



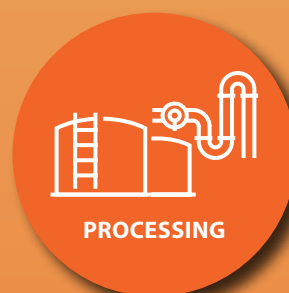
WHAT WE DO

VERTICALLY INTEGRATED BUSINESS MODEL

Wilmar's strategy is to build an integrated model encompassing the entire value chain of the agricultural commodity business, from origination to processing, trading, merchandising branded products and distribution.



ORIGINATION



PROCESSING

PLANTATION AND SUGAR MILLING

Oil palm plantation and **sugar milling** activities, which include the cultivation and milling of palm oil and sugarcane.

OIL PALM PLANTATION

Fresh Fruit Bunches
4.4m MT

SUGAR MILLING

Volume
3.2m MT

Revenue
US\$4.74b
Results
US\$569.3m

FEED AND INDUSTRIAL PRODUCTS

Processing, merchandising and distribution of products, which include **animal feeds, non-edible palm and lauric products, agricultural commodities, oleochemicals, gas oil and biodiesel.**

TROPICAL OILS

Volume
22.2m MT

OILSEEDS & GRAINS

Volume
21.4m MT

SUGAR

Volume
12.1m MT

Revenue
US\$44.55b
Results
US\$1.56b



PRODUCTS

TRADING,
MERCHANDISING &
DISTRIBUTION

CUSTOMERS

FOOD PRODUCTS

Processing, branding and distribution of a wide range of edible food products, which include **vegetable oil produced from palm and oilseeds, sugar, flour, rice, noodles, specialty fats, snacks, bakery and dairy products**. These food products are sold in either consumer and medium packaging or in bulk, depending on consumer requirements.

CONSUMER
PRODUCTS

Volume
8.5m MT

MEDIUM PACK
AND BULK

Volume
20.6m MT

Revenue
US\$31.52b

Results
US\$723.5m

LOGISTICS

38

Liquid Bulk Vessels

16

Dry Bulk Vessels

9

Ports in Indonesia

7

Ports in China

1

Port in Myanmar