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News Release

Innovative Smallholder Fresh Fruit Bunch Traceability System Improves Palm Oil Supply Chain Transparency

Singapore, 8 November 2016 - GeoTraceability, Wilmar International Limited (Wilmar) and Wild Asia announced today that the first phase in the development of a new smallholder traceability system is successfully completed. The new system enables mills to map their smallholder supply base and trace smallholder fresh fruit bunch (FFB) deliveries from the mills back to their farms. A key innovation in this project is the ability to provide smallholders with agronomic recommendations from mills and supporting organisations for increasing productivity, as part of their participation in the traceability system.

This project, supported by IDH, the Sustainable Trade Initiative (IDH), is currently piloted in Wilmar’s Sapi Plantation in Sabah, Malaysia. The ability to trace smallholder FFB supply is critical to Wilmar in ensuring compliance by its third-party mill suppliers, and their independent smallholder suppliers with its No Deforestation, No Peat and No Exploitation policy. Since July 2016, more than 90% of the smallholder supply base of the mill has been surveyed and mapped, with 1,400 traceable deliveries of smallholder FFB recorded. The next steps in the project are to roll out the system to an additional Wilmar-owned mill as well as a third-party supplier mill, both in Sabah.

Jeremy Goon, Wilmar’s Chief Sustainability Officer, said, “Smallholders are a key stakeholder group in our pursuit of a sustainable and transparent supply chain. We have committed substantial resources to empowering smallholders to improve their livelihoods and to ensure they share in the benefits of oil palm development. Our collaboration with GeoTraceability and Wild Asia to develop this smallholder specific traceability tool is a win-win for the industry and smallholders. Benefiting from agronomic expertise is an important incentive that will further strengthen sustainability take-up amongst smallholder producers. We hope this tool can help facilitate the traceability agenda of our external mill suppliers and the wider industry.”

Dr. Reza Azmi, Executive Director and Founder at Wild Asia said, “Our Wild Asia Group Scheme (WAGS) is a programme to promote traceability and better production among groups of small independent palm oil producers. Systematic, electronic data on the small producers means that we can accelerate our work, and that our agronomists can deliver individualised support to our group members. More importantly, we want to be able to empower local producers with tools that can provide meaningful insights to their own production data.”
Pierre Courtemanche, Chief Executive Officer at GeoTraceability, said, “Our software and training is designed to support mills, NGOs, development agencies and Governments in better delivery of support to smallholders. This combination of tools supports a ‘New Deal’ for farmers: allow us to use your data to improve transparency and you’ll receive improved support services.”

GeoTraceability’s Digital Agronomist is a new software technology which allows the delivery of agronomists’ expertise to each individual smallholder farmer, and his or her fields. The agronomic recommendations for increasing smallholder productivity are compiled in individual “Farm Business Plans”, which can be further supported with field-input credit, training and ultimately Roundtable for Sustainable Palm Oil (RSPO) Group certification. This package of opportunities to improve productivity and profitability for smallholder farmers presents a compelling alternative path to the farm expansion model.

IDH has been working with industry actors to coordinate and accelerate progress on traceability since 2014 and is supporting platforms such as GeoTraceability as critical innovations on the path to sustainability. IDH is supporting the project financially and has informed project design with the objective of maximising lessons learned that may be of value to the wider industry.

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**ABOUT GEOTRACEABILITY**

Geotraceability brings all the information you need to one platform. Producer data, field data, infrastructure data, activities data, monitoring data and traceability data, all hosted on one platform, ready to be reviewed, edited, visualised and analysed by you. For more information, go to: [www.geotraceability.com](http://www.geotraceability.com)

Pierre Courtemanche (GeoT CEO) will be at the 14th Annual Roundtable Conference on Sustainable Palm Oil, 7-10 November, 2016, Shangri-La Hotel Bangkok, Thailand. Pierre will be a speaker on November 8, taking part in the Preparatory Cluster 2: ‘How Legal and Traceable are your FFBs?’. Pierre will explain how appropriate technology can help engage smallholder producers in complex supply chains.

**ABOUT WILMAR’S SUSTAINABILITY**

As a leading agribusiness group, Wilmar recognises we have a fundamental role to play in developing quality products required by the world while ensuring a responsible and sustainable manner of production. We adopt a holistic approach to sustainability that is fully integrated with our business model. Guided by the philosophy that our business must enhance stakeholder value while minimising our environmental footprint, our business practices are aligned with universally acceptable social and environmental standards. Wilmar’s [No Deforestation, No Peat and No Exploitation policy](http://www.wilmar-international.com/sustainability) underpins our aspiration to make a positive impact and drive transformation across the palm oil industry.

For more information, go to [www.wilmar-international.com/sustainability](http://www.wilmar-international.com/sustainability). 
ABOUT WAGS
WAGS (Wild Asia Group Scheme) is an initiative of social enterprise Wild Asia. As a methodology, it has been developed from the ground-up, to addresses the challenges of traceability in the palm oil supply chain, to understand the challenges palm oil suppliers face to meet “zero deforestation” commitments and challenges of small producers in enhancing their productivity and best management practices. Visit http://oilpalm.wildasia.org/small-producers/wags/ for more information.

ABOUT IDH
IDH convenes companies, CSOs, governments and others in public-private partnerships. Driving the joint design, co-funding and prototyping of economically viable approaches to realize green and inclusive growth at scale in commodity sectors and sourcing areas. Approaches are designed to drive sustainability from niche to norm, delivering impact on the Sustainable Development Goals. Impact focuses on deforestation, living incomes and living wages, working conditions, responsible agrochemicals management, and gender. IDH is supported by multiple European governments, including institutional donors: SECO, DANIDA and BUZA and over 500 companies, CSOs, financial institutions, producer organizations and governments in 11 sectors and 11 landscapes in over 50 countries worldwide. www.idhsustainabletrade.com

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