent.

As the number of Independent Directors of the Company made up more than half of the Board composition, this provides a strong and independent element on the Board which facilitates the exercise of independent and objective judgment on its corporate affairs. This is in line with the Code which prescribes that, where the Chairman of the Board is also the CEO, the independent directors should make up a majority of the Board.

The Board is satisfied that in FY2019, all Directors exercised independent judgment and made decisions objectively in the best interests of the Group.

### **Principle 3: Chairman and Chief Executive Officer**

The Chairman and CEO, Mr Kuok Khoon Hong, provides strong leadership to the Group and has been instrumental in transforming Wilmar into one of Asia's largest agribusiness groups. Mr Kuok is overall in charge of the management and strategic direction of the Group while Mr Pua Seck Guan, the COO, oversees and manages the business divisions of the Group and assists Mr Kuok in the development of new businesses.

The Chairman and CEO leads all Board meetings and sets the agenda. He ensures that Board members receive accurate and timely information to enable them to be fully cognizant of the affairs of the Group. He also promotes a culture of openness and solicits contributions from the Board members to facilitate constructive discussions.

All strategic and major decisions relating to the business and management of the Group are jointly and collectively made by the Board. As such, there is a balance of power and authority and no one individual controls or dominates the decision-making process of the Company.

The role of the Chairman and CEO is not separate as there is adequate accountability and transparency reflected by internal controls established within the Group as well as the fact that the majority of the Board comprise independent directors, which adds a greater element of independence to board decisions. The combined role provides the Group with a consistently strong leadership, accelerates decision-making and allows greater flexibility in seizing good growth opportunities ahead of its competition.

Mr Lim Siong Guan, the Lead Independent Director who took over the role from Mr Yeo Teng Yang when Mr Yeo retired on 24 April 2019, avails himself to address stakeholders' concerns through his email address published in the Annual Report for circumstances in which contact through the normal channels of communication with the Chairman and Management are inappropriate or inadequate. Mr Lim also acts as a counter-balance on management issues in the decision-making process.

The Board is of the opinion that there is sufficient independence in its exercise of objective judgment on business affairs of the Group and no one individual has unfettered powers of decision-making, notwithstanding that the roles of Chairman and CEO not being separate.

### **Principle 4: Board Membership**

The members of the NC are:

1. Mr Kwah Thiam Hock (NC Chairman) – Non-Executive and Independent Director;
2. Mr Kuok Khoon Hong – Executive Director;
3. Mr Tay Kah Chye – Non-Executive and Independent Director; and
4. Mr Lim Siong Guan – Non-Executive and Lead Independent Director.

# CORPORATE GOVERNANCE

The NC met twice in 2019. The NC's role is set out in its written terms of reference. The functions of the NC include the following:

1. Review and recommend to the Board all appointments, re-appointments and retirement of Directors (including alternate directors, if applicable);
2. Determine annually, and as and when circumstances require, the independence of its Independent Directors;
3. Review the balance and mix of relevant experience, knowledge, skills as well as attributes of the Directors as well as the size and composition of the Board to meet the business and governance needs of the Group;
4. Evaluate whether or not a Director is able to and has been adequately carrying out his or her duties as a Director of the Company when he or she holds multiple listed company board representations and other principal commitments;
5. Develop a process to conduct formal assessments of the effectiveness of the Board, the Board Committees and Directors;
6. Review and recommend training needs (including professional development programmes) for the Board and its directors;
7. Review the succession plans for the Board and key management personnel; and
8. Review and recommend to the Board the appropriate performance benchmarks for monitoring the share performance of Wilmar, relative to its peers in the same industry and movements in the Singapore Straits Times Index.

## **Directors' time commitment and multiple directorships**

In determining annually whether Directors who hold other non-Group Board appointments are able to carry and have adequately carried out their duties as Directors of the Company, the NC takes into account the results of the assessment of the competencies, commitment and contributions of the individual Director. The NC and the Board are satisfied that in FY2019, each of the Directors was able to give sufficient attention to the affairs of the Company and has adequately carried out his or her duties as a Director of the Company.

While the Board acknowledges that setting a prescriptive limit on listed company board representations may help to address the issue of competing time commitments of Directors, no limit has been set as the Board is of the opinion that a more meaningful measure is the quality of time spent on the Company's matters and the ability to contribute effectively to the Board. The Board is satisfied that each of the Directors is able to carry and has diligently discharged his or her duties as a Director of the Company.

## **Succession planning**

The Board embraces the philosophy that a good Board needs the support of a strong and effective key management team. As part of the process of succession planning, the Company, which is supportive of gender and workforce diversity, will continually train and groom capable staff to fill key positions to bolster the overall strength and depth of the key management team for the Group's global operations.

## **Process for selection and nomination of new Directors**

In line with the NC's guiding principle of selecting the most suitable persons for Director appointments, the NC taps on its network of contacts and recommendations from Directors and/or may engage external professionals to assist with identifying and short-listing the most competent individuals who are capable of contributing to the success of the Group. In the selection process for the appointment of new Directors, the NC also takes into consideration, the diversity in skills, experience, gender, age and industry knowledge as well as the desired competencies of the potential candidate. The objective is to boost the Board's competency in its leadership strength and to add diversity of skills to the existing attributes of the Board. The NC then submits its recommendations to the Board for approval.

### Rotation and Re-election of Directors

In accordance with the Constitution of the Company and in compliance with Listing Rule 720(5), one-third of the Directors who have been longest in office since their last re-election, are required to retire by rotation at least once every three years. These Directors are eligible for re-election, subject to approval by the shareholders at the annual general meeting ("AGM"). New Directors will hold office only until the next AGM following their appointments and they will be eligible for re-election. Such Directors are not taken into account in determining the number of Directors who are to retire by rotation.

The NC has, in its deliberations on the re-appointment of existing Directors, taken into consideration the relevant Director's contribution and performance. The assessment parameters include attendance record and degree of participation at meetings of the Board and Board Committees as well as the quality of participation and contributions.

The Board has accepted the NC's recommendation to seek approval from shareholders at the forthcoming AGM to re-elect the following Directors, who will be retiring under the respective provisions of the Constitution of the Company and are eligible for re-election:

1. Mr Kwah Thiam Hock (retiring under Article 105);
2. Mr Tay Kah Chye (retiring under Article 105);
3. Mr Kuok Khoon Hua (retiring under Article 105);
4. Mr Kuok Khoon Ean (retiring under Article 105)
5. Mr Teo Siong Seng (retiring under Article 106); and
6. Mr Soh Gim Teik (retiring under Article 106).

### Principle 5: Board Performance

The NC conducts formal assessments of the effectiveness of the Board, Board Committees and the contributions of Directors on an annual basis. The NC also reviews the objective performance criteria such as comparison of key performance indicators of the Company with its peers and the Company's share price performance vis-à-vis the Singapore Straits Times Index.

Board assessment is done on a collective basis by requiring each Director to complete an electronic evaluation form which covers areas such as Board processes, Board accountability, Board knowledge of key risk management and internal control issues as well as guidance to Management. The assessment of the effectiveness of Board Committees is done by the respective Board Committee members. As for the appraisal of the contributions of Directors, the evaluation is done collectively based on several factors including Directors' effective contributions and their knowledge of the Group's business operations and regulatory requirements. The reason for adopting a collective evaluation instead of peer evaluation by each Director is to maintain and promote unity amongst board members through constructive communication within the Board. The assessment of the Board Chairman is done through assessment of him in his concurrent role as CEO. The purpose of the annual evaluation is to seek the respective views of the Directors on various aspects of the Board's performance and effectiveness of the contributions of directors. The responses to the assessment factors are discussed at the NC meeting and the summarized results are presented to the Board for review and decision to implement appropriate actions to enhance key areas (if any) that have been identified for improvement.

The NC, having assessed the performance of the Board and Board Committees and the contributions of Directors for FY2019, is pleased to report that there were no significant issues that warrant the Board's attention. The results of the assessments were satisfactory and accepted by the Board.

# CORPORATE GOVERNANCE

## B. REMUNERATION MATTERS

### Principle 6: Procedures for Developing Remuneration Policies

The Remuneration Committee ("RC") assists the Board to ensure competitive compensation policies and packages are put in place. The scope of the RC covers review of remuneration packages for individual Directors and key management personnel, and also share option plans. The RC is chaired by Mr Kwah Thiam Hock and its members comprise Mr Tay Kah Chye and Mr Lim Siong Guan. All RC members are Independent Directors and no Director is involved in deciding his own remuneration.

In accordance with the RC's terms of reference, the RC's responsibilities are to:

1. Review and recommend to the Board, a framework of remuneration for the Board and key management personnel. The framework covers all aspects of remuneration, including but not limited to Directors' fees, salaries, allowances, bonuses, grant of shares and share options and benefits-in-kind;
2. Review and determine the specific remuneration packages for each Director as well as for the key management personnel;
3. Implement and administer the Company's share options plan;
4. Review the Group's obligations arising in the event of termination of the Executive Directors' and key management personnel's contracts of service, to ensure that such contracts of service contain fair and reasonable termination clauses; and
5. Review the development of senior staff and assess their strengths and development needs based on the Group's leadership competencies framework, with the aim of building talent and maintaining strong and sound leadership for the Group.

RC members are assisted by the Company's Human Resources ("HR") Head, who would provide useful input on publicly available surveys conducted by independent HR Consultants on market expectation of salary increments and bonuses for senior executives. The HR Head also provides benchmarks of remuneration packages paid by comparable companies in various industries so as to ensure that Wilmar's remuneration packages remain competitive and are in line with market rates and terms.

### Principle 7: Level and Mix of Remuneration

The Group's remuneration philosophy is aimed at attracting, retaining and motivating Executive Directors and key management personnel of the highest calibre through a framework which aligns rewards with the performance and the achievement of strategic objectives.

The framework consists of a fixed and a variable component. The variable component includes an annual bonus tied to the performance of the individual and the Company, as well as short and long-term incentives in the form of share options designed to strengthen the pay-for-performance framework which serves to reward and recognise key executives' contributions to the growth of the Company. The RC seeks to ensure that key criteria, namely, company profitability, competitiveness, reasonableness as well as linkage to performance and value creation are satisfied for the executives' remuneration packages.

The fixed component is determined by benchmarking against similar industries, taking into consideration the individual's responsibilities, performance, qualification and experience. This fixed base may be presented in a combination of cash and non-cash benefits, at the Group's discretion. With greater stabilisation in the Group's business, RC will consider in future some tweaking of the ratio between fixed and variable components of the remuneration package.

These benefits aim to directly align the interests of Directors, senior management and key executives with the interests of shareholders, to improve performance and achieve sustainable growth for the Company and to strengthen the ownership culture among its senior management and key executives in times of rapid globalisation.



Non-Executive Directors and Independent Directors of the Company do not receive any salary. They receive annual Directors' fees, which are subject to the approval of shareholders at the Company's AGM. To align the interests of Non-Executive Directors and Independent Directors with the interests of shareholders, they also participate in the Company's share option scheme. The RC ensures that the Independent Directors are not over-compensated to the extent that their independence may be compromised.

The structure of Directors' fees for FY2019 is as follows:

Fee Structure for Directors' Fees for FY2019

1. A single base fee of S\$80,000 for serving as Non-Executive Director;
2. Additional fee of S\$20,000 for serving as Lead Independent Director; and
3. Additional fee for serving as Chairman/Member on the following Board Committees:

**Chairman's Fee**

NAME OF COMMITTEE	FY2019 S\$
Audit Committee	40,000
Risk Management Committee	40,000
Remuneration Committee	20,000
Nominating Committee	20,000

**Member's Fee**

NAME OF COMMITTEE	FY2019 S\$
Audit Committee	20,000
Risk Management Committee	20,000
Remuneration Committee	10,000
Nominating Committee	10,000

To drive management behaviour and performance as well as to reflect the Company's commitment to protecting shareholder value and to ensure accountability for actions, the remuneration of the key management team and selected senior executives is subject to a clawback scheme which was implemented in May 2014. The clawback scheme allows the Company to reclaim, in exceptional circumstances, the incentive components of the remuneration from these key employees, where negligence, misconduct or fraud has resulted in financial or reputational loss to the Company. The list of key executives subject to the clawback scheme is reviewed from time to time.

## CORPORATE GOVERNANCE

### Principle 8: Disclosure on Remuneration

The breakdown of the remuneration of the Directors and the top five Key Executives of the Company for FY2019 is as follows:

NAME OF DIRECTORS	PROPOSED DIRECTORS' FEE	SALARY**	BENEFITS	AMORTISATION OF SHARE OPTION EXPENSES*	VARIABLE BONUS	TOTAL
Executive Directors	S\$	S\$	S\$	S\$	S\$	S\$
Kuok Khoon Hong	NIL	1,003,650	56,790	293,715	6,000,000	7,354,155
Pua Seck Guan (part-time)	NIL	542,940	39,341	170,310	1,600,000	2,352,591
Teo La-Mei	NIL	625,260	600	146,858	1,000,000	1,772,718
Non-Executive Directors						
Kuok Khoon Ean	80,000	–	–	95,000	–	175,000
Kuok Khoon Hua	80,000	–	–	95,000	–	175,000
Raymond Guy Young (Note 1)	80,000	–	–	95,000	–	175,000
Juan Ricardo Luciano (Note 2)	–	–	–	–	–	–
Lim Siong Guan (Note 3)	148,563	–	–	–	–	148,563
Yeo Teng Yang (Note 4)	56,592	–	–	114,000	–	170,592
Tay Kah Chye	160,000	–	–	95,000	–	255,000
Kwah Thiam Hock	140,000	–	–	95,000	–	235,000
Kishore Mahbubani	80,000	–	–	95,000	–	175,000
Weijian Shan	80,000	–	–	–	–	80,000
Teo Siong Seng (Note 5)	53,334	–	–	–	–	53,334
Soh Gim Teik (Note 6)	6,667	–	–	–	–	6,667

Note 1 – Fee is payable to Archer Daniels Midland Company.

Note 2 – No fee is payable.

Note 3 – Mr Lim Siong Guan was appointed as Lead Independent Director on 24 April 2019.

Note 4 – Mr Yeo Teng Yang retired as a Wilmar Director on 24 April 2019.

Note 5 – Mr Teo Siong Seng was appointed as a Non-Executive and Independent Director on 1 May 2019.

Note 6 – Mr Soh Gim Teik was appointed as a Non-Executive and Independent Director on 1 December 2019.

### Top 5 Key Executives

NAME	SALARY**	BENEFITS	AMORTISATION OF SHARE OPTION EXPENSES*	VARIABLE BONUS	TOTAL	REMUNERATION BAND
Mu Yankui	21%	–	–	79%	100%	S\$2,750,000 to S\$3,000,000
Rahul Kale	26%	–	6%	68%	100%	S\$2,500,000 to S\$2,750,000
Matthew John Morgenroth	27%	3%	6%	64%	100%	S\$2,250,000 to S\$2,500,000
Thomas Lim Kim Guan	27%	–	6%	67%	100%	S\$2,250,000 to S\$2,500,000
Niu Yu Xin	26%	–	–	74%	100%	S\$2,000,000 to S\$2,250,000

The aggregate remuneration of the top five key executives is S\$12,477,474. The remuneration of the Company's top five key executives takes into account the pay and employment conditions within the industry and is largely performance-related. The Company is of the opinion that it is not in the best interest of the Company to disclose the exact details of their remuneration due to the competitiveness of the industry for key talent.

Notes:

\* The fair values of the options are estimated at the respective grant dates using trinomial option pricing in the Bloomberg Executive Option Valuation Module and binomial options pricing model respectively.

\*\* The remuneration reported includes all forms of remuneration from the Company and its subsidiaries. Save as disclosed, they do not receive any other remuneration from the Company and its subsidiaries.

### Remuneration of Immediate Family Member(s) of Director(s)

Ms Kuok Yit Li, the sister of Mr Kuok Khoon Hong, Wilmar's Chairman and CEO, is employed as an Executive in the Finance Department. Her remuneration is in the range of S\$50,000 to S\$100,000 for FY2019. Mr Kuok Meng Yuan, an Executive in the Trading Department, is the son of Mr Kuok Khoon Hong, Wilmar's Chairman and CEO. His remuneration for FY2019 was less than S\$50,000.

Save as disclosed, there were no other immediate family members of the Directors employed by the Company.

## C. ACCOUNTABILITY & AUDIT

### Principle 9: Risk Management and Internal Controls

The Board, with the assistance from the RMC and AC, is responsible for the governance of risk by ensuring that Management maintains a sound system of risk management and internal controls to safeguard shareholders' interests and the Group's assets, and determines the nature and extent of the significant risks which the Board is willing to take in achieving strategic objectives.

The RMC assists the Board in overseeing the market, credit and operational risk governance in the Company to ensure that Management maintains a sound system of risk management to safeguard shareholders' interests and the Group's assets. It also determines and proposes to the Board, the nature and extent of the significant risks which the Board is willing to take in achieving its strategic objectives. Details on risk governance are found in the Risk Management Report on Page 54 of this Annual Report.

The RMC is chaired by Mr Lim Siong Guan, the Lead Independent Director, who is also a member of the AC, NC and RC. The RMC comprises two other Board members, namely Mr Kuok Khoon Hong (Executive Director) and Mr Tay Kah Chye (Non-Executive and Independent Director), who is also the Chairman of the AC. The RMC meets no less than four times a year and also holds informal meetings, as and when the need arises.

# CORPORATE GOVERNANCE

The objectives of the RMC include the following:

1. Review the overall risk management policy/guidelines/framework including environmental and social sustainability issues;
2. Review and recommend risk limits;
3. Determines risk tolerance level for the Group; and
4. Review major non-compliance with risk policies.

In carrying out its duties, the RMC is currently assisted by the Executive Risk Committee ("ERC"). The ERC comprises, Mr Kuok Khoon Hong (CEO), Mr Pua Seck Guan (COO), Mr Charles Loo Cheau Leong (Deputy CFO) and Mr Thomas Lim Kim Guan (Group Head, Edible Oils). The principal duties of the ERC are as follows:

1. Responsible for the monitoring and improvement of the overall effectiveness of the Group's risk management policies and systems;
2. Review and oversee the implementation of trade positions and limits to manage the Group's overall market, credit and operational risk exposures;
3. Provide risk management oversight on market risk exposures on commodities and currencies; and
4. Establish the principal considerations in relation to the type of trading partners/customers of the Group and other merchandising policies (with due consideration given to the prevailing environmental sustainability policies mandated by the Company) to ensure that business activities are within the risk tolerance thresholds approved by the Board.

## **Assurance from the CEO and CFO in respect of FY2019 financial statements and records**

The AC reviews the significant financial reporting issues and judgements so as to ensure the integrity of the financial statements of the Company. In addition, the AC has received and reviewed a formal assurance from the CEO and CFO that the financial records of the Group have been properly maintained and the financial statements in respect of FY2019 give a true and fair view of the Group's operations and finances.

## **Opinion on the adequacy and effectiveness of internal control and risk management systems**

The Board has also received assurance from the CEO and CFO that the system of risk management and internal controls in place within the Group is adequate and effective in addressing the material risks faced by the Group in its current business and operating environment, including material financial, operations, compliance and IT risks.

Internal control processes are regularly strengthened to take into account changes to the business needs of the Group. Audit checks are performed by the internal and external auditors while regular reviews are done by Management, the Board and relevant Board Committees. On these bases, the Board, with the concurrence of the AC, is of the opinion that the Group's internal control and risk management systems were adequate and effective as at 31 December 2019 to address financial, operations, IT and compliance risks which are relevant and material to the Group's operations.

The Board notes that the system of internal controls provides reasonable, but not absolute assurance that the Group will not be affected by any event that could be reasonably foreseen as it strives to achieve its business objectives. Further, the Board also notes that no system can provide absolute assurance against the occurrence of material errors, poor judgment in decision-making, human error, fraud or other irregularities.



### Dealings in Securities

The Group has in place a set of procedures to advise on the prohibition of dealings in securities by all Directors of Wilmar and employees of the Company and its subsidiaries, which include the following:

1. All Wilmar Directors and employees of the Group are prohibited from dealing in the Company's securities during the period commencing two weeks prior to the announcement of the Group's quarterly results and one month prior to the announcement of the Group's full year results.
2. To further prevent insider trading of Wilmar securities, the quarterly trade blackout periods will be extended by two weeks for certain Management staff, who by virtue of their positions or job functions, may have access to confidential, unpublished information on the Group's financial results. Thus, Management Staff will be prohibited from dealing in Wilmar securities during the period commencing four weeks (instead of two weeks) prior to the announcement of the Group's quarterly results and one month plus two weeks (instead of one month) prior to the announcement of the Group's full year results.
3. The prohibition of dealings by Wilmar Directors and employees of the Group extends to the Company's securities and securities of other companies while they are in possession of price or trade sensitive information or have access to unpublished price or trade sensitive information relating to such securities.

The Company has adopted a written Securities Trading Policy approved by the Board to formalize the above procedures on the dealings in securities by Directors and staff of the Group. A copy of the aforesaid policy is posted on the Company's intranet portal.

Directors and employees are reminded on a quarterly basis to refrain from dealing in the Company's securities on short-term considerations and to observe insider trading laws at all times, even when dealing in securities during the permitted trading period. A set of guidance notes on laws against insider trading is made available to employees of the Group through various communication channels, including dissemination by internal circulars and posting on the Company's intranet portal. These procedures are reviewed and updated from time to time and further strengthened for good corporate governance.

### Principle 10: Audit Committee

The AC comprises three Independent Directors, namely Mr Tay Kah Chye (Chairman), Mr Kwah Thiam Hock and Mr Lim Siong Guan, all of whom have accounting or financial management qualifications, expertise and experience. None of the AC members were previous partners or directors of EY, the Company's external auditor and they do not hold any financial interest in EY.

The Board is of the view that members of the AC have the appropriate qualifications and the relevant accounting, finance, business management and risk management expertise and experience to collectively discharge the AC functions competently.

During FY2019, the AC was briefed regularly by the external auditor on changes in Financial Reporting Standards which are relevant to the Group's businesses.

The main responsibilities of the AC are to assist the Board in discharging its statutory and other responsibilities in overseeing four main areas, namely financial reporting, internal control and risk management systems, internal and external audit processes and Interested Person Transactions ("IPTs").

## CORPORATE GOVERNANCE

The operations of the AC are regulated by the AC Terms of Reference. The duties of the AC include the following:

1. Review significant financial reporting issues and judgments so as to ensure the integrity of the financial statements of the Group and any formal announcements relating to the Group's financial performance before their submission to the Board;
2. Review and report to the Board at least annually on the adequacy and effectiveness of the Group's risk management systems and internal controls to address financial, operations, IT and compliance risks which are relevant to the Group's operations;
3. Review the adequacy, effectiveness and independence of the Group's IA function at least annually, including the adequacy of IA resources and its appropriate standing within the Group, as well as the scope and the results of the IA procedures;
4. Review terms of engagement, the scope and results of the external audit work, the cost-effectiveness of the audit, and the independence and objectivity of the external auditor;
5. Recommend to the Board the appointment, re-appointment, remuneration and removal of the external auditor to be approved by the shareholders of the Company;
6. Review the Whistleblowing Policy and arrangements by which staff of the Group and any other persons may, in confidence, raise concerns about possible improprieties in matters of financial reporting or other matters and ensure that arrangements are in place for such concerns to be raised and independently investigated and for appropriate follow up actions to be taken; and
7. Review IPTs in accordance with the requirements of the SGX-ST Listing Manual and the mandate for IPTs approved by the shareholders of the Company ("IPT Mandate").

The AC has the explicit authority to investigate any matter within its terms of reference and is at liberty to obtain independent professional advice. It has full access to and has the co-operation of Management, as well as reasonable resources to enable it to discharge its duties properly. It also has full discretion to invite any Director or executive officer or any other person to attend its meetings.

The principal activities of the AC during FY2019 are summarised below.

### Financial reporting

All Directors (who are not AC members) and external auditor are invited to attend AC meetings. Various members of the Management team are required to attend AC meetings, as appropriate, to present reports or answer queries.

The AC met four times during FY2019 to review, inter alia, the following:

1. The financial statements of the Company and the Group before each of the announcements of the Company's quarterly and annual results as well as the auditor's report on the annual financial statements. During the process, the AC reviewed, among other things, the key areas of management judgment applied for adequate provision and disclosure, critical accounting policies and any significant changes made that would have an impact on the financial statements; and
2. The external auditor's plans for the purpose of discussing the scope of the audit and reporting obligations before the audit commences. All significant audit findings and recommendations made by the external auditor were discussed, and where appropriate, implementation of such recommendations was followed up with Management.

In the review of the financial statements for FY2019, the AC has discussed with Management, the accounting principles that were applied and their judgment of items that might affect the integrity of the financial statements. The following key audit matters impacting the financial statements were discussed with Management and the external auditor and were reviewed by the AC:

KEY AUDIT MATTERS	HOW AC REVIEWED THESE MATTERS AND WHAT DECISIONS WERE MADE
<b>Impairment assessment on goodwill and brands</b>	<p>The AC considered the approach and methodology applied to the valuation model in goodwill and brands impairment assessment.</p> <p>The AC reviewed the reasonableness of cash flow forecasts, the long-term growth rate and discount rate.</p> <p>The impairment review was also an area of focus for the external auditor. The external auditor has included this item as a key audit matter in its audit report for FY2019. Refer to page 92 of this Annual Report.</p>
<b>Accounting for derivative transactions</b>	<p>The AC considered and reviewed the methodology and assumptions applied to the valuation of the derivative transactions.</p> <p>The accounting for derivative transactions was also an area of focus for the external auditor. The external auditor has included this item as a key audit matter in its audit report for FY2019. Refer to page 93 of this Annual Report.</p>

Following the review and discussions on the financial statements, the AC recommended to the Board to approve the full year financial statements.

During FY2019, the AC had one meeting with the external auditor and internal auditor separately, without the presence of Management. Such meetings enable the external auditor and Group Head of IA to raise issues encountered in the course of their work directly with the AC, in a free and frank manner.

#### External audit processes

The AC manages the relationship with the Group's external auditor, on behalf of the Board. During FY2019, the AC carried out its annual assessment of the cost-effectiveness of the audit process, together with external auditor's approach to audit quality and transparency. The AC concluded that the external auditor demonstrated appropriate qualifications and expertise and that the audit process was effective.

The AC has recommended to the Board, the re-appointment of EY, a firm registered with ACRA, as the Company's external auditor at the forthcoming AGM.

The Board and AC have reviewed and are satisfied that the appointment of different audit firms for certain subsidiaries and associated companies would not compromise the standard and effectiveness of the audit of the Group. Accordingly, the Company has complied with Rule 712 and Rule 715 (read with Rule 716) of the SGX-ST Listing Manual.

# CORPORATE GOVERNANCE

## Auditor independence

In order to maintain the independence of the external auditor, the Group has a specific policy which governs the conduct of non-audit work by the external auditor. This policy prohibits the external auditor from:

1. Performing services which would result in the auditing of their own work;
2. Participating in activities normally undertaken by Management; and
3. Acting as advocate for the Group.

The AC undertook a review of the independence and objectivity of the external auditor through discussions with the external auditor as well as reviewing the non-audit fees paid to the external auditor. An analysis of fees paid in respect of audit and non-audit services provided, by breakdown for the past two years, is disclosed in note 10 of the notes to the financial statements found in this Annual Report.

Having undertaken a review of the non-audit services provided during the year, the AC remains confident that the objectivity and independence of the external auditor are not in any way impaired by reason of the non-audit services which they provide to the Group. The AC is also satisfied that these services were provided efficiently by the external auditor as a result of their existing knowledge of the business.

## Internal audit

The IA Department conducts audit of companies within the Wilmar Group and oversees the work being carried out in the respective key operational jurisdictions by the local IA department. The IA is an independent function within the Group. The Group Head of IA reports directly to the AC functionally.

The IA function adopts the International Standards for the Professional Practice of Internal Auditing (the IIA Standards) issued by the Institute of Internal Auditors.

The AC approves the hiring, removal, evaluation and compensation of the Group Head of IA. The scope of authority and responsibility of the IA function is defined in the AC Terms of Reference.

The primary role of IA function is to assist the Board and Management to meet the strategic and operational objectives of the Group, by providing an independent and objective evaluation of the adequacy and effectiveness of risk management, controls and governance processes. The Group's IA approach is aligned with its risk management objectives by focusing on key financial, operations, compliance and IT risks. The annual IA plan is established in consultation with, but independent of, Management. The annual IA plan is reviewed and approved by the AC. Significant IA findings, recommendations and status of remediation, are circulated to the AC, the Board, the external auditor and relevant Management members.

The Group Head of IA presents the IA findings to the AC and the Board at the AC and Board meetings on a half yearly basis. The AC meets with the Group Head of IA once a year, without the presence of Management. The internal auditors have unfettered access to all the Group's documents, records, properties and personnel, including the AC.

The AC reviewed the adequacy of the IA function and is satisfied that the IA team is effective and adequately resourced.

## Interested person transactions

The AC reviewed the Group's IPTs for FY2019 to ensure that the transactions were carried out on normal commercial terms and are not prejudicial to the interests of the Company or its non-controlling shareholders. On a quarterly basis, Management reports to the AC, the Group's IPTs in accordance with the IPT Mandate.

The Group Head of IA informed the AC that the internal control procedures for determining the transaction prices of IPTs have not changed since the date of the 2019 AGM, at which the IPT Mandate was last renewed.

The AC is satisfied that the internal controls in respect of the identification, evaluation, review, approval and reporting of IPTs are effective.



The aggregate value of transactions entered into by the Group with interested persons as defined in the SGX-ST Listing Manual for FY2019 is as follows:

Name of Interested Person	Nature of relationship	Aggregate value of all Interested Person Transactions during the financial year under review (excluding transactions less than S\$100,000 and transactions conducted under shareholders' mandate pursuant to Rule 920)	Aggregate value of all Interested Person Transactions conducted under shareholders' mandate pursuant to Rule 920 (excluding transactions less than S\$100,000)
		FY2019 US\$'000	FY2019 US\$'000
Archer Daniels Midland Group	Controlling shareholder and its associates	NIL	1,480,128
Associates of Kuok Khoo Ean & Kuok Khoo Hua <sup>#</sup>	Associates of Directors	259	8,141
Kuok Khoo Hong's Associates	Associates of Director	3,613	6,347
PPB Group Berhad and its associates	Controlling shareholder and its associates	141,031	NIL

<sup>#</sup> The IP associates for Mr Kuok Khoo Ean and Mr Kuok Khoo Hua are substantially the same and are not disclosed separately to avoid duplication.

### Whistleblowing policy

The Company has in place a Whistleblowing Policy which covers employees and external parties including customers, suppliers, contractors and anyone who is a stakeholder of the Group. The objective of the Whistleblowing Policy is to provide an avenue for employees and external parties to raise concerns about dishonesty, fraudulent acts, corruption and improper conduct that may cause financial or non-financial loss to the Group, with the assurance that they will be protected from reprisals or victimisation for whistleblowing in good faith. Where whistleblowing results in prevention or recovery of what would otherwise have been monetary damage to the Company, the whistle-blower may be given a reward.

Whistleblowing cases reported were objectively assessed and investigation and appropriate remedial measures were taken where warranted, and if substantiated, they were reported to the AC in accordance with the guidelines set out in the Company's Whistleblowing Policy.

The implementation of the Whistleblowing Policy has been communicated to employees of the Group. The Whistleblowing Policy is also posted on the Company's website. On an ongoing basis, the Whistleblowing Policy is covered during staff training as part of the Group's efforts to promote awareness of possible corporate improprieties.

### Compliance-related policies

In addition to the Whistleblowing Policy, the Company has in place other compliance-related policies including Code of Conduct, Code of Ethics and Anti-Fraud Policy, which set out the principles and standards of behaviour that are expected of employees of the Group when dealing with customers, suppliers, business associates and colleagues as well as how the Company deals with fraud incidents. These compliance-related policies also cover the Anti-Bribery and Anti-Corruption policy of the Company.

These policies have been communicated to employees of the Group and are also available on the Company's website. To ensure compliance with these policies, compulsory refresher sessions on compliance-related topics are organised for employees on a regular basis via an e-learning application developed by the Company's HR Department.

# CORPORATE GOVERNANCE

## D. SHAREHOLDERS' RIGHTS AND ENGAGEMENT

### Principle 11: Shareholder Rights and Conduct of General Meetings

#### Shareholder Rights

The Company is committed to treating all shareholders fairly and equitably to facilitate the exercise of their ownership rights and to provide them with adequate, timely and sufficient information pertaining to changes in the Group's business which could have a material impact on the Company's share price.

All shareholders receive the Company's annual report and notice of AGM as well as Letter to Shareholders and notice(s) of extraordinary general meeting(s) ("EGMs") (where applicable) within the prescribed notice periods set out in the Company's Constitution and the prevailing laws and regulations. The notices are also released via SGXNet and published in local newspapers, as well as uploaded on the Company's website.

Besides exercising their voting rights at the general meetings convened by the Company, shareholders are encouraged to participate actively and also voice their concerns on any matters relating to the Company and the Group.

#### Conduct of Shareholders' Meetings

The Board supports and encourages active shareholder participation at shareholders' meetings. Shareholders are informed of the shareholders' meetings through notices of shareholders' meetings, releases via SGXNet, publication in local newspapers, as well as postings on the Company's website. The shareholders' meetings provide shareholders the opportunity to share their views, meet the Board and senior management, and to interact with them.

As part of the Company's commitment towards more environmentally-friendly and sustainable practices, it discontinued the practice of mailing out CD-ROMS for its annual reports and circulars in 2018. The Company will continue to notify shareholders on how they can access the electronic versions of these reports on the Wilmar website. Physical copies of the Company's annual reports and circulars will continue to be made available upon request.

The Constitution allows a shareholder who is a relevant intermediary (as defined in the Singapore Companies Act), which includes bank nominees, licensed custodians and the Central Provident Fund ("CPF") Board, to appoint more than two proxies to attend and vote on its behalf at shareholders' meetings. This enables indirect investors including shareholders, who hold the Company's shares through the CPF Investment Scheme and the Supplementary Retirement Scheme, to attend and vote at shareholders' meetings in person. Shareholders who are not relevant intermediaries are allowed to appoint up to two proxies to attend and vote on their behalf at shareholders' meetings.

As the authentication of shareholder identity information and other related security issues remain a concern, voting in absentia by mail, email or fax has not been implemented.

In compliance with the Companies Act, all resolutions tabled at the Company's shareholders' meetings are separate and voted on individually. The Company has implemented poll voting for all shareholders' resolutions since 2016. All shareholders present are briefed on the voting procedures before the start of the meeting. The voting process is conducted in the presence of an independent scrutineer. Prior to the start of the shareholders' meetings, the scrutineer will review the proxies and the electronic poll voting system.

For the 2019 AGM and EGM held on the same day, all Directors (except Mr Kuok Khoon Hua) and senior management of the Company, external legal advisors and auditor were present at the AGM and EGM held by the Company to address queries from shareholders who attended the meetings. At the start of the AGM, Wilmar's CFO presented an update on the Group's progress and financial highlights. The presentation is available on the websites of SGX and the Company for the benefit of shareholders who were unable to attend the AGM. All resolutions were put to vote by poll. The results of the poll voting were published instantaneously at the AGM and EGM and announced via the SGXNet after the conclusion of the AGM and EGM. Minutes of general meetings which include relevant and substantial comments from shareholders relating to the agenda of the meetings and responses from Directors are also available on the Company's website.

### **Dividend policy**

The Company has been declaring dividends twice a year to its shareholders at half-year and year-end since 2008. In considering the level of dividend payments, the Board takes into account various factors including but not limited to the projected levels of capital expenditure and other investment plans, as well as the Group's working capital requirements and general financial condition. For FY2019, the Board has recommended a final dividend of S\$0.095 per ordinary share, bringing the total dividend for the year to S\$0.125 per share, representing a dividend payout of around 45% of its net profits.

## **Principle 12: Engagement with Shareholders**

### **Communication with Shareholders**

#### **Disclosure of information on a timely basis**

The Company is committed to maintaining high standards of corporate disclosure and transparency. The Company has an Investor Relations Policy (a copy of which is posted on the Company's website) to ensure that all material information is disclosed in a comprehensive, accurate and timely manner through the release of announcements and media releases posted on the SGX website. Shareholders and the investing public can access the Company's announcements, media releases, presentation materials disseminated at briefings and other corporate information that have been uploaded on its website [www.wilmar-international.com](http://www.wilmar-international.com). The website provides an effective method of reaching a wide audience and also allows users to sign up for alerts to such disclosures, providing an easy and timely way to stay updated on the Company's latest corporate developments.

To ensure a level playing field and provide confidence to shareholders, unpublished price and trade sensitive information is not selectively disclosed. In the event that unpublished material information is inadvertently disclosed to a select group in the course of the Group's interactions with the investing community, a media release or announcement will be released to the public via SGXNet.

#### **Interaction with shareholders**

The Group has a dedicated investor relations (IR) team which focuses on facilitating communications with shareholders and analysts on a regular basis and attending to their queries or concerns in a timely manner. The Company's website provides contact details for investors to submit their feedback and raise any questions.

The IR team participates in investor seminars and conferences both locally and overseas, together with key management personnel, to keep the market and investors apprised of the Group's corporate developments and financial performance.

During FY2019, the IR team, together with senior management, engaged with over 150 Singapore and foreign investors at conferences, roadshows as well as one-on-one and group meetings. The aim of such engagements is to:

1. Provide shareholders and investors with relevant information promptly, to enable them to have a better understanding of the Group's businesses and performance; and
2. Solicit feedback from the investment community, including shareholders, on a range of strategic and topical issues. Such engagements provide invaluable insights to the Board and Management on investors' views and concerns. It also helps the Group to identify areas of improvement for investor communication.

# CORPORATE GOVERNANCE

## E. MANAGING STAKEHOLDERS RELATIONSHIPS

### Principle 13 – Engagement with Stakeholders

The Board has adopted an inclusive approach by balancing the needs and interests of material stakeholders, beyond shareholders. This is done through the following methods:

- identifying and managing relationships with material stakeholder groups;
- delineation of key focus areas in relation to management of stakeholder relationships; and
- maintaining a current corporate website to communicate and engage with stakeholders.

How the engagement with stakeholders is undertaken and executed is described in the following summary table:

STAKEHOLDERS	INTERESTS/ KEY CONCERNS OF STAKEHOLDERS	WILMAR'S RESPONSE	METHODS OF ENGAGEMENT
Employees	<ul style="list-style-type: none"> <li>Fair workplace practices</li> <li>Career advancement</li> <li>Learning and development</li> <li>Instilling Wilmar core values and sense of belonging</li> <li>Women empowerment &amp; equitable employment</li> <li>Health and safety</li> <li>Welfare of families and children</li> <li>Education for children</li> <li>Better direct communication with management</li> </ul>	<ul style="list-style-type: none"> <li>User-friendly internal platform to promote employees' welfare</li> <li>Reward for performance</li> <li>Wilmar Equal Opportunity policy sets out its commitment to provide equal opportunity in all aspects of employment.</li> <li>Provide opportunity for career development and advancement</li> <li>Employee engagement initiatives and events</li> <li>The Wilmar Women's Charter defines the Women's Committee structure which provides an avenue to address issues specific to women in the workforce, and for these to be raised with management in a comprehensive manner.</li> <li>Wilmar has a Health &amp; Safety policy across all operations. This ensures a safe working environment in workplaces as well as other areas under Wilmar's management, such as workers' housing and Wilmar's facilities including schools and clinics. In addition, many of Wilmar's own operations are Health &amp; Safety certified, or certified to sustainability production standards which include specific requirements for Health &amp; Safety.</li> <li>In Wilmar's oil palm plantation and mill operations, housing (with electricity and running water) is provided to all workers and their families. This includes access to schools supported by Wilmar, creche services for children under school-going age, school bus services and access to playground facilities.</li> <li>Wilmar has in place grievance procedures at each workplace. For the plantation operations, Wilmar partnered with Roundtable on Sustainable Palm Oil ("RSPO") to pilot "Ulula" in 2019, a phone-based system for workers to raise grievances directly to management.</li> <li>Wilmar has a whistleblowing policy where employees of the Wilmar Group may, in confidence, raise concerns about possible corporate improprieties.</li> </ul>	<ul style="list-style-type: none"> <li>Employee Learning &amp; Development Programmes</li> <li>Health and Wellness activities publicised on the Company's Intranet portal</li> <li>Company- and Department-wide social and team-building activities</li> <li>Announcements and memos from HR and management where appropriate</li> <li>In the countries where Wilmar operates, the HR Department has relationships with unions and has regular meetings with local union chapters and their members within Wilmar's operations.</li> <li>Women's Committees meet once a quarter to discuss issues specific to their operations.</li> <li>Wilmar organizes a variety of employee gatherings in all operations throughout the year. This provides a direct avenue for engagement between employees and management.</li> </ul>



STAKEHOLDERS	INTERESTS/ KEY CONCERNS OF STAKEHOLDERS	WILMAR'S RESPONSE	METHODS OF ENGAGEMENT
<b>Shareholders and the Investing Public</b>	<ul style="list-style-type: none"> <li>Accurate and timely updates on company's strategy, business and financial performance</li> <li>Business outlook</li> </ul>	<ul style="list-style-type: none"> <li>Practise good corporate governance, transparency and disclosure</li> <li>Provide accurate and timely updates via SGXNet, the Company's website and regular meetings with the investing community</li> </ul>	<ul style="list-style-type: none"> <li>Annual General Meeting</li> <li>Quarterly updates on financial results</li> <li>Participation in investor conferences and meetings</li> <li>Annual sustainability update sessions</li> <li>Responding to investor/ shareholder queries via email and telephone</li> <li>Corporate website – including dedicated sections for Investors &amp; Media and Sustainability as well as functions to subscribe for email alerts to the latest corporate developments and to request for information.</li> </ul>
<b>Customers</b>	<ul style="list-style-type: none"> <li>Quality of products, food safety</li> <li>Customer's sustainability policy</li> <li>Supply chain management</li> </ul>	<ul style="list-style-type: none"> <li>Group Quality Control system and regular audit and training</li> <li>Company to comply with customer's sustainability policy</li> <li>Ensure smooth and timely supply of products</li> </ul>	<ul style="list-style-type: none"> <li>Online Customer Response System for feedback on quality and service</li> <li>Regular direct engagement between Group Commercial and Sustainability teams and customers</li> <li>Integrated supply chain planning</li> </ul>
<b>Suppliers</b>	<ul style="list-style-type: none"> <li>Support for sustainability requirements under No Deforestation, No Peat, No Exploitation ("NDPE") policy</li> <li>Balancing development needs and no deforestation requirements</li> </ul>	<ul style="list-style-type: none"> <li>Wilmar engages constructively with all suppliers for sustainability improvement. This engagement with suppliers is built into the process of supplier monitoring for NDPE policy compliance and has been in place since 2014.</li> <li>Wilmar's updated NDPE policy contains elements of how smallholders and local communities can be engaged in various respects to meet Wilmar's sustainability requirements. In addition, Wilmar continues to engage with Non-Government Organisations ("NGOs") to discuss cases that are linked to community and smallholder development.</li> </ul>	<ul style="list-style-type: none"> <li>Proactive engagement through local offices and in collaboration with NGOs</li> <li>Online sustainability reporting</li> <li>Wilmar has regular sessions and workshops with suppliers to explain sustainability requirements and to share Wilmar's own knowledge and examples on sustainability.</li> <li>Wilmar's membership in trade associations and sustainable production roundtables ensures Wilmar is in constant interface with suppliers on relevant issues.</li> </ul>
<b>Government/ Regulators/ Associations</b>	<ul style="list-style-type: none"> <li>Social responsibility</li> <li>Require Wilmar to comply with local regulations</li> </ul>	<ul style="list-style-type: none"> <li>All business is done according to local laws.</li> </ul>	<ul style="list-style-type: none"> <li>Comply with existing laws through implementing policies, guidelines and procedures to ensure adherence and continuous sustainability of business</li> </ul>

# CORPORATE GOVERNANCE

STAKEHOLDERS	INTERESTS/ KEY CONCERNS OF STAKEHOLDERS	WILMAR'S RESPONSE	METHODS OF ENGAGEMENT
Civil society	<p><b>Environmental NGOs</b></p> <ul style="list-style-type: none"> <li>Deforestation</li> <li>Loss of wildlife and their habitat</li> <li>Contribution of agriculture to climate change</li> <li>Transparency of concession maps</li> </ul> <p><b>Social NGOs</b></p> <ul style="list-style-type: none"> <li>Livelihood of smallholders and local communities</li> <li>Respect of customary lands &amp; restitution</li> <li>Human Rights for communities and employees</li> <li>Women's empowerment &amp; equitable employment</li> <li>Protecting Children's Rights</li> <li>Protection of Human Rights Defenders</li> </ul> <p><b>Labour Unions</b></p> <ul style="list-style-type: none"> <li>Fair wages</li> <li>Human Rights for employees</li> <li>Safe working conditions</li> <li>Improvement of industrial relations</li> </ul>	<ul style="list-style-type: none"> <li>Wilmar has a comprehensive NDPE policy which represents requirements for Wilmar's own operations as well as that of its suppliers. In 2019, the NDPE policy was updated to include more specifics on a deforestation cut-off date of 31 December 2015 (requiring recovery plans for land clearing after this date), and adoption of approach where verified actual deforestation or peat development after 1 January 2019 will have direct consequence on the business relationship. The No Exploitation component of the policy incorporates respect of Free, Prior and Informed Consent (FPIC), as well as respect for labour rights. The principle of FPIC is that a community has the right to give or withhold their consent to operations on lands which they hold.</li> <li>Wilmar has a comprehensive Human Rights Framework; Child Protection Policy; Women's Charter; and Whistleblowing Policy.</li> <li>All Wilmar's employees are covered with clear employment terms &amp; conditions, and these terms spell out work conditions. In countries where Wilmar has active labour unions, the terms &amp; conditions are negotiated with the unions. Where unions are restricted by regulation, Wilmar provides alternative avenues for workers to organise and collectively bargain.</li> </ul>	<ul style="list-style-type: none"> <li>Wilmar regularly meets with NGOs several times a year to discuss updates on Wilmar's sustainability commitments.</li> <li>Wilmar consults across civil society in the development of key policies and procedures linked to sustainability.</li> <li>As members of the RSPO, European Palm Oil Alliance (EPOA), Roundtable on Responsible Soy (RTRS), Bonsucro (the global sugarcane platform) and Tropical Forest Alliance (TFA), Wilmar interfaces with many NGOs and other civil society in dialogue.</li> <li>Wilmar respects the right to collective bargaining and as a result, it has local chapters of unions in its operations. Wilmar maintains open and constructive dialogue with various trade and workers unions, as well as union confederations.</li> </ul>

## MATERIAL CONTRACTS

During the financial year, there were no material contracts entered into by the Company or any of its subsidiaries involving the interests of any Director or a controlling shareholder of the Company, except for those IPTs announced via SGXNet from time to time in compliance with the SGX-ST Listing Manual.

Save as mentioned above, there are no other material contracts entered into by the Company or any of its subsidiaries involving the interest of the Director or controlling shareholder, which are either subsisting at the end of FY2019 or, if not then subsisting, entered into since the end of the previous financial year ended 31 December 2018.

Dated: 13 March 2020

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# FINANCIAL REVIEW

## CAPITAL STRUCTURE

Our efficient capital structure continues to support our business operations and maximise returns to shareholders while preserving the strength of our balance sheet. As at 31 December 2019, shareholders' funds improved by US\$716.7 million to US\$16.8 billion while net loans and borrowings (net of cash, bank deposits and other deposits with financial institutions) improved by US\$241.6 million to US\$13.2 billion, bringing net debt to equity ratio to 0.79x as at 31 December 2019 (31 December 2018: 0.84x).

Our investments in property, plant and equipment are funded through cash flows generated from operations while working capital requirements and investments in subsidiaries, joint ventures and associates are predominately funded through loans and borrowings. We continued to invest in our business expansion plans and recorded higher capital expenditures (including advances paid) at US\$1.8 billion for the year. For FY2019, we recorded strong cash inflow from operating activities of US\$3.3 billion, resulting in free cash flow of US\$2.1 billion.

Given the nature of our business, the level of financing for our working capital requirements fluctuates in accordance with prices of agricultural commodities and business volume, and a significant proportion of our borrowings are used for such working capital financing. Our working capital comprise very liquid or near cash assets like inventories and trade receivables. Inventories are primarily agricultural commodities with a ready market, while trade receivables have short turnover period and are substantially supported by documentary credit. Taking the above into consideration, our net debt to equity ratio would be much lower at 0.36x after adjusting net debt level for liquid working capital.

As at 31 December	2019 US\$ million	2018* US\$ million
Shareholders' funds	<b>16,762.5</b>	16,045.8
Net loans and borrowings	<b>13,218.7</b>	13,460.3
Net debt to equity	<b>0.79x</b>	0.84x
Liquid working capital:		
Inventories (excluding consumables)	<b>7,556.0</b>	7,502.3
Trade receivables	<b>4,251.6</b>	4,349.1
Less: Current liabilities <sup>+</sup> (excluding loans and borrowings)	<b>(4,707.2)</b>	(3,817.2)
	<b>7,100.4</b>	8,034.2
Net loans and borrowings (excluding liquid working capital)	<b>6,118.3</b>	5,426.1
Adjusted net debt to equity	<b>0.36x</b>	0.34x

+ Excluding liabilities directly associated with disposal group classified as held for sale

\* FY2018 figures were restated subsequent to the finalisation of purchase price allocation exercise for the acquisition of Shree Renuka Sugars Limited ("SRSL") and its subsidiaries.



## CAPITAL MANAGEMENT AND TREASURY POLICIES

### Net Debt

Our total net debt of US\$13.2 billion comprised:

As at 31 December	2019 US\$ million	2018 US\$ million
Short term loans and borrowings	18,288.1	17,821.2
Long term loans and borrowings	5,419.3	5,523.4
	<b>23,707.4</b>	<b>23,344.6</b>
Cash and bank balances	4,045.9	3,369.5
Other deposits with financial institutions	6,442.8	6,514.8
	<b>10,488.7</b>	<b>9,884.3</b>
Net loans and borrowings	<b>13,218.7</b>	<b>13,460.3</b>

Our net debt decreased by US\$241.6 million to US\$13.2 billion, resulting from strong cash inflow generated from our operating activities. More than 86% of short-term loans and borrowings were trade financing lines with minimal refinancing risks as they were backed by trade flows and were self-liquidating. Long-term loans and borrowings comprised of committed loans, due from 2021 onwards. Our loans and borrowings were predominantly on floating rates.

Majority of our loans and borrowings were denominated in United States Dollar (US\$) while the balance represented borrowings in the local currencies of the countries where our subsidiaries operate in. This mainly comprised loans and borrowings denominated in Chinese Renminbi (RMB), Indonesian Rupiah (IDR) and Australian Dollar (AUD).

### Financial risk management

We operate in several countries and are exposed to a variety of financial risks including credit risk, liquidity risk, interest rate risk, foreign currency risk, commodity price risk and market price risk. Risk management is discussed in greater detail under "Risk Management" and "Notes to the Financial Statements" sections, and has been summarised as follows:

- **Credit risk.** Majority of our export sales require documentary credits from customers. Our domestic sales are executed on cash terms or where appropriate, credit terms are granted. We conduct thorough credit assessments before granting credit terms and limits to our customers, who are then monitored closely for adherence. The terms and limits are reviewed periodically and revised where necessary, taking into account customers' credit worthiness and market conditions.
- **Liquidity risk.** We maintain sufficient liquidity by monitoring our cash flow closely and maintaining sufficient credit facilities, including the use of trade financing for our raw material purchases. We also aim to maintain flexibility in funding by having available credit facilities with different banks in various countries.
- **Interest rate risk.** We have minimal exposure to interest rate risk as most of our loans and borrowings are short-term and trade related, with interest cost typically priced into our products and passed on to customers. For long-term borrowings, we may use financial instruments such as interest rate swaps to hedge or minimise the interest rate risk.
- **Foreign currency risk.** Currency risk arises as entities in the Group regularly transact or borrow in currencies other than their respective functional currencies, including US\$, RMB, IDR, MYR, INR and AUD. We seek to manage our currency risk by constructing natural hedges where sales and purchases matches in the same currency or through financial instruments, such as foreign currency forward contracts. We are also exposed to currency translation risk arising from our net investments in foreign operations, which are not hedged as these currency positions are considered long-term in nature and the cost of hedging is higher than its benefits.

# FINANCIAL REVIEW

- **Commodity price risk.** The prices of agricultural commodities can be very volatile, exposing us to commodity price risk as our sale and purchase commitments do not usually match at the end of each business day. We use forward physical and/or derivative contracts to mitigate such risk.
- **Market price risk.** Market price risk is the risk that the fair value or future cash flows of our financial instruments will fluctuate because of changes in market prices (other than commodity price, interest or exchange rates). We are exposed to equity price risk arising from our investment securities.

## CASH FLOW, FUNDING AND LIQUIDITY

### Cash flow

Net cash flows generated from operating activities in FY2019 more than doubled to US\$3.3 billion, compared to US\$1.5 billion in FY2018, due to strong operating performance and lower working capital requirements during the year. As a result, the Group recorded strong free cash flow of US\$2.1 billion for FY2019.

	FY2019 US\$ million	FY2018 US\$ million
Total cash and bank balances	4,045.9	3,369.5
Less: Fixed deposits pledged for bank facilities	(957.6)	(1,264.0)
Less: Other deposits with more than 3 months maturity	(975.2)	(455.0)
Less: Bank overdrafts	(64.2)	(55.0)
Cash and cash equivalents	2,048.9	1,595.5
Net cash flows generated from operating activities	3,337.6	1,501.1
Net cash flows used in investing activities	(1,686.7)	(1,369.6)
Net cash flows (used in)/generated from financing activities	(1,197.5)	28.8
Net increase in cash held	453.4	160.3
Turnover days:		
Inventories	71	73
Trade receivables	34	34
Trade payables	14	13

Note: Turnover days are calculated by averaging the monthly turnover days. Monthly turnover days are computed using revenue and cost of sales for the month.

Other major applications and source of funds in FY2019 were as follows:

- US\$1.8 billion was used to fund our capital expenditure for plantations development, property, plant and equipment (FY2018: US\$1.3 billion). Major additions of property, plant and equipment during the year included refineries, oilseeds crushing, flour and rice milling plants in China and Indonesia, as well as for the construction of new vessels.
- US\$1.2 billion was used in financing activities, mainly from higher deposits with maturity more than 3 months and fixed deposits pledged with financial institutions.

Cash and cash equivalents were held in US\$ and the local currencies of the respective countries where we operate in, most notably in RMB.

## **Funding and liquidity**

As at 31 December 2019, total short-term debt stood at US\$18.3 billion. Our liquid assets consisting cash, bank and structured deposits, marketable securities, receivables and inventories amounted to US\$17.9 billion, which included cash and bank balances of US\$2.1 billion. In addition, we have committed undrawn credit facilities of US\$1.6 billion and approximately US\$18.4 billion of uncommitted trade financing and short-term loan facilities available. Therefore, we do not foresee any problem in meeting our maturing short-term debt obligations.

Our capital expenditure for FY2020 is expected to be met mainly by internal resources.

Operationally, assuming no major fluctuations in the prices of agricultural commodities, our funding requirements coincide with the seasonality of sales. Our seasonal peak sales typically occurs in the second half of the year. The additional funding requirements in this period would be met by our healthy liquidity position.

Our covenants with lenders are not restrictive on our ability to utilise additional credit facilities.

## **SHAREHOLDERS' RETURNS AND SHARE BUY-BACKS**

For FY2019, our Board of Directors has proposed a final dividend of 9.5 Singapore cents per share. Together with the interim dividend of 3.0 Singapore cents per share paid on 30 August 2019, total dividend for FY2019 will amount to 12.5 Singapore cents per share (FY2018: 10.5 Singapore cents per share). This will result in a dividend payout ratio of approximately 45% of net profit (FY2018: 43% of net profit).

We have been declaring dividends at our half-year and year-end periods to our shareholders. In considering the level of dividend payments, our Board takes into account various factors including but not limited to the projected levels of capital expenditure and other investment plans; as well as our working capital requirements and general financing condition. The dividend declared in FY2019 will be our highest dividend declared since listing.

Currently, we have a share buy-back mandate which will be expiring on the earlier of (i) the date of the forthcoming Annual General Meeting; (ii) the date by which the next Annual General Meeting is required by law to be held; or (iii) the date on which the purchase of shares by the Company pursuant to the mandate is carried out to the full extent mandated. Shareholders' approval for the proposed renewal of the mandate will be sought at the forthcoming Annual General Meeting. Share purchases would only be made when it is in the best interests of the Company and in appropriate circumstances which will not materially and adversely affect the liquidity and orderly trading of the Company's shares, including the working capital requirements and gearing level of the Group."

During the year, the Company has re-issued approximately 13.9 million treasury shares pursuant to the employee share option plans.

## **ACCOUNTING POLICIES**

Our financial statements have been prepared in accordance with Singapore Financial Reporting Standards (International) "SFRS(I)". The preparation of our financial statements also requires management to exercise judgements and use estimates and assumptions. Significant accounting judgements, estimates and assumptions, which are discussed in greater detail under "Notes to the Financial Statements", include:

- Assessment for impairment of goodwill and brands which requires an estimate of the expected future cash flows from cash-generating units and a suitable discount rate for present value calculation.
- Depreciation of property, plant and equipment and bearer plants which is based on management's estimates of the assets' useful lives. Changes in the expected level of usage and technological developments could affect the economic useful lives and residual values of these assets. Therefore, future depreciation charges could be impacted.
- Provision for income taxes and deferred taxes involves significant judgement as there are transactions and computations for which the ultimate tax determination is uncertain during the ordinary course of business. Where the final tax outcome is different, such differences will impact the income tax and deferred tax provisions in the period in which such determination is made.

# DIRECTORS' STATEMENT

The directors are pleased to present their statement to the members together with the audited consolidated financial statements of Wilmar International Limited (the "Company" or "Wilmar") and its subsidiaries (collectively, the "Group") and the balance sheet and statement of changes in equity of the Company for the financial year ended 31 December 2019.

## OPINION OF THE DIRECTORS

In the opinion of the directors,

- (i) the consolidated financial statements of the Group and the balance sheet and statement of changes in equity of the Company are drawn up so as to give a true and fair view of the financial position of the Group and of the Company as at 31 December 2019 and the financial performance, changes in equity and cash flows of the Group and changes in equity of the Company for the year ended on that date; and
- (ii) at the date of this statement, there are reasonable grounds to believe that the Company will be able to pay its debts as and when they fall due.

## DIRECTORS

The directors of the Company in office at the date of this statement are:

KUOK Khoon Hong  
PUA Seck Guan  
TEO La-Mei (appointed on 21 February 2019)  
KUOK Khoon Ean  
KUOK Khoon Hua  
Raymond Guy YOUNG  
LIM Siong Guan  
TAY Kah Chye  
KWAH Thiam Hock  
Kishore MAHBUBANI  
Weijian SHAN  
TEO Siong Seng (appointed on 1 May 2019)  
SOH Gim Teik (appointed on 1 December 2019)  
Juan Ricardo LUCIANO is alternate to Raymond Guy YOUNG

## ARRANGEMENTS TO ENABLE DIRECTORS TO ACQUIRE SHARES AND DEBENTURES

Except as disclosed in this statement, neither at the end of nor at any time during the financial year was the Company a party to any arrangement whose objects are, or one of whose object is, to enable the directors of the Company to acquire benefits by means of the acquisition of shares or debentures of the Company or any other body corporate.

## DIRECTORS' INTERESTS IN SHARES AND DEBENTURES

The following directors, who held office at the end of the financial year, had, according to the register of directors' shareholdings, required to be kept under section 164 of the Singapore Companies Act, Chapter 50, an interest in shares and share options of the Company and its related corporations (other than wholly-owned subsidiaries) as stated below:

Name of Director	Direct Interest			Deemed Interest		
	As at 1.1.19 or date of appointment (if later)	As at 31.12.19	As at 21.1.20	As at 1.1.19 or date of appointment (if later)	As at 31.12.19	As at 21.1.20
<b>Company</b>						
<b>Wilmar International Limited</b>						
<i>(Ordinary Shares)</i>						
Kuok Khoon Hong	995,000	2,495,000	2,495,000	793,431,935	793,431,935	793,431,935
Pua Seck Guan	—	—	—	200,000	200,000	200,000
Teo La-Mei*	132,000	702,000	702,000	—	—	—
Kuok Khoon Ean	—	—	—	53,467,479	53,467,479	53,467,479
Kuok Khoon Hua	680,000	680,000	680,000	52,970,221	52,970,221	52,970,221
Tay Kah Chye	—	100,000	—	100,000	100,000	100,000
Kwah Thiam Hock	—	100,000	100,000	100,000	100,000	100,000
Kishore Mahbubani	—	—	—	10,000	10,000	10,000
Teo Siong Seng <sup>#</sup>	20,000	20,000	20,000	—	—	—
<b>Wilmar International Limited</b>						
<i>(Share options exercisable at S\$3.05 per share)</i>						
Kuok Khoon Hong	1,005,000	—	—	—	—	—
Teo La-Mei*	650,000	—	—	—	—	—
Kuok Khoon Ean	400,000	400,000	400,000	—	—	—
Tay Kah Chye	400,000	300,000	300,000	—	—	—
Kwah Thiam Hock	400,000	300,000	300,000	—	—	—
<i>(Share options exercisable at S\$3.04 per share)</i>						
Kuok Khoon Hong	1,500,000	1,005,000	1,005,000	—	—	—
Pua Seck Guan	1,000,000	1,000,000	1,000,000	—	—	—
Teo La-Mei*	750,000	750,000	750,000	—	—	—
Kuok Khoon Ean	500,000	500,000	500,000	—	—	—
Kuok Khoon Hua	500,000	500,000	500,000	—	—	—
Tay Kah Chye	500,000	500,000	500,000	—	—	—
Kwah Thiam Hock	500,000	500,000	500,000	—	—	—
Kishore Mahbubani	500,000	500,000	500,000	—	—	—

\* Ms Teo La-Mei was appointed as Director of the Company on 21 February 2019.

<sup>#</sup> Mr Teo Siong Seng was appointed as Director of the Company on 1 May 2019.

Except as disclosed in this statement, no director (including alternate director) who held office at the end of the financial year had interests in shares, share options, warrants or debentures of the Company, or of related corporations, either at the beginning of the financial year or as at the date of appointment (whichever is later) and at the end of the financial year.



# DIRECTORS' STATEMENT

## SHARE OPTION SCHEMES

### *Wilmar Executives Share Option Scheme 2009 ("Wilmar ESOS 2009")*

The Wilmar ESOS 2009 was approved by shareholders on 29 April 2009 to replace the share option scheme known as Wilmar ESOS 2000 which was terminated on 29 April 2009.

No options had been granted in 2019 under the Wilmar ESOS 2009 which expired on 28 April 2019. For the entire duration of the Wilmar ESOS 2009, the Company has granted options for a total of 221,555,000 shares in accordance with the rules of the aforesaid scheme. As at 31 December 2019, options for a total of 27,382,900 shares had been exercised and a total of 150,285,000 shares had lapsed/expired under the aforesaid scheme.

As at 31 December 2019, outstanding options granted in 2015 and 2017 under the Wilmar ESOS 2009 for a total of 43,887,100 shares remain valid until their respective expiry dates. The details of these grants are set out as follows:

#### *2015 Grant*

On 18 June 2015, the Company granted options to subscribe for a total of 52,400,000 ordinary shares at S\$3.05 per share (at a 7.63% discount to the Market Price) to directors and executives of the Group. No options were granted to controlling shareholders (and their associates) of the Company. As at 31 December 2019, the number of outstanding ordinary shares that were not exercised under this option grant was 12,687,000.

#### *2017 Grant*

On 8 September 2017, the Company granted options to subscribe for a total of 62,585,000 ordinary shares at S\$3.04 per share (at a 7.32% discount to the Market Price) to directors and executives of the Group. No options were granted to controlling shareholders (and their associates) of the Company. As at 31 December 2019, the number of outstanding ordinary shares that were not exercised under this option grant was 31,200,100 (including the retention of the outstanding option to subscribe for 600,000 ordinary shares granted to Mr Yeo Teng Yang, the former Lead Independent Director of the Company who retired on 24 April 2019. This option continues to be valid till its expiry date).

All options granted under the 2015 Grant and 2017 Grant are valid for a term of five years from the dates of their respective grants and are exercisable in the following manner:

#### For Executive Directors and Executives

- |                                                          |   |                        |
|----------------------------------------------------------|---|------------------------|
| • After 2 <sup>nd</sup> anniversary of the date of grant | – | 33% of options granted |
| • After 3 <sup>rd</sup> anniversary of the date of grant | – | 33% of options granted |
| • After 4 <sup>th</sup> anniversary of the date of grant | – | 34% of options granted |

#### For Non-Executive Directors

All options are exercisable after 2<sup>nd</sup> anniversary of the date of grant.

### *Wilmar Executives Share Option Scheme 2019 ("Wilmar ESOS 2019")*

On 24 April 2019, a new share option scheme known as "Wilmar Executives Share Option Scheme 2019" ("Wilmar ESOS 2019"), the rules of which were set out in a circular to shareholders dated 4 April 2019, was approved by the shareholders of the Company. This new scheme was adopted in substitution of the Wilmar ESOS 2009 which expired on 28 April 2019.

Under the Wilmar ESOS 2019, the option entitles eligible participants to subscribe for ordinary shares in the Company at a price equal to the average of the closing prices of the Company's shares traded on the Singapore Exchange Securities Trading Limited ("SGX-ST") for a period of five consecutive market days immediately preceding the date of the grant of the option ("Market Price") or at a discount to the Market Price (up to a maximum of 20%).

The maximum number of ordinary shares (in respect of the options) that may be granted under the Wilmar ESOS 2019, after taking into account of (i) the total number of new ordinary shares issued and issuable in respect of all other share-based incentive schemes of the Company; and (ii) the number of treasury shares and subsidiary holdings delivered in respect of options granted under all other share-based incentive schemes of the Company, shall not exceed 15% of the total issued ordinary shares of the Company on the date immediately preceding the relevant date of grant.

## SHARE OPTION SCHEMES (CONTINUED)

### *Wilmar Executives Share Option Scheme 2019 ("Wilmar ESOS 2019") (continued)*

Controlling shareholders and associates of controlling shareholders will not be eligible to participate in the Wilmar ESOS 2019.

There is no restriction on the eligibility of any participant to participate in any other share options or share incentive schemes implemented by the Company or any of its subsidiaries or by any associated company or otherwise.

The Wilmar ESOS 2019 is administered by the Remuneration Committee ("RC"). The members of the RC are Mr Kwah Thiam Hock (RC Chairman), Mr Tay Kah Chye and Mr Lim Siong Guan (who was appointed as an RC member on 24 April 2019), all of whom are independent directors. The RC is authorised to determine, inter alia, the persons to be granted options, the number of options to be granted, whether the options continue to be valid in the event of cessation of employment (as provided under the rules of Wilmar ESOS 2019), the exercise price (including any adjustments thereto) and to recommend modifications to the Wilmar ESOS 2019 (if deemed appropriate).

There were no options granted in 2019 under the Wilmar ESOS 2019 which was approved at the Company's Extraordinary General Meeting held on 24 April 2019.

## SHARE OPTIONS EXERCISED

Options for a total of 13,904,150 ordinary shares were exercised by option holders during the financial year pursuant to Wilmar ESOS 2009.

## UNISSUED SHARES UNDER OPTION

As at the end of the financial year, unissued ordinary shares of the Company under options were as follows:

<b>Date of Grant</b>	<b>As at 1.1.19</b>	<b>No. of options lapsed/ expired</b>	<b>No. of options exercised</b>	<b>As at 31.12.19</b>	<b>Exercise Price</b>	<b>Exercise Period</b>
<i>Wilmar ESOS 2009</i>						
18.06.15	14,193,622	(5,756,108)	(3,727,550)	4,709,964	S\$3.05	19.06.2017 to 18.06.2020
18.06.15	13,674,172	(5,756,108)	(4,634,500)	3,283,564	S\$3.05	19.06.2018 to 18.06.2020
18.06.15	14,371,206	(5,930,534)	(3,747,200)	4,693,472	S\$3.05	19.06.2019 to 18.06.2020
Sub-total	42,239,000	(17,442,750)	(12,109,250)	12,687,000		
08.09.17	22,571,800	(8,601,450)	(1,794,900)	12,175,450	S\$3.04	09.09.2019 to 08.09.2022
08.09.17	17,971,800	(8,601,450)	–	9,370,350	S\$3.04	09.09.2020 to 08.09.2022
08.09.17	18,516,400	(8,862,100)	–	9,654,300	S\$3.04	09.09.2021 to 08.09.2022
Sub-total	59,060,000	(26,065,000)	(1,794,900)	31,200,100		
Grand Total	101,299,000	(43,507,750)	(13,904,150)	43,887,100		

# DIRECTORS' STATEMENT

## UNISSUED SHARES UNDER OPTION (CONTINUED)

The information on Directors participating in the Wilmar ESOS 2009 is as follows:

Name of Directors	Aggregate options granted during the financial year	Aggregate options granted since commencement of the option schemes to 31.12.19	Aggregate options exercised since commencement of the option schemes to 31.12.19	Aggregate options lapsed/expired since commencement of the option schemes to 31.12.19	Aggregate options outstanding as at 31.12.19
Kuok Khoon Hong	–	6,500,000	2,495,000	3,000,000	1,005,000
Pua Seck Guan	–	1,000,000	–	–	1,000,000
Teo La-Mei*	–	1,400,000	650,000	–	750,000
Kuok Khoon Ean	–	1,900,000	–	1,000,000	900,000
Kuok Khoon Hua	–	500,000	–	–	500,000
Tay Kah Chye	–	1,900,000	200,000	900,000	800,000
Kwah Thiam Hock	–	1,900,000	200,000	900,000	800,000
Kishore Mahbubani	–	500,000	–	–	500,000
Total	–	15,600,000	3,545,000	5,800,000	6,255,000

\* Ms Teo La-Mei was appointed as Director of the Company on 21 February 2019.

Except as disclosed above, since the commencement of the Wilmar ESOS 2000<sup>^</sup>, Wilmar ESOS 2009 and Wilmar ESOS 2019 ("Option Schemes") until the end of the financial year under review:

- Except for options granted on 21 May 2009 to Mr Kuok Khoon Hong (for 1,000,000 ordinary shares under option) and former Wilmar director Mr Martua Sitorus (for 800,000 shares under option), who were controlling shareholders on the date of grant, which have expired, no options have been granted to controlling shareholders of the Company and their associates;
- No participant has received 5% or more of the total number of options available under the Option Schemes;
- No options that entitle the holders to participate, by virtue of the options, in any share issue of any other corporation have been granted;
- No options have been granted to directors and employees of the parent company and its subsidiaries as the Company does not have a parent company; and
- No options have been granted at a discount except for the options under the 2015 Grant and the 2017 Grant.

<sup>^</sup> From 14 July 2006 (completion of reverse takeover) and has terminated on 29 April 2009.

## AUDIT COMMITTEE

The Audit Committee ("AC") members at the date of this statement are Mr Tay Kah Chye (AC Chairman), Mr Kwah Thiam Hock and Mr Lim Siong Guan (who was appointed as an AC member on 24 April 2019).

The AC performs the functions specified in section 201B(5) of the Singapore Companies Act, Chapter 50, the Listing Manual of the SGX-ST, the Singapore Code of Corporate Governance 2018 and the revised Guidebook for Audit Committees in Singapore issued in 2014.

The principal responsibility of the AC is to assist the Board of Directors in fulfilling its oversight responsibilities. The operations of the AC are regulated by its terms of reference. The Board is of the opinion that the members of the AC have sufficient accounting, financial and management expertise and experience to discharge their duties.

Notwithstanding that the Group has appointed different auditors for certain subsidiaries and associated companies, the Board and AC are satisfied that such appointments do not compromise the standard and effectiveness of the audit of the Group.

## **AUDIT COMMITTEE (CONTINUED)**

During the year, the AC met four times to review, *inter alia*, the scope of work and strategies of both the internal and external auditors, and the results arising therefrom, including their evaluation of the system of internal controls. The AC also reviewed the assistance given by the Company's officers to the auditors. The financial statements of the Group and the Company were reviewed by the AC prior to submission to the Board of Directors of the Company for adoption. The AC also met with the internal and external auditors, without the presence of the Company's Management, to discuss issues of concern to them.

The AC has, in accordance with Chapter 9 of the Listing Manual of the SGX-ST, reviewed the requirements for approval and disclosure of interested person transactions, reviewed the procedures set up by the Group and the Company to identify and report and where necessary, seek approval for interested person transactions and, with the assistance of the internal auditors, reviewed interested person transactions.

The AC was satisfied that proper risk management procedures were in place and will consider regularly the need to conduct independent risk management reviews.

The AC, having reviewed all non-audit services provided by Ernst & Young LLP, the external auditor of the Group, was satisfied with the independence and objectivity of the external auditor and has nominated Ernst & Young LLP for re-appointment as auditor of the Company at the forthcoming Annual General Meeting.

Further details regarding the AC, including the AC's commentary on key audit matters, are disclosed in the Corporate Governance Report.

## **AUDITOR**

Ernst & Young LLP have expressed their willingness to accept re-appointment as auditor.

On behalf of the Board of Directors

**Kuok Khoon Hong**  
Director

**Pua Seck Guan**  
Director

13 March 2020

# INDEPENDENT AUDITOR'S REPORT

TO THE MEMBERS OF WILMAR INTERNATIONAL LIMITED

## REPORT ON THE AUDIT OF THE CONSOLIDATED FINANCIAL STATEMENTS

### OPINION

We have audited the financial statements of Wilmar International Limited (the "Company") and its subsidiaries (collectively, the "Group"), which comprise the balance sheets of the Group and the Company as at 31 December 2019, the statements of changes in equity of the Group and the Company and the consolidated income statement, consolidated statement of comprehensive income and consolidated cash flow statement of the Group for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying consolidated financial statements of the Group, the balance sheet and the statement of changes in equity of the Company are properly drawn up in accordance with the provisions of the Companies Act, Chapter 50 (the Act) and Singapore Financial Reporting Standards (International) (SFRS(I)) so as to give a true and fair view of the consolidated financial position of the Group and the financial position of the Company as at 31 December 2019 and of the consolidated financial performance, consolidated changes in equity and consolidated cash flows of the Group and changes in equity of the Company for the year ended on that date.

### BASIS FOR OPINION

We conducted our audit in accordance with Singapore Standards on Auditing (SSAs). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Group in accordance with the Accounting and Corporate Regulatory Authority (ACRA) Code of Professional Conduct and Ethics for Public Accountants and Accounting Entities (ACRA Code) together with the ethical requirements that are relevant to our audit of the financial statements in Singapore, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the ACRA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### KEY AUDIT MATTERS

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the financial statements of the current period. These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters. For each matter below, our description of how our audit addressed the matter is provided in that context.

We have fulfilled our responsibilities described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report, including in relation to these matters. Accordingly, our audit included the performance of procedures designed to respond to our assessment of the risks of material misstatement of the financial statements. The results of our audit procedures, including the procedures performed to address the matters below, provide the basis for our audit opinion on the accompanying financial statements.

#### Impairment assessment on goodwill and brands

(Refer to Note 15 to the financial statements)

As at 31 December 2019, the Group recorded goodwill and brands of US\$5.4 billion, which represents approximately 30% of the Group's net assets. We considered the audit of management's annual goodwill and brands impairment assessment to be a key audit matter because the assessment process involves management exercising significant judgement and making assumptions of future market and economic conditions.

As disclosed in Note 15, the goodwill and brands are allocated to individual cash-generating units ("CGU") which are also the reportable segments for impairment testing. The recoverable amounts of the CGUs have been determined based on value in use calculations using cash flow projections approved by management. The cash flow projections include assumptions of profitability and growth rates. Based on the impairment assessment, management has concluded that the goodwill and brands are not impaired. We checked that the cash flows were based on approved management forecasts, and evaluated management's forecasting process by comparing previous forecasts to actual results. We evaluated the assumptions used by comparing them to historical data as well as recent trends and market outlook. We also evaluated the discount rates used to determine the present value by comparing them to external comparable data. Our internal valuation specialists assisted us in performing some of these procedures. Finally, we reviewed the adequacy of the disclosures made on the goodwill and brands impairment assessment in Note 15.



### **Accounting for derivative transactions**

(Refer to Note 20 and Note 34(a) to the financial statements)

The Group uses derivative financial instruments such as forward currency contracts, cross currency interest rates swaps and various commodity futures, options and swap contracts to hedge its risks associated with interest rates, foreign currency and commodity price fluctuations.

At 31 December 2019, the Group's total derivative financial instruments that were carried at fair value comprised financial assets and financial liabilities of US\$355.6 million (current: US\$339.0 million) and US\$403.3 million (current: US\$370.8 million) respectively.

We considered the audit of this to be a key audit matter due to the volume of trades entered into. Our audit procedures included, amongst others, understanding the Group's overall commodity trading process and testing management's controls around the origination and maintenance of complete and accurate information relating to the recording of the derivative contracts. For firm commitment contracts, we checked management's process to derive the market prices and recomputed the unrealized gains/losses on the contracts. For the other types of derivatives, we independently obtained statements from banks and other financial institutions to compare against the fair values of the derivatives recorded, and to verify the existence and ownership of the derivatives. We involved our internal valuation specialists in assessing the reasonableness of the fair values of derivatives.

We also assessed the adequacy of the related disclosures in the Notes 20 and 34(a) to the financial statements.

### **OTHER INFORMATION**

Management is responsible for other information. The other information comprises the information included in the annual report, but does not include the financial statements and our auditor's report thereon.

Our opinion on the financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

### **RESPONSIBILITIES OF MANAGEMENT AND DIRECTORS FOR THE FINANCIAL STATEMENTS**

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with the provisions of the Act and SFRS(I), and for devising and maintaining a system of internal accounting controls sufficient to provide a reasonable assurance that assets are safeguarded against loss from unauthorised use or disposition; and transactions are properly authorised and that they are recorded as necessary to permit the preparation of true and fair financial statements and to maintain accountability of assets.

In preparing the financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

The directors' responsibilities include overseeing the Group's financial reporting process.

### **AUDITOR'S RESPONSIBILITIES FOR THE AUDIT OF THE FINANCIAL STATEMENTS**

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with SSAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

# INDEPENDENT AUDITOR'S REPORT

TO THE MEMBERS OF WILMAR INTERNATIONAL LIMITED

## AUDITOR'S RESPONSIBILITIES FOR THE AUDIT OF THE FINANCIAL STATEMENTS (CONTINUED)

As part of an audit in accordance with SSAs, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with the directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the directors with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with the directors, we determine those matters that were of most significance in the audit of the financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

## REPORT ON OTHER LEGAL AND REGULATORY REQUIREMENTS

In our opinion, the accounting and other records required by the Act to be kept by the Company and by those subsidiary corporations incorporated in Singapore of which we are the auditors have been properly kept in accordance with the provisions of the Act.

The engagement partner on the audit resulting in this independent auditor's report is Lim Tze Yuen.

**Ernst & Young LLP**

Public Accountants and Chartered Accountants

Singapore  
13 March 2020

# CONSOLIDATED INCOME STATEMENT

For the financial year ended 31 December 2019

	Note	2019 US\$'000	2018 US\$'000 Restated*
<b>Revenue</b>	4	<b>42,640,519</b>	44,497,706
Cost of sales	5	(38,154,443)	(40,107,267)
<b>Gross profit</b>		<b>4,486,076</b>	4,390,439
<b>Other items of income</b>			
Net gain/(loss) arising from changes in fair value of biological assets		<b>18,126</b>	(16,322)
Finance income	6	<b>475,820</b>	467,338
Other operating income	7	<b>259,473</b>	197,054
<b>Other items of expense</b>			
Selling and distribution expenses		(1,899,891)	(1,901,352)
Administrative expenses		(774,218)	(733,048)
Other operating expenses	7	(142,493)	(146,535)
Finance costs	8	(892,423)	(819,439)
Non-operating items	9	<b>15,013</b>	(136,247)
Share of results of joint ventures		<b>76,642</b>	67,189
Share of results of associates		<b>76,354</b>	243,088
<b>Profit before tax from continuing operations</b>	10	<b>1,698,479</b>	1,612,165
Income tax expense	11	(371,533)	(349,793)
<b>Profit from continuing operations, net of tax</b>		<b>1,326,946</b>	1,262,372
<b>Profit/(loss) from discontinued operations, net of tax</b>	16	<b>43,545</b>	(43,367)
<b>Profit for the year</b>		<b>1,370,491</b>	1,219,005
<b>Attributable to:</b>			
<b>Owners of the Company</b>			
Profit from continuing operations, net of tax		<b>1,267,992</b>	1,150,253
Profit/(loss) from discontinued operations, net of tax		<b>25,404</b>	(25,300)
		<b>1,293,396</b>	1,124,953
<b>Non-controlling interests</b>			
Profit from continuing operations, net of tax		<b>58,954</b>	112,119
Profit/(loss) from discontinued operations, net of tax		<b>18,141</b>	(18,067)
		<b>77,095</b>	94,052
<b>Earnings per share from continuing operations attributable to owners of the Company (US cents per share)</b>			
– Basic	12	<b>20.0</b>	18.2
– Diluted	12	<b>20.0</b>	18.2
<b>Earnings per share attributable to owners of the Company (US cents per share)</b>			
– Basic	12	<b>20.4</b>	17.8
– Diluted	12	<b>20.4</b>	17.8

\* In accordance with SFRS(I) 3, the Group has restated the prior year's figures subsequent to the finalisation of purchase price allocation exercise for the acquisition of Shree Renuka Sugars Limited ("SRSL") and its subsidiaries

The accompanying accounting policies and explanatory notes form an integral part of the financial statements.

# CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

For the financial year ended 31 December 2019

	2019 US\$'000	2018 US\$'000 Restated*
<b>Profit after tax</b>	<b>1,370,491</b>	<b>1,219,005</b>
<b>Other comprehensive income:</b>		
<b>Items that will not be reclassified subsequently to income statement</b>		
Fair value adjustment on investment securities at fair value through other comprehensive income	(23,845)	(34,605)
Gain on disposal of investment securities at fair value through other comprehensive income	1,400	4,766
Net surplus on revaluation of investment properties	–	5,514
(Loss)/gain on remeasurements of defined benefit plan	(10,906)	34,160
	<b>(33,351)</b>	<b>9,835</b>
<b>Items that may be reclassified subsequently to income statement</b>		
Foreign currency translation	(75,672)	(648,210)
Fair value adjustment on cash flow hedges	(73,434)	(372)
Fair value adjustment on forward elements of forward contracts	30,684	(44,093)
Share of changes in equity transaction reserve of a joint venture	–	250
	<b>(118,422)</b>	<b>(692,425)</b>
<b>Other comprehensive income from continuing operations, net of tax</b>	<b>(151,773)</b>	<b>(682,590)</b>
<b>Other comprehensive income from discontinued operations, net of tax</b>	<b>474</b>	<b>(999)</b>
<b>Total comprehensive income for the year</b>	<b>1,219,192</b>	<b>535,416</b>
<b>Attributable to:</b>		
Owners of the Company	1,142,816	497,973
Non-controlling interests	76,376	37,443
	<b>1,219,192</b>	<b>535,416</b>
<b>Attributable to:</b>		
<b>Owners of the Company</b>		
Total comprehensive income from continuing operations, net of tax	1,117,135	523,856
Total comprehensive income from discontinued operations, net of tax	25,681	(25,883)
	<b>1,142,816</b>	<b>497,973</b>

\* In accordance with SFRS(I) 3, the Group has restated the prior year's figures subsequent to the finalisation of purchase price allocation exercise for the acquisition of Shree Renuka Sugars Limited ("SRSL") and its subsidiaries

The accompanying accounting policies and explanatory notes form an integral part of the financial statements.

# BALANCE SHEETS

As at 31 December 2019

		Group		Company	
	Note	2019 US\$'000	2018 US\$'000 Restated*	2019 US\$'000	2018 US\$'000
<b>ASSETS</b>					
<b>Non-current assets</b>					
Property, plant and equipment	13	11,244,998	9,345,149	63,599	43,543
Investment properties	13	33,181	21,782	—	—
Bearer plants	14	690,640	676,570	—	—
Intangible assets	15	5,384,405	4,482,449	—	—
Investment in subsidiaries	16	—	—	10,033,212	9,093,313
Investment in joint ventures	17	552,001	1,092,207	21,508	124,230
Investment in associates	17	2,551,179	2,622,953	13,677	36,644
Investment securities	18	566,654	573,188	—	—
Deferred tax assets	19	244,040	330,979	—	—
Derivative financial instruments	20	16,585	7,012	—	—
Other financial receivables	21	132,017	197,760	284,673	369,799
Other non-financial assets	21	58,619	72,481	—	—
		21,474,319	19,422,530	10,416,669	9,667,529
<b>Current assets</b>					
Inventories	22	7,960,753	7,911,302	—	—
Trade receivables	23	4,251,589	4,349,147	—	—
Other financial receivables	21	7,278,153	7,519,130	5,476,380	4,259,606
Other non-financial assets	21	1,383,400	1,467,301	7,102	5,543
Derivative financial instruments	20	338,981	524,989	—	—
Investment securities	18	315,518	326,164	—	—
Other bank deposits	24	1,932,754	1,719,077	—	—
Cash and bank balances	24	2,113,139	1,650,478	344,605	1,848
		25,574,287	25,467,588	5,828,087	4,266,997
Assets of disposal group classified as held for sale	16	—	822,816	—	—
		25,574,287	26,290,404	5,828,087	4,266,997
<b>TOTAL ASSETS</b>		<b>47,048,606</b>	<b>45,712,934</b>	<b>16,244,756</b>	<b>13,934,526</b>
<b>EQUITY AND LIABILITIES</b>					
<b>Current liabilities</b>					
Trade payables	25	1,690,698	1,441,729	—	—
Other financial payables	26	1,858,588	1,509,637	5,613,964	3,492,000
Other non-financial liabilities	26	590,872	404,201	—	—
Derivative financial instruments	20	370,753	321,857	—	—
Loans and borrowings	27	18,288,112	17,821,225	—	72,110
Tax payables		196,301	139,746	—	—
		22,995,324	21,638,395	5,613,964	3,564,110
Liabilities directly associated with disposal group classified as held for sale	16	—	1,201,904	—	—
		22,995,324	22,840,299	5,613,964	3,564,110
<b>NET CURRENT ASSETS</b>		<b>2,578,963</b>	<b>3,450,105</b>	<b>214,123</b>	<b>702,887</b>

\* In accordance with SFRS(I) 3, the Group has restated the prior year's figures subsequent to the finalisation of purchase price allocation exercise for the acquisition of Shree Renuka Sugars Limited ("SRSL") and its subsidiaries

The accompanying accounting policies and explanatory notes form an integral part of the financial statements.



# BALANCE SHEETS

As at 31 December 2019

		Group		Company	
	Note	2019 US\$'000	2018 US\$'000 Restated*	2019 US\$'000	2018 US\$'000
<b>Non-current liabilities</b>					
Other financial payables	26	258,288	75,851	–	–
Other non-financial liabilities	26	178,082	126,329	–	–
Derivative financial instruments	20	32,552	32,673	–	–
Loans and borrowings	27	5,419,323	5,523,374	242,628	244,015
Deferred tax liabilities	19	288,919	339,392	–	–
		6,177,164	6,097,619	242,628	244,015
<b>TOTAL LIABILITIES</b>		<b>29,172,488</b>	28,937,918	<b>5,856,592</b>	3,808,125
<b>NET ASSETS</b>		<b>17,876,118</b>	16,775,016	<b>10,388,164</b>	10,126,401
<b>Equity attributable to owners of the Company</b>					
Share capital	28	8,458,995	8,458,995	8,895,134	8,895,134
Treasury shares	28	(122,579)	(153,315)	(122,579)	(153,315)
Retained earnings		10,113,650	9,303,827	1,381,856	1,161,712
Other reserves	29	(1,687,557)	(1,563,731)	233,753	222,870
		16,762,509	16,045,776	10,388,164	10,126,401
Non-controlling interests		1,113,609	729,240	–	–
<b>TOTAL EQUITY</b>		<b>17,876,118</b>	16,775,016	<b>10,388,164</b>	10,126,401
<b>TOTAL EQUITY AND LIABILITIES</b>		<b>47,048,606</b>	45,712,934	<b>16,244,756</b>	13,934,526

\* In accordance with SFRS(I) 3, the Group has restated the prior year's figures subsequent to the finalisation of purchase price allocation exercise for the acquisition of Shree Renuka Sugars Limited ("SRSL") and its subsidiaries

The accompanying accounting policies and explanatory notes form an integral part of the financial statements.

# STATEMENTS OF CHANGES IN EQUITY

For the financial year ended 31 December 2019

	Attributable to owners of the Company				Equity attributable to owners of the Company, total	Non-controlling interests	Equity total
	Share capital	Treasury shares	Retained earnings	Other reserves	US\$'000	US\$'000	US\$'000
	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000
<b>2019</b>							
<b>GROUP</b>							
Opening balance at 1 January 2019, as previously reported	8,458,995	(153,315)	9,306,876	(1,563,731)	16,048,825	717,747	16,766,572
Adjustments from finalisation of purchase price allocation for acquisition of SRSL*	–	–	(3,049)	–	(3,049)	11,493	8,444
Opening balance at 1 January 2019, as restated	8,458,995	(153,315)	9,303,827	(1,563,731)	16,045,776	729,240	16,775,016
Profit for the year	–	–	1,293,396	–	1,293,396	77,095	1,370,491
Other comprehensive income	–	–	1,400	(151,980)	(150,580)	(719)	(151,299)
<b>Total comprehensive income for the year</b>	–	–	1,294,796	(151,980)	1,142,816	76,376	1,219,192
Grant of equity-settled share options	–	–	–	10,535	10,535	–	10,535
Share capital contributed by non-controlling shareholders	–	–	–	–	–	29,088	29,088
Reissuance of treasury shares pursuant to exercise of share options	–	30,736	–	348	31,084	–	31,084
Dividends on ordinary shares	–	–	(461,833)	–	(461,833)	–	(461,833)
Dividends paid to non-controlling shareholders by subsidiaries	–	–	–	–	–	(92,900)	(92,900)
Net transfer to other reserves	–	–	(23,140)	23,140	–	–	–
<b>Total contributions by and distributions to owners</b>	–	30,736	(484,973)	34,023	(420,214)	(63,812)	(484,026)
Acquisition of subsidiaries	–	–	–	–	–	68,065	68,065
Acquisition of additional interest in subsidiaries	–	–	–	(5,872)	(5,872)	(10,694)	(16,566)
Disposal/liquidation of subsidiaries	–	–	–	–	–	314,437	314,437
Dilution of interest in a subsidiary	–	–	–	3	3	(3)	–
<b>Total changes in ownership interests in subsidiaries</b>	–	–	–	(5,869)	(5,869)	371,805	365,936
<b>Closing balance at 31 December 2019</b>	<b>8,458,995</b>	<b>(122,579)</b>	<b>10,113,650</b>	<b>(1,687,557)</b>	<b>16,762,509</b>	<b>1,113,609</b>	<b>17,876,118</b>

\* In accordance with SFRS(I) 3, the Group has restated the prior year's figures subsequent to the finalisation of purchase price allocation exercise for the acquisition of Shree Renuka Sugars Limited ("SRSL") and its subsidiaries

The accompanying accounting policies and explanatory notes form an integral part of the financial statements.

# STATEMENTS OF CHANGES IN EQUITY

For the financial year ended 31 December 2019

	Attributable to owners of the Company				Equity attributable to owners of the Company, total US\$'000	Non-controlling interests US\$'000	Equity total US\$'000
	Share capital US\$'000	Treasury shares US\$'000	Retained earnings US\$'000	Other reserves US\$'000			
<b>2018</b>							
<b>GROUP</b>							
Opening balance at 1 January 2018	8,458,995	(156,209)	8,680,262	(950,738)	16,032,310	1,021,507	17,053,817
Profit for the year	–	–	1,124,953	–	1,124,953	94,052	1,219,005
Other comprehensive income	–	–	4,766	(631,746)	(626,980)	(56,609)	(683,589)
<b>Total comprehensive income for the year</b>	–	–	1,129,719	(631,746)	497,973	37,443	535,416
Grant of equity-settled share options	–	–	–	10,864	10,864	–	10,864
Share capital contributed by non-controlling shareholders	–	–	–	–	–	28,597	28,597
Reissuance of treasury shares pursuant to exercise of share options	–	2,894	–	15	2,909	–	2,909
Dividends on ordinary shares	–	–	(494,889)	–	(494,889)	–	(494,889)
Dividends paid to non-controlling shareholders by subsidiaries	–	–	–	–	–	(37,406)	(37,406)
Net transfer to other reserves	–	–	(11,265)	11,265	–	–	–
<b>Total contributions by and distributions to owners</b>	–	2,894	(506,154)	22,144	(481,116)	(8,809)	(489,925)
Acquisition of subsidiaries*	–	–	–	–	–	(310,343)	(310,343)
Acquisition of additional interest in subsidiaries	–	–	–	(3,502)	(3,502)	3,118	(384)
Disposal/liquidation of subsidiaries	–	–	–	–	–	(14,511)	(14,511)
Dilution of interest in a subsidiary	–	–	–	111	111	835	946
<b>Total changes in ownership interests in subsidiaries</b>	–	–	–	(3,391)	(3,391)	(320,901)	(324,292)
<b>Closing balance at 31 December 2018</b>	<b>8,458,995</b>	<b>(153,315)</b>	<b>9,303,827</b>	<b>(1,563,731)</b>	<b>16,045,776</b>	<b>729,240</b>	<b>16,775,016</b>

\* In accordance with SFRS(I) 3, the Group has restated the prior year's figures subsequent to the finalisation of purchase price allocation exercise for the acquisition of Shree Renuka Sugars Limited ("SRSL") and its subsidiaries

The accompanying accounting policies and explanatory notes form an integral part of the financial statements.

	Attributable to owners of the Company				Equity attributable to owners of the Company, total
	Share capital US\$'000	Treasury shares US\$'000	Retained earnings US\$'000	Other reserves US\$'000	US\$'000
<b>2019</b>					
<b>COMPANY</b>					
Opening balance at 1 January 2019	8,895,134	(153,315)	1,161,712	222,870	10,126,401
Profit for the year	–	–	681,977	–	681,977
<b>Total comprehensive income for the year</b>	–	–	681,977	–	681,977
Grant of equity-settled share options	–	–	–	10,535	10,535
Reissuance of treasury shares pursuant to exercise of share options	–	30,736	–	348	31,084
Dividends on ordinary shares	–	–	(461,833)	–	(461,833)
<b>Total transactions with owners in their capacity as owners</b>	–	30,736	(461,833)	10,883	(420,214)
<b>Closing balance at 31 December 2019</b>	<b>8,895,134</b>	<b>(122,579)</b>	<b>1,381,856</b>	<b>233,753</b>	<b>10,388,164</b>
<b>2018</b>					
<b>COMPANY</b>					
Opening balance at 1 January 2018	8,895,134	(156,209)	1,544,230	211,991	10,495,146
Profit for the year	–	–	112,371	–	112,371
<b>Total comprehensive income for the year</b>	–	–	112,371	–	112,371
Grant of equity-settled share options	–	–	–	10,864	10,864
Reissuance of treasury shares pursuant to exercise of share options	–	2,894	–	15	2,909
Dividends on ordinary shares	–	–	(494,889)	–	(494,889)
<b>Total transactions with owners in their capacity as owners</b>	–	2,894	(494,889)	10,879	(481,116)
<b>Closing balance at 31 December 2018</b>	<b>8,895,134</b>	<b>(153,315)</b>	<b>1,161,712</b>	<b>222,870</b>	<b>10,126,401</b>

The accompanying accounting policies and explanatory notes form an integral part of the financial statements.

# CONSOLIDATED CASH FLOW STATEMENT

For the financial year ended 31 December 2019

	2019 US\$'000	2018 US\$'000 Restated*
<b>Cash flows from operating activities</b>		
Profit before tax from continuing operations	1,698,479	1,612,165
Profit/(loss) before tax from discontinued operations	43,545	(43,367)
Profit before tax, total	1,742,024	1,568,798
Adjustments for:		
Net (gain)/loss arising from changes in fair value of biological assets	(18,126)	16,322
Depreciation of bearer plants	58,853	54,349
Depreciation of property, plant and equipment	816,935	776,540
Increase in fair value of investment properties	(2,782)	–
Gain on disposal of investment in associates	(2,232)	(1,732)
Fair value gain arising from changes of interest in joint ventures resulting in change of control	(66)	(1,144)
Fair value gain arising from changes of interest in associates resulting in change of control	(907)	(125)
Amortisation of intangible assets	2,635	1,378
Loss on disposal of property, plant and equipment	11,689	3,068
Loss on disposal of biological assets	34	49
(Gain)/loss on disposal/liquidation of subsidiaries	(96,302)	633
Gain on disposal of investment securities at fair value through profit or loss	(2,408)	(7,180)
Impairment loss on goodwill	–	108,208
Grant of share options to employees	10,535	10,864
Net fair value loss/(gain) on derivative financial instruments	178,956	(353,292)
Net fair value loss on investment securities at fair value through profit or loss	6,610	79,038
Foreign exchange differences arising from translation	(59,795)	(288,972)
Investment income from investment securities	(45,437)	(84,404)
Interest expense	922,669	851,212
Interest income	(475,820)	(467,338)
Share of results of joint ventures	(76,642)	(67,189)
Share of results of associates	(76,354)	(243,088)
<b>Operating cash flows before working capital changes</b>	<b>2,894,069</b>	<b>1,955,995</b>
Changes in working capital:		
Decrease in inventories	241,221	449,452
Decrease/(increase) in receivables and other assets	496,566	(134,060)
Increase/(decrease) in payables	360,345	(166,033)
<b>Cash flows generated from operations</b>	<b>3,992,201</b>	<b>2,105,354</b>
Interest paid	(861,011)	(655,012)
Interest received	453,515	438,218
Income taxes paid	(247,154)	(387,486)
<b>Net cash flows generated from operating activities</b>	<b>3,337,551</b>	<b>1,501,074</b>

\* In accordance with SFRS(I) 3, the Group has restated the prior year's figures subsequent to the finalisation of purchase price allocation exercise for the acquisition of Shree Renuka Sugars Limited ("SRSL") and its subsidiaries

The accompanying accounting policies and explanatory notes form an integral part of the financial statements.



	2019 US\$'000	2018 US\$'000 Restated*
<b>Cash flows from investing activities</b>		
Net cash flow on acquisition of subsidiaries	(86,995)	(236,608)
(Increase)/decrease in plasma investments	(1,858)	1,195
Decrease in investment securities at fair value through profit or loss	6,750	36,686
Increase in other non-financial assets	–	(3,901)
Payments for property, plant and equipment	(1,741,488)	(1,259,343)
Payments for bearer plants	(71,415)	(66,101)
(Increase)/decrease in investment securities at fair value through other comprehensive income	(16,300)	20,635
Investment income from investment securities	45,437	84,404
Payments for investment in joint ventures	(13,929)	(21,977)
Payments for investment in associates	(11,728)	(157,903)
Payments for intangible assets	(312)	–
Dividends received from joint ventures	46,456	26,899
Dividends received from associates	91,932	109,243
Proceeds from disposal of property, plant and equipment	52,312	63,778
Proceeds from disposal of intangible assets	–	57
Proceeds from disposal/liquidation/dilution of interest in associates	14,057	15,455
Net cash flow from disposal/liquidation of subsidiaries	422	17,907
<b>Net cash flows used in investing activities</b>	<b>(1,686,659)</b>	<b>(1,369,574)</b>
<b>Cash flows from financing activities</b>		
Increase in net amount due from related parties	(26,924)	(10,862)
(Increase)/decrease in net amount due from joint ventures	(104,254)	67,872
Increase in net amount due from associates	(39,846)	(53,178)
Increase/(decrease) in advances from non-controlling shareholders	14,676	(63,233)
Proceeds from loans and borrowings	793,955	818,979
(Increase)/decrease in fixed deposits pledged with financial institutions for bank facilities	(658,786)	1,993,221
Increase in other financial receivables	(102,724)	(2,426,308)
(Increase)/decrease in other deposits with maturity more than 3 months	(520,183)	238,607
Interest paid	(42,295)	(36,102)
Payments for acquisition of additional interest in subsidiaries	(16,566)	(384)
Dividends paid by the Company	(461,833)	(494,889)
Dividends paid to non-controlling shareholders by subsidiaries	(92,900)	(37,406)
Proceeds from dilution of interest in a subsidiary	–	946
Proceeds from reissuance of treasury shares by the Company	31,084	2,909
Proceeds from issue of ordinary shares by subsidiaries to non-controlling shareholders	29,088	28,597
<b>Net cash flows (used in)/generated from financing activities</b>	<b>(1,197,508)</b>	<b>28,769</b>
Net increase in cash and cash equivalents	453,384	160,269
Cash and cash equivalents at the beginning of the financial year	1,595,494	1,435,225
<b>Cash and cash equivalents at the end of the financial year</b>	<b>2,048,878</b>	<b>1,595,494</b>

\* In accordance with SFRS(I) 3, the Group has restated the prior year's figures subsequent to the finalisation of purchase price allocation exercise for the acquisition of Shree Renuka Sugars Limited ("SRSL") and its subsidiaries

The accompanying accounting policies and explanatory notes form an integral part of the financial statements.

# NOTES TO THE FINANCIAL STATEMENTS

For the financial year ended 31 December 2019

## 1. CORPORATE INFORMATION

Wilmar International Limited (the "Company") is a limited liability company, incorporated in Singapore and is listed on the Singapore Exchange Securities Trading Limited ("SGX-ST").

The registered office and principal place of business of the Company is located at 56 Neil Road, Singapore 088830.

The principal activities of the Company are those of investment holding and the provision of management services to its subsidiaries, joint ventures and associates. The principal activities of the significant subsidiaries are disclosed in Note 39 to the financial statements.

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

### 2.1 Basis of preparation

The consolidated financial statements of the Group and the balance sheet and statement of changes in equity of the Company have been prepared in accordance with Singapore Financial Reporting Standards (International) ("SFRS(I)").

The financial statements have been prepared on the historical cost basis, except as disclosed in the accounting policies below. The financial statements are presented in US Dollars ("USD" or "US\$"), which is also the parent company's functional currency, except when otherwise indicated. All values in the tables are rounded to the nearest thousands (US\$'000) except when otherwise indicated.

### 2.2 Changes in accounting policies

#### (i) Adoption of new and revised SFRS(I)

The accounting policies adopted are consistent with those of the previous financial year except that in the current financial year, the Group has adopted all the new and revised standards that are effective for annual financial periods beginning on or after 1 January 2019 and early adopted the Amendments to SFRS(I) 9, SFRS(I) 1-39 and SFRS(I) 7 Interest Rate Benchmark Reform. The amendments provide relief which allow entities to assume that the uncertainty arising from the Interbank Offered Rates (IBOR) reform does not affect hedge relationships to the extent that they must be discontinued. Except for the adoption of SFRS(I) 16 Leases, the adoption of these standards did not have any material effect on the financial performance or position of the Group and the Company.

#### SFRS(I) 16 Leases

SFRS(I) 16 requires lessees to recognise most leases on balance sheets. The standard includes two recognition exemptions for lessees – leases of 'low value' assets and short-term leases which the Group has elected to use. SFRS(I) 16 is effective for annual periods beginning on or after 1 January 2019. At commencement date of a lease, a lessee will recognise a liability to make lease payments (i.e. the lease liability) and an asset representing the right to use the underlying asset during the lease term (i.e. the right-of-use asset). Lessees will be required to separately recognise the interest expense on the lease liability and the depreciation expense on the right-of-use asset.

The Group has adopted SFRS(I) 16 retrospectively with the cumulative effect of initially applying the standard as an adjustment to the opening retained earnings at the date of initial application, 1 January 2019.

Upon adoption of SFRS(I) 16, the Group recognised right-of-use assets and lease liabilities for those leases previously classified as operating leases, except for short-term leases and leases of low-value assets. The right-of-use assets were recognised based on the amount equal to the lease liabilities, adjusted for any related prepaid and accrued lease payments previously recognised. Lease liabilities were recognised based on the present value of the remaining lease payments, discounted using the incremental borrowing rate at the date of initial application.

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### 2.2 Changes in accounting policies (continued)

#### (i) Adoption of new and revised SFRS(I) (continued)

##### SFRS(I) 16 Leases (continued)

In addition, the Group has applied the following practical expedients:

- not to reassess whether a contract is, or contains a lease at the date of initial application and to apply SFRS(I) 16 to all contracts that were previously identified as leases
- excluded the initial direct costs from the measurement of the right-of-use assets at the date of initial application
- relied on its assessment of whether leases are onerous immediately before the date of initial application
- applied the exemption not to recognise right-of-use assets and lease liabilities to (i) leases for which the lease term ends within 12 months of the date of initial application and (ii) leases of low value assets
- applied a single discount rate to a portfolio of leases with reasonably similar characteristics
- used hindsight in determining the lease term where the contract contained options to extend or terminate the lease

The effects on adoption of SFRS(I) 16 as at 1 January 2019 are set below:

	US\$'000
	Increase / (decrease)
Right of use assets	1,085,361
Lease liabilities	130,800
Land and land rights	(935,654)
Prepayments	(18,907)

The lease liabilities as at 1 January 2019 can be reconciled to the operating lease commitments as of 31 December 2018, as follows:

	US\$'000
Operating lease commitments as at 31 December 2018	139,336
Weighted average incremental borrowing rate as at 1 January 2019	5%
Discounted operating lease commitments as at 1 January 2019	132,369
Less:–	
Commitments relating to short-term leases	(23,976)
Commitments relating to leases of low-value assets	(507)
Add:–	
Lease payments relating to renewal periods not included in operating lease commitments as at 31 December 2018	22,914
Lease liabilities as at 1 January 2019	130,800

# NOTES TO THE FINANCIAL STATEMENTS

For the financial year ended 31 December 2019

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### 2.3 Standards issued but not yet effective

The Group has not adopted the following standards applicable to the Group that have been issued but not yet effective:

Description	Effective for annual periods beginning on or after
Amendments to References to the Conceptual Framework in SFRS(I) Standards	1 January 2020
Amendments to SFRS(I) 3 Definition of a Business	1 January 2020
Amendments to SFRS(I) 1-1 and SFRS(I) 1-8 Definition of Material	1 January 2020
SFRS(I) 17 Insurance Contracts	1 January 2021
Amendments to SFRS(I) 10 and SFRS(I) 1-28 Sale or Contribution of Assets between an Investor and its Associate or Joint Venture	Date to be determined

The directors expect that the adoption of the standards above will have no material impact on the financial statements in the year of initial application.

### 2.4 Basis of consolidation and business combinations

#### (a) Basis of consolidation

The consolidated financial statements comprise the financial statements of the Company and its subsidiaries as at the end of the reporting period. The financial statements of the subsidiaries used in the preparation of the consolidated financial statements are prepared for the same reporting date as the Company. Consistent accounting policies are applied to like transactions and events in similar circumstances.

All intra-group balances, income and expenses and unrealised gains and losses resulting from intra-group transactions and dividends are eliminated in full.

Subsidiaries are consolidated from the date of acquisition, being the date on which the Group obtains control, and continue to be consolidated until the date that such control ceases.

Losses within a subsidiary are attributed to the non-controlling interest even if that results in a deficit balance.

#### (b) Business combinations

With the exception of business combinations involving entities under common control, acquisitions of subsidiaries are accounted for by applying the acquisition method. Identifiable assets acquired and liabilities and contingent liabilities assumed in a business combination are measured initially at their fair values at the acquisition date. Acquisition-related costs are recognised as expenses in the periods in which the costs are incurred and the services are received.

When the Group acquires a business, it assesses the financial assets and liabilities assumed for appropriate classification and designation in accordance with the contractual terms, economic circumstances and pertinent conditions as at the acquisition date. This includes the separation of embedded derivatives in host contracts by the acquiree.

Any contingent consideration to be transferred by the acquirer will be recognised at fair value at the acquisition date. Subsequent changes to the fair value of the contingent consideration which is deemed to be an asset or a liability, will be recognised in the income statement.

In business combinations achieved in stages, previously held equity interests in the acquiree are remeasured to fair value at the acquisition date and any corresponding gain or loss is recognised in the income statement.

## **2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

### **2.4 Basis of consolidation and business combinations (continued)**

#### **(b) Business combinations (continued)**

The Group elects for each individual business combination, whether non-controlling interest in the acquiree (if any) that are present ownership interests and entitle their holders to a proportionate share of net assets in the event of liquidation, is recognised on the acquisition date at fair value, or at the non-controlling interest's proportionate share of the acquiree's identifiable net assets. Other components of non-controlling interests are measured at their acquisition date fair value, unless another measurement basis is required by another SFRS(I).

Any excess of the sum of the fair value of the consideration transferred in the business combination, the amount of non-controlling interest in the acquiree (if any), and the fair value of the Group's previously held equity interest in the acquiree (if any), over the net fair value of the acquiree's identifiable assets and liabilities is recorded as goodwill. The accounting policy for goodwill is set out in Note 2.14(a). In instances where the latter amount exceeds the former, the excess is recognised as gain on bargain purchase in the income statement on the acquisition date.

Business combinations involving entities under common control are accounted for by applying the pooling-of-interest method. The assets and liabilities of the combining entities are reflected at their carrying amounts reported in the consolidated financial statements of the controlling holding company. No adjustments are made to reflect the fair values on the date of combination, or recognise any new assets or liabilities. No additional goodwill is recognised as a result of the combination. Any difference between the consideration paid and the share capital of the acquired entity is reflected within equity as equity transaction reserve. The income statement reflects the results of the combining entities for the full year, irrespective of when the combination takes place. Comparatives are presented as if the entities had always been combined since the date the entities had come under common control.

### **2.5 Transactions with non-controlling interests**

Non-controlling interest represents the equity in subsidiaries not attributable, directly or indirectly, to owners of the Company.

Changes in the Company owners' ownership interest in a subsidiary that do not result in a loss of control are accounted for as equity transactions. In such circumstances, the carrying amounts of the controlling and non-controlling interests are adjusted to reflect the changes in their relative interests in the subsidiary. Any difference between the amount by which the non-controlling interest is adjusted and the fair value of the consideration paid or received is recognised directly in equity as equity transaction reserve and attributed to owners of the Company.

### **2.6 Foreign currency**

Transactions in foreign currencies are measured in the respective functional currencies of the Company and its subsidiaries and are recorded on initial recognition in the functional currencies at exchange rates approximating those ruling at the transaction dates. Monetary assets and liabilities denominated in foreign currencies are translated at the rate of exchange ruling at the end of the reporting period. Non-monetary items that are measured in terms of historical cost in a foreign currency are translated using the exchange rates as at the dates of the initial transactions. Non-monetary items measured at fair value in a foreign currency are translated using the exchange rates at the date when the fair value was determined.

Exchange differences arising on the settlement of monetary items or on translating monetary items at the end of the reporting period are recognised in the income statement except for exchange differences arising on monetary items that form part of the Group's net investment in foreign operations, which are recognised initially in other comprehensive income and accumulated under foreign currency translation reserve in equity. The foreign currency translation reserve is reclassified from equity to the income statement of the Group on disposal of the foreign operation.



# NOTES TO THE FINANCIAL STATEMENTS

For the financial year ended 31 December 2019

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### 2.6 *Foreign currency (continued)*

For consolidation purpose, the assets and liabilities of foreign operations are translated into USD at the rate of exchange ruling at the end of the reporting period and their income statements are translated at the weighted average exchange rates for the reporting period. The exchange differences arising on the translation are recognised in other comprehensive income. On disposal of a foreign operation, the component of other comprehensive income relating to that particular foreign operation is recognised in the income statement.

In the case of a partial disposal without loss of control of a subsidiary that includes a foreign operation, the proportionate share of the cumulative amount of the exchange differences are re-attributed to non-controlling interest and are not recognised in the income statement. For partial disposals of associates or jointly controlled entities that are foreign operations, the proportionate share of the accumulated exchange differences is reclassified to the income statement.

### 2.7 *Subsidiaries*

A subsidiary is an investee that is controlled by the Group. The Group controls an investee when it is exposed, or has rights, to variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee.

In the Company's separate financial statements, investment in subsidiaries is accounted for at cost less impairment losses.

### 2.8 *Joint Arrangements*

A joint arrangement is a contractual arrangement whereby two or more parties have joint control. Joint control is the contractually agreed sharing of control of an arrangement, which exists only when decisions about the relevant activities require the unanimous consent of the parties sharing control.

A joint arrangement is classified either as joint operation or joint venture, based on the rights and obligations of the parties to the arrangement.

To the extent the joint arrangement provides the Group with rights to the assets and obligations for the liabilities relating to the arrangement, the arrangement is a joint operation. To the extent the joint arrangement provides the Group with rights to the net assets of the arrangement, the arrangement is a joint venture.

#### a) **Joint operations**

The Group recognises in relation to its interest in a joint operation:

- a) Its assets, including its share of any assets held jointly;
- b) Its liabilities, including its share of any liabilities incurred jointly;
- c) Its revenue from the sale of its share of the output arising from the joint operation;
- d) Its share of the revenue from the sale of the output by the joint operation; and
- e) Its expenses, including its share of any expenses incurred jointly.

The Group accounts for the assets, liabilities, revenues and expenses relating to its interest in a joint operation in accordance with the accounting policies applicable to the particular assets, liabilities, revenues and expenses.

#### b) **Joint ventures**

The Group recognises its interest in a joint venture as an investment and accounts for the investment using the equity method. The accounting policy for investment in joint venture is set out in Note 2.9.

## **2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

### **2.9 Associates and joint ventures**

An associate is an entity over which the Group has the power to participate in the financial and operating policy decisions of the investee but does not have control or joint control of those policies.

The Group's investment in associates and joint ventures is accounted for using the equity method. On acquisition of the investment, any excess of the cost of the investment over the Group's share of the net fair value of the investee's identifiable assets and liabilities is accounted as goodwill and is included in the carrying amount of the investment and is neither amortised nor tested individually for impairment. Any excess of the Group's share of net fair value of the associate's or joint venture's identifiable assets, liabilities and contingent liabilities over the cost of the investment is excluded from the carrying amount of the investment and is recognised as income as part of the Group's share of results of the associate or joint venture in the period in which the investment is acquired.

Under the equity method, the investment in associates or joint ventures are measured in the balance sheet at cost plus post-acquisition changes in the Group's share of net assets of the associates or joint ventures. The Group's profit or loss reflects its share of the associates' or joint ventures' profit or loss after tax and non-controlling interests in the subsidiaries of associates or joint ventures. Distributions received from associates or joint ventures reduce the carrying amount of the investments. Where there has been a change recognised in other comprehensive income by the associates or joint ventures, the Group recognises its share of such changes in other comprehensive income. Unrealised gains and losses resulting from transactions between the Group and the associates or joint ventures are eliminated to the extent of the interest in the associates or joint ventures.

When the Group's share of losses in an associate or joint venture equals or exceeds its interest in the associate or joint venture, the Group does not recognise further losses once its interest in the associate or joint venture is reduced to zero, unless it has incurred obligations or made payments on behalf of the associate or joint venture. If the associate or joint venture subsequently reports profits, the Group resumes recognising its share of those profits only after its share of the profits equals the share of losses not recognised.

After application of the equity method, the Group determines whether it is necessary to recognise an additional impairment loss on the Group's investment in its associates or joint ventures. The Group determines at the end of each reporting period whether there is any objective evidence that the investment in the associate or joint venture is impaired. If this is the case, the Group calculates the amount of impairment as the difference between the recoverable amount of the associate or joint venture and its carrying value and recognises the amount in the income statement.

The most recent available audited financial statements of the associated companies or joint ventures are used by the Group in applying the equity method. Where the dates of the audited financial statements used are not co-terminous with those of the Group, the share of results is arrived at from the last audited financial statements available and unaudited management financial statements to the end of the accounting period. Where necessary, adjustments are made to bring the accounting policies in line with those of the Group.

Upon loss of significant influence or joint control over the associate or joint venture, the Group measures and recognises any retained investment at its fair value. Any difference between the carrying amount of the associate or joint venture upon loss of significant influence or joint control and the fair value of the aggregate of the retained investment and proceeds from disposal is recognised in the income statement.

If the Group's ownership interest in an associate or a joint venture is reduced, but the Group continues to apply the equity method, the Group reclassifies to the income statement the proportion of the gain or loss that had previously been recognised in other comprehensive income relating to that reduction in ownership interest if that gain or loss would be required to be reclassified to the income statement on the disposal of the related assets or liabilities.

In the Company's separate financial statements, investments in associates or joint ventures are carried at cost less accumulated impairment loss.

# NOTES TO THE FINANCIAL STATEMENTS

For the financial year ended 31 December 2019

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### 2.10 *Property, plant and equipment*

All items of property, plant and equipment are initially recorded at costs. Such costs include the cost of replacing parts of the property, plant and equipment and borrowing costs that are directly attributable to the acquisition, construction or production of a qualifying property, plant and equipment. The cost of an item of property, plant and equipment is recognised as an asset if, and only if, it is probable that future economic benefits associated with the item will flow to the Group and the cost of the item can be measured reliably.

Subsequent to recognition, all items of property, plant and equipment, except for freehold land, are measured at cost less accumulated depreciation and accumulated impairment losses. Freehold land has an unlimited useful life and therefore is not depreciated.

Depreciation of an asset begins when it is available for use and is computed on a straight-line basis over the estimated useful life of the asset as follows:

Buildings	– 10 to 40 years
Plant and machineries	– 2 to 40 years
Furniture, fittings and office equipment	– 2 to 20 years
Vessels	– 5 to 30 years
Motor vehicles, trucks and aircrafts	– 4 to 15 years

The cost of construction-in-progress represents all costs, including borrowing costs, incurred on the construction of the assets. The accumulated costs will be reclassified to the appropriate property, plant and equipment account when the construction is completed. No depreciation is provided on construction-in-progress as these assets are not yet available for use.

Interest on borrowings to finance the construction of property, plant and equipment is capitalised during the period of time that is required to complete and prepare each asset for its intended use. All other borrowing costs are expensed.

Repairs and maintenance costs are taken to the income statement during the financial period in which they are incurred. The cost of major renovations and restorations is included in the carrying amount of the asset when it is probable that future economic benefits in excess of the originally assessed standard of performance of the existing asset will flow to the Group, and is depreciated over the remaining useful life of the asset.

The carrying values of property, plant and equipment are reviewed for impairment when events or changes in circumstances indicate that the carrying value may not be recoverable.

The residual values, useful life and depreciation method are reviewed at each financial year end to ensure that the amount, method and period of depreciation are consistent with previous estimates and the expected pattern of consumption of the future economic benefits embodied in the items of property, plant and equipment.

An item of property, plant and equipment is derecognised upon disposal or when no future economic benefits are expected from its use or disposal. Any gain or loss arising on derecognition of the asset is included in the income statement in the year the asset is derecognised.

## **2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

### **2.11 *Investment properties***

Investment properties are properties that are either owned by the Group or leased under a finance lease that are held to earn rentals or for capital appreciation, or both, rather than for use in the production or supply of goods or services, or for administrative purposes, or in the ordinary course of business. Investment properties comprise completed investment properties and properties that are being constructed or developed for future use as investment properties. Properties held under operating leases are classified as investment properties when the definition of an investment property is met.

Investment properties are initially measured at cost, including transaction costs.

Subsequent to initial recognition, investment properties are measured at fair value. Gains or losses arising from changes in the fair values of investment properties are included in the income statement in the year in which they arise.

Investment properties are derecognised either when they have been disposed of (i.e., at the date the recipient obtains control) or when they are permanently withdrawn from use and no future economic benefit is expected from their disposal. The difference between the net disposal proceeds and the carrying amount of the asset is recognised in the income statement upon derecognition. In determining the amount of consideration from the derecognition of investment property, the Group considers the effects of variable consideration, existence of a significant financing component, non-cash consideration, and consideration payable to the buyer (if any).

#### Transfers

Transfers are made to (or from) investment property only when there is a change in use. For a transfer from investment property to owner-occupied property, the deemed cost for subsequent accounting is the fair value at the date of change in use. If owner-occupied property becomes an investment property, the property is remeasured to fair value. Any gain arising on remeasurement is recognised in income statement to the extent that it reverses a previous impairment loss on the specific property, with any remaining gain recognised in other comprehensive income and presented in the asset revaluation reserve in equity. Any loss is immediately recognised in the income statement.

### **2.12 *Bearer plants and biological assets***

Bearer plants are living plants used in the production or supply of agricultural produce; are expected to bear produce for more than one period; and have a remote likelihood of being sold as agricultural produce, except for incidental scrap sales.

Bearer plants mainly include mature and immature oil palm plantations. Immature plantations are stated at acquisition cost which includes costs incurred for field preparation, planting, fertilising and maintenance, capitalisation of borrowing costs incurred on loans used to finance the developments of immature plantations and an allocation of other indirect costs based on planted hectares. Mature plantations are stated at acquisition cost less accumulated depreciation and impairment. Mature plantations are depreciated on a straight line basis and over its estimated useful life of 20-25 years, upon commencement of commercial production.

In general, oil palms are considered mature 30 to 36 months after field planting.

Interest on borrowings to finance the acquisition and construction of bearer plants is capitalised during the period of time that is required to complete and prepare the bearer plant for its intended use. All other borrowing costs are expensed.

The carrying values of bearer plants are reviewed for impairment when events or changes in circumstances indicate that the carrying value may not be recoverable. The residual values, useful life and depreciation method are reviewed at each financial year end to ensure that the amount, method and period of depreciation are consistent with previous estimates and the expected pattern of consumption of the future economic benefits.

# NOTES TO THE FINANCIAL STATEMENTS

For the financial year ended 31 December 2019

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### 2.12 *Bearer plants and biological assets (continued)*

A bearer plant is derecognised upon disposal or when no future economic benefits are expected from its use or disposal. Any gain or loss arising on derecognition of the bearer plant is included in the income statement in the year the bearer plant is derecognised.

Produce that grows on mature plantations are measured at fair value less estimated point-of-sale costs. Point-of-sale costs include all costs that would be necessary to sell the produce.

### 2.13 *Plasma investments*

Costs incurred during the development phase up to the conversion of the plasma plantation are capitalised as plasma investments. The development of the plasma oil palm plantations is financed by plasma loans, which was received by the plasma farmers (represented by "Cooperatives"), plus additional funding by the Group, should bank financing not be adequate to finance the development costs. Accumulated development costs are presented net of the plasma loans and are presented as "Plasma investments".

When the carrying amount of the plasma investments is higher than its estimated recoverable amount, it is written down immediately to its recoverable amount. The difference between the accumulated development costs of plasma plantations and their conversion value is charged to the income statement.

### 2.14 *Intangible assets*

#### (a) **Goodwill**

Goodwill acquired in a business combination is initially measured at cost. Following initial recognition, goodwill is measured at cost less accumulated impairment losses. Goodwill is reviewed for impairment annually or more frequently if events and circumstances indicate that the carrying value may be impaired.

For the purpose of impairment testing, goodwill acquired in a business combination is, from the acquisition date, allocated to each of the Group's cash-generating units, or groups of cash-generating units, that are expected to benefit from the synergies of the combination, irrespective of whether other assets or liabilities of the acquiree are assigned to those units or groups of units.

A cash-generating unit (or group of cash-generating units) to which goodwill has been allocated is tested for impairment annually and whenever there is an indication that the cash-generating unit may be impaired, by comparing the carrying amount of the cash-generating unit, including the goodwill, with the recoverable amount of the cash-generating unit. Where the recoverable amount of the cash-generating unit (or group of cash-generating units) is less than the carrying amount, an impairment loss is recognised in the income statement. Impairment losses recognised for goodwill are not reversed in subsequent periods.

Where goodwill forms part of a cash-generating unit (or group of cash-generating units) and part of the operation within that cash-generating unit (or group of cash-generating units) is disposed of, the goodwill associated with the operation disposed of is included in the carrying amount of the operation when determining the gain or loss on disposal of the operation. Goodwill disposed of in this circumstance is measured based on the relative fair values of the operations disposed of and the portion of the cash-generating unit (or group of cash-generating units) retained.

#### (b) **Other intangible assets**

Intangible assets acquired separately are measured initially at cost. The cost of intangible assets acquired in a business combination is their fair values as at the date of acquisition. Following initial acquisition, intangible assets are measured at cost less any accumulated amortisation and accumulated impairment losses. Internally generated intangible assets, excluding capitalised development assets, are not capitalised and expenditure is reflected in the income statement in the period in which the expenditure is incurred.

The useful lives of intangible assets are assessed as either finite or indefinite.



## **2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

### **2.14 Intangible assets (continued)**

#### **(b) Other intangible assets (continued)**

Intangible assets with finite useful lives are amortised over their estimated useful lives and assessed for impairment whenever there is an indication that the intangible asset may be impaired. The amortisation period and the amortisation method are reviewed at least once at each financial year end. Changes in the expected useful life or the expected pattern of consumption of future economic benefits embodied in the asset is accounted for by changing the amortisation period or method, as appropriate, and are treated as changes in accounting estimates. The amortisation expense on intangible assets with finite lives is recognised in the income statement in the expense category consistent with the function of the intangible asset.

Intangible assets with indefinite useful lives or not yet available for use are tested for impairment annually or more frequently if events and circumstances indicate that the carrying value may be impaired either individually or at the cash-generating unit level. Such intangible assets are not amortised. The useful life of an intangible asset with an indefinite useful life is reviewed annually to determine whether the useful life assessment continues to be supportable, if not the change in useful lives from indefinite to finite is made on a prospective basis.

Gains or losses arising from the derecognition of an intangible asset are measured as the difference between the net disposal proceeds and the carrying amount of the asset and are recognised in the income statement when the asset is derecognised.

#### **(i) Brands**

The brands were acquired in business combinations. The useful lives of the brands are estimated to be indefinite because based on the current market share of the brands, management believes there is no foreseeable limit to the period over which the brands are expected to generate net cash inflows for the Group.

#### **(ii) Trademarks & licenses and others**

Trademarks & licenses and others acquired are initially recognised at cost and are subsequently carried at cost less accumulated amortisation and accumulated impairment losses. These costs are amortised to the income statement using the straight line method over 3 to 20 years.

### **2.15 Financial assets**

#### **Initial recognition and measurement**

Financial assets are recognised when, and only when the entity becomes party to the contractual provisions of the instruments.

At initial recognition, the Group measures a financial asset at its fair value plus, in the case of a financial asset not at fair value through profit or loss, transaction costs that are directly attributable to the acquisition of the financial asset. Transaction costs of financial assets carried at fair value through profit or loss are expensed in income statement.

Trade receivables are measured at the amount of consideration to which the Group expects to be entitled in exchange for transferring promised goods or services to a customer, excluding amounts collected on behalf of third party, if the trade receivables do not contain a significant financing component at initial recognition.

# NOTES TO THE FINANCIAL STATEMENTS

For the financial year ended 31 December 2019

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### 2.15 Financial assets (continued)

#### Subsequent measurement

##### Investments in debt instruments

Subsequent measurement of debt instruments depends on the Group's business model for managing the asset and the contractual cash flow characteristics of the asset. The three measurement categories for classification of debt instruments are:

#### (i) **Amortised cost**

Financial assets that are held for the collection of contractual cash flows where those cash flows represent solely payments of principal and interest are measured at amortised cost. Financial assets are measured at amortised cost using the effective interest method, less impairment. Gains and losses are recognised in income statement when the assets are derecognised or impaired, and through amortisation process.

#### (ii) **Fair value through other comprehensive income (FVOCI)**

Financial assets that are held for collection of contractual cash flows and for selling the financial assets, where the assets' cash flows represent solely payments of principal and interest, are measured at FVOCI. Financial assets measured at FVOCI are subsequently measured at fair value. Any gains or losses from changes in fair value of the financial assets are recognised in other comprehensive income, except for impairment losses, foreign exchange gains and losses and interest calculated using the effective interest method are recognised in the income statement. The cumulative gain or loss previously recognised in other comprehensive income is reclassified from equity to income statement as a reclassification adjustment when the financial asset is de-recognised.

#### (iii) **Fair value through profit or loss (FVPL)**

Assets that do not meet the criteria for amortised cost or FVOCI are measured at fair value through profit or loss. A gain or loss on a debt instruments that is subsequently measured at fair value through profit or loss and is not part of a hedging relationship is recognised in the income statement in the period in which it arises.

##### Investments in equity instruments

On initial recognition of an investment in equity instrument that is not held for trading, the Group may irrevocably elect to present subsequent changes in fair value in OCI. Dividends from such investments are to be recognised in the income statement when the Group's right to receive payments is established. For investments in equity instruments which the Group has not elected to present subsequent changes in fair value in OCI, changes in fair value are recognised in the income statement.

##### Derivatives

Derivatives are initially recognised at fair value on the date a derivative contract is entered into and are subsequently remeasured to their fair value at the end of each reporting period. Changes in fair value of derivatives are recognised in the income statement.

#### **Derecognition**

A financial asset is derecognised where the contractual right to receive cash flows from the asset has expired or the Group has transferred its right to receive cash flows from the asset and either has transferred substantially all the risks and rewards of the asset, or has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset. On derecognition of a financial asset in its entirety, the difference between the carrying amount and the sum of the consideration received and any cumulative gain or loss that had been recognised in other comprehensive income for debt instruments is recognised in the income statement.

## **2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

### **2.16 *Impairment of financial assets***

The Group recognises an allowance for expected credit losses (ECLs) for all debt instruments not held at fair value through profit or loss and financial guarantee contracts. ECLs are based on the difference between the contractual cash flows due in accordance with the contract and all the cash flows that the Group expects to receive, discounted at an approximation of the original effective interest rate. The expected cash flows will include cash flows from the sale of collateral held or other credit enhancements that are integral to the contractual terms.

ECLs are recognised in two stages. For credit exposures for which there has not been a significant increase in credit risk since initial recognition, ECLs are provided for credit losses that result from default events that are possible within the next 12-months (a 12-month ECL). For those credit exposures for which there has been a significant increase in credit risk since initial recognition, a loss allowance is recognised for credit losses expected over the remaining life of the exposure, irrespective of timing of the default (a lifetime ECL).

For trade receivables and contract assets, the Group applies a simplified approach in calculating ECLs. Therefore, the Group does not track changes in credit risk, but instead recognises a loss allowance based on lifetime ECLs at each reporting date. The Group has established a provision matrix that is based on its historical credit loss experience, adjusted for forward-looking factors specific to the debtors and the economic environment.

The Group considers a financial asset to be in default when internal or external information indicates that the Group is unlikely to receive the outstanding contractual amounts in full before taking into account any credit enhancements held by the Group. A financial asset is written off when there is no reasonable expectation of recovering the contractual cash flows.

### **2.17 *Impairment of non-financial assets***

The Group assesses at each reporting date whether there is an indication that an asset may be impaired. If any such indication exists, or when annual impairment testing for an asset is required, the Group makes an estimate of the asset's recoverable amount.

An asset's recoverable amount is the higher of an asset's or cash-generating unit's fair value less costs of disposal and its value in use and is determined for an individual asset, unless the asset does not generate cash inflows that are largely independent of those from other assets. Where the carrying amount of an asset exceeds its recoverable amount, the asset is written down to its recoverable amount.

Impairment losses are recognised in the income statement except for assets that are previously revalued where the revaluation was taken to other comprehensive income. In this case, the impairment is also recognised in other comprehensive income up to the amount of any previous revaluation.

A previously recognised impairment loss is reversed only if there has been a change in the estimates used to determine the asset's recoverable amount since the last impairment loss was recognised. If that is the case, the carrying amount of the asset is increased to its recoverable amount. That increase cannot exceed the carrying amount that would have been determined, net of depreciation, had no impairment loss been recognised previously. Such reversal is recognised in the income statement unless the asset is measured at revalued amount, in which case the reversal is treated as a revaluation increase.

### **2.18 *Cash and cash equivalents***

Cash and cash equivalents comprise cash at bank and on hand, demand deposits, and short-term, highly liquid investments that are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value and have a short maturity of generally within three months when acquired. These also include bank overdrafts that form an integral part of the Group's cash management. The accounting policy for this category of financial assets is stated in Note 2.15, under amortised cost.

# NOTES TO THE FINANCIAL STATEMENTS

For the financial year ended 31 December 2019

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### 2.19 Inventories

#### (a) Physical inventories, futures and other forward contracts

Physical inventories of palm based products, oilseeds and grains products, consumer products, sugar and other agricultural commodities are valued at the lower of cost and spot prices prevailing at the end of the reporting period. Cost is determined using the weighted average method.

The Group has committed purchases and sales contracts for palm oil and other agricultural commodities that are entered into as part of its merchandising and processing activities. The prices and physical delivery of the sales and purchases are fixed in the contracts. For committed purchases and sales contracts that are entered into for own use, the contracts are not recognised in the financial statements until physical deliveries take place. For committed purchases and sales contracts that are entered into as part of the merchandising activities, the fair value arising from the contracts are recognised in the financial statements until physical deliveries take place.

The Group also enters into non-physical delivery forward contracts and commodity derivatives to manage the price risk of its physical inventory and to hedge against fluctuations in commodity prices. Commodity derivatives include futures, options and swap contracts on palm oil and palm based products, soybeans and other non-palm products.

Gains or losses arising from matched forward and derivative contracts are recognised immediately in the income statement. Any difference arising from the fair value assessment will be recognised in the financial statements. Unrealised losses arising from the valuations are set off against unrealised gains on an aggregated basis.

The outstanding forward and derivative contracts are valued at their fair value at the end of the reporting period against quoted market prices. Where the quoted market prices are not available, the fair values are based on management's best estimate and are arrived at by reference to the market prices of another contract that is substantially similar. The notional principal amounts of the outstanding forward and futures contracts are off-balance sheet items.

#### (b) Other inventories

Other inventories are stated at the lower of cost and net realisable value. Cost is determined using the weighted average method. Net realisable value is the estimated selling price less the costs of completion and selling expenses.

### 2.20 Financial liabilities

#### Initial recognition and measurement

Financial liabilities are recognised when, and only when, the Group becomes a party to the contractual provisions of the financial instrument. The Group determines the classification of its financial liabilities at initial recognition.

All financial liabilities are recognised initially at fair value plus in the case of financial liabilities not at fair value through profit or loss, directly attributable transaction costs.

#### Subsequent measurement

After initial recognition, financial liabilities that are not carried at fair value through profit or loss are subsequently measured at amortised cost using the effective interest method. Gains and losses are recognised in income statement when the liabilities are derecognised, and through the amortisation process.

#### Derecognition

A financial liability is derecognised when the obligation under the liability is discharged or cancelled or expires. On derecognition, the difference between the carrying amounts and the consideration paid is recognised in income statement.

## **2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

### **2.21 Borrowings**

Borrowings are presented as current liabilities unless the Group has an unconditional right to defer settlement for at least twelve months after the end of the reporting period.

Borrowings are initially recognised at fair value (net of transaction costs) and subsequently carried at amortised cost. Any difference between the proceeds (net of transaction costs) and the redemption value is recognised in the income statement over the period of the borrowings using the effective interest method.

### **2.22 Borrowing costs**

Borrowing costs are recognised in the income statement as incurred except to the extent that they are capitalised. Borrowing costs are capitalised as part of the cost of a qualifying asset if they are directly attributable to the acquisition, construction or production of the qualifying asset. Capitalisation of borrowing costs commences when the activities to prepare the asset for its intended use or sale are in progress and the expenditures and borrowing costs are being incurred. Borrowing costs are capitalised until the assets are ready for their intended use or sale. Borrowing costs consist of interest and other costs that an entity incurs in connection with the borrowing of funds.

### **2.23 Provisions**

Provisions are recognised when the Group has a present obligation (legal or constructive) as a result of a past event, it is probable that an outflow of economic resources will be required to settle the obligation and the amount of the obligation can be estimated reliably.

Provisions are reviewed at each end of the reporting period and adjusted to reflect the current best estimate. If it is no longer probable that an outflow of economic resources will be required to settle the obligation, the provision is reversed. If the effect of the time value of money is material, provisions are discounted using a current pre-tax rate that reflects, where appropriate, the risks specific to the liability. When discounting is used, the increase in the provision due to the passage of time is recognised as a finance cost.

### **2.24 Employee benefits**

#### **(a) Defined contribution plans**

The Group participates in the national pension schemes as defined by the laws of the countries in which it has operations. In particular, the Singapore companies in the Group make contributions to the Central Provident Fund scheme in Singapore, a defined contribution pension scheme. Contributions to defined contribution pension schemes are recognised as an expense in the period in which the related service is performed.

#### **(b) Employee share option plans**

Employees of the Group receive remuneration in the form of share options as consideration for services rendered. The cost of these equity-settled share based payment transactions with employees is measured by reference to the fair value of the options at the date on which the options are granted which takes into account market conditions and non-vesting conditions. This cost is recognised in the income statement, with a corresponding increase in the employee share option reserve, over the vesting period. The cumulative expense recognised at each reporting date until the vesting date reflects the extent to which the vesting period has expired and the Group's best estimate of the number of options that will ultimately vest. The charge or credit to the income statement for a period represents the movement in cumulative expense recognised as at the beginning and end of that period.

No expense is recognised for options that do not ultimately vest, except for options where vesting is conditional upon a market condition or non-vesting condition, which are treated as vested irrespective of whether or not the market condition or non-vesting condition is satisfied, provided that all other performance and/or service conditions are satisfied. In the case where the option does not vest as the result of a failure to meet a non-vesting condition that is within the control of the Group or the employee, it is accounted for as a cancellation. In such case, the amount of the compensation cost that otherwise would be recognised over the remainder of the vesting period is recognised immediately in the income statement upon cancellation. The employee share option reserve is transferred to retained earnings upon expiry of the share options. When the options are exercised, the employee share option reserve is transferred to share capital if new ordinary shares are issued, or to treasury shares if the options are satisfied by the reissuance of treasury shares.



# NOTES TO THE FINANCIAL STATEMENTS

For the financial year ended 31 December 2019

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### 2.24 Employee benefits (continued)

#### (c) Provision for employee service entitlements

For certain companies in Indonesia, the Group recognises a provision for employee service entitlements in accordance with Labour Law No. 13/2003 dated 25 March 2003. The provision is based on an actuarial calculation by an independent actuary using the "Projected Unit Credit Method".

The cost of providing benefits under the defined benefit plans is determined separately for each plan using the projected unit credit method.

Defined benefit costs comprise the following:

- Service cost;
- Net interest on the net defined benefit liability or asset; and
- Remeasurements of net defined benefit liability or asset.

Service costs which include current service costs, past service costs and gains or losses on non-routine settlements are recognised as expense in the income statement. Past service costs are recognised when plan amendment or curtailment occurs.

Net interest on the net defined benefit liability or asset is the change during the period in the net defined benefit liability or asset that arises from the passage of time which is determined by applying the discount rate based on high quality corporate bonds to the net defined benefit liability or asset. Net interest on the net defined benefit liability or asset is recognised as expense or income in the income statement.

Remeasurements comprising actuarial gains and losses, return on plan assets and any change in the effect of the asset ceiling (excluding net interest on defined benefit liability) are recognised immediately in other comprehensive income as general reserve in the period in which they arise. Remeasurements are recognised in general reserve within equity and are not reclassified to the income statement in subsequent periods.

### 2.25 Leases

The Group assesses at contract inception whether a contract is, or contains, a lease. That is, if the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration.

#### Group as a lessee

The Group applies a single recognition and measurement approach for all leases, except for short-term leases and leases of low-value assets. The Group recognises lease liabilities representing obligations to make lease payments and right-of-use assets representing the right to use the underlying assets.

#### i) Right-of-use assets

The Group recognises right-of-use assets at the commencement date of the lease (i.e., the date the underlying asset is available for use). Right-of-use assets are measured at cost, less any accumulated depreciation and impairment losses, and adjusted for any remeasurement of lease liabilities. The cost of right-of-use assets includes the amount of lease liabilities recognised, initial direct costs incurred, an estimate of costs to dismantle and remove the underlying asset or restore the underlying asset or the site on which it is located, and lease payments made at or before the commencement date less any lease incentives received. Right-of-use assets are depreciated on a straight-line basis over the shorter of the lease term and the estimated useful lives of the assets, as follows:

Land and land rights	– 3 to 90 years
Buildings	– 2 to 20 years
Plant and machineries	– 2 to 30 years
Furniture, fittings and office equipment	– 2 to 5 years
Vessels	– 2 to 9 years
Motor vehicles, trucks and aircrafts	– 2 to 10 years

If ownership of the leased asset transfers to the Group at the end of the lease term or the cost reflects the exercise of a purchase option, depreciation is calculated using the estimated useful life of the asset.

## **2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

### **2.25 Leases (continued)**

#### ***Group as a lessee (continued)***

##### **ii) Lease liabilities**

At the commencement date of the lease, the Group recognises lease liabilities measured at the present value of lease payments to be made over the lease term. The lease payments include fixed payments (including in-substance fixed payments) less any lease incentives receivable, variable lease payments that depend on an index or a rate, and amounts expected to be paid under residual value guarantees. The lease payments also include the exercise price of a purchase option reasonably certain to be exercised by the Group and payments of penalties for terminating the lease, if the lease term reflects the Group exercising the option to terminate. Variable lease payments that do not depend on an index or a rate are recognised as expenses (unless they are incurred to produce inventories) in the period in which the event or condition that triggers the payment occurs.

In calculating the present value of lease payments, the Group uses its incremental borrowing rate at the lease commencement date because the interest rate implicit in the lease is not readily determinable. After the commencement date, the amount of lease liabilities is increased to reflect the accretion of interest and reduced for the lease payments made. In addition, the carrying amount of lease liabilities is remeasured if there is a modification, a change in the lease term, a change in the lease payments (e.g., changes to future payments resulting from a change in an index or rate used to determine such lease payments) or a change in the assessment of an option to purchase the underlying asset.

##### **iii) Short-term leases and leases of low-value assets**

The Group applies the short-term lease recognition exemption to its short-term leases (i.e., those leases that have a lease term of 12 months or less from the commencement date and do not contain a purchase option). It also applies the lease of low-value assets recognition exemption to leases that are considered to be low value. Lease payments on short-term leases and leases of low-value assets are recognised as expense on a straight-line basis over the lease term.

#### ***Group as a lessor***

Leases in which the Group does not transfer substantially all the risks and rewards incidental to ownership of an asset are classified as operating leases. Rental income arising is accounted for on a straight-line basis over the lease terms. Initial direct costs incurred in negotiating and arranging an operating lease are added to the carrying amount of the leased asset and recognised over the lease term on the same basis as rental income. Contingent rents are recognised as rental income in the period in which they are earned.

### **2.26 Revenue**

Revenue is measured based on the consideration to which the Group expects to be entitled in exchange for transferring promised goods or services to a customer, excluding amounts collected on behalf of third parties.

Revenue is recognised when the Group satisfies a performance obligation by transferring a promised good or service to the customer, which is when the customer obtains control of the good or service. A performance obligation may be satisfied at a point in time or over time. The amount of revenue recognised is the amount allocated to the satisfied performance obligation.

#### **(a) Sale of goods**

Revenue from sales arising from the physical delivery of palm based products, oilseeds and grains products, consumer products, sugar and other agricultural commodities is recognised when goods are delivered to the customer and all criteria for acceptance have been satisfied.

#### **(b) Ship charter income**

Revenue from time charters is recognised on a time apportionment basis.

# NOTES TO THE FINANCIAL STATEMENTS

For the financial year ended 31 December 2019

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### 2.26 Revenue (continued)

#### (c) Interest income

Interest income is amortised using the effective interest method.

#### (d) Dividend income

Dividend income is recognised when the Group's right to receive payment is established.

### 2.27 Taxes

#### (a) Current income tax

Current income tax assets and liabilities for the current and prior periods are measured at the amount expected to be recovered from or paid to the taxation authorities. The tax rates and tax laws used to compute the amount are those that are enacted or substantively enacted by the end of the reporting period, in the countries where the Group operates and generates taxable income.

Current income taxes are recognised in the income statement except when they relate to items recognised outside the income statement, either in other comprehensive income or directly in equity.

#### (b) Deferred tax

Deferred income tax is provided using the liability method on temporary differences at the end of the reporting period between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes.

Deferred tax liabilities are recognised for all temporary differences, except:

- where the deferred income tax liability arises from the initial recognition of goodwill or of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither accounting nor taxable profit or loss; and
- in respect of taxable temporary differences associated with investments in subsidiaries, associates and joint ventures, where the timing of reversal of the temporary differences can be controlled and it is probable that the temporary differences will not reverse in the foreseeable future.

Deferred income tax assets are recognised for all deductible temporary differences, carry forward of unused tax credits and unused tax losses, to the extent that it is probable that taxable profit will be available against which the deductible temporary differences, and the carry forward of unused tax credits and unused tax losses can be utilised except:

- where the deferred income tax asset relating to the deductible temporary difference arises from the initial recognition of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither accounting profit nor taxable profit or loss; and
- in respect of deductible temporary differences associated with investments in subsidiaries, associates and joint ventures, deferred income tax assets are recognised only to the extent that it is probable that the temporary differences will reverse in the foreseeable future and taxable profit will be available against which the temporary differences can be utilised.

The carrying amount of deferred tax asset is reviewed at the end of each reporting period and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilised. Unrecognised deferred tax assets are reassessed at each end of the reporting period and are recognised to the extent that it has become probable that future taxable profit will allow the deferred tax asset to be utilised.

## **2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

### **2.27 Taxes (continued)**

#### **(b) Deferred tax (continued)**

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply to the year when the asset is realised or the liability is settled, based on tax rates and tax laws that have been enacted or substantively enacted at the end of the reporting period.

Deferred income tax relating to items recognised outside the income statement is recognised outside the income statement. Deferred tax items are recognised in correlation to the underlying transaction either in other comprehensive income or directly in equity and deferred tax arising from a business combination is adjusted against goodwill on acquisition.

Deferred income tax assets and deferred income tax liabilities are offset, if a legally enforceable right exists to set off current income tax assets against current income tax liabilities and the deferred income taxes relate to the same taxable entity and the same taxation authority.

Tax benefits acquired as part of a business combination, but not satisfying the criteria for separate recognition at that date, would be recognised subsequently if new information about facts and circumstances changed. The adjustment would either be treated as a reduction to goodwill (as long as it does not exceed goodwill) if it is incurred during the measurement period or recognised in the income statement.

#### **(c) Sales tax**

Revenues, expenses and assets are recognised net of the amount of sales tax except:

- where the sales tax incurred on a purchase of assets or services is not recoverable from the taxation authority, in which case the sales tax is recognised as part of the cost of acquisition of the asset or as part of the expense item as applicable; and
- receivables and payables that are stated with the amount of sales tax included.

The net amount of sales tax recoverable from, or payable to, the taxation authority is included as part of receivables or payables in the balance sheet.

### **2.28 Derivative financial instruments and hedging activities**

The Group uses derivative financial instruments such as forward currency contracts, cross currency interest rates swaps, forward freight agreements and various commodities futures, options and swap contracts to hedge its risks associated with interest rates, foreign currency, freight charges and commodity price fluctuations. Such derivative financial instruments are initially recognised at fair value on the date on which a derivative contract is entered into, and are subsequently re-measured at fair value.

Any gains or losses arising from changes in fair value on derivatives that do not qualify for hedge accounting are taken directly to the income statement.

The fair value of forward contracts is determined by reference to current forward prices for contracts with similar maturity profiles. The fair value of forward freight agreements, futures, options and swap contracts is determined by reference to available market information and option valuation methodology. The fair value of interest rate swap contracts is determined by reference to market values for similar instruments. Where the quoted market prices are not available, the fair values are based on management's best estimate and are arrived at by reference to the market prices of another contract that is substantially similar.

# NOTES TO THE FINANCIAL STATEMENTS

For the financial year ended 31 December 2019

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### 2.28 Derivative financial instruments and hedging activities (continued)

The Group applies hedge accounting for certain hedging relationships which qualify for hedge accounting. At the inception of a hedge relationship, the Group formally designates and documents the hedge relationship to which the Group wishes to apply hedge accounting and the risk management objective and strategy for undertaking the hedge. The documentation includes identification of the hedged item or transaction, the hedging instrument, the nature of the risk being hedged and how the entity will assess the hedging instrument's effectiveness in offsetting the exposure to changes in the hedged item's (or transaction's) cash flows attributable to or fair values of the hedged risk. Such hedges are expected to be highly effective in achieving offsetting changes in cash flows or fair value, and are assessed on an ongoing basis to determine that they have been highly effective throughout the financial reporting periods for which they are designated.

Hedges which meet the criteria for hedge accounting are accounted for as follows:

#### Fair value hedges

The change in the fair value of the hedging instrument is recognised in the income statement. The change in the fair value of the hedged item attributable to the risk hedged is recorded as a part of the carrying value of the hedged item and is also recognised in the income statement.

#### Cash flow hedges

The effective portion of the gain or loss on the hedging instrument is recognised initially in other comprehensive income and accumulated under the hedging reserve, while the ineffective portion is recognised immediately in the income statement.

Amounts recognised in other comprehensive income are transferred to the income statement when the hedged transaction affects the income statement, such as when the hedged financial income or financial expense is recognised or when a forecast sale occurs. Where the hedged item is the cost of a non-financial asset or non-financial liability, the amounts recognised as other comprehensive income are transferred to the initial carrying amount of the non-financial asset or liability.

If the forecast transaction or firm commitment is no longer expected to occur, the cumulative gain or loss previously recognised in equity are transferred to the income statement. If the hedging instrument expires or is sold, terminated or exercised without replacement or rollover, or if its designation as a hedge is revoked, any cumulative gain or loss previously recognised in equity remains in equity until the forecast transaction or firm commitment affects the income statement.

#### Forward elements of forward contracts

When forward contracts are used to hedge forecast transactions, the Group designates only the spot element of the forward contracts as the hedging instrument.

The Group elects for each hedge designation, whether the change in the fair value of the forward elements of forward contracts that relate to the hedge item are recognised directly in income statement, or in other comprehensive income with the cumulative change in fair value accumulated in equity being subsequently recognised:

- as initial cost or carrying amount of the asset or liability if the hedged item subsequently results in the recognition of a non-financial asset or a non-financial liability, or a firm commitment for a non-financial asset or a non-financial liability for which fair value hedge accounting is applied; or
- as a reclassification adjustment to the income statement when the hedged expected future cash flows affect the income statement.



## **2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

### **2.29 Segment reporting**

For management purposes, the Group is organised into operating segments based on their products and services which are independently managed by the respective segment managers responsible for the performance of the respective segments under their charge. The segment managers report directly to the management of the Company who regularly review the segment results in order to allocate resources to the segments and to assess the segment performance. Additional disclosures on each of these segments are shown in Note 37, including the factors used to identify the reportable segments and the measurement basis of segment information.

### **2.30 Share capital and treasury shares**

Proceeds from issuance of ordinary shares are recognised as share capital in equity. Incremental costs directly attributable to the issuance of ordinary shares are deducted against share capital.

The Company's own ordinary shares, which are reacquired by the Company and held as treasury shares, are recognised at cost and deducted from equity. No gain or loss is recognised in the income statement on the purchase, sale, reissuance or cancellation of treasury shares. Any difference between the carrying amount of treasury shares and the consideration received, if reissued, is recognised directly in equity ("General Reserves") as gain or loss on reissuance of treasury shares.

### **2.31 Contingencies**

A contingent liability is:

- (a) A possible obligation that arises from past events and whose existence will be confirmed only by the occurrence or non-occurrence of one or more uncertain future events not wholly within the control of the Group; or
- (b) A present obligation that arises from past events but is not recognised because:
  - (i) It is not probable that an outflow of resources embodying economic benefits will be required to settle the obligation; or
  - (ii) The amount of the obligation cannot be measured with sufficient reliability.

A contingent asset is a possible asset that arises from past events and whose existence will be confirmed only by occurrence or non-occurrence of one or more uncertain future events not wholly within the control of the Group.

Contingent liabilities and assets are not recognised on the balance sheet of the Group, except for contingent liabilities assumed in a business combination that are present obligations and which the fair values can be reliably determined.

### **2.32 Government grants**

Government grants are recognised at their fair value where there is reasonable assurance that the grant will be received and all attaching conditions will be complied with. Where the grant relates to an asset, the fair value is recognised as deferred capital grant on the balance sheet and is amortised to the income statement over the expected useful life of the relevant asset by equal annual instalments. Where the grant relates to an expense item, it is recognised in the income statement over the period necessary to match them on a systematic basis to the costs it is intended to compensate. Grants related to income are presented as a credit under other operating income.

# NOTES TO THE FINANCIAL STATEMENTS

For the financial year ended 31 December 2019

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### 2.33 Related parties

A related party is defined as follows:

- (a) A person or a close member of that person's family is related to the Group and Company if that person:
  - (i) Has control or joint control over the Company;
  - (ii) Has significant influence over the Company; or
  - (iii) Is a member of the key management personnel of the Group or Company or of a parent of the Company.
- (b) An entity is related to the Group and the Company if any of the following conditions applies:
  - (i) The entity and the Company are members of the same group (which means that each parent, subsidiary and fellow subsidiary is related to the others);
  - (ii) One entity is an associate or joint venture of the other entity (or an associate or joint venture of a member of a group of which the other entity is a member);
  - (iii) Both entities are joint ventures of the same third party;
  - (iv) One entity is a joint venture of a third entity and the other entity is an associate of the third entity;
  - (v) The entity is a post-employment benefit plan for the benefit of employees of either the Company or an entity related to the Company. If the Company is itself such a plan, the sponsoring employers are also related to the Company;
  - (vi) The entity is controlled or jointly controlled by a person identified in (a); or
  - (vii) A person identified in (a) (i) has significant influence over the entity or is a member of the key management personnel of the entity (or of a parent of the entity).

### 2.34 Non-current assets held for sale and discontinued operations

Non-current assets and disposal groups classified as held for sale are measured at the lower of their carrying amount and fair value less costs to sell. Non-current assets and disposal groups are classified as held for sale if their carrying amounts will be recovered principally through a sale transaction rather than through continuing use. A component of the Group is classified as a 'discontinued operation' when the criteria to be classified as held for sale have been met or it has been disposed of and such a component represents a separate major line of business or geographical area of operations or is part of a single coordinated plan to dispose of a separate major line of business or geographical area of operations.

Property, plant and equipment and intangible assets once classified as held for sale are not depreciated or amortised.

## 3. SIGNIFICANT ACCOUNTING JUDGEMENT AND ESTIMATES

The preparation of the Group's financial statements requires management to make judgements, estimates and assumptions that affect the reported amounts of revenues, expenses, assets and liabilities, and the disclosure of contingent liabilities at the reporting date. However, uncertainty about these assumptions and estimates could result in outcomes that could require a material adjustment to the carrying amount of the asset or liability affected in the future.

### Key sources of estimation uncertainty

The key assumptions concerning the future and other key sources of estimation uncertainty at the balance sheet date, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are disclosed below.

#### (a) Impairment of goodwill and brands

The Group determines whether goodwill and brands are impaired on an annual basis. This requires an estimation of the value in use of the cash-generating unit (or group of cash-generating units) to which the goodwill and brands are allocated. Estimating the value in use requires the Group to make an estimate of the expected future cash flows from the cash-generating unit (or group of cash-generating units) and also to choose a suitable discount rate in order to calculate the present value of those cash flows. The carrying amount of the Group's goodwill and brands as at 31 December 2019 were approximately US\$3,950,261,000 (2018: US\$3,359,099,000) and US\$1,407,037,000 (2018: US\$1,113,154,000) respectively.

### 3. SIGNIFICANT ACCOUNTING JUDGEMENT AND ESTIMATES (CONTINUED)

#### Key sources of estimation uncertainty (continued)

##### (b) Depreciation of plant and equipment and bearer plants

The cost of plant and equipment and bearer plants are depreciated on a straight line basis over their estimated useful lives. Management estimates the useful lives of these plant and equipment and bearer plants to be within 2 to 40 years. These are common life expectancies applied in the industry. Changes in the expected level of the usage and technological developments could impact the economic useful lives and the residual values of these assets, therefore, future depreciation charges could be revised. The carrying amounts of the Group's plant and equipment and bearer plants as at 31 December 2019 were approximately US\$4,660,537,000 (2018: US\$4,174,082,000) and US\$690,640,000 (2018: US\$676,570,000), respectively.

##### (c) Income and deferred taxes

The Group has exposure to income taxes in various jurisdictions. Significant judgement is involved in determining the Group-wide provision for income taxes. There are certain transactions and computations for which the ultimate tax determination is uncertain during the ordinary course of business. The Group recognises liabilities for expected tax issues based on estimates of whether additional taxes will be due. Where the final tax outcome of these matters is different from the amounts that were initially recognised, such differences will impact the income tax and deferred tax provisions in the period in which such determination is made. The carrying amounts of the Group's income tax payable, deferred tax assets and deferred tax liabilities as at 31 December 2019 were approximately US\$196,301,000 (2018: US\$139,746,000), US\$244,040,000 (2018: US\$ 330,979,000) and US\$288,919,000 (2018: US\$339,392,000) respectively.

### 4. REVENUE

	Group	
	2019	2018
	US\$'000	US\$'000
Sales of agricultural commodities and consumable products	42,150,173	44,116,476
Ship charter income	298,807	275,115
Others	191,539	106,115
	<b>42,640,519</b>	<b>44,497,706</b>

### 5. COST OF SALES

	Group	
	2019	2018
	US\$'000	US\$'000
		Restated*
Cost of inventories recognised as expense – physical deliveries	32,892,494	34,804,938
Labour and other overhead expenses	5,459,043	5,643,982
Net gain on fair value of derivative financial instruments	(197,094)	(341,653)
	<b>38,154,443</b>	<b>40,107,267</b>

\* Prior year's figures were restated subsequent to the finalisation of purchase price allocation exercise for the acquisition of Shree Renuka Sugars Limited ("SRSL") and its subsidiaries

# NOTES TO THE FINANCIAL STATEMENTS

For the financial year ended 31 December 2019

## 6. FINANCE INCOME

	Group	
	2019	2018
	US\$'000	US\$'000
Finance income:		
– From associates	10,390	8,386
– From bank balances	27,897	14,375
– From fixed deposits	104,022	79,287
– From joint ventures	4,191	12,338
– From other deposits with financial institutions	315,191	330,884
– From other sources	8,161	15,766
– From related parties	988	896
– Late interest charges pertaining to trade receivables	4,980	5,406
	<b>475,820</b>	<b>467,338</b>

## 7. OTHER OPERATING INCOME OTHER OPERATING EXPENSES

The following items have been included in arriving at other operating income/(expenses):

	Group	
	2019	2018
	US\$'000	US\$'000
Amortisation of intangible assets	(2,635)	(1,378)
Bad debts recovered	18	2,771
Bad debts written off (non-trade)	(278)	(587)
Compensation/penalty (expenses)/income	(147)	11,037
Energy/power/steam income	57,404	51,776
Fair value gain arising from changes of interest in joint ventures resulting in change of control	66	1,144
Fair value gain arising from changes of interest in associates resulting in change of control	907	125
Fair value gain of derivative financial instruments	7,560	5,862
Foreign exchange loss, excluding net foreign exchange gain/(loss) on shareholders' loans to subsidiaries	(24,176)	(28,151)
Gain on disposal of investment in associates	2,232	1,732
Gain/(loss) on disposal/liquidation of subsidiaries	96,302	(633)
Government grants/incentive income	34,690	41,237
Grant of share options to employees	(10,535)	(10,864)
Income from sales cancellation	1,236	1,182
Inventories written off	(1,195)	(2,047)
Loss on disposal of property, plant and equipment	(11,689)	(3,068)
Pre-operating expenses	(6,984)	(6,403)
Processing fee income/tolling income	480	1,631
Project expenses	(976)	(5,260)
Rental and storage income	18,108	12,192
Scrap sales	14,567	13,604
Service fees/management fees/commission income	16,701	11,386
Write back of allowance for expected credit losses	996	395
Impairment on property, plant and equipment	(1,299)	(36,612)

The Group has received government grants of different nature during the reporting periods, among them are grants in relation to the investment and development of plants and machineries, technical skill transformation and value added tax/business tax/corporate income tax subsidy for quality enterprise.

Government grants received for which related expenditure has not yet been undertaken are included in deferred income in the Balance Sheet. There are no unfulfilled conditions or contingencies relating to these grants.

## 8. FINANCE COSTS

	Group	
	2019	2018
	US\$'000	US\$'000
Interest expense:		
– Loans and borrowings	784,417	690,834
– Loans from associates	163	642
– Loans from joint ventures	1,508	859
– Loans from related parties	213	218
– Interest rate swaps	16,350	8,432
– Amortisation of forward elements of forward currency contracts	64,005	99,539
– Interest on lease liabilities	5,544	–
– Others	32,272	23,243
	<b>904,472</b>	<b>823,767</b>
Less: Amount capitalised		
– Bearer plants	(995)	(374)
– Property, plant and equipment	(11,054)	(3,954)
	<b>892,423</b>	<b>819,439</b>

## 9. NON-OPERATING ITEMS

	Group	
	2019	2018
	US\$'000	US\$'000
Net foreign exchange gain/(loss) on shareholders' loans to subsidiaries	1,242	(8,811)
Finance costs on bank borrowings for acquisition of Wilmar		
– Sugar Australia Limited & its subsidiaries	(30,246)	(31,774)
Gain on disposal of investment securities at FVPL	2,408	7,180
Investment income from investment securities	45,437	84,404
Net fair value loss on investment securities at FVPL	(6,610)	(79,038)
Impairment loss on goodwill	–	(108,208)
Net gain from fair value adjustment of investment properties	2,782	–
	<b>15,013</b>	<b>(136,247)</b>

## 10. PROFIT BEFORE TAX FROM CONTINUING OPERATIONS

The following items have been included in arriving at profit before tax from continuing operations:

	Group	
	2019	2018
	US\$'000	US\$'000
		Restated*
Audit fees paid to:		
– Auditor of the Company	614	667
– Other auditors	4,798	5,062
Non-audit fees paid to:		
– Auditor of the Company	34	33
– Other auditors	1,985	690
Depreciation of property, plant and equipment	815,636	739,928
Depreciation of bearer plants	61,326	56,514
Less: Amount capitalised as part of costs of bearer plants	(2,473)	(2,165)
Add: Impairment loss	1,299	36,612
Depreciation and impairment loss of property, plant and equipment and bearer plants – net	<b>875,788</b>	<b>830,889</b>
Employee benefits expense	1,432,886	1,310,184
Operating lease expense	–	75,785

\* Prior year's figures were restated subsequent to the finalisation of purchase price allocation exercise for the acquisition of Shree Renuka Sugars Limited ("SRSL") and its subsidiaries



# NOTES TO THE FINANCIAL STATEMENTS

For the financial year ended 31 December 2019

## 11. INCOME TAX EXPENSE

### (a) Major components of income tax expense

The major components of income tax expense for the financial years ended 31 December 2019 and 31 December 2018 are:

	Group	
	2019	2018
	US\$'000	US\$'000
		Restated*
<b>Consolidated Income Statement</b>		
<i>Current income tax – continuing operations</i>		
Current year	369,833	272,036
(Over)/under provision in respect of previous years	(3,365)	15,009
	<b>366,468</b>	<b>287,045</b>
<i>Deferred income tax – continuing operations</i>		
Origination and reversal of temporary differences	6,867	66,216
Over provision in respect of previous years	(1,802)	(3,468)
Income tax expense recognised in the income statement	<b>371,533</b>	<b>349,793</b>
<b>Deferred income tax related to other comprehensive income:</b>		
Net tax charges/(credit) in fair value of derivative financial instruments designated as cash flow hedges and others	<b>18,866</b>	<b>(7,707)</b>

### (b) Relationship between tax expense and accounting profit

The reconciliation between tax expense and the product of accounting profit multiplied by the applicable corporate tax rates for the financial years ended 31 December 2019 and 31 December 2018 are as follows:

	Group	
	2019	2018
	US\$'000	US\$'000
		Restated*
Profit before tax from continuing operations	1,698,479	1,612,165
Profit/(loss) before tax from discontinued operations	43,545	(43,367)
Accounting profit before income tax	<b>1,742,024</b>	<b>1,568,798</b>
Tax calculated at tax rate of 17% (2018: 17%)	<b>296,144</b>	<b>266,696</b>
Adjustments:		
Effect of different tax rates in other countries	73,877	45,057
Effect of tax incentives	(44,287)	(76,393)
Income not subject to taxation	(13,619)	(11,156)
Non-deductible expenses	82,978	73,032
Deferred tax assets not recognised	28,690	89,234
(Over)/under provision in respect of previous years	(5,167)	11,541
Share of results of joint ventures and associates	(31,209)	(41,389)
Utilisation of previously unrecognised tax losses/capital allowances	(16,379)	(3,514)
Others	505	(3,315)
Income tax expense recognised in the consolidated income statement	<b>371,533</b>	<b>349,793</b>

\* Prior year's figures were restated subsequent to the finalisation of purchase price allocation exercise for the acquisition of Shree Renuka Sugars Limited ("SRSL") and its subsidiaries

## 12. EARNINGS PER SHARE

### (a) Basic earnings per share

Basic earnings per share amounts are calculated by dividing net profit for the year attributable to owners of the Company by the weighted average number of ordinary shares outstanding (exclude treasury shares outstanding) during the financial year.

	<b>Group</b>	
	<b>2019</b>	2018 Restated*
Profit for the year attributable to owners of the Company (US\$'000)	<b>1,293,396</b>	1,124,953
Add back: (Profit)/loss from discontinued operations, net of tax, attributable to owners of the Company (US\$'000)	<b>(25,404)</b>	25,300
Profit from continuing operations, net of tax, attributable to owners of the Company (US\$'000)	<b>1,267,992</b>	1,150,253
Weighted average number of ordinary shares ('000)	<b>6,330,102</b>	6,326,387
Basic earnings per share (US cents per share)	<b>20.4</b>	17.8
Basic earnings per share from continuing operations (US cents per share)	<b>20.0</b>	18.2

### (b) Diluted earnings per share

Diluted earnings per share amounts are calculated by dividing net profit for the year attributable to owners of the Company by the weighted average number of ordinary shares outstanding during the financial year plus the weighted average number of ordinary shares that would be issued on the conversion of all the dilutive potential ordinary shares into ordinary shares.

	<b>Group</b>	
	<b>2019</b>	2018 Restated*
Profit for the year attributable to owners of the Company (US\$'000)	<b>1,293,396</b>	1,124,953
Add back: (Profit)/loss from discontinued operations, net of tax, attributable to owners of the Company (US\$'000)	<b>(25,404)</b>	25,300
Profit from continuing operations, net of tax, attributable to owners of the Company (US\$'000)	<b>1,267,992</b>	1,150,253
Weighted average number of ordinary shares ('000)	<b>6,330,102</b>	6,326,387
Effects of dilution		
– Grant of equity-settled share options ('000)	<b>9,025</b>	1,172
Weighted average number of ordinary shares for diluted earnings per share computation ('000)	<b>6,339,127</b>	6,327,559
Diluted earnings per share (US cents per share)	<b>20.4</b>	17.8
Diluted earnings per share from continuing operations (US cents per share)	<b>20.0</b>	18.2

There are no share options (2018: 59,060,000) granted to employees (including directors) under existing employee share option plans that have not been included in the calculation of diluted earnings per share for the financial years ended 31 December 2019 and 31 December 2018 because they are anti-dilutive.

\* Prior year's figures were restated subsequent to the finalisation of purchase price allocation exercise for the acquisition of Shree Renuka Sugars Limited ("SRSL") and its subsidiaries

# NOTES TO THE FINANCIAL STATEMENTS

For the financial year ended 31 December 2019

## 13. PROPERTY, PLANT AND EQUIPMENT INVESTMENT PROPERTIES RIGHT-OF-USE ASSETS

### Property, plant and equipment

	Land and land rights US\$'000	Buildings US\$'000	Plant and machineries US\$'000	Furniture, fittings and office equipment US\$'000	Vessels US\$'000	Motor vehicles, trucks and aircrafts US\$'000	Construction in-progress US\$'000	Total US\$'000
<b>Group Costs</b>								
At 1 January 2018	1,216,053	3,265,869	7,237,994	234,068	767,960	328,564	532,589	13,583,097
Finalisation of purchase price allocation*	12,792	6,999	16,565	–	–	–	–	36,356
Acquisition of subsidiaries	45,900	128,741	477,714	2,116	–	1,695	14,752	670,918
Disposal of subsidiaries	(6,341)	(17,657)	(38,624)	(648)	(13,616)	(3,558)	(1,486)	(81,930)
Additions	62,870	26,241	39,962	17,525	94,773	21,140	903,584	1,166,095
Disposals	(1,554)	(8,588)	(77,261)	(7,859)	(45,687)	(7,818)	(554)	(149,321)
Transfers	19,958	84,411	349,612	11,188	29,493	2,212	(496,874)	–
Transfer to investment properties	–	(21,088)	–	–	–	–	–	(21,088)
Reclassifications	–	(980)	1,789	102	–	320	(1,231)	–
Currency translation differences	(46,423)	(136,945)	(410,249)	(11,788)	(2)	(10,210)	(48,700)	(664,317)
At 31 December 2018, as restated and 1 January 2019	<b>1,303,255</b>	<b>3,327,003</b>	<b>7,597,502</b>	<b>244,704</b>	<b>832,921</b>	<b>332,345</b>	<b>902,080</b>	<b>14,539,810</b>
Adjustment for adoption of SFRS(I) 16	<b>(1,123,899)</b>	–	–	–	–	–	–	<b>(1,123,899)</b>
At 1 January 2019, as restated	<b>179,356</b>	<b>3,327,003</b>	<b>7,597,502</b>	<b>244,704</b>	<b>832,921</b>	<b>332,345</b>	<b>902,080</b>	<b>13,415,911</b>
Acquisition of subsidiaries	<b>83</b>	<b>298,962</b>	<b>528,128</b>	<b>1,893</b>	–	<b>1,168</b>	<b>41,962</b>	<b>872,196</b>
Disposal of subsidiaries	–	<b>(3,576)</b>	<b>(5,655)</b>	<b>(391)</b>	–	<b>(29)</b>	–	<b>(9,651)</b>
Additions	<b>88</b>	<b>19,057</b>	<b>69,317</b>	<b>19,052</b>	<b>59,013</b>	<b>20,308</b>	<b>1,366,559</b>	<b>1,553,394</b>
Disposals	–	<b>(8,758)</b>	<b>(57,132)</b>	<b>(7,217)</b>	<b>(27,804)</b>	<b>(58,772)</b>	<b>(421)</b>	<b>(160,104)</b>
Transfers	<b>200</b>	<b>328,811</b>	<b>588,945</b>	<b>15,056</b>	<b>17,318</b>	<b>3,623</b>	<b>(953,953)</b>	–
Transfer to investment properties	–	<b>(9,606)</b>	–	–	–	–	–	<b>(9,606)</b>
Reclassifications	<b>(42,002)</b>	<b>161,977</b>	<b>(165,405)</b>	<b>38,424</b>	–	<b>2,079</b>	<b>4,927</b>	–
Currency translation differences	<b>(1,923)</b>	<b>(30,707)</b>	<b>(61,720)</b>	<b>(3,291)</b>	–	<b>(5,566)</b>	<b>(8,961)</b>	<b>(112,168)</b>
At 31 December 2019	<b>135,802</b>	<b>4,083,163</b>	<b>8,493,980</b>	<b>308,230</b>	<b>881,448</b>	<b>295,156</b>	<b>1,352,193</b>	<b>15,549,972</b>

\* Prior year's figures were restated subsequent to the finalisation of purchase price allocation exercise for the acquisition of Shree Renuka Sugars Limited ("SRSL") and its subsidiaries

**13. PROPERTY, PLANT AND EQUIPMENT  
INVESTMENT PROPERTIES  
RIGHT-OF-USE ASSETS (CONTINUED)**

**Property, plant and equipment (continued)**

	Land and land rights US\$'000	Buildings US\$'000	Plant and machineries US\$'000	Furniture, fittings and office equipment US\$'000	Vessels US\$'000	Motor vehicles, trucks and aircrafts US\$'000	Construction in-progress US\$'000	Total US\$'000
<b>Group</b>								
<b>Accumulated depreciation and impairment loss</b>								
At 1 January 2018	171,235	931,068	3,215,506	177,598	164,756	167,008	–	4,827,171
Finalisation of purchase price allocation*	–	175	734	–	–	–	–	909
Disposal of subsidiaries	(526)	(5,124)	(21,341)	(428)	(532)	(2,426)	–	(30,377)
Depreciation charge for the year	23,541	144,251	473,707	24,867	48,588	24,065	–	739,019
Disposals	(15)	(2,994)	(48,170)	(7,400)	(16,716)	(7,180)	–	(82,475)
Impairment loss	1,284	2,299	28,080	–	–	4,949	–	36,612
Transfer to investment properties	–	(6,658)	–	–	–	–	–	(6,658)
Reclassifications	–	5,460	(5,385)	(125)	–	50	–	–
Currency translation differences	(7,274)	(45,222)	(219,711)	(9,469)	(1)	(7,863)	–	(289,540)
At 31 December 2018, as restated and 1 January 2019	<b>188,245</b>	<b>1,023,255</b>	<b>3,423,420</b>	<b>185,043</b>	<b>196,095</b>	<b>178,603</b>	<b>–</b>	<b>5,194,661</b>
Adjustment for adoption of SFRS(I) 16	<b>(188,245)</b>	<b>–</b>	<b>–</b>	<b>–</b>	<b>–</b>	<b>–</b>	<b>–</b>	<b>(188,245)</b>
At 1 January 2019, as restated	<b>–</b>	<b>1,023,255</b>	<b>3,423,420</b>	<b>185,043</b>	<b>196,095</b>	<b>178,603</b>	<b>–</b>	<b>5,006,416</b>
Disposal of subsidiaries	–	(1,151)	(3,535)	(346)	–	(29)	–	(5,061)
Depreciation charge for the year	–	141,945	496,145	27,252	62,591	22,148	–	750,081
Disposals	–	(4,250)	(39,100)	(7,151)	(16,084)	(31,951)	–	(98,536)
Impairment loss	–	(75)	1,374	–	–	–	–	1,299
Transfer to investment properties	–	(722)	–	–	–	–	–	(722)
Reclassifications	–	(4,718)	(21,303)	25,385	2	634	–	–
Currency translation differences	–	(8,957)	(23,558)	(2,882)	–	(4,087)	–	(39,484)
At 31 December 2019	<b>–</b>	<b>1,145,327</b>	<b>3,833,443</b>	<b>227,301</b>	<b>242,604</b>	<b>165,318</b>	<b>–</b>	<b>5,613,993</b>
<b>Net carrying amount</b>								
At 31 December 2018	1,115,010	2,303,748	4,174,082	59,661	636,826	153,742	902,080	9,345,149
At 31 December 2019	<b>135,802</b>	<b>2,937,836</b>	<b>4,660,537</b>	<b>80,929</b>	<b>638,844</b>	<b>129,838</b>	<b>1,352,193</b>	<b>9,935,979</b>

\* Prior year's figures were restated subsequent to the finalisation of purchase price allocation exercise for the acquisition of Shree Renuka Sugars Limited ("SRSL") and its subsidiaries

# NOTES TO THE FINANCIAL STATEMENTS

For the financial year ended 31 December 2019

## 13. PROPERTY, PLANT AND EQUIPMENT INVESTMENT PROPERTIES RIGHT-OF-USE ASSETS (CONTINUED)

### Property, plant and equipment (continued)

	Furniture, fittings and office equipment US\$'000	Motor vehicles US\$'000	Construction in-progress US\$'000	Total US\$'000
<b>Company</b>				
<b>Costs</b>				
At 1 January 2018	7,331	658	–	7,989
Additions	2,353	–	39,600	41,953
Disposals	(42)	–	–	(42)
At 31 December 2018 and 1 January 2019	<b>9,642</b>	<b>658</b>	<b>39,600</b>	<b>49,900</b>
Additions	<b>2,122</b>	<b>203</b>	<b>19,633</b>	<b>21,958</b>
Disposals	<b>(1,245)</b>	<b>(183)</b>	–	<b>(1,428)</b>
At 31 December 2019	<b>10,519</b>	<b>678</b>	<b>59,233</b>	<b>70,430</b>
<b>Accumulated depreciation</b>				
At 1 January 2018	4,560	166	–	4,726
Depreciation charge for the year	1,606	66	–	1,672
Disposals	(41)	–	–	(41)
At 31 December 2018 and 1 January 2019	<b>6,125</b>	<b>232</b>	–	<b>6,357</b>
Depreciation charge for the year	<b>1,783</b>	<b>67</b>	–	<b>1,850</b>
Disposals	<b>(1,236)</b>	<b>(140)</b>	–	<b>(1,376)</b>
At 31 December 2019	<b>6,672</b>	<b>159</b>	–	<b>6,831</b>
<b>Net carrying amount</b>				
At 31 December 2018	3,517	426	39,600	43,543
At 31 December 2019	<b>3,847</b>	<b>519</b>	<b>59,233</b>	<b>63,599</b>

### **Capitalisation of borrowing costs**

The Group's property, plant and equipment include borrowing costs arising from bank term loans borrowed specifically for the purpose of the construction of plants. During the financial year, the borrowing costs capitalised as cost of plant and machineries amounted to approximately US\$11,054,000 (2018: US\$3,954,000).

### **Assets pledged as security**

Certain property, plant and equipment of the Group amounting to approximately US\$382,723,000 (2018: US\$351,336,000) are pledged as security for bank borrowings.



**13. PROPERTY, PLANT AND EQUIPMENT  
INVESTMENT PROPERTIES  
RIGHT-OF-USE ASSETS (CONTINUED)**

Investment properties

	<b>Group</b>	
	<b>2019</b>	<b>2018</b>
	<b>US\$'000</b>	<b>US\$'000</b>
<b>Balance sheet</b>		
At 1 January	<b>21,782</b>	–
Transfer from property, plant and equipment	<b>8,884</b>	14,430
Net gain from fair value adjustment recognised in asset revaluation reserve	–	7,352
Net gain from fair value adjustment recognised in profit or loss	<b>2,782</b>	–
Currency translation differences	<b>(267)</b>	–
At 31 December	<b>33,181</b>	21,782
<b>Income statement</b>		
Rental income from investment properties		
– Minimum lease payments	<b>1,155</b>	–
	<b>1,155</b>	–
Direct operating expenses arising from:		
– Rental generating properties	<b>174</b>	–
– Non-rental generating properties	<b>55</b>	–
	<b>229</b>	–

The Group has no restrictions on the realisability of its investment properties and no contractual obligations to purchase, construct or develop investment property or for repairs, maintenance or enhancements.

Valuation of investment properties

Investment properties are stated at fair value, which has been determined based on valuations performed as at 31 December 2019. The valuations were performed by Beijing Zhuoxin Dahua Appraisal Co., Ltd., an independent valuer with a recognised and relevant professional qualification and with recent experience in the location and category of the properties being valued.

The investment properties held by the Group as at 31 December 2019 are as follows:

<b>Description and location</b>	<b>Existing use</b>	<b>Tenure</b>	<b>Unexpired lease term</b>
8/25/26/33 Hua Neng Union Tower, Shanghai, China	Office	Leasehold	24 years
Floor 1-3, C 118 Gaodong Road, Shanghai, China	Industrial Plant	Leasehold	34 years
8 Yihai Avenue, Zhangpu Town, Kunshan, Jiangsu, China	Industrial Plant	Leasehold	40 years

# NOTES TO THE FINANCIAL STATEMENTS

For the financial year ended 31 December 2019

## 13. PROPERTY, PLANT AND EQUIPMENT INVESTMENT PROPERTIES RIGHT-OF-USE ASSETS (CONTINUED)

### Right-of-use assets

	Land and land rights US\$'000	Buildings US\$'000	Plant and machineries US\$'000	Furniture, fittings and office equipment US\$'000	Vessels US\$'000	Motor vehicles, trucks and aircrafts US\$'000	Total US\$'000
<b>Group</b>							
<b>Costs</b>							
At 31 December 2018 and 1 January 2019	–	–	–	–	–	–	–
Adjustment for adoption of SFRS(I) 16	964,024	29,445	20,695	13,242	51,928	6,027	1,085,361
At 1 January 2019, as restated	946,024	29,445	20,695	13,242	51,928	6,027	1,085,361
Acquisition of subsidiaries	43,678	53,349	5	373	–	2,310	99,715
Disposal of subsidiaries	(476)	–	–	–	–	–	(476)
Additions	149,835	21,133	493	4,547	16,633	5,894	198,535
Disposals	(3,916)	–	–	–	(66)	–	(3,982)
Currency translation differences	(5,719)	197	(366)	(107)	–	82	(5,913)
At 31 December 2019	1,147,426	104,124	20,827	18,055	68,495	14,313	1,373,240
<b>Accumulated depreciation</b>							
At 31 December 2018 and 1 January 2019	–	–	–	–	–	–	–
Disposal of subsidiaries	(97)	–	–	–	–	–	(97)
Depreciation charge for the year	35,069	12,551	1,477	1,156	11,967	3,335	65,555
Disposals	(1,483)	–	–	–	(66)	–	(1,549)
Currency translation differences	(172)	472	(56)	19	–	49	312
At 31 December 2019	33,317	13,023	1,421	1,175	11,901	3,384	64,221
<b>Net carrying amount</b>							
At 31 December 2018	–	–	–	–	–	–	–
At 31 December 2019	1,114,109	91,101	19,406	16,880	56,594	10,929	1,309,019

#### 14. BEARER PLANTS BIOLOGICAL ASSETS

	Group	
	2019	2018
	US\$'000	US\$'000
<b>Bearer plants</b>		
<b>Group</b>		
<b>Costs</b>		
At 1 January	1,156,989	1,182,827
Additions	70,132	64,771
Disposals	(290)	(10,538)
Disposal of a subsidiary	–	(48,490)
Capitalisation of interest	995	374
Capitalisation of depreciation	2,473	2,165
Capitalisation of employee benefits	1,283	1,330
Written off	(19,967)	(24,852)
Currency translation differences	5,391	(10,598)
At 31 December	1,217,006	1,156,989
<b>Accumulated depreciation</b>		
At 1 January	480,419	460,630
Depreciation charge for the year	61,326	56,514
Disposals	(70)	(3,359)
Disposal of a subsidiary	–	(9,977)
Written off	(17,222)	(22,580)
Currency translation differences	1,913	(809)
At 31 December	526,366	480,419
<b>Net carrying amount</b>		
At 31 December	690,640	676,570
	Group	
	2019	2018
	US\$'000	US\$'000
<b>Biological assets</b>		
At 1 January	20,631	39,363
Fair value gain/(loss) of biological assets	18,126	(16,322)
Disposal of a subsidiary	–	(2,332)
Currency translation differences	(116)	(78)
At 31 December	38,641	20,631

##### (a) Analysis of oil palm production

During the financial year, the Group harvested approximately 3,915,000 metric tonnes (2018: 4,190,000 metric tonnes) of FFB, which had a fair value less estimated point-of-sale costs of approximately US\$382,531,000 (2018: US\$447,468,000). The fair value of FFB was determined with reference to their monthly average market prices during the year.

# NOTES TO THE FINANCIAL STATEMENTS

For the financial year ended 31 December 2019

## 14. BEARER PLANTS BIOLOGICAL ASSETS (CONTINUED)

### (b) Analysis of bearer plants

At the end of the financial year, the Group's total planted area and related value of mature and immature plantations are as follows: –

Area	Group	
	2019 Hectares	2018 Hectares
Planted area:		
– Mature	199,980 <sup>(1)</sup>	196,756 <sup>(1)</sup>
– Immature	38,228	38,916
	<b>238,208</b>	<b>235,672</b>

Value	Group	
	2019 US\$'000	2018 US\$'000
Planted area:		
– Mature	541,789 <sup>(1)</sup>	539,582 <sup>(1)</sup>
– Immature	148,851	136,988
	<b>690,640</b>	<b>676,570</b>

(1) Mature planted areas include sugar cane plantations.

- (c) The interest capitalised is actual interest incurred on the bank borrowings to finance the development of oil palm plantations.
- (d) The fair value of biological assets has been determined based on the market price and the estimated yield of FFB, net of maintenance and harvesting costs, overhead costs and estimated cost to sell. The estimated yield is dependent on the age of the oil palm trees, the location of the plantations, soil type and infrastructure. The market price of the FFB is largely dependent on the prevailing market prices of crude palm oil and palm kernel. Point-of-sale costs include all costs that would be necessary to sell the assets.

The following table shows the key unobservable inputs used in the valuation models:

Key unobservable inputs	Inter-relationship between key unobservable inputs and fair value measurement
FFB average selling price of US\$83 to US\$134 (2018: US\$73 to US\$98) per metric tonne	The estimated fair value increases as the estimated selling price of FFB increases.
Average yield (annual) is 20.1 (2018: 21.6) metric tonne per hectare	The estimated fair value increases as the estimated average yield increases.

## 15. INTANGIBLE ASSETS

	Goodwill US\$'000	Trademarks & licenses and others US\$'000	Brands US\$'000	Total US\$'000
<b>Group Cost</b>				
At 1 January 2018	3,277,193	13,986	1,098,767	4,389,946
Additions	–	15	–	15
Acquisition of subsidiaries	238,140	4,491	–	242,631
Finalisation of purchase price allocation*	(27,934)	–	15,298	(12,636)
Disposal of subsidiaries	(1,876)	(2,963)	–	(4,839)
Disposals	–	(57)	–	(57)
Currency translation differences	(19,675)	(450)	(911)	(21,036)
At 31 December 2018, as restated and 1 January 2019	<b>3,465,848</b>	<b>15,022</b>	<b>1,113,154</b>	<b>4,594,024</b>
Additions	–	3,312	–	3,312
Acquisition of subsidiaries	598,061	15,921	293,955	907,937
Disposal of subsidiaries	(6,609)	–	–	(6,609)
Currency translation differences	(1,153)	334	(72)	(891)
At 31 December 2019	<b>4,056,147</b>	<b>34,589</b>	<b>1,407,037</b>	<b>5,497,773</b>
<b>Accumulated amortisation</b>				
At 1 January 2018	–	5,036	–	5,036
Amortisation during the year	–	1,378	–	1,378
Impairment charge	108,208	–	–	108,208
Disposal of subsidiaries	–	(1,398)	–	(1,398)
Currency translation differences	(1,459)	(190)	–	(1,649)
At 31 December 2018 and 1 January 2019	<b>106,749</b>	<b>4,826</b>	<b>–</b>	<b>111,575</b>
Amortisation during the year	–	2,635	–	2,635
Currency translation differences	(863)	21	–	(842)
At 31 December 2019	<b>105,886</b>	<b>7,482</b>	<b>–</b>	<b>113,368</b>
<b>Net carrying amount</b>				
At 31 December 2018	3,359,099	10,196	1,113,154	4,482,449
At 31 December 2019	<b>3,950,261</b>	<b>27,107</b>	<b>1,407,037</b>	<b>5,384,405</b>

\* Prior year's figures were restated subsequent to the finalisation of purchase price allocation exercise for the acquisition of Shree Renuka Sugars Limited ("SRSL") and its subsidiaries

### Amortisation expense

The amortisation of trademarks & licenses and others is included in other operating expenses in the consolidated income statement.

### Brands

Brands includes 'Arawana' and 'CSR' brand names that were acquired in 2007 and 2010 respectively. During the year, upon finalisation on the purchase price allocation exercise for the acquisition of Shree Renuka Sugars Limited and its subsidiaries, US\$15,298,000 was allocated to the "Madhur" brand. In addition, the Group also acquired various brands in December 2019 upon the acquisition of Wilmar GF Singapore Holdings Pte. Ltd. (formerly known as FPW Singapore Holdings Pte. Ltd.) and its subsidiaries. As explained in Note 2.14(b)(i), the useful lives of the brands are estimated to be indefinite.

# NOTES TO THE FINANCIAL STATEMENTS

For the financial year ended 31 December 2019

## 15. INTANGIBLE ASSETS (CONTINUED)

### *Impairment testing of goodwill and brands*

Goodwill arising from business combinations and brands have been allocated to individual cash-generating units ("CGU") which are also the reportable operating segments for impairment testing.

The carrying amounts of goodwill and brands allocated to each CGU are as follows:

	Tropical Oils US\$'000	Oilseeds and Grains US\$'000	Sugar US\$'000	Others US\$'000	Total US\$'000
<b>2019</b>					
Goodwill	2,228,628	1,355,834	349,109	16,690	3,950,261
Brands	–	1,383,201	23,836	–	1,407,037
<b>2018, as restated*</b>					
Goodwill	2,219,119	771,851	350,678	17,451	3,359,099
Brands	–	1,089,247	23,907	–	1,113,154

The recoverable amounts of the CGUs have been determined based on value in use calculations using cash flow projections from financial budgets approved by management covering a five or ten years period for tropical oils, oilseeds and grains and sugar segments. The pre-tax discount rate applied to the cash flow projections and the forecasted growth rates used to extrapolate cash flow projections beyond the five-year or ten-year period are as follows: –

	Tropical Oils		Oilseeds and Grains		Sugar	
	%	%	%	%	%	%
	2019	2018	2019	2018	2019	2018
Terminal growth rates	2.0 – 3.0	2.0 – 3.0	3.0	3.0	1.0 – 2.0	2.0
Pre-tax discount rates	12.0	12.0 – 14.0	12.0 – 14.0	12.0 – 14.0	9.5 – 12.0	11.0 – 12.0

These assumptions were used for the analysis of each CGU within the business segment. Management determined budgeted profit margin based on past performance and its expectations of the market development. The discount rates used were pre-tax and reflected specific risks relating to the relevant segments. The forecasted growth rates were based on published industry research and did not exceed the long term average growth rate for the industries relevant to the CGU.

\* Prior year's figures were restated subsequent to the finalisation of purchase price allocation exercise for the acquisition of Shree Renuka Sugars Limited ("SRSL") and its subsidiaries



## 16. INVESTMENT IN SUBSIDIARIES

	Company	
	2019	2018
	US\$'000	US\$'000
Unquoted equity shares, at cost	<b>10,033,212</b>	9,093,313

Details of the list of significant subsidiaries are included in Note 39.

### *Acquisition of subsidiaries*

The Group acquired the following subsidiaries during the financial year:

Name of subsidiaries acquired	Equity interest acquired %	Consideration US\$'000	Month of acquisition
Kuching Palm Oils Industries Sdn Bhd (formerly known as Assar Refinery Services Sdn. Bhd.)	51	—*	Jan 2019
Wilmar Greenfarm Food Industries Sdn. Bhd. (formerly known as Greenfarm Food Industries Sdn Bhd)	70 <sup>+</sup>	6,884	Jan 2019
Inner Mongolia Hol-Wilmar Agriculture Co., Ltd	11	7,455	Feb 2019
Origin of Tea (Shanghai) Co., Ltd	100	—*	Feb 2019
Yihai Kerry Foodstuffs (Kunshan) Co., Ltd (formerly known as CJ-Yihai (Kunshan) Foodstuffs Co., Ltd)	50	6,105	Apr 2019
Shanxi Liangfen Arawana Vinegar Co., Ltd (formerly known as Shanxi Liangfen Vinegar Co., Ltd)	39	15,391	Sep 2019
Wilmar Alcohol Industries (Lianyungang) Co., Ltd (formerly known as Sasol Wilmar Alcohol Industries (Lianyungang) Co., Ltd)	50	16,960	Dec 2019
Wilmar GF Singapore Holdings Pte. Ltd. (formerly known as FPW Singapore Holdings Pte. Ltd.) <sup>^</sup>	50	180,000	Dec 2019
		<b>232,795</b>	

<sup>+</sup> Rounded to the nearest whole % as indicated.

<sup>\*</sup> The consideration is less than US\$1,000.

<sup>^</sup> In accordance with SFRS(I) 3, the management is required to identify the fair value of the identifiable assets, liabilities and contingent liabilities at the date of acquisition. The final allocation of the purchase price to the identifiable assets, liabilities and contingent liabilities assumed in the business combination is currently being determined and has not been completed as at 31 December 2019.

# NOTES TO THE FINANCIAL STATEMENTS

For the financial year ended 31 December 2019

## 16. INVESTMENT IN SUBSIDIARIES (CONTINUED)

### *Acquisition of subsidiaries (continued)*

The fair values of the identifiable assets and liabilities of the subsidiaries acquired and the effect thereof as at the date of above acquisition were as follows:

	Fair value recognised on acquisition US\$'000
Property, plant and equipment	971,911
Intangible assets	309,876
Investment in associates	8,549
Inventories	276,997
Trade receivables and other assets	301,794
Cash and cash equivalents	139,067
	<u>2,008,194</u>
Trade and other payables (including provision for employee gratuity)	1,284,849
Loans and borrowings	756,646
Deferred tax liabilities	19,945
	<u>2,061,440</u>
Net identifiable liabilities	(53,246)
Less: Non-controlling interests measured at the non-controlling interest's proportionate share of net identifiable assets	<u>(68,065)</u>
Identifiable net liabilities acquired	(121,311)
Less: Transfer from investment in joint ventures	(200,729)
Less: Transfer from investment in associates	(42,253)
	<u>(364,293)</u>
Positive goodwill arising from acquisition recognised as part of intangible assets	598,061
Fair value gain arising from changes of interest in a joint venture resulting in change of control	(66)
Fair value gain arising from changes of interest in an associate resulting in change of control	(907)
Total consideration for acquisition	<u><b>232,795</b></u>

### *Total cost of business combination*

The total cost of the business combination is as follows:

	Cashflow on acquisition US\$'000
Consideration for acquisition	232,795
Less: Advance for acquisition	(6,733)
Consideration for acquisition – cash paid	<u><b>226,062</b></u>

The effects of acquisition on cash flow are as follows:

Consideration settled in cash	226,062
Less: Cash and cash equivalents of subsidiaries acquired	(139,067)
Net cash outflow on acquisition	<u><b>86,995</b></u>

## 16. INVESTMENT IN SUBSIDIARIES (CONTINUED)

### *Impact of acquisitions on consolidated income statement*

From the respective dates of acquisition, the acquirees have contributed additional revenue and net profit of approximately US\$596,586,000 and US\$1,733,000 respectively for the financial year ended 31 December 2019. If the combinations had taken place at the beginning of the financial year, the Group's revenue would have been approximately US\$44,422,809,000 and net profit would have been approximately US\$1,263,042,000.

### *Acquisition of non-controlling interests*

During the year, the Group acquired additional interests in the following subsidiaries from the existing non-controlling shareholders:

Acquirer	Acquiree	Additional interest %	Proportion of ownership interest after additional acquisition %	Consideration / (Proceeds) US\$'000	Book value US\$'000	Premium arising from acquisition US\$'000	Month of acquisition
Wilmar Africa Resources Pte. Ltd. (formerly known as Wilmar Resources Pte. Ltd.)	Equatorial Africa Pte. Ltd. (formerly known as Equatorial Trading Limited)	18 +	100	19,228	16,193	3,035	Jan 2019
Wilmar Africa Resources Pte. Ltd. (formerly known as Wilmar Resources Pte. Ltd.)	Skye Africa Investments Pte. Ltd.	10	60	51	(769)	820	Feb 2019
Yihai Kerry Arawana Holdings Co., Ltd (formerly known as Yihai Kerry Arawana Oils, Grains & Food Co., Ltd)	Wilmar Oleo (Lianyungang) Co., Ltd	1	80	825	676	149	Jul 2019
Yihai Kerry Arawana Holdings Co., Ltd (formerly known as Yihai Kerry Arawana Oils, Grains & Food Co., Ltd)	Yihai (Lianyungang) Oils & Grains Industries Co., Ltd	1	80	1,163	710	453	Jul 2019
Yihai Kerry Arawana Holdings Co., Ltd (formerly known as Yihai Kerry Arawana Oils, Grains & Food Co., Ltd)	Yihai (Yantai) Oils & Grains Industries Co., Ltd	1 +	80	535	379	156	Jul 2019
Yihai Kerry Arawana Holdings Co., Ltd (formerly known as Yihai Kerry Arawana Oils, Grains & Food Co., Ltd)	Yihai (Zhoukou) Oils & Grains Industries Co., Ltd	5	94	3,083	1,333	1,750	Jul 2019

# NOTES TO THE FINANCIAL STATEMENTS

For the financial year ended 31 December 2019

## 16. INVESTMENT IN SUBSIDIARIES (CONTINUED)

### Acquisition of non-controlling interests (continued)

Acquirer	Acquiree	Additional interest %	Proportion of ownership interest after additional acquisition %	Consideration / (Proceeds) US\$'000	Book value US\$'000	Premium arising from acquisition US\$'000	Month of acquisition
Yihai Kerry Arawana Holdings Co., Ltd (formerly known as Yihai Kerry Arawana Oils, Grains & Food Co., Ltd)	Wilmar Yuanda BioTech (Lianyungang) Co., Ltd	20	100	404	377	27	Aug 2019
PT Sentratama Niaga Indonesia	PT Pratama Prosentindo	44	95	(2,827)	(2,772)	(55)	Sep 2019
PT Sentratama Niaga Indonesia	PT Putra Indotropical	44	95	(5,302)	(5,047)	(255)	Sep 2019
Yihai Kerry Arawana Holdings Co., Ltd (formerly known as Yihai Kerry Arawana Oils, Grains & Food Co., Ltd)	Yihai Kerry (Fuyu) Energy Co., Ltd	1	100	– *	(10)	10	Oct 2019
PT Sentratama Niaga Indonesia	PT Bumipratama Khatulistiwa	51 +	95	(7,204)	(6,570)	(634)	Dec 2019
Yihai Kerry Arawana Holdings Co., Ltd (formerly known as Yihai Kerry Arawana Oils, Grains & Food Co., Ltd)	Jiangxi Yichun Yuanda Chemical Co., Ltd	20	100	6,610	6,194	416	Dec 2019

+ Rounded to the nearest whole % as indicated.

\* The consideration is less than US\$1,000.

### Disposal of interests in subsidiaries without loss of control

During the year, the Group disposed the interests in the following subsidiaries without loss of control:

Immediate holding company	Name of subsidiary	Disposal of interest %	Proportion of ownership interest after disposal %	Proceeds US\$'000	Book value US\$'000	Increase in equity attributable to the owners of the Company US\$'000	Month of disposal
Wilmar International Limited	Wilmar Riceland Trading Pte. Ltd. (formerly known as Wilmar-Agro Holdings Pte. Ltd.)	40	60	– *	– *	–	Mar 2019
Yihai Kerry Arawana Holdings Co., Ltd (formerly known as Yihai Kerry Arawana Oils, Grains & Food Co., Ltd)	Wilmar (Panjin) Vanilin Co., Ltd	7	44	– *	(3)	3	Dec 2019

\* The consideration and book value are less than US\$1,000.

## 16. INVESTMENT IN SUBSIDIARIES (CONTINUED)

### *Disposal of subsidiaries*

During the year, the interests in the following subsidiaries were disposed:

Name of subsidiaries disposed	Equity interest disposed %	Proceeds US\$'000	Month of disposal
Beijing Jiahemei International Trading Co., Ltd	100	– *	Mar 2019
Wilmar Spring Fruit Nutrition Products (Jiangsu) Co., Ltd	95	490	Jun 2019
Shree Renuka Global Ventures Ltd	83 +	21	Sep 2019
Ersun Kimya Sanayi Dis Ticaret Limited Sirketi	100	– *	Dec 2019

+ Rounded to the nearest whole % as indicated.

\* The proceeds is less than US\$1,000.

The carrying amounts of assets and liabilities of the subsidiaries disposed and the effect thereof as at date of disposal were as follows:

	Cashflow on disposal US\$'000
Property, plant and equipment	4,969
Intangible assets	6,609
Trade receivables and other assets	4,712
Inventories	113
Cash and cash equivalents	89
	<u>16,492</u>
Trade and other payables (including provision for employee gratuity)	10,230
	<u>10,230</u>
Net carrying amounts of assets disposed	6,262
Less: Non-controlling interest	(233)
Net assets disposed	<u>6,029</u>
Net assets disposed	6,029
Add: Foreign currency translation reserve realised upon disposal of subsidiaries	50
Loss on disposal*	(5,589)
Sales proceeds, net	490
Less: Cash and cash equivalents of subsidiaries disposed	(89)
Net cash inflow on disposal of subsidiaries	<u>401</u>

\* Exclude gain on disposal from discontinued operations of US\$101,891,000.

### *Discontinued operations and disposal group classified as held for sale*

In June 2018, the Group obtained control of Shree Renuka Sugars Limited ("SRSL"), including its Brazilian operations, as part of an Open Offer for all the shares of SRSL, a listed Indian company. The management of SRSL did not intend to continue the Brazilian operations and had planned for their disposal. Consequently, the Brazilian operations, held via subsidiaries in Brazil had been classified as discontinued operations and disposal group held for sale since June 2018.

From the perspective of the Group, the subsidiaries in Brazil were acquired exclusively with a view to sale and as such, the assets and liabilities of the subsidiaries in Brazil had been presented in the balance sheet as "Assets of disposal group classified as held for sale" and "Liabilities directly associated with disposal group classified as held for sale". The results of the subsidiaries in Brazil, which were consolidated in the Group's financial statements were presented separately in the income statement as "Loss from discontinued operations, net of tax".

# NOTES TO THE FINANCIAL STATEMENTS

For the financial year ended 31 December 2019

## 16. INVESTMENT IN SUBSIDIARIES (CONTINUED)

### *Discontinued operations and disposal group classified as held for sale (continued)*

During the year and before the disposal of its subsidiaries in Brazil, the Group recorded a loss of US\$58,346,000, net of tax, from its discontinued operations. In September 2019, SRSL disposed 82.9% of its interest in the subsidiaries in Brazil to a third party for a cash consideration of US\$21,000. Following the disposal, the Group's effective interest in the subsidiaries in Brazil has been reduced to 9.98%. A gain of US\$101,891,000 was recorded from the disposal and recorded under "Profit/(loss) from discontinued operations, net of tax" in the income statement.

## 17. INVESTMENT IN JOINT VENTURES INVESTMENT IN ASSOCIATES

The Group's investment in joint ventures are summarised below:

	Group		Company	
	2019	2018	2019	2018
	US\$'000	US\$'000	US\$'000	US\$'000
Adani Wilmar Limited	176,467	149,836	–	–
Other joint ventures	375,534	942,371	21,508	124,230
<b>Investment in joint ventures</b>	<b>552,001</b>	<b>1,092,207</b>	<b>21,508</b>	<b>124,230</b>

Details of the list of significant joint ventures are included in Note 40.

The summarised financial information of material joint venture is as follows:

	Adani Wilmar Limited	
	2019	2018
	US\$'000	US\$'000
<b>Assets and liabilities:</b>		
Current assets	1,022,918	1,100,428
Non-current assets	588,966	506,264
<b>Total assets</b>	<b>1,611,884</b>	<b>1,606,692</b>
Current liabilities	1,065,482	1,243,543
Non-current liabilities	225,631	96,989
<b>Total liabilities</b>	<b>1,291,113</b>	<b>1,340,532</b>
<b>Shareholders' equity</b>	<b>319,078</b>	<b>265,816</b>
Proportion of the Group's ownership interest	50%	50%
Group's share	159,539	132,908
Goodwill on acquisition	16,928	16,928
Carrying amount of the investment	176,467	149,836
Revenue	3,151,039	3,002,975
Profit for the year	64,971	37,416
Other comprehensive income	(95)	(29)
<b>Total comprehensive income</b>	<b>64,876</b>	<b>37,387</b>
Cash and cash equivalents	9,440	5,175
Current financial liabilities (excluding trade and other payables and provisions)	211,387	63,799
Non-current financial liabilities (excluding other payables and provisions)	179,684	57,920
Depreciation and amortisation	25,024	18,040
Finance income	9,703	10,860
Finance expense	52,762	47,222
Income tax expense	20,253	21,158



## 17. INVESTMENT IN JOINT VENTURES INVESTMENT IN ASSOCIATES (CONTINUED)

The activities of Adani Wilmar Limited is strategic to the Group's activities. No dividends were received during the financial year ended 31 December 2019 (2018: Nil).

Aggregate information about the Group's shares in joint ventures that are not individually material are as follows:

	<b>Group</b>	
	<b>2019</b>	2018
	<b>US\$'000</b>	US\$'000
Share of the joint ventures' profit for the year	<b>44,156</b>	48,481
Share of the joint ventures' total comprehensive income	<b>44,156</b>	48,481

The Group's investment in associates are summarised below:

	<b>Group</b>		<b>Company</b>	
	<b>2019</b>	2018	<b>2019</b>	2018
	<b>US\$'000</b>	US\$'000	<b>US\$'000</b>	US\$'000
COFCO East Ocean Oils & Grains Industries (Zhangjiagang) Co., Ltd	<b>563,289</b>	608,422	—	—
Cosumar S.A.	<b>328,230</b>	335,985	—	—
Other associates	<b>1,659,660</b>	1,678,546	<b>13,677</b>	36,644
<b>Investment in associates</b>	<b>2,551,179</b>	2,622,953	<b>13,677</b>	36,644

Fair value of investment in associates for which there are published price quotations (Level 1 in the fair value hierarchy)

<b>823,199</b>	708,626	<b>13,857</b>	13,142
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Details of the list of significant associates are included in Note 40.

The summarised financial information of material associates are as follows:

	<b>COFCO East Ocean Oils &amp; Grains Industries (Zhangjiagang) Co., Ltd</b>		<b>Cosumar S.A.</b>	
	<b>2019</b>	2018	<b>2019</b>	2018
	<b>US\$'000</b>	US\$'000	<b>US\$'000</b>	US\$'000
<b>Assets and liabilities:</b>				
Current assets	<b>557,785</b>	622,220	<b>630,634</b>	603,499
Non-current assets	<b>235,311</b>	233,993	<b>564,380</b>	540,744
<b>Total assets</b>	<b>793,096</b>	856,213	<b>1,195,014</b>	1,144,243
Current liabilities	<b>213,155</b>	173,136	<b>569,920</b>	487,345
Non-current liabilities	<b>1,574</b>	2,034	<b>118,772</b>	125,122
<b>Total liabilities</b>	<b>214,729</b>	175,170	<b>688,692</b>	612,467
<b>Shareholders' equity</b>	<b>564,760</b>	667,335	<b>505,634</b>	531,147
Proportion of the Group's ownership interest	<b>44%</b>	44%	<b>30%+</b>	30%+
Group's share	<b>248,494</b>	293,627	<b>153,687</b>	161,442
Goodwill on acquisition	<b>314,795</b>	314,795	<b>174,543</b>	174,543
Carrying amount of the investment	<b>563,289</b>	608,422	<b>328,230</b>	335,985
Revenue	<b>2,222,426</b>	2,307,819	<b>834,785</b>	813,352
(Loss)/profit for the year	<b>(21,748)</b>	73,979	<b>78,086</b>	100,109
Total comprehensive income	<b>(21,748)</b>	73,979	<b>78,086</b>	100,109

+ The effective interest of the Group has been rounded to the nearest whole % as indicated

# NOTES TO THE FINANCIAL STATEMENTS

For the financial year ended 31 December 2019

## 17. INVESTMENT IN JOINT VENTURES INVESTMENT IN ASSOCIATES (CONTINUED)

The activities of COFCO East Ocean Oils & Grains Industries (Zhangjiagang) Co., Ltd and Cosumar S.A. are strategic to the Group's activities. Dividends of approximately US\$34,125,000 (2018: US\$53,252,000) and US\$29,992,000 (2018: US\$20,212,000) were received from COFCO East Ocean Oils & Grains Industries (Zhangjiagang) Co., Ltd and Cosumar S.A. respectively during the financial year ended 31 December 2019.

Aggregate information about the Group's shares in associates that are not individually material is as follows:

	Group	
	2019	2018
	US\$'000	US\$'000
Share of the associates' profit for the year	62,189	180,111
Share of the associates' total comprehensive income	62,189	180,111

## 18. INVESTMENT SECURITIES

	Group	
	2019	2018
	US\$'000	US\$'000
<b>At fair value through other comprehensive income</b>		
Non-current:		
Quoted equity instruments *	256,185	247,577
Unquoted equity instruments	152,522	155,237
Investment funds	157,947	170,374
	<b>566,654</b>	<b>573,188</b>
<b>At fair value through profit or loss</b>		
Current:		
Quoted equity instruments	315,518	326,164
	<b>315,518</b>	<b>326,164</b>

\* Included in the quoted equity instruments is an investment in shares quoted on National Stock Exchange of Australia. As the sale and purchase of this investment is restricted, the valuation is determined using discounted cash flow projections.

### Investments in equity instruments designated at fair value through other comprehensive income

The fair value of each of the investments in equity instruments designated at fair value through other comprehensive income at the end of the reporting period is as follows:

	Group	
	2019	2018
	US\$'000	US\$'000
<b>At fair value through other comprehensive income</b>		
Preference shares issued by financial institutions in China	210,737	206,863
Perennial Shenton Investors Pte Ltd	95,946	96,010
Primavera Capital (Cayman) Fund I L.P.	81,187	89,951
Others	178,784	180,364
	<b>566,654</b>	<b>573,188</b>

The Group has elected to measure these investment securities at FVOCI due to the Group's intention to hold these equity instruments for long-term appreciation.

During the year, the group recognised investment income of US\$45,437,000 (2018: US\$84,404,000) from its investment securities at FVOCI.

## 19. DEFERRED TAX

	Group			
	Consolidated balance sheet		Consolidated income statement	
	2019 US\$'000	2018 US\$'000	2019 US\$'000	2018 US\$'000
<b>Deferred tax assets:</b>				
Provisions	87,221	86,632	2,012	(22,799)
Unutilised tax losses	125,665	131,550	4,179	(5,150)
Timing differences for tax purposes	146,055	67,473	(78,442)	19,331
Fair value adjustments on derivatives classified as cash flow hedges	4,463	39,425	–	–
Other items	425	5,899	28,601	21,864
	<b>363,829</b>	<b>330,979</b>		
<b>Less: Deferred tax liabilities:</b>				
Timing differences for tax purposes	277,199	193,054	55,854	52,191
Fair value adjustments on acquisition of subsidiaries	29,107	35,913	(7,217)	(3,287)
Fair value adjustments on derivatives classified as cash flow hedges	9,113	21,672	–	–
Fair value adjustments on biological assets	8,192	2,439	4,467	(2,924)
Undistributed earnings	68,963	74,763	(5,800)	1,627
Other items	16,134	11,551	1,411	1,895
	<b>408,708</b>	<b>339,392</b>		
	<b>(44,879)</b>	<b>(8,413)</b>		
Deferred income tax charge			<b>5,065</b>	62,748

Deferred tax assets and liabilities are offset when there is a legally enforceable right to offset current tax assets against current tax liabilities and when the deferred taxes relate to the same fiscal authority. The following amounts, determined after appropriate offsetting, were shown in the statements of financial position:

	Group	
	2019 US\$'000	2018 US\$'000
Deferred tax assets	244,040	330,979
Deferred tax liabilities	(288,919)	(339,392)
	<b>(44,879)</b>	<b>(8,413)</b>

### Unrecognised tax losses

At the balance sheet date, the Group has tax losses of approximately US\$930,799,000 (2018: US\$873,860,000) that are available for offset against future taxable profits of the companies in which the losses arose, for which no deferred tax asset is recognised due to the uncertainty of its recoverability. The use of these tax losses is subject to the agreement of the tax authorities and compliance with certain provisions of the tax legislation of the respective countries in which the companies operate.

### Unrecognised temporary differences relating to investments in subsidiaries

At the balance sheet date, no deferred tax liability (2018: Nil) has been recognised for taxes that would be payable on the undistributed earnings of certain of the Group's subsidiaries as the Group has determined that undistributed earnings of its subsidiaries will not be distributed in the foreseeable future.

Such temporary differences for which no deferred tax liability has been recognised aggregate to approximately US\$5,769,774,000 (2018: US\$5,389,574,000). The deferred tax liability is estimated to be approximately US\$440,438,000 (2018: US\$400,170,000).

# NOTES TO THE FINANCIAL STATEMENTS

For the financial year ended 31 December 2019

## 20. DERIVATIVE FINANCIAL INSTRUMENTS

	Group					
	2019			2018		
	Contract/ Notional amount US\$'000	Assets US\$'000	Liabilities US\$'000	Contract/ Notional amount US\$'000	Assets US\$'000	Liabilities US\$'000
Forward currency contracts, options and cross currency interest rate swaps	14,905,072	139,720	136,558	15,393,392	280,606	129,039
Futures, options and swap contracts	8,870,689	172,571	235,098	8,180,777	190,545	181,959
Interest rate swap	4,427,580	1,304	13,805	3,983,525	2,500	2,522
Fair value of firm commitment contracts	3,520,943	41,971	17,844	3,941,352	58,350	41,010
Total derivative financial instruments		355,566	403,305		532,001	354,530
Less: Current portion		(338,981)	(370,753)		(524,989)	(321,857)
Non-current portion		16,585	32,552		7,012	32,673

The Group classifies derivative financial instruments as financial assets/liabilities at fair value through profit or loss. The Group does not apply hedge accounting, except for those designated as hedges of commodity products, Medium Term Notes and foreign exchange risk.

Certain derivative transactions that are not transacted on an exchange are entered into under International Swaps and Derivatives Association (ISDA) Master Netting Agreements and Long Form Confirmations. In general, the amounts owed by each counterparty that are due on a single day in respect of all transactions outstanding in the same currency under the agreement are aggregated into a single net amount being payable by one party to the other. In certain circumstances, for example when a credit event such as a default occurs, all outstanding transactions under the agreement are terminated, the termination value is assessed and only a single net amount is due or payable in settlement of all transactions.

### Cash flow hedges

The Group enters into various commodities futures, options, swap and forward currency contracts in order to hedge the financial risks related to the purchases and sales of commodity products. The Group has applied cash flow hedge accounting to these derivatives as they are considered to be highly effective hedging instruments. A net fair value loss of approximately US\$50,789,000 (2018: gain of US\$22,502,000), with related deferred tax charge of approximately US\$645,000 (2018: tax charge of US\$3,132,000), is included in the hedging reserve in respect of these contracts.

The cash flows arising from these derivatives are expected to occur and enter into the determination of profit or loss during the next two financial years as follows: (US\$50,839,000) and US\$50,000 (2018: US\$22,452,000 and US\$50,000).

Fair value changes to the forward elements of forward currency contracts not designated as hedging instruments are accounted for as cost of hedging. A net fair value loss of approximately US\$4,174,000 (2018: loss of approximately US\$30,845,000), with related deferred tax credit of approximately US\$1,391,000 (2018: tax credit of approximately US\$10,282,000), is included in the cost of hedging reserve in respect of these contracts.

## 20. DERIVATIVE FINANCIAL INSTRUMENTS (CONTINUED)

### *Fair value hedges*

The Group enters into commodities future contracts to hedge the financial risk related to the carrying value of commodity products. A net fair value loss of approximately US\$6,194,000 (2018: gain of US\$6,496,000) is recognised in the income statement and offset with a similar gain on the inventory.

The Group also enters into cross currency interest rate swaps to hedge the financial risk related to Medium Term Notes issued by the Company. A net fair value gain of approximately US\$36,000 (2018: loss of US\$388,000) is recognised in the income statement and offset with a similar increase in the loans and borrowings.

## 21. OTHER FINANCIAL RECEIVABLES OTHER NON-FINANCIAL ASSETS

	Group		Company	
	2019	2018	2019	2018
	US\$'000	US\$'000	US\$'000	US\$'000
		Restated*		
<b>Non-current:</b>				
Other non-trade receivables	22,722	18,888	19	18
Amounts due from subsidiaries – non-trade	–	–	229,560	316,302
Amounts due from joint ventures – non-trade	21,904	22,654	–	–
Amounts due from associates – non-trade	65,100	136,023	55,094	53,479
Amounts due from related parties – non-trade	22,291	20,195	–	–
<b>Other financial receivables</b>	<b>132,017</b>	<b>197,760</b>	<b>284,673</b>	<b>369,799</b>
<b>Current:</b>				
Deposits	68,681	128,247	290	5
Loans to non-controlling shareholders of subsidiaries	1,214	53,062	–	–
Other non-trade receivables	298,783	306,763	13,915	8,345
Other deposits with financial institutions	6,442,865	6,514,776	–	–
Amounts due from subsidiaries – non-trade	–	–	5,450,276	3,833,511
Amounts due from joint ventures – non-trade	125,246	332,905	1,487	408,353
Amounts due from associates – non-trade	248,788	175,892	10,412	9,392
Amounts due from related parties – non-trade	92,576	7,485	–	–
<b>Other financial receivables</b>	<b>7,278,153</b>	<b>7,519,130</b>	<b>5,476,380</b>	<b>4,259,606</b>
<b>Non-current:</b>				
Prepayments	42,961	58,969	–	–
Plasma investments	15,658	13,512	–	–
<b>Other non-financial assets</b>	<b>58,619</b>	<b>72,481</b>	<b>–</b>	<b>–</b>
<b>Current:</b>				
Prepayments and other non-financial assets	178,612	143,236	7,102	5,543
Biological assets (note 14)	38,641	20,631	–	–
Tax recoverables	157,268	211,073	–	–
Advances for property, plant and equipment	403,879	277,388	–	–
Advances for acquisition of subsidiaries	–	6,733	–	–
Advances to suppliers	605,000	808,240	–	–
<b>Other non-financial assets</b>	<b>1,383,400</b>	<b>1,467,301</b>	<b>7,102</b>	<b>5,543</b>

\* Prior year's figures were restated subsequent to the finalisation of purchase price allocation exercise for the acquisition of Shree Renuka Sugars Limited ("SRSL") and its subsidiaries

# NOTES TO THE FINANCIAL STATEMENTS

For the financial year ended 31 December 2019

## 21. OTHER FINANCIAL RECEIVABLES OTHER NON-FINANCIAL ASSETS (CONTINUED)

### *Amounts due from subsidiaries, joint ventures, associates and related parties (non-current)*

Other than the non-current non-trade receivables from joint ventures, associates and related parties, which bear interest rates ranging from 2.5% to 7.7% (2018: 2.5% to 6.6%) per annum, the remaining amounts are interest-free, unsecured and have no fixed terms of repayment. These balances are not expected to be repaid within the next twelve months and are expected to be settled in cash.

As at 31 December 2019, the Company has provided impairment for amounts due from subsidiaries amounting to approximately US\$32,526,000 (2018: US\$32,526,000).

### *Amounts due from subsidiaries, joint ventures, associates and related parties (current)*

The current non-trade receivables from subsidiaries, joint ventures, associates and related parties are unsecured, non-interest bearing and repayable on demand except for amounts due from joint ventures and associates of approximately US\$51,219,000 (2018: US\$206,498,000) and US\$139,469,000 (2018: US\$98,486,000) respectively, which bear interest ranging from 1.5% to 9.5% (2018: 1.5% to 9.0%) per annum. These balances are expected to be settled in cash.

As at 31 December 2019, the Company has provided impairment for amounts due from subsidiaries amounting to approximately US\$77,439,000 (2018: US\$77,439,000).

### *Loans to non-controlling shareholders of subsidiaries*

The current loans to non-controlling shareholders of subsidiaries are non-interest bearing and have no fixed repayment dates except for loan amounting to US\$51,014,000 in December 2018, which beared interest ranging from 3.5% to 9.7% per annum and are expected to be settled in cash.

### *Other deposits with financial institutions*

Other deposits with financial institutions are deposits placed with banks with high credit ratings and no history of default. The interest rates range from 3.3% to 4.5% (2018: 3.9% to 5.4%) per annum.

The Group has pledged other deposits with financial institutions amounting to approximately US\$2,809,422,000 (2018: US\$2,475,509,000) as security for bank borrowings.

## 22. INVENTORIES

	<b>Group</b>	
	<b>2019</b>	<b>2018</b>
	<b>US\$'000</b>	<b>US\$'000</b>
<b>Balance Sheet</b>		
<b>At cost:</b>		
Raw materials	2,676,678	2,314,352
Consumables	398,670	405,964
Finished goods	3,220,375	2,507,279
Stock in transit	694,795	390,003
	<b>6,990,518</b>	<b>5,617,598</b>
<b>At net realisable value:</b>		
Raw materials	430,079	893,919
Consumables	6,043	3,041
Finished goods	534,113	1,396,744
	<b>970,235</b>	<b>2,293,704</b>
	<b>7,960,753</b>	<b>7,911,302</b>
<b>Income Statement</b>		
Inventories recognised as an expense in cost of sales	32,892,494	34,804,938
Inclusive of the following charge:		
– (Write back) / Provision for net realisable value	(35,849)	83,666



## 23. TRADE RECEIVABLES

	Group	
	2019	2018
	US\$'000	US\$'000
Trade receivables	2,903,339	2,749,578
Notes receivables	204,085	198,885
Value added tax recoverable	875,987	803,445
Amounts due from joint ventures – trade	206,261	531,735
Amounts due from associates – trade	115,531	102,621
Amounts due from related parties – trade	2,562	2,495
	4,307,765	4,388,759
Less: Allowance for expected credit losses	(56,176)	(39,612)
	4,251,589	4,349,147

Trade receivables, including amounts due from joint ventures, associates and related parties, are non-interest bearing and the average turnover is 34 days (2018: 34 days). They are recognised at their original invoice amounts which represent their fair values on initial recognition. Notes receivables are non-interest bearing and have a maturity period ranging from 1 to 180 days for the financial years ended 31 December 2019 and 31 December 2018.

The Group has pledged trade receivables amounting to approximately US\$84,978,000 (2018: US\$40,754,000) as security for bank borrowings.

### *Trade receivables that are impaired*

The Group's trade receivables that are impaired at the balance sheet date and the movement of the allowance for expected credit losses of trade receivables are as follows:

Movement in allowance account:

	Group	
	2019	2018
	US\$'000	US\$'000
At 1 January	(39,612)	(18,072)
Additional allowance during the year	(26,433)	(3,757)
Acquisition of subsidiaries	(3,447)	(18,929)
Bad debts written off against allowance	13,179	866
Currency translation differences	137	280
At 31 December	(56,176)	(39,612)

### *Financial assets carried at amortised cost*

	Group		Company	
	2019	2018	2019	2018
	US\$'000	US\$'000	US\$'000	US\$'000
		Restated*		
Trade receivables	4,251,589	4,349,147	–	–
Other financial receivables				
– current	7,278,153	7,519,130	5,476,380	4,259,606
Other financial receivables				
– non-current	132,017	197,760	284,673	369,799
Total cash and bank balances	4,045,893	3,369,555	344,605	1,848
Total financial assets carried at amortised cost	15,707,652	15,435,592	6,105,658	4,631,253

\* Prior year's figures were restated subsequent to the finalisation of purchase price allocation exercise for the acquisition of Shree Renuka Sugars Limited ("SRSL") and its subsidiaries

# NOTES TO THE FINANCIAL STATEMENTS

For the financial year ended 31 December 2019

## 24. OTHER BANK DEPOSITS CASH AND BANK BALANCES

	Group	
	2019	2018
	US\$'000	US\$'000
Fixed deposits pledged with financial institutions for bank facilities	957,591	1,264,097
Other deposits with maturity more than 3 months	975,163	454,980
Other bank deposits	1,932,754	1,719,077

	Group		Company	
	2019	2018	2019	2018
	US\$'000	US\$'000	US\$'000	US\$'000
Cash at banks and on hand	1,724,149	1,262,491	344,605	1,848
Short term and other deposits	388,990	387,987	–	–
Cash and bank balances	2,113,139	1,650,478	344,605	1,848

Cash at banks earns interest at floating rates based on daily bank deposit rates. Short-term deposits are made for varying periods of between one day and three months depending on the cash requirements of the Group and the Company, and earn interests at the respective short-term deposit rates. The weighted average effective interest rate of the Group is 3.2% (2018: 2.4%) per annum.

	Group		Company	
	2019	2018	2019	2018
	US\$'000	US\$'000	US\$'000	US\$'000
Other bank deposits	1,932,754	1,719,077	–	–
Cash and bank balances	2,113,139	1,650,478	344,605	1,848
Total cash and bank balances	4,045,893	3,369,555	344,605	1,848

For the purpose of the consolidated cash flow statement, cash and cash equivalents comprise the following at the balance sheet date:

	Group	
	2019	2018
	US\$'000	US\$'000
Cash and bank balances	2,113,139	1,650,478
Bank overdrafts	(64,261)	(54,984)
Cash and cash equivalents	2,048,878	1,595,494

## 25. TRADE PAYABLES

	Group	
	2019	2018
	US\$'000	US\$'000
Trade payables	1,533,660	1,298,064
Value added tax payable	17,018	33,684
Amounts due to joint ventures – trade	46,630	31,976
Amounts due to associates – trade	41,500	48,474
Amounts due to related parties – trade	51,890	29,531
	1,690,698	1,441,729

Trade payables, including amounts due to joint ventures, associates and related parties, are non-interest bearing and the average turnover is 14 days (2018: 13 days).

## 25. TRADE PAYABLES (CONTINUED)

### Financial liabilities carried at amortised cost

	Group		Company	
	2019	2018	2019	2018
	US\$'000	US\$'000	US\$'000	US\$'000
		Restated*		
Trade payables	1,690,698	1,441,729	–	–
Other financial payables – current	1,858,588	1,509,637	5,613,964	3,492,000
Other financial payables – non-current	258,288	75,851	–	–
Loans and borrowings	23,707,435	23,344,599	242,628	316,125
Total financial liabilities carried at amortised cost	27,515,009	26,371,816	5,856,592	3,808,125

\* Prior year's figures were restated subsequent to the finalisation of purchase price allocation exercise for the acquisition of Shree Renuka Sugars Limited ("SRSL") and its subsidiaries

## 26. OTHER FINANCIAL PAYABLES OTHER NON-FINANCIAL LIABILITIES

	Group		Company	
	2019	2018	2019	2018
	US\$'000	US\$'000	US\$'000	US\$'000
		Restated*		
<b>Current:</b>				
Advances from non-controlling shareholders of subsidiaries	25,119	19,583	–	–
Accrued operating expenses	942,173	906,604	16,562	13,896
Amounts due to subsidiaries – non-trade	–	–	5,596,444	3,476,533
Amounts due to joint ventures – non-trade	41,221	21,185	–	45
Amounts due to associates – non-trade	19,199	30,842	–	–
Amounts due to related parties – non-trade	7,069	130	89	89
Deposits from third parties	258,792	157,483	–	–
Payable for property, plant and equipment	156,702	82,298	–	–
Other tax payables	11,083	11,274	–	–
Lease liabilities	39,296	–	–	–
Other payables	357,934	280,238	869	1,437
<b>Other financial payables</b>	<b>1,858,588</b>	<b>1,509,637</b>	<b>5,613,964</b>	<b>3,492,000</b>
<b>Non-current:</b>				
Advances from non-controlling shareholders of subsidiaries	66,076	52,504	–	–
Due to associates – non-trade	2,924	2,436	–	–
Lease liabilities	171,532	–	–	–
Other payables	17,756	20,911	–	–
<b>Other financial payables</b>	<b>258,288</b>	<b>75,851</b>	<b>–</b>	<b>–</b>
<b>Current:</b>				
Advances from customers and others	590,872	404,201	–	–
<b>Other non-financial liabilities</b>	<b>590,872</b>	<b>404,201</b>	<b>–</b>	<b>–</b>
<b>Non-current:</b>				
Provision for employee gratuity	131,340	93,531	–	–
Deferred income – government grants	46,742	32,798	–	–
<b>Other non-financial liabilities</b>	<b>178,082</b>	<b>126,329</b>	<b>–</b>	<b>–</b>

\* Prior year's figures were restated subsequent to the finalisation of purchase price allocation exercise for the acquisition of Shree Renuka Sugars Limited ("SRSL") and its subsidiaries

# NOTES TO THE FINANCIAL STATEMENTS

For the financial year ended 31 December 2019

## 26. OTHER FINANCIAL PAYABLES OTHER NON-FINANCIAL LIABILITIES (CONTINUED)

The current amounts due to subsidiaries by the Company and the current amounts due to associates, joint ventures and related parties by the Group are unsecured, non-interest bearing and repayable on demand except for amounts due to associates of approximately US\$801,000 (2018: US\$1,752,000) and amounts due to joint ventures of approximately US\$25,949,000 (2018: US\$17,919,000), which bear interest ranging from 3.5% to 6.4% (2018: 4.2% to 7.4%) per annum. These balances are expected to be settled in cash.

The advances from non-controlling shareholders are unsecured and non-interest bearing except for amounts of approximately US\$49,071,000 (2018: US\$25,333,000), which bear interest rate at 2.5% to 7.2% (2018: 2.5% to 8.1%) per annum. These balances are expected to be settled in cash.

There are no unfulfilled conditions or contingencies attached to the deferred government grants.

## 27. LOANS AND BORROWINGS

	Note	Maturity	Weighted average interest rate		Group		Company	
			2019	2018	2019	2018	2019	2018
			%	%	US\$'000	US\$'000	US\$'000	US\$'000
<b>Current:</b>								
Bank term loans	(a)	2020	3	4	2,529,914	1,219,189	—	—
Short term/pre-shipment loans	(a)	2020	3	4	8,382,364	8,849,017	—	—
Trust receipts/bill discounts	(a)	2020	2	3	7,306,311	7,621,898	—	—
Bank overdrafts	(b)	2020	6	7	64,261	54,984	—	—
Medium term notes	(c)	—	—	4	—	72,110	—	72,110
Debentures	(d)	2020	12	12	5,262	4,027	—	—
					18,288,112	17,821,225	—	72,110
<b>Non-current:</b>								
Bank term loans	(a)	2021-2029	5	6	5,068,343	5,138,734	—	—
Medium term notes	(c)	2021-2022	2	2	242,628	244,015	242,628	244,015
Debentures/redeemable preference shares/optionally convertible preference shares	(d)	2021-2037	12	13	108,352	140,625	—	—
					5,419,323	5,523,374	242,628	244,015
<b>Total loans and borrowings</b>					23,707,435	23,344,599	242,628	316,125

## 27. LOANS AND BORROWINGS (CONTINUED)

The terms and conditions and securities for interest bearing loans and borrowings are as follows:

**(a) Bank term loans/short term/pre-shipment loans/trust receipts/bill discounts**

A portion of the Group's loans is secured by a pledge over property, plant and equipment, fixed deposits, trade receivables, other deposits with financial institutions and corporate guarantees from the Company and certain subsidiaries.

**(b) Bank overdrafts**

Certain bank overdrafts are secured by corporate guarantees from the Company.

**(c) Medium term notes**

The Company issued the following notes:

- on 17 April 2014, a 7-year Medium Term Note of HK\$300 million at a fixed rate of 4.70% per annum;
- on 17 July 2014, a 7-year Medium Term Note of Euro 100 million at a fixed rate of 3.03% per annum; and
- on 26 April 2017, a 5-year Medium Term Note of Japanese Yen 10 billion at a fixed rate of 0.58% per annum.

**(d) Debentures/redeemable preference shares/optionally convertible preference shares**

The debentures are secured by certain immovable and movable properties and current assets of a subsidiary. Non-convertible debentures are repayable in 12 equal quarterly instalments from 30 June 2024, bearing effective interest rate of 12.9%. Non-convertible debentures issued to Life Insurance Corporation of India ("LIC") are repayable in 20 quarterly instalments from 30 June 2019, bearing effective interest rates between 11.3% to 11.7%.

The redeemable preference shares bear effective interest rate of 12.9% and are redeemable in 40 quarterly instalments from 30 June 2027.

The optionally convertible preference shares bear effective interest rate of 12.9% and are to be converted before 31 March 2029.

**(e) The bank facilities, up to a limit of approximately US\$9,987,102,000 (2018: US\$10,588,651,000), are guaranteed by the Company and certain subsidiaries.**

**(f) The Group has bank loans and other bank deposits amounting to approximately US\$1,692,423,000 (2018: US\$495,379,000), disclosed off-balance sheet for the financial year ended 31 December 2019 as the Group has transferred substantially all the risks and rewards of the cash flows arising from the deposits and have also legally been released from the responsibility for the loans.**

# NOTES TO THE FINANCIAL STATEMENTS

For the financial year ended 31 December 2019

## 28. SHARE CAPITAL TREASURY SHARES

### (a) Share capital

	Group		Company	
	Number of shares '000	US\$'000	Number of shares '000	US\$'000
At 1 January 2018, 31 December 2018, 1 January 2019 and 31 December 2019	<b>6,403,402</b>	<b>8,458,995</b>	<b>6,403,402</b>	<b>8,895,134</b>

The holders of ordinary shares, except for treasury shares, are entitled to receive dividends as and when declared by the Company. All ordinary shares, except for treasury shares, carry one vote per share without restrictions. The ordinary shares have no par value. All the above issued ordinary shares are fully paid.

The Company has granted options to both directors and executives of the Group to subscribe for the Company's ordinary shares.

### (b) Treasury shares

	Group and Company	
	Number of shares '000	US\$'000
At 1 January 2018	(77,714)	(156,209)
Reissued pursuant to employee share option plans:		
– For cash on exercise of employee share options	1,281	2,909
– Transferred from employee share option reserve	–	553
– Transferred to general reserve on reissuance of treasury shares	–	(568)
	1,281	2,894
At 31 December 2018 and 1 January 2019	<b>(76,433)</b>	<b>(153,315)</b>
Reissued pursuant to employee share option plans:		
– For cash on exercise of employee share options	13,904	31,084
– Transferred from employee share option reserve	–	5,853
– Transferred to general reserve on reissuance of treasury shares	–	(6,201)
	13,904	30,736
At 31 December 2019	<b>(62,529)</b>	<b>(122,579)</b>

Treasury shares relate to ordinary shares of the Company that are held by the Company.

No shares (2018: Nil) had been acquired during the financial year.

Options for a total of 13,904,150 ordinary shares (2018: 1,281,150) were exercised during the financial year pursuant to Wilmar ESOS 2009.



## 29. OTHER RESERVES

### (a) Composition:

	Group		Company	
	2019	2018	2019	2018
	US\$'000	US\$'000	US\$'000	US\$'000
Capital reserve	145,383	145,383	145,379	145,379
Merger reserve	(1,929,314)	(1,929,314)	–	–
Foreign currency translation reserve	(156,377)	(85,410)	–	–
General reserve	359,282	340,685	17,039	10,838
Equity transaction reserve	(241,115)	(235,246)	–	–
Hedging reserve	(50,789)	22,502	–	–
Employee share option reserve	71,335	66,653	71,335	66,653
Fair value reserve	112,698	136,347	–	–
Asset revaluation reserve	5,514	5,514	–	–
Cost of hedging reserve	(4,174)	(30,845)	–	–
Total other reserves	(1,687,557)	(1,563,731)	233,753	222,870

### (b) Movements:

#### (i) Capital reserve

	Group		Company	
	2019	2018	2019	2018
	US\$'000	US\$'000	US\$'000	US\$'000
At 1 January and 31 December	145,383	145,383	145,379	145,379

Capital reserve includes both ordinary shares granted to employees and the equity component of convertible bonds.

Capital reserve arising from granting of ordinary shares to employees represents the difference between the market price and the settlement price on ordinary shares which were transferred from Wilmar Holdings Pte Ltd ("WHPL"), former holding company of the Company, to employees of the Wilmar group of companies as a reward for their service with the Group.

Equity component of convertible bonds represents the residual amount included in shareholders' equity in capital reserve.

#### (ii) Merger reserve

	Group	
	2019	2018
	US\$'000	US\$'000
At 1 January and 31 December	(1,929,314)	(1,929,314)

Merger reserve represents the difference between the consideration paid and the share capital of the subsidiaries under the acquisition of all WHPL interests in its subsidiaries and associated companies, save for its interests in the Company, and shares owned by Archer Daniels Midland Asia-Pacific Limited ("ADM") and/or its affiliated companies ("ADM Group") in companies where ADM Group holds shares with WHPL, together with non-controlling interests held by WHPL in certain subsidiaries of the Company ("IPT Assets"). The above transaction was accounted for using the pooling-of-interest method in 2007.

# NOTES TO THE FINANCIAL STATEMENTS

For the financial year ended 31 December 2019

## 29. OTHER RESERVES (CONTINUED)

### (b) Movements (continued)

#### (iii) Foreign currency translation reserve

	Group	
	2019	2018
	US\$'000	US\$'000
At 1 January	(85,410)	511,966
Currency translation differences of foreign operations	(71,017)	(596,080)
Disposal of subsidiaries	50	(1,296)
At 31 December	(156,377)	(85,410)

#### (iv) General reserve

	Group		Company	
	2019	2018	2019	2018
	US\$'000	US\$'000	US\$'000	US\$'000
At 1 January	340,685	295,880	10,838	10,270
Transferred from retained earnings	23,140	11,265	–	–
Gain on reissuance of treasury shares	6,201	568	6,201	568
(Loss)/gain on remeasurement of defined benefit plan	(10,744)	32,972	–	–
At 31 December	359,282	340,685	17,039	10,838

- (a) In accordance with the "Law of the People's Republic of China on Joint Ventures Using Chinese and Foreign Investment" and the Group's China subsidiaries' Articles of Association, appropriations from net profit should be made to the Reserve Fund and the Enterprise Expansion Fund, after offsetting accumulated losses from prior years, and before profit distributions to the investors. The percentage to be appropriated to the Reserve Fund and the Enterprise Expansion Fund are determined by the board of directors of the China subsidiaries. For the China subsidiaries that are not governed under the above law, the entities are required to appropriate not less than 10% of the net profits to the Reserve Fund, as long as the Reserve Fund is below 50% of registered capital.
- (b) In accordance with "The Law of Republic of Indonesia" No. 40/2007 concerning Limited Liability Companies, a company must allocate a portion of its net profits in each year as reserves. Allocation of net profit shall be made until the reserves have aggregated at least 20% of the issued capital and paid up capital.
- (c) Gain or loss on remeasurement of defined benefit plan arises from remeasurements of defined benefit plan. Remeasurements comprising actuarial gains and losses, return on plan assets and any change in the effect of the asset ceiling (excluding net interest on defined benefit liability) are recognised immediately in other comprehensive income as general reserve in the period in which they arise. Remeasurements are recognised in retained earnings within equity and are not reclassified to income statement in subsequent periods.

## 29. OTHER RESERVES (CONTINUED)

### (b) Movements (continued)

#### (v) *Equity transaction reserve*

	Group	
	2019	2018
	US\$'000	US\$'000
At 1 January	(235,246)	(232,105)
Share of changes in equity transaction reserve of a joint venture	–	250
Acquisition of additional interest in subsidiaries	(5,872)	(3,502)
Dilution of interest in subsidiaries	3	111
At 31 December	(241,115)	(235,246)

#### (vi) *Hedging reserve*

	Group	
	2019	2018
	US\$'000	US\$'000
At 1 January	22,502	22,173
Fair value adjustment on cash flow hedges	(61,845)	(9,634)
Recognised in the income statement on derivatives contracts realised	(11,446)	9,963
At 31 December	(50,789)	22,502

Hedging reserve represents the cumulative fair value changes, net of tax, of the derivatives contracts designated as cash flow hedges.

#### (vii) *Employee share option reserve*

	Group and Company	
	2019	2018
	US\$'000	US\$'000
At 1 January	66,653	56,342
Grant of equity-settled share options	10,535	10,864
Reissuance of treasury shares pursuant to exercise of equity -settled share options	(5,853)	(553)
At 31 December	71,335	66,653

Employee share option reserve represents the equity-settled share options granted to employees (including directors) (Note 31). The reserve is made up of the cumulative value of services received from employees recorded over the vesting period commencing from the grant date of equity-settled share options, and is reduced by the expiry or exercise of the share options.

#### (viii) *Fair value reserve*

	Group	
	2019	2018
	US\$'000	US\$'000
At 1 January	136,347	171,683
Fair value adjustment on investment securities at FVOCI	(23,649)	(35,336)
At 31 December	112,698	136,347

Fair value reserve represents the cumulative fair value changes, net of tax, of investment securities at FVOCI until they are disposed or impaired.

# NOTES TO THE FINANCIAL STATEMENTS

For the financial year ended 31 December 2019

## 29. OTHER RESERVES (CONTINUED)

### (b) Movements (continued)

#### (ix) Asset revaluation reserve

	Group	
	2019	2018
	US\$'000	US\$'000
At 1 January	5,514	–
Surplus on revaluation of investment properties, net of tax	–	5,514
At 31 December	5,514	5,514

#### (x) Cost of hedging reserve

	Group	
	2019	2018
	US\$'000	US\$'000
At 1 January	(30,845)	7,254
Fair value adjustment on forward elements of forward contracts	26,671	(38,099)
At 31 December	(4,174)	(30,845)

## 30. PROVISION FOR EMPLOYEE GRATUITY

The estimated liabilities for employee gratuity based on the actuarial report have been determined using the following assumptions:

	Group	
	2019	2018
Discount rate	8.25 % per annum	8.85 % per annum
Wages and salaries increase	10% per annum	10% per annum
Retirement age	57 years of age in 2019 and increase by 1 year for each 3 year thereafter until reach 65 years of age	57 years of age in 2019 and increase by 1 year for each 3 year thereafter until reach 65 years of age
Mortality rate	TMI 2011	TMI 2011
Method	Projected unit credit	Projected unit credit

The details of the employee gratuity expense recognised in the income statement are as follows:

	Group	
	2019	2018
	US\$'000	US\$'000
Current service costs	10,536	16,777
Adjustment of new entrant employees/transfers	896	401
Interest costs	8,007	8,952
Curtailment loss	–	(108)
Past service costs	(315)	(83)
	19,124	25,939

The details of the provision for employee gratuity at the balance sheet date are as follows:

	Group	
	2019	2018
	US\$'000	US\$'000
Present value of benefit obligation	131,340	93,531
Provision for employee gratuity	131,340	93,531

### 30. PROVISION FOR EMPLOYEE GRATUITY (CONTINUED)

Movements in provision for employee gratuity are as follows:

	Group	
	2019	2018
	US\$'000	US\$'000
At 1 January	93,531	125,610
Acquisition of subsidiaries	4,273	2,039
Provision made for the year	19,124	25,939
Payments during the year	(2,898)	(5,542)
Currency translation differences	2,836	(7,953)
Disposal of a subsidiary	—	(980)
Remeasurements of defined benefit plan during the year	14,474	(45,582)
At 31 December	131,340	93,531

### 31. EMPLOYEE BENEFITS

	Group	
	2019	2018
	US\$'000	US\$'000
<b>Employee benefits expense (including directors):</b>		
Salaries and bonuses	1,165,541	1,054,001
Defined contribution plans	139,244	123,351
Share-based payments	10,535	10,864
Other short term benefits	99,316	98,934
Other long term benefits	19,533	24,364
	1,434,169	1,311,514
Less: Amount capitalised as bearer plants	(1,283)	(1,330)
	1,432,886	1,310,184

#### *Wilmar Executives Share Option Scheme 2009 ("Wilmar ESOS 2009")*

The Wilmar ESOS 2009 was approved by shareholders on 29 April 2009 to replace the share option scheme known as Wilmar ESOS 2000 which was terminated on 29 April 2009.

No options had been granted in 2019 under the ESOS 2009 which expired on 28 April 2019. For the entire duration of the Wilmar ESOS 2009, the Company has granted options for a total of 221,555,000 shares in accordance with the rules of the aforesaid scheme. As at 31 December 2019, options for a total of 27,382,900 shares had been exercised and a total of 150,285,000 shares had lapsed/expired under the aforesaid scheme.

As at 31 December 2019, outstanding options granted in 2015 and 2017 under the Wilmar ESOS 2009 for a total of 43,887,100 shares remain valid until their respective expiry dates. The details of these grants are set out as follows:

#### *2015 Grant*

On 18 June 2015, the Company granted options to subscribe for a total of 52,400,000 ordinary shares at S\$3.05 per share (at a 7.63% discount to the Market Price) to directors and executives of the Group. No options were granted to controlling shareholders (and their associates) of the Company. As at 31 December 2019, the number of outstanding ordinary shares that were not exercised under this option grant was 12,687,000.

#### *2017 Grant*

On 8 September 2017, the Company granted options to subscribe for a total of 62,585,000 ordinary shares at S\$3.04 per share (at a 7.32% discount to the Market Price) to directors and executives of the Group. No options were granted to controlling shareholders (and their associates) of the Company. As at 31 December 2019, the number of outstanding ordinary shares that were not exercised under this option grant was 31,200,100 (including the retention of the outstanding option to subscribe for 600,000 ordinary shares granted to Mr Yeo Teng Yang, the former Lead Independent Director of the Company who retired on 24 April 2019. This option continues to be valid till its expiry date).

# NOTES TO THE FINANCIAL STATEMENTS

For the financial year ended 31 December 2019

## 31. EMPLOYEE BENEFITS (CONTINUED)

### *Wilmar Executives Share Option Scheme 2009 ("Wilmar ESOS 2009") (continued)*

All options granted under the 2015 Grant and 2017 Grant are valid for a term of five years from the dates of their respective grants and are exercisable in the following manner:

#### For Executive Directors and Executives

- After 2<sup>nd</sup> anniversary of the date of grant – 33% of options granted
- After 3<sup>rd</sup> anniversary of the date of grant – 33% of options granted
- After 4<sup>th</sup> anniversary of the date of grant – 34% of options granted

#### For Non-Executive Directors

All options are exercisable after 2<sup>nd</sup> anniversary of the date of grant.

As at 31 December 2019, the total number of ordinary shares exercisable under the options granted pursuant to the Wilmar ESOS 2009 was 43,887,100 ordinary shares (2018: 101,299,000 ordinary shares).

Date of grant	Opening balance	Options cancelled/ lapsed	Options exercised	Closing balance	Exercise price	Exercise period
<b>2019</b>						
<i>Wilmar ESOS 2009</i>						
18.06.2015	14,193,622	(5,756,108)	(3,727,550)	4,709,964	S\$3.05	19.06.2017 to 18.06.2020
18.06.2015	13,674,172	(5,756,108)	(4,634,500)	3,283,564	S\$3.05	19.06.2018 to 18.06.2020
18.06.2015	14,371,206	(5,930,534)	(3,747,200)	4,693,472	S\$3.05	19.06.2019 to 18.06.2020
	<b>42,239,000</b>	<b>(17,442,750)</b>	<b>(12,109,250)</b>	<b>12,687,000</b>		
08.09.2017	22,571,800	(8,601,450)	(1,794,900)	12,175,450	S\$3.04	09.09.2019 to 08.09.2022
08.09.2017	17,971,800	(8,601,450)	–	9,370,350	S\$3.04	09.09.2020 to 08.09.2022
08.09.2017	18,516,400	(8,862,100)	–	9,654,300	S\$3.04	09.09.2021 to 08.09.2022
	<b>59,060,000</b>	<b>(26,065,000)</b>	<b>(1,794,900)</b>	<b>31,200,100</b>		
<b>Total</b>	<b>101,299,000</b>	<b>(43,507,750)</b>	<b>(13,904,150)</b>	<b>43,887,100</b>		
<b>2018</b>						
<i>Wilmar ESOS 2009</i>						
13.11.2013	13,767,400	(13,767,400)	–	–	S\$3.44	14.11.2014 to 13.11.2018
13.11.2013	11,629,900	(11,629,900)	–	–	S\$3.44	14.11.2015 to 13.11.2018
13.11.2013	12,790,200	(12,790,200)	–	–	S\$3.44	14.11.2016 to 13.11.2018
	<b>38,187,500</b>	<b>(38,187,500)</b>	<b>–</b>	<b>–</b>		
18.06.2015	15,955,050	(754,628)	(1,006,800)	14,193,622	S\$3.05	19.06.2017 to 18.06.2020
18.06.2015	14,703,150	(754,628)	(274,350)	13,674,172	S\$3.05	19.06.2018 to 18.06.2020
18.06.2015	15,148,700	(777,494)	–	14,371,206	S\$3.05	19.06.2019 to 18.06.2020
	<b>45,806,900</b>	<b>(2,286,750)</b>	<b>(1,281,150)</b>	<b>42,239,000</b>		
08.09.2017	23,634,400	(1,062,600)	–	22,571,800	S\$3.04	09.09.2019 to 08.09.2022
08.09.2017	19,034,400	(1,062,600)	–	17,971,800	S\$3.04	09.09.2020 to 08.09.2022
08.09.2017	19,611,200	(1,094,800)	–	18,516,400	S\$3.04	09.09.2021 to 08.09.2022
	<b>62,280,000</b>	<b>(3,220,000)</b>	<b>–</b>	<b>59,060,000</b>		
<b>Total</b>	<b>146,274,400</b>	<b>(43,694,250)</b>	<b>(1,281,150)</b>	<b>101,299,000</b>		

No options had been granted during the financial year ended 31 December 2019 and 31 December 2018.

Options for a total of 13,904,150 ordinary shares (2018: 1,281,150 ordinary shares) were exercised during the financial year pursuant to Wilmar ESOS 2009.



### 31. EMPLOYEE BENEFITS (CONTINUED)

#### *Wilmar Executives Share Option Scheme 2009 ("Wilmar ESOS 2009") (continued)*

The weighted average share price at the date of exercise of the options during the financial year was S\$3.85 (2018: S\$3.20).

The range of exercise prices for options outstanding at the end of 31 December 2019 and 31 December 2018 were from S\$3.04 to S\$3.05. The weighted average contractual life for these options was 2.1 years (2018: 2.8 years).

#### *Wilmar Executives Share Option Scheme 2019 ("Wilmar ESOS 2019")*

On 24 April 2019, a new share option scheme known as the "Wilmar Executives Share Option Scheme 2019" ("Wilmar ESOS 2019") was approved by the shareholders of the Company. This new scheme was adopted in substitution of the Wilmar ESOS 2009 which expired on 28 April 2019. There were no options granted in 2019 under the Wilmar ESOS 2019.

### 32. LEASES COMMITMENTS AND CONTINGENCIES

The Group has entered into commercial leases on certain premises and equipment. The Group also has certain leases with lease terms of 12 months or less and leases with low value, which the Group applied the recognition exemptions for these leases.

#### Lease Liabilities

	Group 2019 US\$'000
Balance at beginning	–
Adjustment for adoption of SFRS(I) 16	130,800
Currency translation differences	28
Acquisition of subsidiaries	63,266
Additions	50,125
Accretion of interest	5,544
Payments	(38,935)
	<u>210,828</u>
Lease liabilities – current	39,296
Lease liabilities – non-current	<u>171,532</u>
	<u>210,828</u>

#### Amounts recognised in income statement

	Group 2019 US\$'000
Depreciation expense of right-of-use assets	65,555
Interest expense on lease liabilities	5,544
Expense relating to short-term leases	66,519
Expense relating to leases of low-value assets	9,539
Total amounts recognised in income statement	<u>147,157</u>

# NOTES TO THE FINANCIAL STATEMENTS

For the financial year ended 31 December 2019

## 32. LEASES COMMITMENTS AND CONTINGENCIES (CONTINUED)

### Commitments and contingencies

#### (a) Capital commitments

Capital expenditure contracted for as at the balance sheet date but not recognised in the financial statements are as follows:

	Group	
	2019	2018
	US\$'000	US\$'000
Capital commitments in respect of property, plant and equipment	<b>1,159,221</b>	932,429

#### (b) Commitments for sales and purchases contracts

The Group has the following committed sales and purchases contracts that are entered into for the use of the Group. The contractual or underlying principal amounts of the committed contracts with fixed pricing terms that were outstanding as at 31 December are as follows:

	Group	
	2019	2018
	US\$'000	US\$'000
<b>Committed contracts</b>		
Purchases	<b>5,490,290</b>	4,808,595
Sales	<b>5,788,704</b>	6,082,573

#### (c) Corporate guarantees

The following are the corporate guarantees for the credit facilities extended by banks to:

	Group		Company	
	2019	2018	2019	2018
	US\$'000	US\$'000	US\$'000	US\$'000
Subsidiaries	–	–	<b>8,277,679</b>	8,772,574
Joint ventures	<b>70,166</b>	81,592	<b>70,166</b>	81,592
Associates	<b>272,767</b>	287,486	<b>272,767</b>	287,486
	<b>342,933</b>	369,078	<b>8,620,612</b>	9,141,652

### 33. RELATED PARTY DISCLOSURES

#### (a) Sale and purchase of goods and services

In addition to the related party information disclosed elsewhere in the financial statements, the following significant transactions between the Group and related parties took place on terms agreed between the parties during the financial year:

	<b>Group</b>	
	<b>2019</b>	<b>2018</b>
	<b>US\$'000</b>	<b>US\$'000</b>
<b>Related Parties</b>		
Dividend income	834	721
Dividend paid	1,504	4,615
Freight charges	28,091	24,525
Interest expense	213	218
Interest income	988	896
Other income	1,686	1,005
Other expense	1,556	2,116
Purchase of goods	1,261,765	1,622,042
Sale of goods	276,085	648,696
Ship charter income	11,611	22,247
<b>Joint ventures</b>		
Dividend income	46,456	22,253
Freight charges	137,324	162,410
Interest expense	1,508	859
Interest income	4,191	12,338
Other income	23,136	19,886
Other expense	120	155
Purchase of goods	1,127,627	1,322,981
Sale of goods	1,611,355	1,536,199
Ship charter income	28,560	28,963
<b>Associates</b>		
Dividend income	91,932	113,889
Freight charges	2,010	1,329
Interest expense	163	642
Interest income	10,390	8,386
Other income	20,569	17,517
Other expense	47,597	27,264
Purchase of goods	708,596	531,294
Sale of goods	769,728	727,840
Ship charter income	70,006	49,708

# NOTES TO THE FINANCIAL STATEMENTS

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## 33. RELATED PARTY DISCLOSURES (CONTINUED)

### (b) Compensation of key management personnel

	Group	
	2019	2018
	US\$'000	US\$'000
Defined contribution plans	169	204
Salaries and bonuses	25,063	21,868
Short term employee benefits (including grant of share options)	2,248	3,564
	<b>27,480</b>	<b>25,636</b>
<i>Comprise amounts paid to:</i>		
Directors of the Company	9,679	8,015
Other key management personnel	17,801	17,621
	<b>27,480</b>	<b>25,636</b>

## 34. FAIR VALUE OF ASSETS AND LIABILITIES

### (a) Fair value of assets and liabilities that are carried at fair value

The following table shows an analysis of assets and liabilities carried at fair value by level of fair value hierarchy:

	Group			
	2019			
	US\$'000			
	Quoted prices in active markets for identical instruments (Level 1)	Significant other observable inputs (Level 2)	Significant unobservable inputs (Level 3)	Total
<b>Assets measured at fair value</b>				
Financial assets:				
Investment securities at FVOCI	11,582	368,557	186,515	566,654
Investment securities at FVPL	315,518	–	–	315,518
Derivatives				
– Forward currency contracts, options and cross currency interest rate swaps	–	139,720	–	139,720
– Futures, options, swap contracts, interest rate swap and firm commitment contracts	154,054	61,792	–	215,846
At 31 December 2019	<b>481,154</b>	<b>570,069</b>	<b>186,515</b>	<b>1,237,738</b>
Non-financial assets:				
Biological assets	–	–	38,641	38,641
Investment properties	–	–	33,181	33,181
	–	–	71,822	71,822
<b>Liabilities measured at fair value</b>				
Financial liabilities:				
Derivatives				
– Forward currency contracts, options and cross currency interest rate swaps	–	136,558	–	136,558
– Futures, options, swap contracts, interest rate swap and firm commitment contracts	217,479	49,268	–	266,747
At 31 December 2019	<b>217,479</b>	<b>185,826</b>	<b>–</b>	<b>403,305</b>

### 34. FAIR VALUE OF ASSETS AND LIABILITIES (CONTINUED)

#### (a) Fair value of assets and liabilities that are carried at fair value (continued)

	Group 2018 US\$'000			
	Quoted prices in active markets for identical instruments (Level 1)	Significant other observable inputs (Level 2)	Significant unobservable inputs (Level 3)	Total
<b>Assets measured at fair value</b>				
Financial assets:				
Investment securities at FVOCI	6,434	377,237	189,517	573,188
Investment securities at FVPL	326,164	–	–	326,164
Derivatives				
– Forward currency contracts, options and cross currency interest rate swaps	–	280,606	–	280,606
– Futures, options, swap contracts, interest rate swap and firm commitment contracts	173,021	78,374	–	251,395
At 31 December 2018	505,619	736,217	189,517	1,431,353
Non-financial assets:				
Biological assets	–	–	20,631	20,631
Investment properties	–	–	21,782	21,782
	–	–	42,413	42,413
<b>Liabilities measured at fair value</b>				
Financial liabilities:				
Derivatives				
– Forward currency contracts, options and cross currency interest rate swaps	–	129,039	–	129,039
– Futures, options, swap contracts, interest rate swap and firm commitment contracts	136,376	89,115	–	225,491
At 31 December 2018	136,376	218,154	–	354,530

#### Fair value hierarchy

The Group classifies fair value measurement using a fair value hierarchy that reflects the significance of the inputs used in making the measurements. The fair value hierarchy has the following levels:

- Level 1 – Quoted prices (unadjusted) in active markets for identical assets or liabilities that the Group can access at the measurement date,
- Level 2 – Inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e., as prices) or indirectly (i.e., derived from prices), and
- Level 3 – Inputs for the asset or liability that are not based on observable market data (unobservable inputs).

# NOTES TO THE FINANCIAL STATEMENTS

For the financial year ended 31 December 2019

## 34. FAIR VALUE OF ASSETS AND LIABILITIES (CONTINUED)

### (a) Fair value of assets and liabilities that are carried at fair value (continued)

#### Methods and assumptions used to determine fair values

The methods and assumptions used by management to determine fair values of assets and liabilities other than those whose carrying amounts reasonably approximate their fair values as mentioned in Note 34(b), are as follows:

<b>Assets and liabilities</b>	<b>Methods and assumptions</b>
<ul style="list-style-type: none"> <li>Quoted equity instruments</li> </ul>	Other than the quoted equity instruments disclosed in level 3, fair value is determined directly by reference to their published market bid price at the balance sheet date.
<ul style="list-style-type: none"> <li>Investment funds</li> </ul>	The fair value is determined by reference to valuation provided by non-related fund managers.
<ul style="list-style-type: none"> <li>Unquoted equity instruments</li> </ul>	The fair value is derived using a combination of valuation methods like income capitalisation, direct comparison and residual methods, performed by professional valuers.
<ul style="list-style-type: none"> <li>Forward currency contracts</li> </ul>	Fair value of forward currency contracts is calculated by reference to current forward exchange rates for contracts with similar maturity profiles.
<ul style="list-style-type: none"> <li>Futures, options and swap contracts, interest rate swap and firm commitment contracts</li> </ul>	Where available, quoted market prices are used as a measure of fair values for the outstanding contracts. Where the quoted market prices are not available, the fair values are based on management's best estimate and are arrived at by reference to the market prices of another contract that is substantially similar.
<ul style="list-style-type: none"> <li>Biological assets</li> </ul>	Fair value of biological assets has been determined based on the market price and the estimated yield of FFB, net of maintenance and harvesting costs, overhead costs and estimated cost to sell. Please refer to Note 14(d) for more details.
<ul style="list-style-type: none"> <li>Investment properties</li> </ul>	The fair value of investment property is based on current and estimated future rental income generated from comparable properties.



### 34. FAIR VALUE OF ASSETS AND LIABILITIES (CONTINUED)

#### (a) Fair value of assets and liabilities that are carried at fair value (continued)

Movements in Level 3 assets and liabilities measured at fair value

The following table presents the reconciliation for all assets and liabilities measured at fair value based on significant unobservable inputs (Level 3).

	Group US\$'000			
	Investment securities	Biological assets	Investment properties	Total
At 1 January 2018	118,527	39,363	–	157,890
Total loss recognised in the income statement				
– Net loss arising from changes in fair value of biological assets	–	(16,322)	–	(16,322)
Acquisition of a subsidiary	5,255	–	–	5,255
Disposal of a subsidiary	–	(2,332)	–	(2,332)
Transfer from property, plant and equipment	–	–	14,430	14,430
Total gain recognised in the other comprehensive income				
– Net gain arising from changes in fair value	68,718	–	7,352	76,070
– Foreign currency translation	(2,983)	(78)	–	(3,061)
At 31 December 2018	189,517	20,631	21,782	231,930
At 1 January 2019	<b>189,517</b>	<b>20,631</b>	<b>21,782</b>	<b>231,930</b>
Total gain recognised in the income statement				
– Net gain arising from changes in fair value of biological assets	–	18,126	–	18,126
– Net gain from fair value adjustment of investment properties	–	–	2,782	2,782
Additions	16,072	–	–	16,072
Disposals	(1,342)	–	–	(1,342)
Transfer from property, plant and equipment	–	–	8,884	8,884
Total loss recognised in the other comprehensive income				
– Net loss arising from changes in fair value	(17,248)	–	–	(17,248)
– Foreign currency translation	(484)	(116)	(267)	(867)
At 31 December 2019	<b>186,515</b>	<b>38,641</b>	<b>33,181</b>	<b>258,337</b>

There has been no transfer from Level 1 and Level 2 to Level 3 for the financial years ended 31 December 2019 and 31 December 2018.

# NOTES TO THE FINANCIAL STATEMENTS

For the financial year ended 31 December 2019

## 34. FAIR VALUE OF ASSETS AND LIABILITIES (CONTINUED)

### (a) Fair value of assets and liabilities that are carried at fair value (continued)

Impact of changes to key assumptions Level 3 fair value measurement of financial instruments

The following table shows the impact on Level 3 fair value measurement of financial instruments by using reasonably possible alternative assumptions:

	Group			
	2019 US\$'000		2018 US\$'000	
	Carrying amount	Effect of reasonably possible alternative assumptions	Carrying amount	Effect of reasonably possible alternative assumptions
<b>Investment securities</b>				
– Quoted equity instruments	<b>33,993</b>	<b>(i)</b>	34,280	(i)
– Unquoted equity instruments	<b>152,522</b>	<b>(ii)</b>	155,237	(ii)

(i) The fair value of the quoted equity instruments is estimated using a discounted cash flow model, which includes some assumptions that are not supported by observable market data. The key inputs used in determining the fair value include future rental income, capital expenditure and operating expenses. Management believes that capital expenditure is the only assumption to which there is a reasonably possible alternative. However, any significant capital expenditure above the estimated level would be factored into any future rental negotiations. Therefore, no sensitivity of changes in this input is undertaken.

(ii) Included in unquoted equity instruments is an amount of US\$95,946,000 (2018: US\$96,010,000) based largely on the fair value of investment properties. The estimated fair value of the investment properties is derived using a combination of valuation methods, namely income capitalisation, direct comparison and residual methods. The capitalisation rates of the different components of the investment properties range from 3.75% to 4.5% (2018: 3.9% to 4.75%). The estimated fair value of the investment properties increases with decreases in the capitalisation rate.

### (b) Fair value of financial instruments by classes that are not carried at fair value and whose carrying amounts are reasonable approximation of fair value

*Current trade and other financial receivables and payables, current and non-current loans and borrowings at floating rate, other bank deposits and cash and bank balances*

The carrying amounts of these financial assets and liabilities are a reasonable approximation of fair value, either due to their short-term nature or that they are floating rate instruments that are re-priced to market interest rates on or near the balance sheet date.

### 34. FAIR VALUE OF ASSETS AND LIABILITIES (CONTINUED)

(c) **Fair value of financial instruments by classes that are not carried at fair value and whose carrying amounts are not reasonable approximation of fair value**

The fair value of financial assets and liabilities by classes that are not carried at fair value and whose carrying amounts are not a reasonable approximation of fair value are as follows:

	Group			
	2019 US\$'000		2018 US\$'000	
	Carrying amount	Fair value	Carrying amount	Fair value
<b>Financial assets:</b>				
Other financial receivables	132,017	#	197,760	#
<b>Financial liabilities:</b>				
Other financial payables	258,288	#	75,851	#
<b>Company</b>				
	2019 US\$'000		2018 US\$'000	
	Carrying amount	Fair value	Carrying amount	Fair value
<b>Financial assets:</b>				
Other financial receivables	284,673	#	369,799	#

# Fair value information has not been disclosed for these financial instruments because fair value cannot be measured reliably.

### 35. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES

The Group's financial risk management policy seeks to ensure that adequate financial resources are available for the development of the Group's business whilst managing its credit, liquidity, interest rate, foreign currency, commodity price and market price risk. The Group's overall risk management strategy seeks to minimise adverse effects from the unpredictability of financial markets on the Group's financial performance. The Group uses relevant financial instruments to hedge the risks of such commercial exposure. Such financial instruments are not held for trade or speculative purposes. These market risk management activities are governed by its risk management system. There has been no change to the Group's exposure to these financial risks or the manner in which it manages and measures the risks for the financial years ended 31 December 2019 and 31 December 2018.

To ensure a sound system of internal controls, the Board has established a risk management framework for the Group. Wilmar's risk governance structure comprises three levels:

- The Risk Management Committee at the Board level;
- The Executive Risk Committee; and
- Risk management by the respective operating units.

The Board-level Risk Management Committee is responsible for

- overseeing the Executive Risk Committee;
- reviewing the overall risk management guidelines/framework;
- reviewing and recommending risk limits; and
- assessing the adequacy and effectiveness of the risk management policies and systems.

The Executive Risk Committee comprises Senior Executives and its responsibilities include, amongst others, the monitoring and improvement of the overall effectiveness of the risk management system and the review of positions and limits to manage overall risk exposure.

# NOTES TO THE FINANCIAL STATEMENTS

For the financial year ended 31 December 2019

## 35. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (CONTINUED)

### (a) Credit risk

Credit risk refers to the risk that a counterparty will default on its contractual obligations resulting in financial loss to the Group. The Group's objective is to seek continual revenue growth while minimising losses incurred due to increased credit risk exposure. For other financial assets (including investment securities, cash and deposits and derivatives), the Group minimises credit risk by dealing with high credit rating counterparties. For trade receivables, the Group adopts the policy of dealing with customers of appropriate credit history, and obtaining sufficient security where appropriate to mitigate credit risk. For other financial assets, the Group adopts the policy of dealing only with high credit rating counterparties.

It is the Group's policy that all customers who wish to trade on credit terms are subject to credit verification procedures. In addition, receivable balances are monitored on an on-going basis with the result that the Group's exposure to bad debts is not significant.

The Group considers the probability of default upon initial recognition of asset and whether there has been a significant increase in credit risk on an ongoing basis throughout each reporting period. Financial assets are written off when there is no reasonable expectation of recovery. Where financial assets are written off, the Group continues to engage enforcement activity to attempt to recover the receivables due. Where recoveries are made, these are recognised in the income statement.

#### Exposure to credit risk

At the balance sheet date, the Group's maximum exposure to credit risk is represented by the carrying amount of each class of assets recognised in the balance sheets, including derivatives with positive fair values.

#### Credit risk concentration profile

The Group determines concentrations of credit risk by monitoring the country and segment profile of its trade receivables on an on-going basis. The credit risk concentration profile of the Group's trade receivables (net of allowance for expected credit losses) at the balance sheet date is as follows:

	Group			
	2019		2018	
	US\$'000	%	US\$'000	%
<b>By country:</b>				
People's Republic of China	1,382,865	33	1,447,800	33
South East Asia	1,409,481	33	1,254,024	29
Europe	256,526	6	263,131	6
Africa	216,642	5	211,037	5
Australia/New Zealand	205,013	5	122,012	3
India	141,842	3	440,699	10
Others	639,220	15	610,444	14
	<b>4,251,589</b>	<b>100</b>	<b>4,349,147</b>	<b>100</b>
	Group			
	2019		2018	
	US\$'000	%	US\$'000	%
<b>By segment:</b>				
Tropical Oils	1,991,870	47	2,237,637	52
Oilseeds and Grains	1,561,058	37	1,312,792	30
Sugar	449,767	11	489,340	11
Others	248,894	5	309,378	7
	<b>4,251,589</b>	<b>100</b>	<b>4,349,147</b>	<b>100</b>

### 35. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (CONTINUED)

#### (a) Credit risk (continued)

##### Financial assets that are neither past due nor impaired

Trade and other receivables that are neither past due nor impaired are with creditworthy debtors with good payment record with the Group. Cash and cash equivalents, investment securities at FVOCI/FVPL and derivatives that are neither past due nor impaired are placed with or entered into with reputable financial institutions or companies with high credit ratings and no history of default.

##### Financial assets that are impaired

Information regarding financial assets that are impaired is disclosed in Note 23.

#### (b) Liquidity risk

Liquidity risk is the risk that the Group will encounter difficulty in meeting financial obligations due to shortage of funds. The Group maintains sufficient liquidity by closely monitoring its cash flow. Due to the dynamic nature of its underlying business, the Group adopts prudent liquidity risk management policies in maintaining sufficient credit facilities, including the use of trade finance for the Group's raw material purchases. The Group also aims at maintaining flexibility in funding by keeping credit facilities available with different banks.

##### Analysis of financial instruments by remaining contractual maturities

The table below summarises the maturity profile of the Group's and the Company's financial assets and liabilities at the balance sheet date based on contractual undiscounted amounts.

	2019 US\$'000				2018 US\$'000 Restated*			
	Less than 1 year	1 to 5 years	Over 5 years	Total	Less than 1 year	1 to 5 years	Over 5 years	Total
<b>Group</b>								
<b>Financial assets:</b>								
Investment securities at FVOCI	–	566,654	–	566,654	–	573,188	–	573,188
Investment securities at FVPL	315,518	–	–	315,518	326,164	–	–	326,164
Trade and other financial receivables	11,635,547	133,312	–	11,768,859	12,017,699	204,139	–	12,221,838
Derivative financial instruments	338,981	16,585	–	355,566	524,989	7,012	–	532,001
Total cash and bank balances	4,096,982	–	–	4,096,982	3,427,051	–	–	3,427,051
Total undiscounted financial assets	<b>16,387,028</b>	<b>716,551</b>	<b>–</b>	<b>17,103,579</b>	<b>16,295,903</b>	<b>784,339</b>	<b>–</b>	<b>17,080,242</b>

\* Prior year's figures were restated subsequent to the finalisation of purchase price allocation exercise for the acquisition of Shree Renuka Sugars Limited ("SRSL") and its subsidiaries

# NOTES TO THE FINANCIAL STATEMENTS

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## 35. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (CONTINUED)

### (b) Liquidity risk (continued)

	2019 US\$'000				2018 US\$'000 Restated*			
	Less than 1 year	1 to 5 years	Over 5 years	Total	Less than 1 year	1 to 5 years	Over 5 years	Total
<b>Group</b>								
<b>Financial liabilities:</b>								
Trade and other financial payables	3,563,550	209,075	70,822	3,843,447	2,952,958	75,966	–	3,028,924
Derivative financial instruments	370,753	32,552	–	403,305	321,857	32,673	–	354,530
Loans and borrowings	18,447,972	5,689,915	135,673	24,273,560	18,008,443	5,930,661	171,986	24,111,090
Total undiscounted financial liabilities	22,382,275	5,931,542	206,495	28,520,312	21,283,258	6,039,300	171,986	27,494,544
Total net undiscounted financial liabilities	(5,995,247)	(5,214,991)	(206,495)	(11,416,733)	(4,987,355)	(5,254,961)	(171,986)	(10,414,302)

\* Prior year's figures were restated subsequent to the finalisation of purchase price allocation exercise for the acquisition of Shree Renuka Sugars Limited ("SRSL") and its subsidiaries

	2019 US\$'000				2018 US\$'000			
	Less than 1 year	1 to 5 years	Over 5 years	Total	Less than 1 year	1 to 5 years	Over 5 years	Total
<b>Company</b>								
<b>Financial assets:</b>								
Other financial receivables	5,480,100	284,673	–	5,764,773	4,265,111	370,310	–	4,635,421
Total cash and bank balances	344,605	–	–	344,605	1,848	–	–	1,848
Total undiscounted financial assets	5,824,705	284,673	–	6,109,378	4,266,959	370,310	–	4,637,269
<b>Financial liabilities:</b>								
Other financial payables	5,807,697	–	–	5,807,697	3,630,674	–	–	3,630,674
Loans and borrowings	–	242,628	–	242,628	72,110	244,015	–	316,125
Total undiscounted financial liabilities	5,807,697	242,628	–	6,050,325	3,702,784	244,015	–	3,946,799
Total net undiscounted financial assets	17,008	42,045	–	59,053	564,175	126,295	–	690,470



### 35. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (CONTINUED)

#### (b) Liquidity risk (continued)

The table below shows the contractual expiry by maturity of the Group's and Company's contingent liabilities and commitments. The maximum amount of the financial guarantee contracts are allocated to the earliest period in which the guarantee could be called.

	2019 US\$'000				2018 US\$'000			
	Less than 1 year	1 to 5 years	Over 5 years	Total	Less than 1 year	1 to 5 years	Over 5 years	Total
<b>Group</b>								
Financial guarantees	254,062	85,000	3,871	342,933	363,778	5,300	–	369,078
<b>Company</b>								
Financial guarantees	3,673,854	4,900,788	45,970	8,620,612	3,681,212	5,460,440	–	9,141,652

#### (c) Interest rate risk

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. The Group's exposure to interest rate risk arises primarily from their loans and borrowings, interest-bearing loans given to joint ventures, associates, related parties and non-controlling shareholders of subsidiaries and deposits with financial institutions.

At the balance sheet date, if the interest rates had been 50 (2018: 50) basis points lower/higher with all other variables including tax rate held constant, the Group's profit before tax will be higher/lower by approximately US\$52,777,000 (2018: US\$56,085,000), as a result of lower/higher interest expense on these net borrowings. As most of the Group's borrowings are short-term and trade related, any interest rate costs are typically priced into the respective trade transactions. Accordingly, the Group has minimum interest rate exposure risk.

#### (d) Foreign currency risk

The Group operates in several countries with dominant operations in Singapore, People's Republic of China, Indonesia, Malaysia, Australia, Europe, Ghana, Nigeria, Vietnam, India and others. Entities in the Group regularly transact in currencies other than their respective functional currencies ("foreign currencies") such as the United States Dollar (USD), Chinese Renminbi (RMB), Malaysian Ringgit (MYR), Indonesian Rupiah (IDR), Indian Rupees (INR) and Australian Dollar (AUD).

Currency risk arises when transactions are denominated in foreign currencies. The Group seeks to manage its foreign currency exposure by constructing natural hedges when it matches sales and purchases in any single currency or through financial instruments, such as foreign currency forward exchange contracts. To manage the currency risk, individual entities within the Group consult with Group Treasury to enter into currency forwards, either in their respective countries or with Group Treasury itself. Group Treasury in turn manages the overall currency exposure mainly through currency forwards.

The Group is also exposed to currency translation risk arising from its net investments in foreign operations, including Malaysia, Indonesia, People's Republic of China, Australia, Europe, Ghana, Nigeria, Vietnam, India and others. The Group's net investments in these countries are not hedged as currency positions in these foreign currencies are considered to be long-term in nature.

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## 35. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (CONTINUED)

### (d) Foreign currency risk (continued)

#### Sensitivity analysis for foreign currency risk

A 5% (2018: 5%) strengthening of the United States dollar against the following currencies at the balance sheet date would have (decreased)/increased profit before tax and equity by the amounts shown below. The analysis assumes that all other variables, in particular interest rates, remain constant.

	Group			
	Profit before tax		Equity (Hedging Reserve including cost of hedging)	
	2019	2018	2019	2018
	US\$'000	US\$'000	US\$'000	US\$'000
Chinese Renminbi	(31,468)	(38,612)	–	–
Malaysian Ringgit	(2,287)	(425)	(27,468)	(6,014)
Indonesian Rupiah	(328)	11,147	(9,762)	(10,050)
Others	(13,928)	(15,838)	(4,397)	(1,431)

### (e) Commodity price risk

The prices of agricultural commodities are subject to wide fluctuations due to unpredictable factors such as weather, government policies, changes in global demand resulting from population growth and changes in standards of living, and global production of similar and competitive crops. During its ordinary course of business, the value of the Group's open sales and purchases commitments and inventory of raw material changes continuously in line with movements in the prices of the underlying commodities. To the extent that its open sales and purchases commitments do not match at the end of each business day, the Group is subjected to price fluctuations in the commodities market.

While the Group is exposed to fluctuations in agricultural commodities prices, its policy is to minimise its risks arising from such fluctuations by hedging its sales either through direct purchases of a similar commodity or through futures contracts on the commodity exchanges. The prices on the commodity exchanges are generally quoted up to twelve months forward.

In the course of hedging its sales either through direct purchases or through futures, options and swap contracts, the Group may also be exposed to the inherent risk associated with trading activities conducted by its personnel. The Group has in place a risk management system to manage such risk exposure.

At the balance sheet date, a 1% (2018: 1%) increase/decrease of the commodities price indices, with all other variables held constant, would have (decreased)/increased profit before tax and equity by the amounts as shown below:

	Group	
	2019	2018
	US\$'000	US\$'000
Effect of increase in commodities price indices on		
Profit before tax	(977)	(14,228)
Equity (hedging reserve)	(2,372)	(2,702)
Effect of decrease in commodities price indices on		
Profit before tax	977	14,228
Equity (hedging reserve)	2,372	2,702

### 35. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (CONTINUED)

#### (f) Market price risk

Market price risk is the risk that the fair value or future cash flows of the Group's financial instruments will fluctuate because of changes in market prices (other than commodity price, interest or exchange rates). The Group is exposed to equity price risk arising from its investment in equity instruments. These instruments are classified as investment securities at FVPL or investment securities at FVOCI.

#### Sensitivity analysis for equity price risk

At the balance sheet date, if the market price had been 5% (2018: 5%) higher/lower with all other variables held constant, the Group's profit before tax would have been approximately US\$15,776,000 (2018: US\$16,309,000) higher/lower, arising as a result of higher/lower fair value gains of investment securities, and the Group's other reserves in equity would have been approximately US\$28,333,000 (2018: US\$28,660,000) higher/lower, arising as a result of an increase/decrease in the fair value of the investment securities.

### 36. CAPITAL MANAGEMENT

The primary objective of the Group's capital management is to ensure that it maintains a strong credit rating and healthy capital ratios in order to support its business and maximise shareholder value.

The Group manages its capital structure and makes adjustments to it, in light of changes in economic conditions. To maintain or adjust the capital structure, the Group may adjust the dividend payment to shareholders, return capital to shareholders or issue new ordinary shares. No changes were made in the objectives, policies or processes during the financial years ended 31 December 2019 and 31 December 2018.

The Group monitors capital using net gearing ratio and adjusted net gearing ratio.

#### (a) Net gearing ratio

Net gearing ratio is net debt to equity, which equals net debt divided by total capital. The Group includes within net debt, loans and borrowings less total cash and bank balances and other deposits with financial institutions. Capital includes equity attributable to owners of the Company, i.e. shareholders' funds.

	Group	
	2019	2018
	US\$'000	US\$'000
		Restated*
Shareholders' funds	16,762,509	16,045,776
Loans and borrowings	23,707,435	23,344,599
Less: Cash and bank balances	(4,045,893)	(3,369,555)
Less: Other deposits with financial institutions – current	(6,442,865)	(6,514,776)
Net debt	13,218,677	13,460,268
Net gearing ratio (times)	0.79	0.84

\* Prior year's figures were restated subsequent to the finalisation of purchase price allocation exercise for the acquisition of Shree Renuka Sugars Limited ("SRSL") and its subsidiaries

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## 36. CAPITAL MANAGEMENT (CONTINUED)

### (b) Adjusted net gearing ratio

Adjusted net gearing ratio is adjusted net debt to equity, which equals adjusted net debt divided by total capital. The Group includes within adjusted net debt, net debt less liquid working capital. Liquid working capital includes inventories (excluding consumables) and trade receivables, less current liabilities (excluding loans and borrowings). Capital includes equity attributable to owners of the Company, i.e. shareholders' funds.

	Group	
	2019	2018
	US\$'000	US\$'000
		Restated*
Shareholders' funds	16,762,509	16,045,776
Liquid working capital:		
Inventories (excluding consumables)	7,556,040	7,502,297
Trade receivables	4,251,589	4,349,147
Less: Current liabilities* (excluding loans and borrowings)	(4,707,212)	(3,817,170)
Total liquid working capital	7,100,417	8,034,274
Adjusted net debt	6,118,260	5,425,994
Adjusted net gearing ratio (times)	0.36	0.34

+ Excluding liabilities directly associated with disposal group classified as held for sale

\* Prior year's figures were restated subsequent to the finalisation of purchase price allocation exercise for the acquisition of Shree Renuka Sugars Limited ("SRSL") and its subsidiaries

## 37. SEGMENT INFORMATION

### Reporting format

For the management purposes, the Group is organised into business units based on their products and services, and has four reportable operating segments as follows:

#### **Tropical Oils (Plantation and Manufacturing)**

This segment comprises the Palm Plantation and Palm Oil Mill, processing, merchandising, branding and distribution of palm oil and laurics related products including oleochemical, speciality fats and biodiesel.

#### **Oilseeds and Grains (Manufacturing and Consumer Products)**

This segment comprises the processing, merchandising, branding and distribution of a wide range of agricultural products including non palm and lauric edible oils, oilseeds, flour and rice milling, corn processing and downstream products like flour and rice noodles in consumer pack, medium pack and in bulk.

#### **Sugar (Milling, Merchandising, Refining and Consumer Products)**

This segment comprises sugar milling, refining, merchandising, branding and distribution of sugar and related products.

#### **Others**

This segment includes the manufacturing and distribution of fertiliser products and ship-chartering services.

Except as indicated above, no operating segments have been aggregated to form the above reportable operating segments.

Management monitors the operating results of its business units separately for the purpose of making decisions about resource allocation and performance assessment. Segment performance is evaluated based on operating profit or loss which in certain aspects, as explained in the table below, is measured differently from operating profit or loss in the consolidated financial statements. Group income taxes are managed on a group basis and are not allocated to operating segments.

### 37. SEGMENT INFORMATION (CONTINUED)

#### *Allocation basis and transfer pricing*

Segment results, assets and liabilities include items directly attributable to a segment as well as those that can be allocated on a reasonable basis. Unallocated items comprise mainly income tax, deferred tax assets and liabilities, loans and borrowings, assets and liabilities associated with disposal group classified as held for sale, corporate assets and related expenses.

Inter-segment sales took place on terms agreed between the various business segments. Segment revenue, expenses and results include transfers between business segments. These transfers are eliminated on consolidation.

#### 2019

	Tropical Oils US\$'000	Oilseeds and Grains US\$'000	Sugar US\$'000	Others US\$'000	Eliminations US\$'000	Per Consolidated Financial Statements US\$'000
<b>Revenue:</b>						
Sales to external customers	15,424,901	21,509,226	4,706,040	1,000,352	–	42,640,519
Inter-segment	116,589	5,743	–	1,144,837	(1,267,169)	–
Total revenue	15,541,490	21,514,969	4,706,040	2,145,189	(1,267,169)	42,640,519
<b>Results:</b>						
Segment results	841,582	636,929	2,646	74,861	–	1,556,018
Share of results of joint ventures	77,938	2,078	5	(3,379)	–	76,642
Share of results of associates	(11,011)	64,437	22,825	103	–	76,354
Unallocated expenses						(10,535)
Profit before tax from continuing operations						1,698,479
Income tax expense						(371,533)
Profit from continuing operations, net of tax						1,326,946
Profit from discontinued operations, net of tax						43,545
Profit for the year						1,370,491
<b>Assets and Liabilities:</b>						
Segment assets	14,588,903	21,960,647	3,289,831	8,062,969	(4,358,232)	43,544,118
Investment in joint ventures	357,993	115,903	8,791	69,314	–	552,001
Investment in associates	297,120	1,455,495	328,230	470,334	–	2,551,179
Unallocated assets						401,308
Total assets						47,048,606
Segment liabilities	8,027,710	13,216,999	3,237,663	8,320,500	(4,358,232)	28,444,640
Unallocated liabilities						727,848
Total liabilities						29,172,488
<b>Other segment information</b>						
Additions to non-current assets	562,603	2,596,637	253,674	292,307	–	3,705,221
Depreciation, impairment and amortisation	353,804	264,622	147,787	112,210	–	878,423
Finance income	126,657	382,949	7,531	160,344	(201,661)	475,820
Finance cost	(310,315)	(533,671)	(112,801)	(167,543)	201,661	(922,669) <sup>#</sup>

<sup>#</sup> Including non-operating finance costs amounting to approximately US\$30,246,000 on bank borrowings for acquisition of Wilmar Sugar Australia Limited & its subsidiaries

# NOTES TO THE FINANCIAL STATEMENTS

For the financial year ended 31 December 2019

## 37. SEGMENT INFORMATION (CONTINUED)

2018

	Tropical Oils US\$'000	Oilseeds and Grains US\$'000	Sugar US\$'000	Others US\$'000	Eliminations US\$'000	Per Consolidated Financial Statements US\$'000 Restated*
<b>Revenue:</b>						
Sales to external customers	16,944,625	22,472,150	4,014,437	1,066,494	–	44,497,706
Inter-segment	114,052	5,184	1	1,230,252	(1,349,489)	–
Total revenue	<u>17,058,677</u>	<u>22,477,334</u>	<u>4,014,438</u>	<u>2,296,746</u>	<u>(1,349,489)</u>	<u>44,497,706</u>
<b>Results:</b>						
Segment results	546,125	874,957	(128,235)	19,905	–	1,312,752
Share of results of joint ventures	34,290	25,550	5,349	2,000	–	67,189
Share of results of associates	11,061	186,934	30,428	14,665	–	243,088
Unallocated expenses						(10,864)
Profit before tax from continuing operations						<u>1,612,165</u>
Income tax expense						(349,793)
Profit from continuing operations, net of tax						<u>1,262,372</u>
Loss from discontinued operations, net of tax						(43,367)
Profit for the year						<u>1,219,005</u>
<b>Assets and Liabilities:</b>						
Segment assets	14,809,724	20,085,433	3,476,186	7,877,894	(5,616,331)	40,632,906
Investment in joint ventures	287,650	699,188	8,786	96,583	–	1,092,207
Investment in associates	332,434	1,452,159	335,985	502,375	–	2,622,953
Unallocated assets						1,364,868
Total assets						<u>45,712,934</u>
Segment liabilities	8,249,544	12,785,646	3,458,465	8,081,908	(5,634,812)	26,940,751
Unallocated liabilities						1,997,167
Total liabilities						<u>28,937,918</u>
<b>Other segment information</b>						
Additions to non-current assets	406,181	548,133	911,116	279,000	–	2,144,430
Depreciation, impairment and amortisation	326,256	235,441	170,061	100,509	–	832,267
Finance income	128,547	383,695	4,640	156,262	(205,806)	467,338
Finance cost	(307,399)	(514,685)	(81,775)	(153,160)	205,806	(851,213) <sup>#</sup>

\* Prior year's figures were restated subsequent to the finalisation of purchase price allocation exercise for the acquisition of Shree Renuka Sugars Limited ("SRSL") and its subsidiaries

# Including non-operating finance cost amounting to approximately US\$31,774,000 on bank borrowings for acquisition of Wilmar Sugar Australia Limited & its subsidiaries



### 37. SEGMENT INFORMATION (CONTINUED)

Notes: Nature of adjustments and eliminations to arrive at amounts reported in the consolidated financial statements

A Inter-segment revenues are eliminated on consolidation.

B The following item is deducted from segment results to arrive at "Profit before tax" presented in the consolidated income statement:

	2019 US\$'000	2018 US\$'000
Share-based payments (executive share options)	(10,535)	(10,864)

C Additions to non-current assets consist of additions to property, plant and equipment, right-of-use assets, intangible assets and bearer plants.

D The following items are added to segment assets to arrive at total assets reported in the consolidated balance sheet:

	2019 US\$'000	2018 US\$'000 Restated*
Deferred tax assets	244,040	330,979
Tax recoverable	157,268	211,073
Assets of disposal group classified as held for sale	—	822,816
	<b>401,308</b>	<b>1,364,868</b>

E The following items are added to segment liabilities to arrive at total liabilities reported in the consolidated balance sheet:

	2019 US\$'000	2018 US\$'000 Restated*
Deferred tax liabilities	288,919	339,392
Tax payable	196,301	139,746
Medium term notes	242,628	316,125
Liabilities directly associated with disposal group classified as held for sale	—	1,201,904
	<b>727,848</b>	<b>1,997,167</b>

\* Prior year's figures were restated subsequent to the finalisation of purchase price allocation exercise for the acquisition of Shree Renuka Sugars Limited ("SRSL") and its subsidiaries

# NOTES TO THE FINANCIAL STATEMENTS

For the financial year ended 31 December 2019

## 37. SEGMENT INFORMATION (CONTINUED)

### Geographical information

Revenue and non-current assets information based on the geographical location of customers and assets respectively are as follows:

	Revenues		Non-current assets	
	2019 US\$'000	2018 US\$'000	2019 US\$'000	2018 US\$'000 Restated*
South East Asia	7,383,781	7,560,170	7,893,050	7,131,169
People's Republic of China	23,796,938	24,993,221	8,004,090	6,958,432
India	1,155,387	1,279,880	979,069	962,858
Europe	2,049,410	2,519,685	335,712	275,474
Australia / New Zealand	819,037	764,478	1,843,150	1,707,296
Africa	2,854,497	2,472,632	1,045,004	1,090,463
Others	4,581,469	4,907,640	546,965	385,659
	<b>42,640,519</b>	<b>44,497,706</b>	<b>20,647,040</b>	<b>18,511,351</b>

\* Prior year's figures were restated subsequent to the finalisation of purchase price allocation exercise for the acquisition of Shree Renuka Sugars Limited ("SRSL") and its subsidiaries

Non-current assets information presented above consists of property, plant and equipment, right-of-use assets, investment properties, investment in joint ventures and associates, plasma investments, bearer plants, intangible assets, other financial receivable and other non-financial assets as presented in the consolidated balance sheet.

## 38. DIVIDENDS

	Group and Company	
	2019 US\$'000	2018 US\$'000
<b>Declared and paid during the financial year:</b>		
Dividends on ordinary shares:		
– Final tax-exempt (one-tier) dividend for 2018: S\$0.070 (2017: S\$ 0.070) per share	324,953	332,816
– Interim tax-exempt (one-tier) dividend for 2019: S\$0.030 (2018: S\$0.035) per share	136,880	162,073
	<b>461,833</b>	<b>494,889</b>

### Proposed but not recognised as a liability as at 31 December:

Dividends on ordinary shares, subject to shareholders' approval at the AGM:		
– Final tax-exempt (one-tier) dividend for 2019: S\$0.095 (2018: S\$0.070) per share	<b>442,045</b>	<b>323,087</b>

### 39. SUBSIDIARIES OF THE GROUP

The following is the list of the significant subsidiaries of the Group.

Name of subsidiaries	Place of incorporation	Principal activities	Proportion of ownership interest	
			2019 %	2018 %
Cai Lan Oils & Fats Industries Company Ltd <sup>(3)</sup>	Vietnam	Manufacture and sale of vegetable oils and related products	76	76
Equatorial Africa Pte. Ltd. (formerly known as Equatorial Trading Limited) <sup>(1)</sup> & its subsidiaries	Singapore	Investment holding and trading in agri commodities	100	82 <sup>+</sup>
PGEO Group Sdn Bhd <sup>(2)</sup> & its subsidiaries	Malaysia	Investment holding, processing, manufacturing and sale of edible oils and related products, and trading and manufacturing of vegetarian foods	100	100
PPB Oil Palms Berhad <sup>(2)</sup> & its subsidiaries	Malaysia	Investment holding and provision of agricultural and technical advisory services, oil palm cultivation, operation of palm oil mills, cultivation and sale of clonal plantlets	100	100
PT Sentratama Niaga Indonesia <sup>(2)</sup> & its subsidiaries	Indonesia	Management consulting company; investment company; processing, manufacturing and selling of edible oils and its related products and other consumer goods; oil palm cultivation and palm oil milling; manufacturing and selling of fertilisers; industrial estate; manufacturing and selling of biofuel and/or gasoline and related products; rice milling and trading in rice products; and warehousing	100	100
Shree Renuka Sugars Limited <sup>(2)</sup> & its subsidiaries	India	Refining of raw sugar, production of sugar and ethanol derived from sugarcane, sale, distribution, trading and/or branding of sugar and ethanol and generation, distribution, sale and trading of electricity/power	58 <sup>+</sup>	58 <sup>+</sup>
Wilmar Africa Limited <sup>(2)</sup> & its subsidiary	Ghana	General trading in agricultural products, oil palm plantations and manufacturing of crude palm oil	72 <sup>+</sup>	72 <sup>+</sup>
Wilmar Sugar Australia Limited <sup>(2)</sup> & its subsidiaries	Australia	Investment holding, manufacturing and merchandising of raw and refined sugar products, molasses, co-generated electricity, ethanol and its by-products and distribution of oleochemicals and a range of other traded products	100	100

# NOTES TO THE FINANCIAL STATEMENTS

For the financial year ended 31 December 2019

## 39. SUBSIDIARIES OF THE GROUP (CONTINUED)

The following is the list of the significant subsidiaries of the Group.

Name of subsidiaries	Place of incorporation	Principal activities	Proportion of ownership interest	
			2019 %	2018 %
Wii Pte. Ltd. <sup>(1)</sup>	Singapore	Finance and treasury centre	100	100
Yihai Kerry Arawana Holdings Co., Ltd (formerly known as Yihai Kerry Arawana Oils, Grains & Food Co., Ltd) <sup>(2)</sup> & its subsidiaries	People's Republic of China	Investment holding, processing, and merchandising of oilseeds, edible oils and grains	100 <sup>+</sup>	100 <sup>+</sup>
Wilmar GF Singapore Holdings Pte. Ltd. (formerly known as FPW Singapore Holdings Pte. Ltd.) <sup>(1)</sup> & its subsidiaries	Singapore	Investment holding, manufacturing, marketing and distribution of food ingredients and consumer branded food, beverage and related products	100	50 <sup>^</sup>
Wilmar Europe Holdings B.V. <sup>(2)</sup> & its subsidiaries	The Netherlands	Investment holding, manufacturing, trading, marketing and distribution of edible oils, oleochemicals and biodiesel	100	100
Wilmar Ship Holdings Pte. Ltd. <sup>(3)</sup> & its subsidiaries	Singapore	Investment holding, ship-owning, ship chartering, ship brokering and ship management	100	100
Wilmar Trading Pte Ltd <sup>(1)</sup>	Singapore	International trading in edible oils and commodities	100	100

(1) Audited by Ernst & Young LLP, Singapore

(2) Audited by member firms of Ernst & Young Global in the respective countries

(3) Audited by other auditors

+ The effective interest of the Group has been rounded to the nearest whole % as indicated

<sup>^</sup> Wilmar GF Singapore Holdings Pte. Ltd. (formerly known as FPW Singapore Holdings Pte. Ltd.) was a joint venture of the Group in 2018

#### 40. JOINT VENTURES AND ASSOCIATES OF THE GROUP

The following is the list of the significant joint ventures of the Group.

Name of joint ventures	Place of incorporation	Principal activities	Proportion of ownership interest	
			2019 %	2018 %
Adani Wilmar Limited <sup>(3)</sup>	India	Manufacturing and trading of edible and non-edible oils and trading of various agro based products like rice, pulses, besan, nuggets, wheat flour, etc.	<b>50</b>	50
Global Amines Company Pte. Ltd. <sup>(1)</sup>	Singapore	Investment holding and sale of fatty amines and selected amine derivatives	<b>50</b>	50
Olenex Holdings B.V. <sup>(2)</sup> & its subsidiaries	The Netherlands	Investment holding and manufacturing, marketing and distribution of edible oils	<b>63<sup>+</sup></b>	63 <sup>+</sup>
Raizen and Wilmar Sugar Pte. Ltd. <sup>(3)</sup>	Singapore	Trading in sugar and investment holding	<b>42<sup>+</sup></b>	42 <sup>+</sup>
Vietnam Agribusiness Holdings Pte. Ltd. <sup>(3)</sup>	Singapore	Investment holding	<b>45</b>	45

(1) Audited by Ernst & Young LLP, Singapore

(2) Audited by member firms of Ernst & Young Global in the respective countries

(3) Audited by other auditors

+ The effective interest of the Group has been rounded to the nearest whole % as indicated

# NOTES TO THE FINANCIAL STATEMENTS

For the financial year ended 31 December 2019

## 40. JOINT VENTURES AND ASSOCIATES OF THE GROUP (CONTINUED)

The following is the list of the significant associates of the Group.

Name of associates	Place of incorporation	Principal activities	Proportion of ownership interest	
			2019 %	2018 %
Bidco Uganda Limited <sup>(3)</sup>	Uganda	Manufacture and sale of edible vegetable oils, fats and soaps	39	39
Changshu Luhua Edible Oil Co., Ltd <sup>(3)</sup>	People's Republic of China	Edible oils refining and packaging	33 <sup>+</sup>	33 <sup>+</sup>
COFCO East Ocean Oils & Grains Industries (Zhangjiagang) Co., Ltd <sup>(3)</sup>	People's Republic of China	Oilseeds crushing, edible oils refining, fractionation and packaging; flour and rice milling and specialty fats processing	44	44
Cosumar S.A. <sup>(2) (3)</sup>	Morocco	Processing of sugarcane and sugar beet, refining of raw sugar, and marketing, trading and distribution of such products, creation and operation of specialised laboratories and design offices in the sugar industries	30 <sup>+</sup>	30 <sup>+</sup>
DelMar Pte. Ltd. <sup>(1)</sup>	Singapore	Investment holding	52 <sup>+</sup>	52 <sup>+</sup>
FFM Berhad <sup>(2)</sup>	Malaysia	Investment holding, grains trading, flour milling and feed milling	20	20
Josovina Commodities Pte Ltd <sup>(3)</sup>	Singapore	Investment holding and vegetable oils trading	50	50
Kencana Agri Limited <sup>(3)</sup>	Singapore	Investment holding	20	20
Laiyang Luhua Fragrant Peanut Oil Co., Ltd <sup>(3)</sup>	People's Republic of China	Peanut crushing and edible oils packaging	25 <sup>+</sup>	25 <sup>+</sup>
Murzah Wilmar East Africa Limited <sup>(2)</sup>	Tanzania	Manufacturers and traders of cooking oil, cooking fat, soaps & detergents, plastic containers and furnitures	49	46 <sup>+</sup>



#### 40. JOINT VENTURES AND ASSOCIATES OF THE GROUP (CONTINUED)

The following is the list of the significant associates of the Group.

Name of associates	Place of incorporation	Principal activities	Proportion of ownership interest	
			2019 %	2018 %
Perennial Real Estate Holdings Limited <sup>(3)</sup> & its subsidiaries	Singapore	Investment holding, real estate investment and development, asset and property management services, and healthcare services	20 <sup>+</sup>	20 <sup>+</sup>
Sethal Holdings Limited <sup>(3)</sup>	Cyprus	Investment holding	52 <sup>+</sup>	52 <sup>+</sup>
Shandong Luhua Fragrant Peanut Oil Co., Ltd <sup>(3)</sup>	People's Republic of China	Peanut crushing and edible oils packaging	25 <sup>+</sup>	25 <sup>+</sup>
Sifca SA <sup>(2)</sup>	Ivory Coast	Trading of agro and industrial products	27 <sup>+</sup>	27 <sup>+</sup>
Xiang Yang Luhua Fragrant Peanut Oil Co., Ltd <sup>(3)</sup>	People's Republic of China	Peanut crushing and edible oils packaging	33 <sup>+</sup>	33 <sup>+</sup>
Zhoukou Luhua Fragrant Peanut Oil Co., Ltd <sup>(3)</sup>	People's Republic of China	Peanut crushing and edible oils packaging	49 <sup>+</sup>	49 <sup>+</sup>

(1) Audited by Ernst & Young LLP, Singapore

(2) Audited by member firms of Ernst & Young Global in the respective countries

(3) Audited by other auditors

+ The effective interest of the Group has been rounded to the nearest whole % as indicated

#### 41. AUTHORISATION OF FINANCIAL STATEMENTS

The financial statements for the financial year ended 31 December 2019 were authorised for issue in accordance with a resolution of the directors on 13 March 2020.

# STATISTICS OF SHAREHOLDINGS

## SHARE CAPITAL

As at 4 March 2020

Number of shares (including treasury shares and subsidiary holdings)	:	6,403,401,106
Number of shares (excluding treasury shares and subsidiary holdings)	:	6,343,821,506
Number/percentage of treasury shares held	:	59,579,600 (0.94%)
Number of subsidiary holdings	:	Nil
Class of shares	:	Ordinary shares ("Shares")
Voting Rights	:	One vote per Share

## DISTRIBUTION OF SHAREHOLDINGS

Range of Shareholdings	Number of Shareholders	%	Number of Shares	%*
1 to 99	68	0.38	1,436	0.00
100 to 1,000	3,727	20.96	3,099,475	0.05
1,001 to 10,000	11,126	62.56	47,831,746	0.75
10,001 to 1,000,000	2,811	15.80	137,828,109	2.17
1,000,001 and above	53	0.30	6,155,060,740	97.03
<b>Total</b>	<b>17,785</b>	<b>100.00</b>	<b>6,343,821,506</b>	<b>100.00</b>

## SUBSTANTIAL SHAREHOLDERS

As at 4 March 2020

(As recorded in the Register of Substantial Shareholders)

Name of Substantial Shareholders	Direct Interest	Deemed Interest	Total Interest	%*
Kuok Khoon Hong <sup>(1)</sup>	2,495,000	793,825,035	796,320,035	12.55
Longhlin Asia Limited <sup>(2)</sup>	69,009,921	455,423,071	524,432,992	8.27
Archer Daniels Midland Company <sup>(3)</sup>	–	1,574,673,054	1,574,673,054	24.82
Archer Daniels Midland Asia-Pacific Limited <sup>(4)</sup>	843,311,484	731,361,570	1,574,673,054	24.82
ADM Ag Holding Limited	374,961,795	–	374,961,795	5.91
Global Cocoa Holdings Ltd	356,399,775	–	356,399,775	5.62
Kuok Brothers Sdn Berhad <sup>(5)</sup>	230,000	1,179,551,955	1,179,781,955	18.60
PPB Group Berhad	1,172,614,755	–	1,172,614,755	18.48
Kerry Group Limited <sup>(6)</sup>	–	700,154,586	700,154,586	11.04
Kerry Holdings Limited <sup>(7)</sup>	–	347,915,639	347,915,639	5.48

### Notes:

- Mr Kuok Khoon Hong is deemed to be interested in 1,000,000 Shares held by his spouse, 183,954,971 Shares held by Hong Lee Holdings (Pte) Ltd, 230,461,271 Shares held by HPR Investments Limited, 19,997,873 Shares held by HPR Holdings Limited, 340,478,021 Shares held by Longhlin Asia Limited, 6,650,932 Shares held by Pearson Investments Limited, 5,137,967 Shares held by Jaygar Holdings Limited, 144,000 Shares held by Kuok Hock Swee & Sons Sdn Bhd and 6,000,000 Shares held through trust accounts controlled by him.
- Longhlin Asia Limited is deemed to be interested in 271,468,100 Shares held in the names of nominee companies and 183,954,971 Shares held by Hong Lee Holdings (Pte) Ltd.
- Archer Daniels Midland Company is deemed to be interested in 843,311,484 Shares held by Archer Daniels Midland Asia-Pacific Limited ("ADMAP"), 374,961,795 Shares held by ADM Ag Holding Limited ("ADM Ag") and 356,399,775 Shares held by Global Cocoa Holdings Ltd ("Global Cocoa").
- ADMAP is deemed to be interested in 374,961,795 Shares held by ADM Ag and 356,399,775 Shares held by Global Cocoa.
- Kuok Brothers Sdn Berhad is deemed to be interested in 1,172,614,755 Shares held by PPB Group Berhad, 1,274,200 Shares held by Gaintique Sdn Bhd, 100,000 Shares held by Min Tien & Co Sdn Bhd, 23,000 Shares held by Hoe Sen (Mersing) Sdn Bhd, and 5,540,000 Shares held by Trendfield Inc.
- Kerry Group Limited is deemed to be interested in 23,678,425 Shares held by Ace Time Holdings Limited, 14,966,453 Shares held by Alpha Model Limited, 500,000 Shares held by Athena Equities Holding Limited, 45,579,446 Shares held by Bright Magic Investments Limited, 593,899 Shares held by Crystal White Limited, 31,335,900 Shares held by Dalex Investments Limited, 256,211,778 Shares held by Harpole Resources Limited, 23,188,079 Shares held by Kerry Asset Management Limited, 20,617,169 Shares held by Macromind Investments Limited, 203,555 Shares held by Marsser Limited, 33,760,355 Shares held by Natalon Company Limited, 246,600,000 Shares held by Noblespirit Corporation, 564,562 Shares held by Star Medal Limited and 2,354,965 Shares held by Total Way Investments Limited.
- Kerry Holdings Limited is deemed to be interested in 500,000 Shares held by Athena Equities Holding Limited, 31,335,900 Shares held by Dalex Investments Limited, 256,211,778 Shares held by Harpole Resources Limited, 23,188,079 Shares held by Kerry Asset Management Limited, 33,760,355 Shares held by Natalon Company Limited, 564,562 Shares held by Star Medal Limited and 2,354,965 Shares held by Total Way Investments Limited.

## TWENTY LARGEST SHAREHOLDERS

As at 4 March 2020

(As shown in the Register of Members and Depository Register)

No.	Name of Shareholders	No. of Shares	%*
1.	PPB Group Berhad	1,172,614,755	18.48
2.	Archer Daniels Midland Asia-Pacific Limited	843,311,484	13.29
3.	Citibank Nominees Singapore Pte Ltd	683,857,648	10.78
4.	DBS Nominees Pte Ltd	436,831,766	6.89
5.	ADM Ag Holding Limited	374,961,795	5.91
6.	Global Cocoa Holdings Ltd	356,399,775	5.62
7.	Raffles Nominees (Pte) Limited	265,123,408	4.18
8.	DBSN Services Pte Ltd	259,193,497	4.09
9.	Kuok (Singapore) Limited	256,951,112	4.05
10.	Harpole Resources Limited	256,211,778	4.04
11.	Noblespirit Corporation	242,600,000	3.82
12.	HSBC (Singapore) Nominees Pte Ltd	215,425,647	3.40
13.	DB Nominees (Singapore) Pte Ltd	130,765,319	2.06
14.	UOB Kay Hian Pte Ltd	99,427,100	1.57
15.	Morgan Stanley Asia (Singapore) Securities Pte Ltd	79,233,985	1.25
16.	Longhlin Asia Limited	69,009,921	1.09
17.	United Overseas Bank Nominees (Private) Limited	47,750,109	0.75
18.	Hong Lee Holdings (Pte) Ltd	36,204,971	0.57
19.	Natalon Company Limited	33,760,355	0.53
20.	Kefkong Limited	32,400,000	0.51
<b>Total</b>		<b>5,892,034,425</b>	<b>92.88</b>

\* Based on 6,343,821,506 Shares (excluding Shares held as treasury shares) as at 4 March 2020.

## SHAREHOLDING HELD BY THE PUBLIC

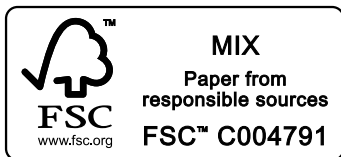
Based on the information available to the Company as at 4 March 2020, 27.99% of the issued ordinary shares of the Company is held by the public and therefore, the Company has complied with Rule 723 of the SGX-ST Listing Manual.

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Wilmar International Limited is firmly committed to responsible corporate citizenship and we endeavour to do our part to protect the environment. This publication is produced by a printer certified by the Forest Stewardship Council™ (FSC™) and uses soy-based ink – a more environmentally responsible option than the traditionally used petroleum-based ink. It does not have finishing processes like lamination and UV coating, and is printed on Green Forest Smooth paper, which is certified to be environmentally friendly according to the FSC™ standard.



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