

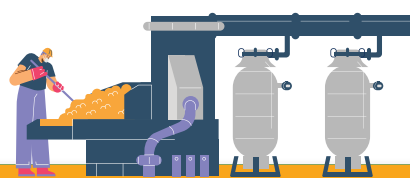
WHAT WE DO

VERTICALLY INTEGRATED BUSINESS MODEL

Wilmar's strategy is to build an integrated model encompassing the entire value chain of the agricultural commodity business, from origination to processing, trading, merchandising branded products and distribution.



ORIGINATION



PROCESSING

PLANTATION AND SUGAR MILLING

Oil palm plantation and sugar milling activities, which include the cultivation and milling of palm oil and sugarcane.

OIL PALM PLANTATION

Fresh Fruit Bunches
4.5m MT

SUGAR MILLING

Volume
3.6m MT

Revenue
US\$3.98b
Results
US\$500.1m

FEED AND INDUSTRIAL PRODUCTS

Processing, merchandising and distribution of products, which include animal feeds, non-edible palm and lauric products, agricultural commodities, oleochemicals, gas oil and biodiesel.

TROPICAL OILS

Volume
24.7m MT

OILSEEDS & GRAINS

Volume
23.2m MT

SUGAR

Volume
13.3m MT

Revenue
US\$41.37b
Results
US\$926.7m



PRODUCTS

TRADING, MERCHANDISING
& DISTRIBUTION



CUSTOMERS

FOOD PRODUCTS

Processing, branding and distribution of a wide range of edible food products, which include vegetable oils, sugar, flour, rice, noodles, specialty fats, snacks, bakery and dairy products, ready-to-eat meals and central kitchen products. These food products are sold in either consumer and medium packaging or in bulk, depending on consumer requirements.

CONSUMER
PRODUCTS

MEDIUM PACK
AND BULK

Volume
8.0m MT

Volume
22.7m MT

Revenue
US\$28.33b
Results
US\$294.9m

LOGISTICS

45
Liquid Bulk Vessels

16
Dry Bulk Vessels

9
Ports in Indonesia

7
Ports in China

1
Port in Myanmar