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NEWS RELEASE

WILMAR REPORTS NET PROFIT OF US$590 MILLION FOR 2H2024 AND US$1.17 BILLION FOR FY2024

- **Core net profit declined 44% to US$558 million in 2H2024 and 26% to US$1.16 billion in FY2024. Reduction due partly to absence of US$231 million gain from disposal of Moroccan associate in 2H2023.**
- **Recorded sales volume growth across most business divisions**
- **Better performance from Food Products and Plantations business**
- **Lower contributions from Feed & Industrial Products due to weaker performance of sugar merchandising**
- **Higher contributions from India and Southeast Asia Joint Ventures and Associates in 2H2024**
- **Total dividend of S$0.16 per share for FY2024**

Highlights

In US$ million	2H2024	2H2023	*Change*	FY2024	FY2023	*Change*
Revenue	36,444.5	34,617.2	*5.3%*	67,379.1	67,155.3	*0.3%*
EBITDA	2,096.5	2,308.8	*-9.2%*	3,885.7	3,963.1	*-2.0%*
Profit before tax	1,002.9	1,258.5	*-20.3%*	1,745.1	1,956.3	*-10.8%*
Net profit	590.2	973.9	*-39.4%*	1,169.8	1,524.8	*-23.3%*
Core net profit	558.2	989.3	*-43.6%*	1,164.4	1,566.5	*-25.7%*
Earnings per share – fully diluted (US cents)	9.5	15.6	*-39.1%*	18.7	24.4	*-23.4%*

Singapore, February 20, 2025 – Wilmar International Limited (“Wilmar” or “the Group”), Asia’s leading agribusiness group, reported a 44% decline in core net profit to US$558.2

million for the half year ended December 31, 2024 (“2H2024”) (2H2023: US$989.3 million), mainly due to the absence of a US$231.0 million gain which was recognised on the disposal of its Moroccan associate (Cosumar) in 2H2023 and a net loss of US$22.8 million from a share swap exercise of its China associates and joint venture (Luhua) in 2H2024. Together with non-operating gains in 2H2024 and higher taxes incurred from the share swap exercise of Luhua, net profit for the period declined by 39% to US$590.2 million (2H2023: US$973.9 million).

For the year ended December 31, 2024 (“FY2024”), core net profit was lower at US$1.16 billion (FY2023: US$1.57 billion) while net profit declined to US$1.17 billion (FY2023: US$1.52 billion).

Nonetheless, the Group recorded healthy sales growth across most of its business divisions. Revenue increased by 5% to US$36.44 billion in 2H2024 (2H2023: US$34.62 billion), driven by stronger sales volume for Food Products and Feed & Industrial Products but partially offset by weaker sugar prices. Revenue for the full year increased marginally to US$67.38 billion (FY2023: US$67.16 billion).

Business Segment Performance

Food Products (Consumer Products, Medium Pack and Bulk) registered a 68% improvement in pre-tax profit to US$355.8 million (2H2023: US$212.3 million), mainly from the recognition of a pre-tax gain relating to the share swap exercise of the Group’s China associates and joint venture (Luhua) in 2H2024. This was further aided by stronger sales volume in 2H2024 as the Group recorded sales volume growth across most of its product categories during the period. Overall sales volume for the segment grew by 8% to 17.4 million MT in 2H2024 (2H2023: 16.1 million MT). However, these improvements were partially offset by losses incurred by the Group’s new ventures in Food Products. Although these new ventures are not profitable yet, the Group believes they will strengthen the long-term potential of its Food Products segment.

Similarly, for the full year, segment profit increased by 70% to US$502.1 million in FY2024 (FY2023: US$294.9 million), with overall sales volume increasing by 8% to 33.0 million MT in FY2024 (FY2023: 30.7 million MT).

Feed and Industrial Products (Tropical Oils, Oilseeds & Grains and Sugar) posted a lower profit of US$295.4 million in 2H2024 (2H2023: US$527.7 million) mainly due to weaker performance from sugar merchandising activities and continued challenging operating conditions for tropical oils business. The oilseeds business enjoyed higher crushing volume in 2H2024 despite weaker crushing margins. Overall sales volume for the segment increased by 15% to 38.5 million MT in 2H2024 (2H2023: 33.3 million MT), aided by higher sales across all its main businesses.

For FY2024, pre-tax profit was lower by 10% at US$829.5 million (FY2023: US$926.7 million) while overall sales volume for the segment increased by 12% to 68.7 million MT in FY2024 (FY2023: 61.3 million MT).

Plantation and Sugar Milling registered a 4% improvement in pre-tax profit to US$215.3 million in 2H2024 (2H2023: US$206.2 million), excluding the US$231.0 million gain recognised on disposal of Cosumar in 2H2023. The improvement was mainly driven by higher palm oil prices which boosted the performance of the palm plantation business. However, this was partially offset by lower production and yield of fresh fruit bunches (FFB) caused by unfavourable weather conditions. FFB production decreased by 9% to 2,162,031 MT (2H2023: 2,370,703 MT) while yield dropped by 8% to 10.2 MT per hectare (2H2023: 11.2 MT per hectare) in 2H2024. For sugar milling, lower sugar prices and sales volume impacted the segment's performance. Sugar sales volume declined by 13% to 2.3 million MT in 2H2024 (2H2023: 2.7 million MT).

Together with the weaker results recorded in 1H2024, segment profit decreased to US$269.1 million in FY2024 (FY2023: US$500.1 million). FFB production decreased by 8% to 4,109,244 MT (FY2023: 4,450,452 MT) while production yield declined 7% to 19.5 MT per hectare in FY2024 (FY2023: 21.0 MT per hectare). Sugar sales volume declined by 13% to 3.1 million MT in FY2024 (FY2023: 3.6 million MT).

The **Others** segment recorded gains of US$20.9 million in 2H2024 (2H2023: US$25.0 million loss), mainly from mark-to-market gains from the Group's investment securities. However, mark-to-market losses in 1H2024 and Head Office related expenses incurred during the year led to a loss of US$38.1 million for FY2024 (FY2023: US$55.2 million loss).

Share of results of Joint Ventures & Associates for 2H2024 improved to US$136.7 million (2H2023: US$120.9 million) due to better contributions from the Group's investments in India and Southeast Asia, which were partially offset by weaker profits in Europe. For FY2024, share of results of joint ventures and associates declined 31% to US$219.9 million (FY2023: US$319.8 million) mainly due to weaker performance by its investments in Europe.

Dividend

The Board has proposed a final tax exempt (one-tier) dividend of S$0.10 per share. Including the interim dividend of S$0.06 per share paid in August 2024, the total dividend paid and proposed for FY2024 is S$0.16 (FY2023: S$0.17).

Strong Balance Sheet and Cash Flows

The steady increase in palm oil prices and higher stockholdings as a result of an earlier Chinese Spring Festival led to increased working capital requirements for the Group in FY2024. Correspondingly, net debt increased by US$986.1 million to US$18.64 billion as of 31 December 2024 while net gearing ratio increased to 0.94x in FY2024 (FY2023: 0.88x).

For FY2024, the Group generated a cash inflow of US$1.37 billion from operating activities. Capital expenditure for the year was lower by 29% to US$1.57 billion (FY2023: US$2.21 billion) while US$65.8 million (FY2023: US$298.4 million) was used for the acquisition of subsidiaries, joint ventures and associates. Together with dividend distribution of US$866.0 million and the increase in net debt by US$986.1 million, the Group had a cash outflow of US$1.34 billion at the end of FY2024. As at 31 December 2024, the Group also had US$31.75 billion of unutilised banking facilities.

Prospects

Mr. Kuok Khoon Hong, Chairman and CEO of Wilmar said, "Despite the challenging operating conditions during the year, most of our businesses reported higher profits in FY2024, but this was offset by a weaker sugar merchandising business within our Feed and Industrial Products segment which had an exceptional year in FY2023. We expect to continue increasing our market share for Food Products segment in the coming year, as we build on our reputation as a producer of quality and healthy food. Palm oil refining is expected to remain challenging while we are cautiously optimistic that oilseeds business will perform satisfactorily as a record soybean crop production is expected in Brazil in 2025. Barring unforeseen circumstances, we are confident that FY2025 results will be satisfactory."

About Wilmar

Wilmar International Limited, founded in 1991 and headquartered in Singapore, is today Asia's leading agribusiness group. Wilmar is ranked amongst the largest listed companies by market capitalisation on the Singapore Exchange.

At the core of Wilmar's strategy is an integrated agribusiness model that encompasses the entire value chain of the agricultural commodity business, from origination, to processing, branding, merchandising and distribution of a wide range of edible food and industrial products. The Group's business activities include oil palm cultivation, oilseed crushing, edible oils refining, flour and rice milling, sugar milling and refining, manufacturing of consumer products, ready-to-eat meals, central kitchen products, specialty fats, oleochemicals, biodiesel and fertilisers as well as food park operations. It has over 1,000 manufacturing plants and an extensive distribution network covering China, India, Indonesia and some 50 other countries and regions. Through scale, integration and the logistical advantages of its business model, Wilmar is able to extract margins at every step of the value chain, thereby reaping operational synergies and cost efficiencies.

Supported by a multinational workforce of about 100,000 people, Wilmar embraces sustainability in its global operations, supply chain and communities.

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